#### FLORENCE SPV S.R.L.

(incorporated with limited liability under the laws of the Republic of Italy)

# €4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 €1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042

Issue Price: 100 per cent.

This Prospectus relates to the issuance of €4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the Class A Notes or the Senior Notes) and the €1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the Class B Notes or the Junior Notes and, together with the Senior Notes, the Notes) by Florence SPV S.r.l., a company incorporated under the laws of the Republic of Italy as a limited liability company (*società a responsabilità limitata*) with a sole quotaholder, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, quota capital of Euro 10,000 fully paid up, fiscal code and enrolment with the companies' register of Treviso-Belluno number 04591990264, enrolled with the register of securitisation vehicles (*elenco delle società veicolo*) held by Bank of Italy pursuant to its regulation (*provvedimento della Banca d'Italia*) of 7 June 2017 under number 35069.4.

This Prospectus constitutes a "prospetto informativo" for the purposes of article 2, paragraph 3, of Italian Law number 130 of 30 April 1999 (the **Securitisation Law**). This Prospectus constitutes also the admission document of the Senior Notes for the admission to trading on the professional segment (**ExtraMOT PRO**) of the multilateral trading facility "ExtraMOT" (**ExtraMOT Market**), which is a multilateral system for the purposes of the Market in Financial Instruments Directive 2014/65/EC (**MiFID II**), managed by Borsa Italiana S.p.A. (**Borsa Italiana**). The Junior Notes are not being offered pursuant to this Prospectus and no application has been been made to list the Junior Notes on any stock exchange.

# Neither the Commissione Nazionale per le Società e la Borsa (CONSOB) or Borsa Italiana have examined or approved the content of this Prospectus.

The principal source of payment of interest and repayment of principal on the Notes will be the collections and recoveries made in respect of monetary claims and connected rights arising out of consumer loan agreements entered into by Findomestic Banca S.p.A., as Originator, and certain Debtors, and purchased by the Issuer from the Originator pursuant to the Master Receivables Purchase Agreement. The Issuer has purchased the First Initial Portfolio on 1 October 2020. In addition to the First Initial Portfolio, pursuant to the Master Receivables Purchase Agreement and the relevant Second Initial Portfolio Transfer Agreement, the Originator may assign and transfer to the Issuer, which shall purchase from the Originator, in accordance with the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act, the Second Initial Portfolio. During the Revolving Period, if the Originator offers for sale Subsequent Portfolios and if certain conditions are met, the Issuer will use the Principal Available Funds to purchase Subsequent Portfolios of Receivables from the Originator.

By virtue of the operation of article 3 of the Securitisation Law and the Transaction Documents, the Portfolio and the other Issuer's Rights are segregated (*costituiscono patrimonio separato*) under Italian law from all other assets of the Issuer and from the assets relating to the Previous Securitisation and any further securitisation transaction carried out by it pursuant to the Conditions and are only available, both before and after a winding-up of the Issuer, to satisfy the obligations of the Issuer to the Noteholders, the Other Issuer Creditors and any other third party creditors in respect of any fees, costs and expenses in relation to the Securitisation.

The Notes will be issued by the Issuer on a partly paid basis. On the Issue Date, the full Nominal Amount of the Notes will be issued. Subject to the Master Receivables Purchase Agreement, the Subscription Agreement and the Conditions, the Notes Initial Subscription Payments will be made by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on the Issue Date in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price of the First Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Initial Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Issue Date pursuant to the Subscription Agreement and the Conditions). In addition, if the Second Initial Portfolio is offered for sale pursuant to the Master Receivables Purchase Agreement, subject to the Master Receivables Purchase Agreement, the Subscription Agreement and the Conditions the Notes Additional Subscription Payments will be made by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on the Settlement Date in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price for the Second Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Additional Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Settlement Date pursuant to the Subscription Agreement and the Conditions).

The minimum denomination of the Notes will be Euro 100,000 and integral multiples of Euro 1,000 in excess thereof. The Notes will be held in bearer form (*al portatore*) and dematerialised form (*in forma dematerializzata*) on behalf of the ultimate owners, until redemption and/or cancellation thereof, through Monte Titoli for the account of the relevant Monte Titoli Account Holders. Monte Titoli shall act as depository for Euroclear and Clearstream in accordance with article 83-bis of the Financial Laws Consolidation Act, through the authorised institutions listed in article 83-quarter of the Financial Laws Consolidation Act. Title to the Notes will at all times be evidenced by book-entries in accordance with the provisions of (i) article 83-bis of the Financial Laws Consolidation Act; and (ii) the CONSOB and Bank of Italy Joint Resolution. No physical document of title will be issued in respect of the Notes.

The Senior Notes are expected, on issue, to be assigned the following ratings by DBRS Ratings GmbH and Fitch Ratings Limited (together, the **Rating Agencies**): "AA(low) sf' by DBRS Ratings GmbH and "A+ sf' by Fitch Ratings Limited. **A credit rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, revision or withdrawal at any time by the assigning rating organisation.** In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under Regulation (EC) no. 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies, as subsequently amended (the **CRA Regulation**). As of the date of this Prospectus, each of the Rating Agencies is established in the European Union and is registered under the CRA Regulation, as evidenced in the latest update of the list published by the European Security and Markets Authority (**ESMA**) on its website (being, as at the date of this Prospectus, www.esma.europa.eu).

Interest on the Notes will accrue on a daily basis and will be payable monthly in arrears in Euro (i) prior to the delivery of an Issuer Trigger Notice, on the 23<sup>rd</sup> day of each month in each year (or, if such day is not a Business Day, the immediately following Business Day or if such immediately following Business Day falls in another month, the immediately preceding Business Day), or (ii) following the delivery of an Issuer Trigger Notice, each date on which payments are required to be made by the Representative of the Noteholders in accordance with the Conditions and the Intercreditor Agreement (each, a **Payment Date**). The First Payment Date will be 23 November 2020.

Each Note will bear interest on its Principal Amount Outstanding from (and including) the Issue Date (with respect to the Notes Initial Subscription Payments) or the Settlement Date (with respect to the Notes Additional Subscription Payments) until final redemption or cancellation as provided for in Condition 9 (*Redemption, purchase and cancellation*). The rate of interest payable on a monthly basis in respect of the Notes (the **Rate of Interest**) will be: (a) in respect of the Class A Notes, a fixed rate equal to 0.30 per cent. per annum; and (b) in respect of the Class B Notes, a fixed rate equal to 1.00 per cent. per annum.

As at the date of this Prospectus, payments of interest and other proceeds under the Notes may be subject to withholding or deduction for or on account of Italian tax, in accordance with Italian Legislative Decree number 239 of 1 April 1996 (**Decree 239**), as amended and supplemented from time to time, and any related regulations. Upon the occurrence of any withholding or deduction for or on account of tax from any payments under the Notes, neither the Issuer nor any other person shall have any obligation to pay any additional amount(s) to any holder of Notes. For further details, see the section headed "*Taxation*".

The Notes will be limited recourse obligations solely of the Issuer. In particular, the Notes will not be obligations or responsibilities of, or guaranteed by, any of the Originator, the Servicer, the Back-up Servicer Facilitator, the Back-up Servicer (if any). the Representative of the Noteholders, the Calculation Agent, the Account Bank, the Paying Agent, the Cash Manager, the Corporate Servicer, the Subordinated Loan Provider, the Arranger, the Quotaholder or any other person. Furthermore, none of such persons accepts any liability whatsoever in respect of any failure by the Issuer to make payment of any amount due on the Notes.

Before the Final Maturity Date, the Notes will be subject to mandatory and/or optional redemption in whole or in part in certain circumstances (as set out in Condition 9 (*Redemption*, *purchase and cancellation*)). Save for the fact that, in any event, full redemption or cancellation of the Notes will have to occur on the Final Maturity Date, there is no predetermined fixed duration of the Notes the actual maturity of which is therefore uncertain. The Notes will start to amortise on the Payment Date falling immediately after the end of the Revolving Period, subject to there being sufficient Issuer Available Funds and in accordance with the Priority of Payments.

The Notes may not be offered or sold, directly or indirectly, in any country or jurisdiction, except under circumstances that will result in compliance with all applicable laws, orders, rules and regulations. For a further description of certain restrictions on offers and sales of the Notes see the section headed "Subscription, Sale and Selling Restrictions".

Under the Intercreditor Agreement, the Originator has undertaken that it will: (i) retain, on an on-going basis, a material net economic interest of not less than 5 (five) per cent. in the Securitisation, in accordance with option (d) of article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, which as at the Issue Date consists of a retention of all the Class B Notes; (ii) not change the manner in which the net economic interest is held, unless expressly permitted by article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards; (iii) procure that any change to the manner in which such retained interest is held in accordance with paragraph (ii) above will be notified to the Calculation Agent to be disclosed in the SR Investors Report; and (iv) comply with the disclosure obligations imposed on originators under article 7(1)(e)(iii) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, subject always to any requirement of law, by providing the Calculation Agent with the relevant information about the risk retained to be disclosed in the SR Investors Report, in each case provided that the Originator is only required to do so to the extent that the retention and disclosure requirements under the EU Securitisation Regulation and the relevant Regulatory Technical Standards are applicable to the Securitisation. In addition, the Originator has undertaken that the material net economic interest held by it shall not be split amongst different types of retainers and shall not be subject to any credit-risk mitigation or hedging, in accordance with article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards. For further details, see the section headed "Risk Retention and Transparency Requirements".

The Securitisation is intended to comply with the requirements of a simple, transparent and standardised securitisation (STS-securitisation) within the meaning of article 18 of Regulation (EU) no. 2402 of 12 December 2017 laying down a general framework for securitisation and creating a specific framework for simple, transparent and standardised securitisation (the EU Securitisation Regulation). Consequently, the Securitisation meets, as at the date of this Prospectus, the requirements of articles 19 to 22 of the EU Securitisation Regulation and may be notified at any point in time by the Originator in order to be included in the list published by ESMA referred to in article 27(5) of the EU Securitisation Regulation (such notification, the STS Notification). Should the STS Notification be made by the Originator in the future, it would be available for download on the ESMA website (https://www.esma.europa.eu/policy-activities/securitisation/simple-transparent-andstandardised-sts-securitisation). No assurance can be provided that the STS Notification will ever be made by the Originator nor that the Securitisation will qualify as an STS securitisation under the EU Securitisation Regulation at any point in time in the future. Until the date on which the STS Notification is made and the inclusion in the list referred to in article 27(5) of the EU Securitisation Regulation occurs, the Securitisation may not be considered as an STS-securitisation under the EU Securitisation Regulation, and neither the Issuer nor the Originator may use the designation 'STS' or 'simple, transparent and standardised', or a designation that refers directly or indirectly to those terms for the Securitisation. The STS status of a transaction is not static and that investors should verify the current status of the Securitisation on ESMA website. The Originator has used the service of Prime Collateralised Securities (PCS) EU SAS (PCS), as a verification agent authorised under article 28 of the EU Securitisation Regulation in connection with an assessment of the compliance of the Notes with the requirements of articles 19 to 22 of the EU Securitisation Regulation (the STS Verification). It is expected that the STS Verification prepared by PCS will be available on the PCS website (https://www.pcsmarket.org/sts-verificationtransactions/) together with a detailed explanation of its scope at https://www.pcsmarket.org/disclaimer. For the avoidance of doubt, this PCS website and the contents thereof do not form part of this Prospectus None of the Issuer, Findomestic (in any capacity), the Arranger, the Representative of the Noteholders or any other Transaction Party makes any representation or accepts any liability for the Securitisation to qualify as an STS-securitisation under the EU Securitisation Regulation at any point in time.

The Notes have not been, and will not be, registered under the United States Securities Act of 1933, as amended (the **Securities Act**), or the securities laws of any state of the U.S. or other jurisdiction and the securities may not be offered, sold or delivered within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act (**Regulation S**)), except pursuant to an

exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state or local securities laws. For further details, see the section headed "Subscription, Sale and Selling Restrictions".

The Issuer will be relying on an exclusion or exemption from the definition of "Investment Company" under the Investment Company Act contained in Section 3(c)(1) of the Investment Company Act, although there may be additional statutory or regulatory exclusions or exemptions available to the Issuer. The Issuer is being structured so as not to constitute a "covered fund" for purposes of regulations adopted under Section 13 of the Bank Holding Company Act of 1956, as amended, commonly known as the "Volcker Rule".

The Securitisation will not involve risk retention by the Originator for the purposes of the final rules promulgated under Section 15G of the Securities Exchange Act of 1934, as amended (the U.S. Risk Retention Rules) and the issuance of the Notes was not designed to comply with the U.S. Risk Retention Rules. The Originator intends to rely on an exemption provided for in Section \_\_\_.20 of the U.S. Risk Retention Rules regarding non-U.S. transactions that meet certain requirements. Consequently, any Notes offered and sold by the Issuer may not be purchased by, or for the account or benefit of, any person except for persons that are not "U.S. persons" as defined in the U.S. Risk Retention Rules (Risk Retention U.S. Persons). Prospective investors should note that the definition of "U.S. person" in the U.S. Risk Retention Rules is different from the definition of "U.S. person" in Regulation S. The Notes offered and sold by the Issuer may not be purchased by any person who is a Risk Retention U.S. Person. Each purchaser of Notes, including beneficial interests therein will, by its acquisition of a Note or beneficial interest therein, be deemed, and in certain circumstances will be required, to have made certain representations and agreements, including that it (1) is not a Risk Retention U.S. Person, (2) is acquiring such Note or a beneficial interest therein for its own account and not with a view to distribute such Note; and (3) is not acquiring such Note or a beneficial interest therein as part of a scheme to evade the requirements of the U.S. Risk Retention Rules (including acquiring such Note through a non-Risk Retention U.S. Person, rather than a Risk Retention U.S. Person, as part of a scheme to evade the 10 per cent. Risk Retention U.S. Person limitation in the exemption provided for in Section 10 of the U.S. Risk Retention Rules).

**IMPORTANT - EEA AND UK RETAIL INVESTORS** - The Notes are not intended to be offered, sold or otherwise made available to any retail investor in the European Economic Area (the **EEA**) or the United Kingdom (the **UK**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of article 4 (1) of MiFID II; or (ii) a customer within the meaning of Directive (UE) no. 2016/97 (the **Insurance Distribution Directive**), where that customer would not qualify as a professional client as defined in point (10) of article 4(1) of MiFID II. Accordingly, neither the Issuer nor the Arranger expects to be required to prepare, and none of them has prepared, or will prepare, a "key information document" in respect of the Notes for the purposes of Regulation (EU) no. 1286/2014 of 26 November 2014 on key information documents for packaged retail and insurance-based investment products (the **PRIIPs Regulation**) and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA or the UK may be unlawful under the PRIIPs Regulation.

MiFID II Product Governance / target market - Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in MiFID II; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

Capitalised words and expressions in this Prospectus shall, except so far as the context otherwise requires, have the meanings set out in the section headed "Glossary".

For a discussion of certain risks and other factors that should be considered in connection with an investment in the Notes, see the section headed "Risk Factors".

Arranger **BNP PARIBAS** 

#### Responsibility for information

The Issuer accepts responsibility for the information contained in this Prospectus. To the best of the knowledge of the Issuer, the information contained in this Prospectus is in accordance with the facts and the Prospectus makes no omission likely to affect the import of such information. The information in respect of which each of Findomestic Banca S.p.A. (in its capacities as Originator, Servicer, Cash Manager and Subordinated Loan Provider), Banca Finint S.p.A. (in its capacities as Back-up Servicer Facilitator, Corporate Servicer, Calculation Agent and Representative of the Noteholders) and BNP Paribas Securities Services, Milan branch (in its capacities as Account Bank and Paying Agent) accepts, jointly with the Issuer, responsibility in the paragraphs identified below has been obtained by the Issuer from each of them. The Issuer, having made all reasonable enquiries, confirms that this Prospectus contains or incorporates all information which is material in the context of the issuance and offering of the Notes, that the information contained in this Prospectus is true and accurate in all material respects and is not misleading, that the opinions and intentions expressed in this Prospectus are honestly held and that there are no other facts the omission of which would make this Prospectus or any of such information or the expression of any such opinions or intentions misleading. The Issuer accepts responsibility accordingly.

None of the Issuer, the Arranger or any other Transaction Party other than the Originator has undertaken or will undertake any investigation, searches or other actions to verify the details of the Receivables sold by the Originator to the Issuer, nor has any of the Issuer, the Arranger or any other Transaction Party(other than the Originator) undertaken, nor will they undertake, any investigations, searches, or other actions to establish the creditworthiness of any Debtor. In the Warranty and Indemnity Agreement, the Originator has given certain representations and warranties to the Issuer in relation to, inter alia, the Receivables, the Loan Agreements and the Debtors.

Findomestic Banca S.p.A. has provided the information included in this Prospectus in the sections headed "Risk Retention and Transparency Requirements", "The Portfolio", "Findomestic" and "Credit and Collection Policies" and any other information contained in this Prospectus relating to itself, the Receivables and the Loan Agreements and, together with the Issuer, accepts responsibility for such information. To the best of the knowledge of Findomestic Banca S.p.A., such information is in accordance with the facts and those parts of the Prospectus make no omission likely to affect the import of such information.

Banca Finint S.p.A. has provided the information included in this Prospectus in the section headed "Banca Finint" and, together with the Issuer, accepts responsibility for the information contained in such section. To the best of the knowledge of Banca Finint S.p.A., such information is in accordance with the facts and those parts of Prospectus make no omission likely to affect the import of such information.

BNP Paribas Securities Services, Milan branch has provided the information included in this Prospectus in the section entitled "BNP Paribas Group" and, together with the Issuer, accepts responsibility for the information contained in such section. To the best of the knowledge of BNP Paribas Securities Services, Milan branch, such information is in accordance with the facts and those parts of the Prospectus make no omission likely to affect the import of such information.

### Representation about the Notes

No person has been authorised to give any information or to make any representation not contained in this Prospectus and, if given or made, such information or representation must not be relied upon as having been authorised by, or on behalf of, the Arranger, the Representative of the Noteholders, the Issuer, the Quotaholder, Findomestic Banca S.p.A. (in any capacity), or any other Transaction Party. Neither the delivery of this Prospectus nor any sale or allotment made in connection with the offering

of any of the Notes shall, under any circumstances, constitute a representation or create any implication that there has not been any change or any event reasonably likely to involve any change, in the condition (financial or otherwise) of the Issuer or Findomestic Banca S.p.A. or the information contained herein since the date hereof, or that the information contained herein is correct as at any time subsequent to the date of this Prospectus. No person other than the Issuer (or, in the case of Banca Finint S.p.A., Findomestic Banca S.p.A. and BNP Paribas Securities Services, Milan branch, solely to the extent described above) makes any representation, express or implied, or accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Prospectus.

# Interest material to the offer

Save as described under the section headed "Subscription, Sale and Selling Restrictions" and in the sections describing the Transaction Documents, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

#### Limited recourse

The Notes constitute direct limited recourse obligations of the Issuer. By virtue of the operation of article 3 of the Securitisation Law and the Transaction Documents, the Portfolio and the other Issuer's Rights are segregated (costituiscono patrimonio separato) under Italian law from all other assets of the Issuer and from the assets relating to the Previous Securitisation and any further securitisation transaction carried out by it pursuant to the Conditions and are only available, both before and after a winding-up of the Issuer, to satisfy the obligations of the Issuer to the Noteholders, the Other Issuer Creditors and any other third party creditors in respect of any fees, costs and expenses in relation to the Securitisation. Amounts deriving from the Receivables will not be available to any other creditor of the Issuer. The Noteholders agree that the Issuer Available Funds will be applied by the Issuer in accordance with the relevant priority of payments as set out in Condition 7 (Priority of Payments).

# Other business relations

In addition to the interests described in this Prospectus, prospective noteholders should be aware that the Arranger and its related entities, associates, officers or employees (each a Relevant Entity) may be involved in a broad range of transactions including, without limitation, banking, dealing in financial products, credit, derivative and liquidity transactions, investment management, corporate and investment banking and research in various capacities in respect of the Notes, the Issuer or any Transaction Party, both on its own account and for the account of other persons. As such, each Relevant Entity may have various potential and actual conflicts of interest arising in the ordinary course of its business. For example, a Relevant Entity's dealings with respect to the Notes, the Issuer or any other Transaction Party may affect the value of the Notes as the interests of this Relevant Entity may conflict with the interests of a Noteholder, and that Noteholder may suffer loss as a result. To the maximum extent permitted by applicable law, no Relevant Entity is restricted from entering into, performing or enforcing its rights in respect of the Transaction Documents or the interests described above and may continue or take steps to further or protect any of those interests and its business even where to do so may be in conflict with the interests of Noteholders. The Relevant Entities may in so doing act without notice to, and without regard to, the interests of the Noteholders or any other person.

# Selling Restrictions

The distribution of this Prospectus and the offer, sale and delivery of the Notes in certain jurisdictions may be restricted by law and by the Transaction Documents, in particular, as provided for by the Subscription Agreement. Persons into whose possession this Prospectus (or any part of it) comes are required by the Issuer to inform themselves about, and to observe, any such restrictions. Neither this Prospectus nor any part of it constitutes an offer, or may be used for the purpose of an offer to sell any

of the Notes, or a solicitation of an offer to buy any of the Notes, by anyone in any jurisdiction or in any circumstances in which such offer or solicitation is not authorised or is unlawful.

This Prospectus is not intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by the Issuer that any recipient of this Prospectus should purchase any of the Notes. Each investor contemplating purchasing Notes should make its own independent investigation of the Portfolio and of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer.

To the fullest extent permitted by law, the Arranger does not accept any responsibility whatsoever for the contents of this Prospectus or for any other statement, made or purported to be made by the Arranger or on its behalf, in connection with the Issuer, the Originator, any other Transaction Party or the issue and offering of the Notes. The Arranger accordingly disclaims all and any liability, whether arising in tort or contract or otherwise, which it might otherwise have in respect of this Prospectus or any such statement.

The Notes may not be offered or sold directly or indirectly, and neither this Prospectus nor any other prospectus, form of application, advertisement, other offering material or other information relating to the Issuer or the Notes may be issued, distributed or published in any country or jurisdiction, except under circumstances that will result in compliance with all applicable laws, orders, rules and regulations. For a further description of certain restrictions on offers and sales of the Notes and the distribution of this Prospectus, see the section headed "Subscription, Sale and Selling Restrictions".

The Notes have not been, and will not be, registered under the Securities Act or the "blue sky" laws of any state of the U.S. or other jurisdiction and the securities, may not be offered, sold or delivered within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act) except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state or local securities laws. The Notes are in bearer form (al portatore) and in dematerialised form (in forma dematerializzata) and are subject to U.S. tax law requirements. The Notes are being offered for sale outside the United States in accordance with Regulation S under the Securities Act (see the section headed "Subscription, Sale and Selling Restrictions"). Neither the United States Securities and Exchange Commission, nor any state securities commission or any other regulatory authority, has approved or disapproved the Notes or determined that this Prospectus is truthful or complete. Any representation to the contrary is a criminal offence.

Neither the Arranger nor any of its affiliates makes any representation to any prospective investor or purchaser of the Notes as to whether the transactions described in this Prospectus comply as a matter of fact with the U.S. Risk Retention Rules on the Issue Date or at any time in the future. Investors should consult their own advisers as to the U.S. Risk Retention Rules. No predictions can be made as to the precise effects of such matters on any investor or otherwise.

The Notes may not be purchased by, or for the account or benefit of, any person except for persons that are not Risk Retention U.S. Persons. The Notes may not be transferred to any person who is a Risk Retention U.S. Person. Each purchaser of Notes, including beneficial interests therein will, by its acquisition of a Note or beneficial interest therein, be deemed, and in certain circumstances will be required, to have made certain representations and agreements, including that it (1) is not a Risk Retention U.S. Person, (2) is acquiring such Note or a beneficial interest therein for its own account and not with a view to distribute such Note; and (3) is not acquiring such Note or a beneficial interest therein as part of a scheme to evade the requirements of the U.S. Risk Retention Rules (including acquiring such Note through a non-Risk Retention U.S. Person, rather than a Risk Retention U.S. Person, as part of a scheme to evade the 10 per cent. Risk Retention U.S. Person limitation in the exemption provided for in Section 10 of the U.S. Risk Retention Rules).

IMPORTANT - EEA AND UK RETAIL INVESTORS - The Notes are not intended to be offered, sold or otherwise made available to any retail investor in the European Economic Area (the EEA) or the United Kingdom (the UK). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of article 4 (1) of MiFID II; or (ii) a customer within the meaning of Directive (UE) no. 2016/97 (the Insurance Distribution Directive), where that customer would not qualify as a professional client as defined in point (10) of article 4(1) of MiFID II. Accordingly, neither the Issuer nor the Arranger expects to be required to prepare, and none of them has prepared, or will prepare, a "key information document" in respect of the Notes for the purposes of Regulation (EU) no. 1286/2014 of 26 November 2014 on key information documents for packaged retail and insurance-based investment products (the PRIIPs Regulation) and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA or the UK may be unlawful under the PRIIPs Regulation.

MiFID II Product Governance / target market - Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in MiFID II; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

### Forecasts and forward-looking statements

Forward-looking statements, including estimates, any other projections, forecasts and estimates in this Prospectus, are necessarily speculative and subjective in nature and some or all of the assumptions underlying the projections may not materialise or may vary significantly from actual results.

Such statements are subject to risks and uncertainties that could cause the actual results to differ materially from those expressed or implied by such forward-looking statements. Prospective Noteholders are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document and are based on assumptions that may prove to be inaccurate. Noone undertakes any obligation to update or revise any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this Prospectus.

Words such as "intend(s)", "aim(s)", "expect(s)", "will", "may", "believe(s)", "should", "anticipate(s)" or similar expressions are intended to identify forward-looking statements and subjective assessments. Such statements are subject to risks and uncertainties that could cause the actual results to differ materially from those expressed or implied by such forward-looking statements. The reader is cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this Prospectus and are based on assumptions that may prove to be inaccurate. No-one undertakes any obligation to update or revise any forward-looking statements contained herein to reflect events or circumstances occurring after the date of this Prospectus.

# Interpretation

Words and expressions in this Prospectus shall, except so far as the context otherwise requires, have the same meanings as those set out in the section headed "Glossary". These and other terms used in this Prospectus are subject to the definitions of such terms set out in the Transaction Documents, as they may be amended from time to time.

All references in this Prospectus to **Italy** are to the Republic of Italy; references to laws and regulations are to the laws and regulations of Italy.

All references in this Prospectus to **Euro**, **euro**, **EUR** or € are to the lawful currency of the Member States of the European Union that adopt the single currency in accordance with the Treaty establishing the European Community, as amended by the Treaty on the European Union.

Certain monetary amounts and currency translations included in this Prospectus have been subject to rounding adjustments; accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which preceded them.

The language of this Prospectus is English. Certain legislative references and technical terms have been cited in their original language in order that the correct technical meaning may be ascribed to them under applicable law.

Any websites included in this Prospectus are for information purposes only and do not form part of this Prospectus and has not been scrutinised or approved by the competent authority.

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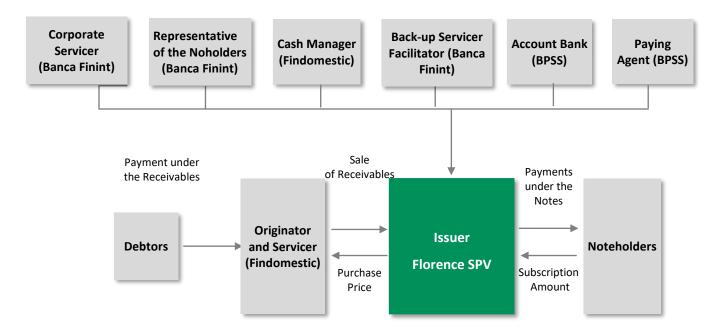
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### TRANSACTION OVERVIEW

The following information is an overview of the transactions and assets underlying the Notes and is qualified in its entirety by reference to the detailed information set out elsewhere in this Prospectus and in the Transaction Documents. It is not intended to be exhaustive and prospective noteholders should also read the detailed information set out elsewhere in this Prospectus. The following information is an overview of the transactions and assets underlying the Notes and is qualified in its entirety by reference to the more detailed information presented elsewhere in this Prospectus and in the Transaction Documents. It is not intended to be exhaustive and prospective noteholders should also read the detailed information set out elsewhere in this document.

Capitalised terms used, but not defined, in the overview below shall bear the meanings given to them in the section headed "Glossary" below.

#### 1. TRANSACTION DIAGRAM



# 1. THE PRINCIPAL PARTIES

**Issuer** 

Florence SPV S.r.l., a company incorporated under the laws of the Republic of Italy as a limited liability company (*società a responsabilità limitata*) with a sole quotaholder, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, quota capital of Euro 10,000 fully paid up, fiscal code and enrolment with the companies' register of Treviso-Belluno number 04591990264, enrolled with the register of securitisation vehicles (*elenco delle società veicolo*) held by Bank of Italy pursuant to its regulation (*provvedimento della Banca d'Italia*) of 7 June 2017 under number 35069.4.

The Issuer has been established as a special purpose vehicle for the purposes of issuing asset backed securities in the context of one or more securitisation transactions, subject to Condition 6.12 (Further securitisations).

For further details, see the section headed "The Issuer".

# **Originator**

**Findomestic Banca S.p.A.**, a bank incorporated under the laws of the Republic of Italy as a joint stock company (*società per azioni*), having its registered office at Via Jacopo da Diacceto, 48, 50123 Florence, Italy, share capital of Euro 659,403,400 fully paid up, fiscal code and enrolment with the companies' register of Florence number 03562770481 and enrolled under number 5396 in the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act, subject to the activity of direction and coordination (*soggetta all'attività di direzione e coordinamento*) of BNP Paribas Personal Finance S.A. pursuant to articles 2497 and following of the Italian civil code (**Findomestic**).

For further details, see the section headed "Findomestic".

#### **Servicer**

#### Findomestic.

The Servicer will act as such pursuant to the Servicing Agreement.

For further details, see the section headed "Findomestic".

# Back-up Servicer Facilitator

**Banca Finanziaria Internazionale S.p.A.**, breviter **Banca Finint S.p.A.**, a bank incorporated under the laws of Italy as a "società per azioni", with a sole shareholder, having its registered office in Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, share capital of Euro 71,817,500.00 fully paid up, tax code and enrolment in the Companies' Register of Treviso-Belluno number 04040580963, VAT Group "Gruppo IVA FININT S.P.A." - VAT number 04977190265, registered in the Register of the Banks under number 5580 pursuant to article 13 of the Consolidated Banking Act and in the Register of the Banking groups as Parent Company of the Banca Finanziaria Internazionale Banking Group, member of the "Fondo Interbancario di Tutela dei Depositi" and of the "Fondo Nazionale di Garanzia" (Banca Finint).

The Back-up Servicer Facilitator will act as such pursuant to the Intercreditor Agreement.

For further details, see the section headed "Banca Finint".

# Representative of the Noteholders

# Banca Finint.

The Representative of the Noteholders will act as such pursuant to the Subscription Agreement, the Intercreditor Agreement and the Mandate Agreement.

For further details, see the section headed "Banca Finint".

# **Calculation Agent**

#### Banca Finint.

The Calculation Agent will act as such pursuant to the Cash Allocation, Management and Payments Agreement.

For further details, see the section headed "Banca Finint".

#### **Account Bank**

**BNP Paribas Securities Services, Milan branch**, a bank organised and incorporated under the laws of the Republic of France as a *société en commandite par actions*, having its registered office at 3, Rue d'Antin, 75002 Paris, France, acting through its Milan branch with offices at Piazza Lina Bo Bardi, 3, 20124 Milan, Italy, fiscal code and enrolment in the companies' register of Milan number 13449250151, enrolled under number 5483 in the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act (**BNP Securities Services, Milan branch**).

The Account Bank will act as such pursuant to the Cash Allocation, Management and Payments Agreement.

For further details, see the section headed "BNP Paribas Group".

### **Cash Manager**

#### Findomestic.

The Cash Manager will act as such pursuant to the Cash Allocation, Management and Payments Agreement.

For further details, see the section headed "Findomestic".

# **Paying Agent**

#### BNP Securities Services, Milan branch.

The Paying Agent will act as such pursuant to the Cash Allocation, Management and Payments Agreement.

For further details, see the section headed "BNP Paribas Group".

# Subordinated Loan Provider

#### Findomestic.

The Subordinated Loan Provider will act as such pursuant to the Subordinated Loan Agreement.

For further details, see the section headed "Findomestic".

## **Corporate Servicer**

# Banca Finint.

The Corporate Servicer will act as such pursuant to the Corporate Services Agreement.

For further details, see the section headed "Banca Finint".

# Quotaholder

**SVM Securitisation Vehicles Management S.r.l.**, a company with a sole quotaholder incorporated under the laws of the Republic of Italy as a *società a responsabilità limitata con socio unico*, quota capital of Euro 30,000 fully paid up, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, fiscal code and enrolment in the companies' register of Treviso-Belluno number 03546650262.

For further details, see the section headed "The Issuer".

# **Reporting Entity**

# Findomestic.

The Reporting Entity will act as such pursuant to the Intercreditor Agreement.

For further details, see the section headed "Findomestic".

# **Arranger**

**BNP Paribas**, a company incorporated under the laws of the Republic of France as a *société anonyme*, whose registered office is at 16 boulevard des Italiens, 75009 Paris, France, registered with the Chamber of Commerce of Paris under number 662 042 449 RCS, which acts for the purposes hereof through its Italian branch, whose offices are located in Piazza Lina Bo Bardi 3, 20124 Milan, enrolled in the register of the banks held by the Bank of Italy under number 548250, Fiscal code and VAT code no. 04449690157, REA number 731270 (**BNP Paribas, Italian branch**).

For further details, see the section headed "BNP Paribas Group".

# Class A Notes Subscriber

#### Findomestic.

The Class A Notes Subscriber will act as such pursuant to the Subscription Agreement.

For further details, see the section headed "Findomestic".

# Class B Notes Subscriber

#### Findomestic.

The Class B Notes Subscriber will act as such pursuant to the Subscription Agreement.

For further details, see the section headed "Findomestic".

As at the date of this Prospectus, there are no relationships of direct or indirect control or ownership among the parties listed above, except for the relationships between (i) the Issuer and the Quotaholder as described in the section headed "*The Issuer*", and (ii) Findomestic, BNP Paribas Securities Services, Milan branch and BNP Paribas as described in the sections headed "*Findomestic*" and "*BNP Paribas Group*".

#### 2. THE PRINCIPAL FEATURES OF THE NOTES

The Notes

On the Issue Date, the Issuer will issue:

- (a) Euro 4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the **Class A Notes** or the **Senior Notes**); and
- (b) Euro 1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the **Class B Notes** or the **Junior Notes** and, together with the Senior Notes, the **Notes**).

**Issue Price** 

The Notes will be issued at the following percentages of their Nominal Amount:

Class Issue Price

Class A Notes 100 per cent. Class B Notes 100 per cent.

# Form and Denomination

The Notes will be issued in the minimum denomination of Euro 100,000 and integral multiples of Euro 1,000 in excess thereof.

The Notes will be issued in bearer form (*al portatore*) and in dematerialised form (*in forma dematerializzata*) on behalf of the ultimate owners, until redemption and/or cancellation thereof, through Monte Titoli for the account of the relevant Monte Titoli Account Holders. Monte Titoli shall act as depository for Clearstream and Euroclear in accordance with article 83-*bis* of the Financial Laws Consolidated Act, through the authorised institutions listed in article 83-*quarter* of the Financial Laws Consolidated Act. Title to the Notes will at all times be evidenced by book-entries in accordance with the provisions of (i) article 83-*bis* of the Financial Laws Consolidated Act; and (ii) the CONSOB and Bank of Italy Joint Resolution. No physical document of title will be issued in respect of the Notes.

# Partial subscription payments

The Notes will be issued by the Issuer on a partly paid basis.

On the Issue Date, the full Nominal Amount of the Notes will be issued. Subject to the Master Receivables Purchase Agreement, the Subscription Agreement and the Conditions:

- (a) an initial subscription payment of Euro 2,220,005,795.11 will be made by the Class A Notes Subscriber on the Issue Date as partial payment for the Class A Notes (the **Class A Notes Initial Subscription Payment**); and
- (b) an initial subscription payment of Euro 780,002,036.12 will be made by the Class B Notes Subscriber on the Issue Date as partial payment for the Class B Notes (the Class B Notes Initial Subscription Payment and, together with the Class A Notes Initial Subscription Payment, the Notes Initial Subscription Payments),

in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price for the First Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Initial Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Issue Date pursuant to the Subscription Agreement and the Conditions).

In addition, if the Second Initial Portfolio is offered for sale, the Calculation Agent shall, no later than the 10 (ten) Business Day after the Second Initial Portfolio Offer Date, deliver a Notes Additional Subscription Payments Request to Findomestic as Class A Notes Subscriber and Class B Notes Subscriber (with copy to the Paying Agent) requesting the same to make, subject to the Master Receivables Purchase Agreement, the Subscription Agreement and the Conditions:

- an additional subscription payment in respect of the Class A Notes (the Class A Notes Additional Subscription Payment);
   and
- (b) an additional subscription payment in respect of the Class B Notes (the Class B Notes Additional Subscription Payment and, together with the Class A Notes Additional Subscription Payment, the Notes Additional Subscription Payments),

in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price for the Second Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Additional Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Settlement Date pursuant to the Subscription Agreement and the Conditions).

The Notes Additional Subscription Payment Request will be valid only if (i) the conditions precedent set out in schedule 6 (Conditions Precedent to Notes Additional Subscription Payments) to the Subscription Agreement are met; (ii) the amount of the Class A Notes Additional Subscription Payment and the Class B Notes Additional Subscription Payment to be made by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber is such that the Required Class A Notes Additional Subscription Payment Amount and the Required Class B Notes Additional Subscription Payment Amount are met on the Settlement Date; and (iii) the aggregate of the Notes Initial Subscription Payments previously made and the Notes Additional Subscription Payments requested in the Notes Additional Subscription Request in respect of the Notes of each Class does not exceed the relevant Nominal Amount.

Following the Payment Date falling in November 2020 or, if earlier, the delivery of an Issuer Trigger Notice, (i) no Notes Additional Subscription Payments Request can be delivered by the Issuer (or the Calculation Agent on its behalf) and no Notes Additional Subscription Payments shall be made by the Class A Notes Subscriber and the Class B Notes Subscriber; and (ii) if the Principal Amount Outstanding of the Notes of each Class is less than the nominal amount of the Notes upon issue, the Issuer shall reduce (or cause the Paying Agent to reduce) the nominal amount of the Notes upon issue to the then Principal Amount Outstanding of the Notes.

For further details, see the section headed "Terms and Conditions of the Notes".

#### **Interest on the Notes**

Each Note will bear interest on its Principal Amount Outstanding from (and including) the Issue Date (with respect to the Notes Initial Subscription Payments) or the Settlement Date (with respect to the Notes Additional Subscription Payments) until final redemption or cancellation as provided for in Condition 9 (*Redemption, purchase and cancellation*).

The rate of interest payable on a monthly basis on the Notes (the **Rate of Interest**) will be:

- (a) in respect of the Class A Notes, a fixed rate equal to 0.30 per cent. per annum; and
- (b) in respect of the Class B Notes, a fixed rate equal to 1.00 per cent. per annum.

Interest in respect of the Notes will accrue on a daily basis and will be payable in arrears in Euro on each Payment Date in accordance with the applicable Priority of Payments. The first payment of interest on the Notes will be due on the Payment Date falling in November 2020 in respect of the period from (and including) the Issue Date to (but excluding) such date.

#### Interest deferral

Payment of interest on the Class B Notes will be subject to deferral to the extent that the Interest Available Funds applied in accordance with the Pre-Acceleration Interest Priority of Payments on any Payment Date prior to the Cancellation Date are not sufficient to pay in full the relevant interest amount which would otherwise be due on such Class of Notes. The amount by which the aggregate amount of interest paid on the Class B Notes on any Payment Date prior to the Cancellation Date falls short of the aggregate amount of interest which otherwise would be due on the Class B Notes on that Payment Date shall be aggregated with the amount of, and treated as if it were, interest amount due on the Class B Notes on the immediately following Payment Date and will be payable on such Payment Date in accordance with the Pre-Acceleration Interest Priority of Payments. No interest will accrue on any amount so deferred.

Any interest amount due but not payable on the Class A Notes on any Payment Date prior to the Cancellation Date will not be deferred and any failure to pay such interest amount will constitute an Issuer Trigger Event pursuant to Condition 13 (*Issuer Trigger Events*).

If, on the Cancellation Date, there remains any such shortfall, the amount of such shortfall will become due and payable on such date, subject in each case to the amounts of Issuer Available Funds and, to the extent unpaid, will be cancelled.

**Status** 

The Notes constitute limited recourse obligations of the Issuer and, accordingly, the obligation of the Issuer to make payments under the Notes is limited to the Issuer Available Funds available to make such payments in accordance with Condition 10 (*Limited recourse and non petition*).

The Notes are obligations solely of the Issuer and are not obligations of, or guaranteed by, any other entity or person.

# Ranking and subordination

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for* 

*taxation reasons*), in respect of the obligation of the Issuer to pay interest on the Notes:

- (a) the Class A Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but in priority to the Class B Notes:
- (b) the Class B Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but subordinated to the Class A Notes.

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), in respect of the obligation of the Issuer to repay principal on the Notes:

- (a) the Class A Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but in priority to the Class B Notes;
- (b) the Class B Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but subordinated to the Class A Notes.

Following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), in respect of the obligation of the Issuer to pay interest and repay principal on the Notes:

- (a) the Class A Notes will rank *pari passu* and without any preference or priority among themselves and (i) as to payment of interest, in priority to repayment of principal on the Class A Notes and payment of interest and repayment of principal on the Class B Notes, and (ii) as to repayment of principal, in priority to payment of interest and repayment of principal on the Class B Notes, but subordinated to payment of interest on the Class A Notes;
- (b) the Class B Notes will rank *pari passu* and without any preference or priority among themselves and (i) as to payment of interest, in priority to repayment of principal on the Class B Notes, but subordinated to payment of interest and repayment of principal on the Class A Notes, and (ii) as to repayment of principal, subordinated to payment of interest and repayment of principal on the Class A Notes and payment of interest on the Class B Notes.

The rights of the Noteholders in respect of the priority of payment of interest and repayment of principal on the Notes are set out in Condition 7.1 (*Pre-Acceleration Interest Priority of Payments*), Condition 7.2 (*Pre-Acceleration Principal Priority of Payments*) or Condition 7.3 (*Post-Acceleration Priority of Payments*), as the case may be, and are subject

to the provisions of the Conditions and the Intercreditor Agreement and subordinated to certain prior ranking amounts due by the Issuer as set out therein.

# Withholding on the Notes

As at the date of this Prospectus, payments of interest and other proceeds under the Notes may be subject to withholding or deduction for or on account of Italian tax in accordance with Decree 239. Upon the occurrence of any withholding or deduction for or on account of tax from any payments under the Notes, neither the Issuer nor any other person shall have any obligation to pay any additional amount(s) to any holder of the Notes. For further details see section headed "*Taxation*".

# **Final redemption**

The Issuer shall redeem the Notes at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments, on the Payment Date falling on 23 October 2042 (the **Final Maturity Date**).

The Issuer may not redeem the Notes in whole or in part prior to the Final Maturity Date except as provided for in Condition 9.2 (*Mandatory redemption*), Condition 9.3 (*Optional redemption*) and Condition 9.4 (*Optional redemption for taxation reasons*), but without prejudice to Condition 13 (*Issuer Trigger Events*) and Condition 15 (*Enforcement*).

### **Mandatory redemption**

The Notes of each Class will be subject to mandatory redemption in full (or in part *pro rata*) on each Payment Date during the Amortisation Period, to the extent that the Issuer has sufficient Principal Available Funds for such purpose in accordance with the Pre-Acceleration Principal Priority of Payments.

# **Optional redemption**

Provided that no Issuer Trigger Notice has been served on the Issuer, the Issuer may, on any Payment Date, redeem the Senior Notes (in whole but not in part) and the Junior Notes (in whole or in part) at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments, subject to the Issuer:

- (i) giving not more than 45 (forty-five) days and not less than 10 (ten) days' notice to the Representative of the Noteholders (with copy to the Servicer, the Calculation Agent and the Rating Agencies) and to the Noteholders in accordance with Condition 18 (*Notices*) of its intention to redeem the Notes; and
- (ii) delivering, prior to the notice referred to in paragraph (i) above being given, to the Representative of the Noteholders a certificate duly signed by the Issuer to the effect that it will have the necessary funds (free and clear of any Security Interest of any third party) on such Payment Date to discharge at least all of its outstanding liabilities in respect of the Senior Notes and any other payment in priority to or *pari passu* with the Senior Notes in accordance with the Post-Acceleration Priority of Payments.

The Issuer may obtain the funds necessary to finance the early redemption of the Notes in accordance with Condition 9.3 (*Optional redemption*) from the sale of the Portfolio to the Originator. Under the

Master Receivables Purchase Agreement, the Issuer has granted to the Originator an option, pursuant to article 1331 of the Italian civil code, to repurchase the Portfolio at the Final Repurchase Price pursuant to the terms and subject to the conditions set out therein.

For further details, see the section headed "Description of the Transaction Documents - The Master Receivables Purchase Agreement".

# Optional redemption for taxation reasons

Provided that no Issuer Trigger Notice has been served on the Issuer, upon the imposition, at any time after the Issue Date, of:

- (a) any Tax Deduction in respect of any payment to be made by the Issuer (other than in respect of a Decree 239 Deduction); or
- (b) any changes in the Tax law of Italy (or in the application or official interpretation of such law) which would cause the total amount payable in respect of the Portfolio to cease to be receivable by the Issuer (including as a result of any of the Debtors being obliged to make a Tax Deduction in respect of any payment in relation to any Receivables) (each of the events under paragraphs (a) and (b), a **Tax Event**),

the Issuer may, on any Payment Date following the occurrence of a Tax Event, redeem the Senior Notes (in whole but not in part) and the Junior Notes (in whole or in part) at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments, subject to the Issuer:

- (i) giving not more than 45 (forty-five) days and not less than 10 (ten) days' notice to the Representative of the Noteholders (with copy to the Servicer, the Calculation Agent and the Rating Agencies) and to the Noteholders in accordance with Condition 18 (*Notices*) of its intention to redeem the Notes; and
- (ii) delivering, prior to the notice referred to in paragraph (i) above being given, to the Representative of the Noteholders:
  - (A) a certificate duly signed by the Issuer to the effect that the obligation to make a Tax Deduction or the imposition resulting in the total amount payable in respect of the Portfolio ceasing to be receivable by the Issuer cannot be avoided by taking measures reasonably available to the Issuer and not prejudicial to its interests as a whole; and
  - (B) a certificate duly signed by the Issuer to the effect that it will have the necessary funds (free and clear of any Security Interest of any third party) on such Payment Date to discharge at least all of its outstanding liabilities in respect of the Senior Notes and any other payment in priority to or *pari passu* with the Senior Notes in accordance with the Post-Acceleration Priority of Payments.

The Issuer may obtain the funds necessary to finance the early redemption of the Notes in accordance with Condition 9.4 (*Optional redemption for taxation reasons*) from the sale of the Portfolio to the Originator. Under the Master Receivables Purchase Agreement, the Issuer has granted to the Originator an option, pursuant to article 1331 of the Italian civil code, to repurchase the Portfolio at the Final Repurchase Price pursuant to the terms and subject to the conditions set out therein.

For further details, see the section headed "Description of the Transaction Documents - The Master Receivables Purchase Agreement".

#### Cancellation

The Notes will be finally and definitively cancelled on:

- (a) the earlier of (i) the Final Maturity Date, and (ii) the date on which the Notes are redeemed pursuant to Condition 9.3 (*Optional redemption*), Condition 9.4 (*Optional redemption for taxation reasons*) or following the delivery of an Issuer Trigger Notice pursuant to Condition 13 (*Issuer Trigger Events*); or
- (b) if the Notes cannot be redeemed in full on the Final Maturity Date as a result of the Issuer having insufficient Issuer Available Funds for application in or towards such redemption, the later of (i) the Payment Date immediately following the date on which all the Receivables will have been paid in full; and (ii) the Payment Date immediately following the date on which all the Receivables then outstanding will have been entirely written off by the Issuer as a consequence of the Servicer having certified to the Representative of the Noteholders, and the Representative of the Noteholders having given notice to the Noteholders on the basis of such certificate pursuant to the Conditions, that there is no reasonable likelihood, following the application of all the Issuer Available Funds, of there being any further realisations in respect of the Portfolio or the other Issuer's Rights (whether arising from judicial enforcement proceedings or otherwise) which would be available to pay any amount outstanding under the Notes.

(the applicable date of cancellation, the **Cancellation Date**).

# Segregation of the Portfolio and the Issuer's Rights

By virtue of the operation of article 3 of the Securitisation Law and the Transaction Documents, the Portfolio and the other Issuer's Rights are segregated (*costituiscono patrimonio separato*) under Italian law from all other assets of the Issuer and from the assets relating to the Previous Securitisation and any further securitisation transaction carried out by it pursuant to the Conditions and are only available, both before and after a winding-up of the Issuer, to satisfy the obligations of the Issuer to the Noteholders, the Other Issuer Creditors and any other third party creditors in respect of any fees, costs and expenses in relation to the Securitisation.

See for further details the section headed "Selected Aspects of Italian law - Ring-fencing of the assets".

The Portfolio and the other Issuer's Rights may not be seized or attached in any form by creditors of the Issuer other than the Noteholders and the Other Issuer Creditors, until full discharge by the Issuer of its payment obligations under the Notes or cancellation thereof. Pursuant to the terms of the Intercreditor Agreement and the Mandate Agreement, the Issuer has empowered the Representative of the Noteholders, following the delivery of an Issuer Trigger Notice or, subject to the fulfilment of certain conditions, upon failure by the Issuer to exercise its rights under the Transaction Documents, to exercise all the Issuer's non-monetary rights, powers and discretion under certain Transaction Documents taking such action in the name and on behalf of the Issuer as the Representative of the Noteholders may deem necessary to protect the interests of the Issuer, the Noteholders and the Other Issuer Creditors in respect of the Portfolio and the other Issuer's Rights. Italian law governs the delegation of such power.

### **Issuer Trigger Events**

If any of the following events occurs in respect of the Issuer (each, an **Issuer Trigger Event**):

(a) Non-payment:

the Issuer defaults in the payment of:

- (i) any amount of interest due on the Class A Notes, provided that such default remains unremedied for 5 (five) Business Days; or
- (ii) any amount of principal due on the Most Senior Class of Notes on the Final Maturity Date (or any date of early redemption pursuant to Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*)), provided that such default remains unremedied for 5 (five) Business Days; or
- (iii) any amount of principal due and payable on the Most Senior Class of Notes on any Payment Date prior to the Final Maturity Date (or any date of early redemption pursuant to Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons)), to the extent the Issuer has sufficient Principal Available Funds to make such repayment of principal in accordance with the Pre-Acceleration Principal Priority of Payments, provided that such default remains unremedied for 5 (five) Business Days (it being understood that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (Final redemption), Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or

any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, no amount of principal will be due and payable in respect of the Notes); or

#### (b) *Breach of other obligations*:

the Issuer defaults in the performance or observance of any of its obligations under or in respect of the Notes or any of the Transaction Documents to which it is a party (other than any obligation under paragraph (a) (*Non-payment*) above) and (except where, in the opinion of the Representative of the Noteholders, such default is not capable of remedy in which case no notice requiring remedy will be required) such default remains unremedied for 30 (thirty) days after the Representative of the Noteholders has given written notice thereof to the Issuer requiring the same to be remedied; or

# (c) Breach of representations and warranties:

any of the representations and warranties given by the Issuer under any of the Transaction Documents is, or proves to have been, incorrect or erroneous in any material respect when made and (except where, in the opinion of the Representative of the Noteholders, such breach is not capable of remedy in which case no notice requiring remedy will be required) such breach remains remedied for 30 (thirty) days after the Representative of the Noteholders has given written notice thereof to the Issuer requiring the same to be remedied; or

# (d) Insolvency of the Issuer:

an Insolvency Event occurs with respect to the Issuer; or

# (e) Unlawfulness:

it is or will become unlawful for the Issuer to perform or comply with any of its obligations under or in respect of the Notes or any of the Transaction Documents to which it is a party,

then the Representative of the Noteholders,

- (i) in the case of an Issuer Trigger Event under item (a) (*Non-payment*) or (d) (*Insolvency of the Issuer*) above, shall; or
- (ii) in the case of an Issuer Trigger Event under item (b) (*Breach of other obligations*), (c) (*Breach of representations and warranties*) or (e) (*Unlawfulness*), if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes, shall,

in each case subject to being indemnified and/or secured to its satisfaction, serve an Issuer Trigger Notice on the Issuer (with copy to

the Servicer, the Calculation Agent, the Rating Agencies and the Noteholders in accordance with Condition 18 (*Notices*)), whereupon the Notes shall (subject to Condition 10 (*Limited recourse and non petition*)) become immediately due and repayable at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), without any further action, notice or formality, and the Issuer Available Funds shall be applied in accordance with the Post-Acceleration Priority of Payments on such dates as the Representative of the Noteholders may determine.

At any time after the delivery of an Issuer Trigger Notice, the Representative of the Noteholders may, at its discretion and without further notice, take such steps and/or institute such proceedings as it thinks fit to enforce repayment of the Notes and payment of accrued interest thereon or at any time to enforce any other obligation of the Issuer under the Notes or any Transaction Document, but, in either case, it shall not be bound to do so unless it shall have been so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes and, in any such case, only if it shall have been indemnified and/or secured to its satisfaction against all fees, costs, expenses and liabilities to which it may thereby become liable or which it may incur by so doing.

Following the service of an Issuer Trigger Notice, no amount of cash shall be trapped in the Issuer beyond what is necessary to ensure the operational functioning of the Issuer or the orderly payments of the amounts due under the Notes in accordance with the Post-Acceleration Priority of Payments and pursuant to the terms of the Transaction Documents, as required by article 21(4)(a) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

Following the delivery of an Issuer Trigger Notice, the Issuer (or the Representative of the Noteholders on its behalf) may (with the consent of an Extraordinary Resolution of the holders of the Most Senior Class of Notes) or shall (if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes) dispose of the Portfolio then outstanding in accordance with the provisions of the Intercreditor Agreement, it being understood that no provisions shall require the automatic liquidation of the Portfolio pursuant to article 21(4)(d) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

For further details, see the section headed "Description of the Transaction Documents - The Intercreditor Agreement".

Non petition

Only the Representative of the Noteholders may pursue the remedies available under the general law or under the Transaction Documents to obtain payment of the Obligations and no Noteholder shall be entitled to proceed directly against the Issuer to obtain payment of the Obligations. In particular:

(a) no Noteholder (nor any person on its behalf, other than the Representative of the Noteholders) shall, save as expressly permitted by the Transaction Documents, have the right to take or join any person in taking any steps against the Issuer for the purpose of obtaining payment of any amount due by the Issuer;

- (b) until the date falling 2 (two) years and 1 (one) day after the Cancellation Date or, if later, the date on which the notes issued by the Issuer in the context of the Previous Securitisation and any further securitisation transaction have been redeemed in full or cancelled in accordance with the relevant terms and conditions, no Noteholder (nor any person on its behalf, other than the Representative of the Noteholders when so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes and only if the representatives of the noteholders of all other securitisation transactions then outstanding (if any) carried out by the Issuer have been so directed by an extraordinary resolution of the holders of the most senior class of notes under the relevant securitisation transaction) shall initiate or join any person in initiating an Insolvency Event in relation to the Issuer; and
- (c) no Noteholder shall be entitled to take or join in the taking of any corporate action, legal proceedings or other procedure or step which would result in the Priority of Payments not being complied with.

# Limited recourse obligations of the Issuer

Notwithstanding any other provision of the Transaction Documents, all obligations of the Issuer to the Noteholders are limited in recourse as set out below:

- (a) each Noteholder will have a claim only in respect of the Issuer Available Funds and at all times only in accordance with the applicable Priority of Payments and will not have any claim, by operation of law or otherwise, against, or recourse to, the Issuer's other assets or its contributed capital;
- (b) sums payable to each Noteholder in respect of the Issuer's obligations to such Noteholder shall be limited to the lesser of (i) the aggregate amount of all sums due and payable to such Noteholder; and (ii) the Issuer Available Funds, net of any sums which are payable by the Issuer in accordance with the applicable Priority of Payments in priority to or *pari passu* with, sums payable to such Noteholder; and
- (c) on the Cancellation Date, the Noteholders shall have no further claim against the Issuer in respect of any such unpaid amounts and such unpaid amounts shall be cancelled and deemed to be discharged in full.

The Organisation of the Noteholders and the Representative of the Noteholders The Organisation of the Noteholders shall be established upon and by virtue of the issuance of the Notes and shall remain in force and in effect until repayment in full or cancellation of the Notes.

Pursuant to the Rules of the Organisation of the Noteholders (attached to the Conditions as an Exhibit), for as long as any Note is outstanding, there shall at all times be a Representative of the Noteholders. The appointment of the Representative of the Noteholders, as legal representative of the Organisation of the Noteholders, is made by the Noteholders subject to and in accordance with the Rules of the Organisation of the Noteholders, except for the initial Representative of the Noteholders which has been appointed by the Class A Notes Subscriber and the Class B Notes Subscriber under the Subscription Agreement. Each Noteholder is deemed to accept such appointment.

**Rating** 

The Senior Notes are expected to be assigned the following ratings on the Issue Date:

Class A Notes "AA(low) sf" "A+ sf"

It is not expected that the Junior Notes will be assigned a credit rating.

A credit rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, revision or withdrawal at any time by the assigning rating organisation.

In general, European regulated investors are restricted from using a rating for regulatory purposes if such rating is not issued by a credit rating agency established in the European Union and registered under Regulation (EC) no. 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies, as subsequently amended (the **CRA Regulation**). As of the date of this Prospectus, each of DBRS and Fitch is established in the European Union and is registered under the CRA Regulation, as evidenced in the latest update of the list published by the ESMA on its website (being, as at the date of this Prospectus, *www.esma.europa.eu*).

**STS-securitisation** 

The Securitisation is intended to comply with the requirements of a simple, transparent and standardised securitisation (STS-securitisation) within the meaning of article 18 of Regulation (EU) no. 2402 of 12 December 2017 laving down a general framework for securitisation and creating a specific framework for simple, transparent and standardised securitisation (the EU Securitisation Regulation). Consequently, the Securitisation meets, as at the date of this Prospectus, the requirements of articles 19 to 22 of the EU Securitisation Regulation and may be notified at any point in time by the Originator in order to be included in the list published by ESMA referred to in article 27(5) of the EU Securitisation Regulation (such notification, the STS Notification). Should the STS Notification be made by the Originator in the future, it would be available for download on the ESMA website (https://www.esma.europa.eu/policy-activities/securitisation/simpletransparent-and-standardised-sts-securitisation). No assurance can be provided that the STS Notification will ever be made by the Originator nor that the Securitisation will qualify as an STS securitisation under the EU Securitisation Regulation at any point in time in the future. Until the date on which the STS Notification is made and the inclusion in the list referred to in article 27(5) of the EU Securitisation Regulation occurs, the Securitisation may not be considered as an STS-securitisation under the EU Securitisation Regulation, and neither the Issuer nor the Originator may use the designation 'STS' or 'simple, transparent and standardised', or a

designation that refers directly or indirectly to those terms for the Securitisation. The STS status of a transaction is not static and that investors should verify the current status of the Securitisation on ESMA website.

The Originator has used the service of Prime Collateralised Securities (PCS) EU SAS (PCS), as a verification agent authorised under article 28 of the EU Securitisation Regulation in connection with an assessment of the compliance of the Notes with the requirements of articles 19 to 22 of the EU Securitisation Regulation (the STS Verification). It is expected that the STS Verification prepared by PCS will be available on the PCS (https://www.pcsmarket.org/sts-verification-transactions/) website detailed together with explanation of its scope https://www.pcsmarket.org/disclaimer. For the avoidance of doubt, this PCS website and the contents thereof do not form part of this Prospectus None of the Issuer, Findomestic (in any capacity), the Arranger, the Representative of the Noteholders or any other Transaction Party makes any representation or accepts any liability for the Securitisation to qualify as an STS-securitisation under the EU Securitisation Regulation at any point in time)

# Transparency requirements under the Securitisation

Under the Intercreditor Agreement, the parties thereto have acknowledged that the Originator shall be responsible for compliance with article 7 of the EU Securitisation Regulation.

Each of the Issuer and the Originator has agreed that Findomestic is designated as Reporting Entity, pursuant to and for the purposes of article 7(2) of the EU Securitisation Regulation and, in such capacity as Reporting Entity, it has fulfilled before pricing and/or shall fulfil after the Issue Date, as the case may be, the information requirements pursuant to points (a), (b), (d), (e), (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and article 22 of the EU Securitisation Regulation.

Under the Intercreditor Agreement, the parties thereto have acknowledged that, as at the date of this Prospectus, European DataWarehouse is not registered in accordance with article 10 of the EU Securitisation Regulation but meets the requirements set out in the fourth sub-paragraph of article 7(2) of the EU Securitisation Regulation, as referred to in the European DataWarehouse's press release published at the following website: https://eurodw.eu/wpcontent/uploads/0\_2018\_NOVEMBER\_European-DataWarehouse-Offers-Website-Which-Adheres-to-Standards-Outlined-in-the-Securitisation-Regulation.pdf. In addition, each of the Issuer and the Originator has agreed that the Originator is designated as first contact point for investors and competent authorities pursuant to the third subparagraph of article 27(1) of the EU Securitisation Regulation.

As to pre-pricing information, the Originator has confirmed that, before pricing, it has been, as initial holder of the Notes, in possession of, and in case of subsequent sale of the Notes it will make available to potential investors:

- (a) through the Securitisation Repository, the information under point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and, in draft form, the information and documentation under points (b) and (d) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation;
- (b) through the Securitisation Repository, data on static and dynamic historical default and loss performance, such as delinquency and default data, for substantially similar exposures to those being securitised covering a period of at least 5 (five) years, and the sources of those data and the basis for claiming similarity, pursuant to article 22(1) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria; and
- (c) through the websites of Bloomberg and Intex (being, as at the date of this Prospectus, www.bloomberg.com and www.intex.com respectively), a liability cash flow model which precisely represents the contractual relationship between the Receivables and the payments flowing between the Originator, the investors in the Notes, other third parties and the Issuer pursuant to article 22(3) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

As to post-closing information, the relevant parties to the Intercreditor Agreement have agreed and undertaken as follows:

- (a) the Servicer shall prepare:
  - (i) the Loan by Loan Report setting out information relating to each Loan as at the end of the immediately preceding Collection Period (including, inter alia, the information related to the environmental performance of the assets financed by the relevant Loan, if available), in compliance with point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Loan by Loan Report (simultaneously with the SR Investors Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date;
  - (ii) the Inside Information and Significant Event Report containing the information set out in points (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation (including, *inter alia*, any material change of the Priority of Payments and of the credit policies relating to the Receivables to be included

in the Second Initial Portfolio or in any Subsequent Portfolio and the occurrence of any Issuer Trigger Event), and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Inside Information and Significant Event Report to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes without undue delay following the occurrence of the relevant event triggering the delivery of such report in accordance with the EU Securitisation Regulation and the applicable Regulatory Technical Standards and, in any case, on each Quarterly Report Date (simultaneously with the Loan by Loan Report and the SR Investors Report to be made available on the relevant Quarterly Report Date);

- (b) the Calculation Agent shall, subject to receipt of any relevant information from the Issuer or the Servicer, prepare the SR Investors Report setting out certain information with respect to the Portfolio and the Notes (including the information referred to in point (e), items (i), (ii) and (iii), of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation) and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the SR Investors Report (simultaneously with the Loan by Loan Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date; and
- (c) the Issuer shall deliver to the Reporting Entity (A) a copy of the final Prospectus, the other final Transaction Documents and any other final document or information required under article 22(5) of the EU Securitisation Regulation, in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, such documents to the investors in the Notes by no later than 15 (fifteen) days after the Issue Date, (B) the stratification tables relating to the aggregate of the First Initial Portfolio and the Second Initial Portfolio in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, such stratification tables to investors and potential investors in the Notes, and (C) any other document or information that may be required to be disclosed to the investors or potential investors in the Notes and the competent authorities referred to in article 29 of the EU Securitisation Regulation pursuant to the EU Securitisation Regulation and the applicable Regulatory Technical Standards in a timely manner (to the extent not already provided by other parties),

in each case in accordance with the requirements provided by the EU Securitisation Regulation and the applicable Regulatory Technical Standards.

In addition, pursuant to the Intercreditor Agreement, the Originator has undertaken to make available to investors in the Notes on an ongoing basis and to potential investors in the Notes upon request, through the websites of Bloomberg and Intex (being, as at the date of this Prospectus, www.bloomberg.com and www.intex.com respectively), a liability cash flow model (as updated from time to time) which precisely represents the contractual relationship between the Receivables and the payments flowing between the Originator, the investors in the Notes, other third parties and the Issuer pursuant to article 22(3) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

For further details, see the sections headed "Risk Retention and Transparency Requirements" and "Description of the Transaction Documents - The Intercreditor Agreement".

### **Admission to trading**

Application has been made for the Senior Notes to be admitted to trading on the ExtraMOT PRO of the ExtraMOT Market, which is a multilateral trading system for the purposes of the Market in Financial Instruments Directive 2014/65/EC managed by Borsa Italiana.

No application has been made to list or admit to trading the Junior Notes on any stock exchange.

### **Selling Restrictions**

There are restrictions on the sale of the Notes and on the distribution of information in respect thereof.

For further details, please see the section headed "Subscription and Sale".

# **Governing Law**

The Notes and any non-contractual obligations arising out thereof will be governed by Italian law.

### 3. ISSUER AVAILABLE FUNDS AND PRIORITIES OF PAYMENTS

# **Issuer Available Funds**

The Issuer Available Funds will comprise, in respect of any Payment Date, the aggregate of the Interest Available Funds and the Principal Available Funds.

# Interest Available Funds

The Interest Available Funds will comprise, in respect of any Payment Date, the aggregate of the following amounts (without double counting):

- (a) all Interest Collections received by the Issuer during the immediately preceding Collection Period (other than any undue amount of interest to be returned by the Issuer to the Originator under the Warranty and Indemnity Agreement);
- (b) all Recoveries received by the Issuer in respect of the immediately preceding Collection Period;

- (c) all amounts of interest accrued and paid on the Accounts (other than the Expenses Account and the Securities Account) during the immediately preceding Collection Period (net of any applicable withholding or expenses);
- (d) all amounts on account of interest, premium or other profit received, up to the immediately preceding Eligible Investments Maturity Date, from any Eligible Investments made in accordance with the Cash Allocation, Management and Payments Agreement using funds standing to the credit of the Accounts (other than the Expenses Account and the Securities Account):
- (e) any amount allocated on such Payment Date under item (viii) (*Eighth*) of the Pre-Acceleration Principal Priority of Payments;
- (f) any Interest Collections (other than those Interest Collections referred to in item (a) above) that have not been applied on the immediately preceding Payment Date;
- (g) any amount (other than any amount on account of principal) received by the Issuer from any Transaction Party during the immediately preceding Collection Period and not already included in any of the other items of this definition of Interest Available Funds,

provided that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final Redemption*), Condition 9.3 (*Optional Redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but it has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments of interest on the Class A Notes and all the other amounts ranking in priority thereto pursuant to the Pre-Acceleration Interest Priority of Payments, the Interest Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to make such payments.

# Principal Available Funds

The Principal Available Funds will comprise, in respect of any Payment Date, the following amounts (without double counting):

- (a) all Principal Collections received by the Issuer during the immediately preceding Collection Period (other than any undue amount of principal to be returned by the Issuer to the Originator under the Warranty and Indemnity Agreement);
- (b) the Set-Off Reserve standing to the credit of the Set-Off Reserve Account on the Calculation Date immediately preceding such Payment Date, in an amount equal to the relevant Set-Off Loss

(to the extent that the Originator has not indemnified the Issuer in respect of such Set-Off Loss in accordance with the provisions of the Warranty and Indemnity Agreement);

- (c) any amount allocated under item (vii) (*Seventh*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date;
- (d) any amount allocated under item (ix) (*Ninth*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date;
- (e) any amount standing to the credit of the Reinvestment Ledger pursuant to item (iii) (*Third*) of the Pre-Acceleration Principal Priority of Payments on any preceding Payment Date during the Revolving Period;
- (f) the Cash Reserve as at the immediately preceding Payment Date (after making payments due under the Pre-Acceleration Principal Priority of Payments on that Payment Date and inclusive of the Cash Reserve Increase Amount (if applicable) funded on that date) or, in respect of the first Payment Date, the Cash Reserve Initial Amount:
- (g) the proceeds deriving from the sale, if any, of the Portfolio following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes pursuant to Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*);
- (h) any Principal Collections (other than those Principal Collections referred to in item (a) above) that have not been applied on the immediately preceding Payment Date;
- (i) any amount on account of principal received by the Issuer from any Transaction Party during the immediately preceding Collection Period and not already included in any of the other items of this definition of Principal Available Funds,

provided that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but it has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments under item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments, the Principal Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to pay such item.

# Pre-Acceleration Interest Priority of Payments

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), (a) the Interest Available Funds shall be applied on each Payment Date in making the following payments in the following order of priority (in each case only if and to the extent that payments of a higher priority have been made in full), and (b) to the extent there is an Interest Deficiency on any Payment Date, any principal amount applied in accordance with item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments and any amount applied from the Liquidity Reserve shall be used on such Payment Date to pay only the amounts due under items from (i) (*First*) to (vi) (*Sixth*) (inclusive) of the following order of priority:

- (i) First, to pay, pari passu and pro rata according to the respective amounts thereof, any Expenses (to the extent the amounts standing to the credit of the Expenses Account have been insufficient to pay such Expenses during the immediately preceding Interest Period);
- (ii) Second, to credit to the Expenses Account an amount necessary to bring the balance of the Expenses Account up to (but not exceeding) the Retention Amount;
- (iii) Third, to pay, pari passu and pro rata according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Representative of the Noteholders;
- (iv) Fourth, to pay, pari passu and pro rata according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Servicer, the Back-up Servicer Facilitator, the Back-up Servicer (if any), the Corporate Servicer, the Cash Manager, the Calculation Agent, the Account Bank and the Paying Agent;
- (v) Fifth, to pay, pari passu and pro rata, interest due and payable on the Class A Notes;
- (vi) Sixth, to credit to the Liquidity Reserve Account an amount necessary to bring the balance of the Liquidity Reserve Account up to (but not exceeding) Liquidity Reserve Required Amount;
- (vii) Seventh, to reduce the debit balance of the Principal Deficiency Ledger to 0 (zero), by allocating the relevant amounts to the Principal Available Funds;
- (viii) Eighth, to repay, pari passu and pro rata, the Start-up Costs Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;

- (ix) *Ninth*, during the Amortisation Period, to allocate any amount remaining after making payments ranking in priority to this item (ix) (*Ninth*) to the Principal Available Funds;
- (x) *Tenth*, to pay any interest amounts due and payable under the Subordinated Loan Agreement;
- (xi) *Eleventh*, to pay any indemnities due and payable to the Arranger pursuant to the Subscription Agreement;
- (xii) Twelfth, to pay, pari passu and pro rata according to the respective amounts thereof, any other amount due and payable by the Issuer under the Transaction Documents, to the extent not already paid under other items of this Pre-Acceleration Interest Priority of Payments or the Pre-Acceleration Principal Priority of Payments;
- (xiii) *Thirteenth*, to pay, *pari passu* and *pro rata*, interest due and payable on the Class B Notes;
- (xiv) Fourteenth, to pay any surplus as Deferred Purchase Price to the Originator pursuant to the Master Receivables Purchase Agreement.

# Pre-Acceleration Principal Priority of Payments

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the Principal Available Funds shall be applied on each Payment Date in making the following payments in the following order of priority (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) First, by way of credit to the Interest Deficiency Ledger, to make up any Interest Deficiency;
- (ii) Second, during the Revolving Period, to pay to the Originator the Advanced Purchase Price for any Subsequent Portfolio purchased prior to such Payment Date;
- (iii) *Third*, during the Revolving Period, to credit any remaining Principal Available Funds to the Reinvestment Ledger;
- (iv) Fourth, to credit to the Cash Reserve Account an amount necessary to bring the balance of the Cash Reserve Account up to (but not exceeding) Cash Reserve Required Amount;
- (v) Fifth, during the Amortisation Period, to pay, pari passu and pro rata, the Class A Notes Redemption Amount;
- (vi) Sixth, during the Amortisation Period, to repay the Cash Reserve Proceeds to the Subordinated Loan Provider under the Subordinated Loan Agreement;

- (vii) Seventh, during the Amortisation Period, following redemption in full of the Class A Notes, to pay, pari passu and pro rata, the Class B Notes Redemption Amount (in the case of all Payment Dates other than the Cancellation Date, up to an amount that makes the aggregate Principal Amount Outstanding of all the Class B Notes not lower than Euro 1,000); and
- (viii) Eighth, to allocate any surplus to the Interest Available Funds.

# Post-Acceleration Priority of Payments

Following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the Issuer Available Funds shall be applied on each Payment Date in making the following payments in the following order of priority (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) First, if the relevant Issuer Trigger Event is an Insolvency Event, to pay mandatory expenses relating to such Insolvency Event in accordance with the applicable laws or, if the relevant Issuer Trigger Event is not an Insolvency Event, to pay, pari passu and pro rata according to the respective amounts thereof, any Expenses (to the extent the amounts standing to the credit of the Expenses Account have been insufficient to pay such Expenses during the immediately preceding Interest Period);
- (ii) Second, if the relevant Issuer Trigger Event is not an Insolvency Event, to credit to the Expenses Account an amount necessary to bring the balance of the Expenses Account up to (but not exceeding) the Retention Amount;
- (iii) Third, to pay, pari passu and pro rata according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Representative of the Noteholders;
- (iv) Fourth, to pay, pari passu and pro rata according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Servicer, the Back-up Servicer Facilitator, the Back-up Servicer (if any), the Corporate Servicer, the Cash Manager, the Calculation Agent, the Account Bank and the Paying Agent;
- (v) Fifth, to pay, pari passu and pro rata, interest due and payable on the Class A Notes;
- (vi) Sixth, to pay, pari passu and pro rata, the Class A Notes Redemption Amount until the Class A Notes are redeemed in full;
- (vii) Seventh, to repay, pari passu and pro rata, the Start-up Costs Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;

- (viii) *Eighth*, to pay any interest amounts due and payable under the Subordinated Loan Agreement;
- (ix) *Ninth*, to repay the Cash Reserve Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;
- (x) *Tenth*, to pay any indemnities due and payable to the Arranger pursuant to the Subscription Agreement;
- (xi) Eleventh, to pay, pari passu and pro rata according to the respective amounts thereof, any other amount due and payable by the Issuer under the Transaction Documents, to the extent not already paid under other items of this Post-Acceleration Priority of Payments;
- (xii) Twelfth, to pay, pari passu and pro rata, interest due and payable on the Class B Notes;
- (xiii) Thirteenth, to pay, pari passu and pro rata, the Class B Notes Redemption Amount (in the case of all Payment Dates other than the Cancellation Date, up to an amount that makes the aggregate Principal Amount Outstanding of all the Class B Notes not lower than Euro 1.000):
- (xiv) Fourtteenth, to pay any surplus as Deferred Purchase Price to the Originator pursuant to the Master Receivables Purchase Agreement.

# 4. TRANSFER OF THE PORTFOLIO

The Portfolio

The principal source of payment of interest and repayment of principal on the Notes will be collections and recoveries made in respect of the Initial Portfolios and the Subsequent Portfolio.

The First Initial Portfolio has been, and the Second Initial Portfolio and any Subsequent Portfolio will be, assigned and transferred to the Issuer without recourse (*pro soluto*) against the Originator in the case of a failure by any of the Debtors to pay amounts due under the Loan Agreements, in accordance with the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act and subject to the terms and conditions of the Master Receivables Purchase Agreement.

The First Initial Portfolio has been assigned and transferred to the Issuer on 1 October 2020 pursuant to the Master Receivables Purchase Agreement.

In addition to the First Initial Portfolio, pursuant to the Master Receivables Purchase Agreement and the relevant Second Initial Portfolio Transfer Agreement, the Originator may assign and transfer to the Issuer, which shall purchase from the Originator, in accordance with the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act, the Second Initial Portfolio.

Provided that no Revolving Period Termination Event has occurred, sales of Subsequent Portfolios may take place during the Revolving Period in accordance with the provisions of the Master Receivables Purchase Agreement.

The Advanced Purchase Price for the First Initial Portfolio, the Second Initial Portfolio and each Subsequent Portfolio is equal to the sum of all Individual Purchase Prices of the Receivables comprised in the relevant Portfolio. The Advanced Purchase Price for the Initial Portfolios will be paid (i) with reference to the First Initial Portfolio, on the Issue Date using the proceeds of the Notes Initial Subscription Payments and (ii) with reference to the Second Initial Portfolio, on the Settlement Date using the proceeds of the Notes Additional Subscription Payments. The Advanced Purchase Price for each Subsequent Portfolio will be paid on the Payment Date immediately following the relevant Transfer Date using the Principal Available Funds available for such purposes in accordance with the Pre-Acceleration Principal Priority of Payments.

In addition, on each Payment Date the Originator may or may not receive, as Deferred Purchase Price, an amount equal to the Issuer Available Funds remaining after making all payments ranking in priority to the payment of such amount in accordance with the applicable Priority of Payments.

For further details, see the sections headed "The Portfolio" and "Description of the Transaction Documents - The Master Receivables Purchase Agreement".

# Revolving Period Termination Events

If any of the following events occurs (each, a **Revolving Period Termination Event**):

(a) *Breach of obligations by Findomestic*:

Findomestic defaults in the performance or observance of any of its obligations under or in respect of any of the Transaction Documents to which it is a party, provided that, in the reasonable opinion of the Representative of the Noteholders, (A) such default is materially prejudicial to the interest of the Noteholders and (B) (except where such default is not capable of remedy, in which case no notice requiring remedy will be required) such default remains unremedied for 30 (thirty) days after the Representative of the Noteholders having given written notice thereof to Findomestic, with a copy to the Issuer, requiring the same to be remedied; or

(b) *Breach of representations and warranties by Findomestic*:

any of the representations and warranties given by Findomestic under any of the Transaction Documents to which it is party is or proves to have been incorrect or misleading in any material respect when made or repeated and such breach, to the extent is, in the reasonable opinion of the Representative of the Noteholders, prejudicial to the interest of the Noteholders, if

capable of remedy is not remedied in accordance with the provisions of the Warranty and Indemnity Agreement; or

#### (c) Insolvency of Findomestic:

- 90 (ninety) days have elapsed since an application is (i) made for the commencement of an amministrazione straordinaria or liquidazione coatta amministrativa or any other applicable bankruptcy proceedings against Findomestic in any jurisdiction and such application has not been rejected by the relevant court nor has it been withdrawn by the relevant applicant unless a legal opinion or other adequate comfort is given to the Representative of the Noteholders confirming that such application is manifestly without grounds (it being understood that, pending the 90 (ninety)-day or the period necessary obtaining for aforementioned legal opinion or other adequate comfort, Findomestic will not be able to submit any Subsequent Portfolio Offer Letter); or
- (ii) Findomestic becomes subject to any *amministrazione* straordinaria, liquidazione coatta amministrativa or any other applicable bankruptcy proceedings in any jurisdiction or the whole or any substantial part of the assets of Findomestic are subject to a *pignoramento* or similar procedure having a similar effect; or
- (iii) Findomestic takes any action for a restructuring or deferment of fulfilment of any of its obligations relating to financial indebtedness or makes any out of court settlements with its creditors (to the extent such out of court settlements may be materially prejudicial to the interests of the Noteholders) for the extension of fulfilment of its obligations relating to financial indebtedness or the enforcement of any guarantee given to guarantee such fulfilment; or
- (d) *Winding up of Findomestic*:

an order is made or an effective resolution is passed for the winding up, liquidation or dissolution in any form of Findomestic; or

(e) Breach of Cumulative Gross Default Ratio:

the Cumulative Gross Default Ratio, as resulting from the Servicer's Report immediately preceding the relevant Subsequent Portfolio Offer Date, has exceeded the Cumulative Gross Default Trigger Level; or

(f) Termination of Servicer's appointment:

the Issuer has terminated the appointment of the Servicer following the occurrence of a Servicer Termination Event in accordance with the provisions of the Servicing Agreement (other than the Servicer Termination Event set out in clause 10.1(f) of the Servicing Agreement); or

(g) Amount of Principal Available Funds credited to the Reinvestment Ledger:

for 2 (two) consecutive Offer Dates, the amount of Principal Available Funds credited to the Reinvestment Ledger in accordance with item (iii) (*Third*) of the Pre-Acceleration Principal Priority of Payments is higher than 15 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Initial Portfolios; or

(h) Failure to offer for sale Subsequent Portfolios:

the Originator fails to offer for sale Subsequent Portfolios to the Issuer for 3 (three) consecutive Offer Dates (unless such event is attributable to Covid-19 pandemic); or

(i) Liquidity Reserve:

on any Payment Date, there are insufficient Interest Available Funds in order to fund the Liquidity Reserve up to the Liquidity Reserve Required Amount in accordance with the Pre-Acceleration Interest Priority of Payments; or

(j) Receipt of an Issuer Trigger Notice:

the Issuer has received an Issuer Trigger Notice; or

(k) Service of an early redemption notice:

the Issuer has served a notice of early redemption of the Notes pursuant to Condition 9.3 (*Optional redemption*) or 9.4 (*Optional redemption for taxation reasons*),

then the Representative of the Noteholders:

- (i) in the case of a Revolving Period Termination Event under items(a) and (b) above, may in its absolute discretion, or shall (if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes); and
- (ii) in the case of the other Revolving Period Termination Events, shall,

deliver a Revolving Period Termination Notice to the Issuer, the Calculation Agent and the Originator. After the service of a Revolving Period Termination Notice from the Representative of the Noteholders, the Issuer shall refrain from purchasing any further Subsequent Portfolio under the Master Receivables Purchase Agreement.

### Servicing of the Portfolio

Pursuant to the Servicing Agreement, the Servicer has agreed to collect the Receivables and to administer and service the Portfolio on behalf of the Issuer in compliance with the Securitisation Law.

The Servicer has undertaken to prepare and submit to the Issuer, on a monthly basis, reports in the form set out in the Servicing Agreement. In particular, the Servicer shall prepare: (i) on a monthly basis, an Accounting Servicer's Report, containing, inter alia, information relating to the Collections and other accounting information relating to the Receivables; (ii) on a monthly basis, a Set-Off Report, highlighting the relevant Set-Off Exposure and the relevant Set-Off Loss (if any) calculated, in each case, on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date; and (iii) on a monthly basis, a Servicer's Report, containing information relating to (A) the Collections made in respect of the Portfolio during the relevant Collection Period, including, without limitation, a description of the Portfolio, information relating to any Defaulted Receivables and the Collections during the immediately preceding Collection Period and a performance analysis, and (B) the relevant Set-Off Exposure and the relevant Set-Off Loss (if any) calculated, in each case, on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date.

In addition, the Servicer shall prepare:

- the Loan by Loan Report setting out information relating to each (a) Loan as at the end of the immediately preceding Collection Period (including, inter alia, the information related to the environmental performance of the assets financed by the relevant Loan, if available), in compliance with point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Loan by Loan Report (simultaneously with the SR Investors Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date: and
- (b) the Inside Information and Significant Event Report containing the information set out in points (f) and (g) of the first subparagraph of article 7(1) of the EU Securitisation Regulation (including, *inter alia*, any material change of the Priority of Payments and of the credit policies relating to the Receivables to be included in the Second Initial Portfolio or in any Subsequent Portfolio and the occurrence of any Issuer Trigger Event), and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Inside Information and Significant

Event Report to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes without undue delay following the occurrence of the relevant event triggering the delivery of such report in accordance with the EU Securitisation Regulation and the applicable Regulatory Technical Standards and, in any case, on each Quarterly Report Date (simultaneously with the Loan by Loan Report and the SR Investors Report to be made available on the relevant Quarterly Report Date).

In the event that:

- (i) a BNPP Downgrade Event occurs; or
- (ii) Findomestic ceases to be controlled, directly or indirectly, by BNP Paribas,

the Issuer shall appoint as back-up servicer, within 30 (thirty) days from the occurrence of any of the events listed under paragraphs (i) and (ii) above, an entity identified by the Issuer, with the assistance of the Back-up Servicer Facilitator, which complies with the requirements provided for by the Servicing Agreement for substitute servicers (the **Back-up Servicer**).

See for further details the section headed: "Description of the Transaction Documents - The Servicing Agreement".

### Warranties and indemnities

Under the Warranty and Indemnity Agreement, the Originator has made certain representations and warranties to the Issuer in relation to, *inter alia*, the Receivables and has agreed to indemnify the Issuer in respect of certain liabilities of the Issuer incurred in connection with the purchase and ownership of the Portfolio or repurchase the Receivables which do not comply with such representations and warranties.

See for further details the section headed: "Description of the Transaction Documents - The Warranty and Indemnity Agreement".

#### 5. CREDIT STRUCTURE

#### **Interest Deficiency**

On or prior to each Calculation Date up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the Calculation Agent will determine whether the Interest Available Funds will be sufficient to pay the amounts due under items from (i) (*First*) to (v) (*Fifth*) of the Pre-Acceleration Interest Priority of Payments. If the Calculation Agent determines that there is a deficiency in the amount of Interest Available Funds available to pay the amounts due under items from (i) (*First*) to (v) (*Fifth*) of the Pre-Acceleration Interest Priority of Payments (the amount of the deficit being the **Interest Deficiency**), then the Issuer shall pay or provide for that Interest Deficiency by:

- (i) First, applying the amount of Principal Available Funds available for application pursuant to item (i) (First) of the Pre-Acceleration Principal Priority of Payments to pay the amounts due under items from (i) (First) to (v) (Fifth) of the Pre-Acceleration Interest Priority of Payments on such Payment Date (and the Calculation Agent shall make a corresponding entry against the Interest Deficiency Ledger); and
- (ii) Second, to the extent the amount of Principal Available Funds available for application pursuant to item (i) (First) of the Pre-Acceleration Principal Priority of Payments are insufficient to cure such Interest Deficiency, then amounts standing to the credit of the Liquidity Reserve Account will be applied to pay the amounts due under items from (i) (First) to (v) (Fifth) of the Pre-Acceleration Interest Priority of Payments on such Payment Date

If any Principal Available Funds are applied on any Payment Date in accordance with item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments, the Issuer (or the Calculation Agent on its behalf) will make a corresponding debit entry on the Principal Deficiency Ledger.

#### **Liquidity Reserve**

On the Issue Date, the Subordinated Loan Provider will advance to the Issuer the Liquidity Reserve Proceeds in an amount equal to the Liquidity Reserve Initial Amount. The Issuer will use such proceeds to establish the Liquidity Reserve in the Liquidity Reserve Account.

On the Settlement Date, the Subordinated Loan Provider will advance to the Issuer the Liquidity Reserve Proceeds in an amount equal to the Liquidity Reserve Increase Amount.

On each Payment Date up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the Interest Available Funds will be applied in accordance with the Pre-Acceleration Interest Priority of Payments to bring the balance of the Liquidity Reserve Account up to (but not exceeding) the Liquidity Reserve Required Amount.

On each Payment Date during the Amortisation Period up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amounts standing to the credit of the Liquidity Reserve Account (net of any amount that will be applied on such Payment Date to pay interest on the Class A Notes and all amounts ranking in priority thereto under the Pre-Acceleration Interest Priority of Payments) which are in excess of the Liquidity Reserve Required Amount will be applied outside the Priority of Payments to repay the Liquidity Reserve Proceeds to the Subordinated Loan Provider.

The Liquidity Reserve will be available to pay interest on the Class A Notes and all amounts ranking in priority thereto under the Pre-

Acceleration Interest Priority of Payments on each Payment Date up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, to the extent that (a) there is an Interest Deficiency and (b) the Principal Available Funds available for application pursuant to item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments on the relevant Payment Date are insufficient to cover such Interest Deficiency.

On the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the Liquidity Reserve Required Amount shall be reduced to 0 (zero) and all amounts standing to the credit of the Liquidity Reserve Account (net of any amount that will be applied on such Payment Date to pay interest on the Class A Notes and all amounts ranking in priority thereto under the Post-Acceleration Priority of Payments to the extent the Issuer Available Funds are insufficient to make such payments) will be applied outside the Priority of Payments to repay the Liquidity Reserve Proceeds to the Subordinated Loan Provider.

Cash Reserve

On the Issue Date, the Subordinated Loan Provider will advance to the Issuer the Cash Reserve Proceeds in an amount equal to the Cash Reserve Initial Amount. The Issuer will use such proceeds to establish the Cash Reserve in the Cash Reserve Account.

On the Settlement Date, the Subordinated Loan Provider will advance to the Issuer the Cash Reserve Proceeds in an amount equal to the Cash Reserve Increase Amount.

On each Payment Date up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, and (iii) the Final Maturity Date, the Principal Available Funds will be applied in accordance with the Pre-Acceleration Principal Priority of Payments to bring the balance of the Cash Reserve Account up to (but not exceeding) the Cash Reserve Required Amount.

On each Payment Date up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the Cash Reserve will form part of the Principal Available Funds and will be applied in accordance with the Pre-Acceleration Principal Priority of Payments.

On the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, and (iii) the Final Maturity Date, the Cash Reserve Required Amount shall be reduced to 0 (zero) and all amounts standing to the credit of the Cash Reserve Account will be applied to repay the Cash Reserve Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement and pay any amount ranking in priority thereto in accordance with the applicable Priority of Payments.

#### **Reinvestment Ledger**

The Issuer has established and will maintain with the Calculation Agent a reinvestment ledger (the **Reinvestment Ledger**). During the Revolving Period, the Principal Available Funds will be credited to the Reinvestment Ledger in accordance with the Pre-Acceleration Principal Priority of Payments. Any such amounts credited to the Reinvestment Ledger will then be allocated towards the purchase of Subsequent Portfolios during the Revolving Period in accordance with the Pre-Acceleration Principal Priority of Payments. The Issuer may purchase Subsequent Portfolios on any relevant Transfer Date with amounts standing to the credit of the Reinvestment Ledger. After the end of the Revolving Period, such amounts will be applied as Principal Available Funds in accordance with the applicable Priority of Payments.

#### Principal Deficiency Ledger

The Issuer has established and will maintain with the Calculation Agent a principal deficiency ledger (the **Principal Deficiency Ledger**).

The Calculation Agent shall record amounts as appropriate on the Principal Deficiency Ledger, by:

- (a) crediting the Principal Deficiency Ledger by an amount equal to the amounts allocated under item (vii) (*Seventh*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date; and
- (b) debiting the Principal Deficiency Ledger by an amount equal to the aggregate of (A) the Default Amount for the relevant Collection Period and (B) an amount equal to the amount applied in accordance with item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments.

#### **Set-Off Reserve**

Following the occurrence of a BNPP Downgrade Event, the Subordinated Loan Provider will advance to the Issuer the Set-Off Reserve Proceeds in an amount equal to the Set-Off Reserve Required Amount. The Issuer will use such proceeds to establish the Set-Off Reserve in the Set-Off Reserve Account.

On each Payment Date after the Set-Off Reserve has been funded up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the Set-Off Reserve standing to the credit of the Set-Off Reserve Account on the Calculation Date immediately preceding such Payment Date will form part of the Principal Available Funds in an amount equal to the relevant Set-Off Loss (to the extent that the Originator has not indemnified the Issuer in respect of such Set-Off Loss in accordance with the provisions of the Warranty and Indemnity Agreement).

On each relevant Calculation Date and provided that it shall have received from the Servicer, on or prior to the immediately preceding Set-Off Report Date, the Set-Off Report highlighting the relevant Set-Off Exposure and the relevant Set-Off Loss (if any), the Calculation Agent shall determine and, promptly after such determination, notify to the Issuer, the Corporate Servicer, the Servicer, the Representative of the

Noteholders and the Rating Agencies, through the Payments Report, the relevant Set-Off Reserve Required Amount on such Calculation Date. If, on the relevant Calculation Date, the balance of the Set-Off Reserve is lower than the applicable Set-Off Reserve Required Amount, then the Issuer shall replenish the Set-Off Reserve up to (but not exceeding) such Set-Off Reserve Required Amount using further Set-Off Reserve Proceeds advanced by the Subordinated Loan Provider under the Subordinated Loan. Conversely, if, on the relevant Calculation Date, the balance of the Set-Off Reserve is higher than the applicable Set-Off Reserve Required Amount, then the excess Set-Off Reserve will be applied outside the Priority of Payments towards repayment of the Set-Off Reserve Proceeds to the Subordinated Loan Provider.

On the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, all amounts standing to the credit of the Set-Off Reserve Account (net of any amount that will form part of the Principal Available Funds on such Payment Date) will be applied outside the Priority of Payments towards repayment of the Set-Off Reserve Proceeds to the Subordinated Loan Provider.

If a BNPP Downgrade Event has occurred but is no longer continuing, all amounts standing to the credit of the Set-Off Reserve Account will be applied outside the Priority of Payments towards repayment of the Set-Off Reserve Proceeds to the Subordinated Loan Provider.

For further details, see the section headed "Description of the Transaction Documents - The Subordinated Loan Agreement".

#### 6. TRIGGER TABLES

#### (A) RATING TRIGGERS TABLE

Transaction Party	Required Ratings	Contractual requirements on occurrence of breach of ratings trigger include the following:
Account Bank	With respect to DBRS, at least equal to "A", considering: (A) in case a public or private rating has been assigned by DBRS, the higher of (I) the rating one notch below the institution's COR (if assigned), and (II) the long-term senior unsecured debt rating or deposit rating; or (B) in case a long-term CRO has not been assigned by DBRS, the higher of the relevant institution's issue rating, long-term senior unsecured debt rating or deposit	The consequence of breach is that, within 45 (forty-five) calendar days from the date on which such breach occurred: (i) the Account Bank shall promptly give notice of such event to the other parties to the Cash Allocation, Management and Payments Agreement and the Rating Agencies and shall procure, with the cooperation of the Issuer, to select a leading bank approved by the Representative of the

rating; or (C) in case a public or

Eligible Institution willing to

#### **Transaction Party**

#### **Required Ratings**

private rating has not been assigned by DBRS, the DBRS Minimum Rating.

With respect to Fitch, a long-term public rating at least equal to "A" or a short-term public rating at least equal to "F1".

#### **Paying Agent**

With respect to DBRS, at least equal to "A", considering: (A) in case a public or private rating has been assigned by DBRS, the higher of (I) the rating one notch below the institution's COR (if assigned), and (II) the long-term senior unsecured debt rating or deposit rating; or (B) in case a long-term CRO has not been assigned by DBRS, the higher of the relevant institution's issue rating, long-term senior unsecured debt rating or deposit rating; or (C) in case a public or private rating has not been assigned by DBRS, the DBRS Minimum Rating.

With respect to Fitch, a long-term public rating at least equal to "A" or a short-term public rating at least equal to "F1".

**BNP Paribas** 

The long-term issuer default ratings of BNP Paribas fall below "BBB" by DBRS and "BBB" by Fitch.

# Contractual requirements on occurrence of breach of ratings trigger include the following:

act as successor Account Bank, and (ii) the Issuer will appoint such bank to act as successor Account Bank and procure, in cooperation with the Account Bank, that the Accounts held with the Account Bank are transferred to the successor Account Bank, provided that such bank has agreed to become a party to the Intercreditor Agreement and any other relevant Transaction Document.

The consequence of breach is that, within 45 calendar days from the date on which such event occurred: (i) the Paying Agent shall promptly give notice of such event to the other parties to the Cash Allocation, Management and Payments Agreement and the Rating Agencies and shall procure, with the cooperation of the Issuer, to select a leading bank approved by the Representative of the Noteholders and which is an Eligible Institution willing to act as successor Paying Agent, and (ii) the Issuer will appoint such bank as successor Paying Agent, provided that such bank shall agree to assume the role of Paying Agent upon the terms of the Cash Allocation. Management and Payments Agreement, agreeing to become a party to the Intercreditor Agreement and any other relevant Transaction Document.

The consequence of breach is that (i) the Issuer shall appoint a Back-up Servicer; and (ii) the Subordinated Loan Provider shall advance to the Issuer the

# Contractual requirements on occurrence of breach of ratings trigger include the following:

Set-Off Reserve Proceeds in an amount equal to the Set-Off Reserve Required Amount that will be used by the Issuer to establish the Set-Off Reserve in the Set-Off Reserve Account.

#### (B) NON-RATING TRIGGERS TABLE

#### **Nature of Trigger**

#### **Description of Trigger**

## Contractual requirements on occurrence of breach of trigger include the following:

#### **Servicer Termination Event**

For further details, see the section headed "Description of the Transaction Documents - The Servicing Agreement"

The occurrence of any of the following events in respect of the Servicer (each, a **Servicer Termination Events**):

- (a) the Servicer fails to deposit or pay any amount required to be paid or deposited, which failure continues unremedied for 5 (five) Business Days after the due date thereof and cannot be attributed to strikes. technical interruptions or other grounded reasons; or
- (b) the Servicer fails to observe or perform any other term, condition, covenant or agreement (except for the obligation under paragraph (a) above) provided for under the Servicing Agreement and the other Transaction Documents to which it is a party, as long as such failure is, in the reasonable opinion of the Representative of the

Following the occurrence of a Servicer Termination Event, the Issuer may (or, in the case of the Servicer Termination Events under paragraphs (d), (e), (f) and (g), shall) terminate the appointment of the Servicer and appoint a substitute servicer (unless a Back-up Servicer has been already appointed) in accordance with the Servicing Agreement.

Noteholders, material prejudicial to the interest of the Noteholders and (unless such failure is not, in the reasonable opinion of the Representative of Noteholders, the capable of remedy) such failure continues for a period of 20 (twenty) days (or 10 (ten) days if the failure relates to the obligations set out under clauses 5.1, 5.2, 5.3, 5.4, 5.5 and 5.6 of Servicing the Agreement) following receipt by the Servicer of written notice from the Issuer, with copy to the Representative of the Noteholders, asking the remedy to such failure; or

- (c) the any of representations warranties given by the Servicer, pursuant to Servicing Agreement, is untrue, false or deceptive in any material respect default such materially prejudicial to the interest of the Noteholders and, capable of remedy, is not remedied in accordance with the provisions of the Servicing Agreement and the Warranty and Indemnity Agreement; or
- (d) (i) the Servicer becomes subject to any

amministrazione straordinaria, liquidazione coatta amministrativa or any other insolvency proceedings, resolution is passed by the competent body of the Servicer approving the winding-up of the Servicer or admission of the same to any of the aforesaid proceedings; or (ii) the Servicer takes any action for a restructuring deferment of fulfilment of any of its obligations relating to financial indebtedness or makes anv out of court with its settlements creditors (to the extent such out of court settlements may materially prejudicial to the interests of the Noteholders) for the extension of fulfilment of its obligations relating to financial indebtedness or the enforcement of any guarantee given to guarantee such fulfilment; or

- (e) an order is issued or a resolution is adopted by the competent body of the Servicer approving the liquidation of the Servicer; or
- (f) it becomes unlawful for the Servicer to perform or comply with any of its obligations under the Servicing Agreement or

the other Transaction Documents to which it is a party; or

(g) the Servicer is or will be unable to meet the current or future legal requirements provided for by law and the Bank of Italy's regulations for entities acting as servicers in the context of a securitisation transaction.

#### **Agent Termination Event**

For further details, see the section headed "Description of the Transaction Documents - The Cash Allocation, Management and Payments Agreement".

The occurrence of any of the following in respect of any of the Agents (each, an **Agent Termination Event upon Default**):

- (a) a material default is made by an Agent in the performance of its obligations under the Cash Allocation, Management and Payments Agreement; or
- (b) of the any representations and warranties given by it under the Cash Allocation. Management and Agreement **Payments** proves to be inaccurate in any respect,

and in each case the Representative of the Noteholders is of the opinion that such default or inaccuracy is materially prejudicial to the interests of the holders of the Most Senior Class of Notes then outstanding, and where such default or inaccuracy (except where in the opinion of the

Following the occurrence of an Agent Termination Event upon Default or an Agent Material Termination Event, the Issuer may (or, in the case of the Agent Material Termination Events under paragraphs (b), (c) and (d), shall) terminate the appointment of the relevant Agent and appoint a substitute Agent in accordance with the Cash Allocation, Management and Payments Agreement.

For further details, see the section headed "Description of the Transaction Documents - The Cash Allocation, Management and Payments Agreement".

Representative the of Noteholders, such default or inaccuracy is incapable of remedy, in which case, no notice requiring remedy shall be required) continues unremedied for a period of 30 (thirty) days after the earlier of such Agent becoming aware of such default or inaccuracy and receipt by such Agent of a written notice from the Representative of the Noteholders requiring the same to be remedied.

The occurrence of any of the following in respect of any of the Agents (each, an **Agent Material Termination Event**):

any of the Agents fails (a) to comply with any of its respective obligations under clauses 4.1(a) (Operation of theAccounts), 4.1(b) (No payments if account overdrawn), 4.2 (Duties relation payments), 4.3 (Duties in relation to Eligible Investments), 4.5(b)(Funds held for the Noteholders and the Other Issuer Creditors), 4.5(c) (Exclusions of set-off and interest), 4.6 (Reports), 5 (Duties of the Calculation Agent), 6.5 (Cash Manager Report), 7.4 (Exclusion of liens and interest), (Payments 7.5 to Noteholders), 7.12 (Publication of Notices), 8.1 (Determination and notification the of Interest **Payment** 

Amount), 9.2 (Details of Records) of the Cash Allocation,
Management and Payments Agreement, and the relevant default continues unremedied for a period of 5 (five) Business Days after the occurrence thereof); or

- (b) an Insolvency Event occurs in relation to any Agent; or
- (c) the Account Bank or the Paying Agent ceases to be Eligible an Institution in accordance with the provisions of clause 4.4 (Loss of status Eligible Institution by the Account Bank) or clause 8.3 (Loss of Eligible status of by Institution the Paying Agent) of the Cash Allocation. Management and Payments Agreement;
- (d) if the relevant Agent is rendered unable to perform its obligations under the Cash Allocation,
  Management and Payments Agreement for a period of 60 (sixty) days by circumstances beyond its control.

#### **Revolving Period Termination Event**

For further details, see the sections headed "Description of the Transaction Documents -

The occurrence of any of the following events (each, a **Revolving Period Termination Event**):

Upon the occurrence of a Revolving Period Termination Event, the Representative of the Noteholders:

(a)

#### **Nature of Trigger**

#### **Description of Trigger**

The Master Receivables
Purchase Agreement" and
"Terms and Conditions of the
Notes".

(i) Breach of obligations by Findomestic:

Findomestic defaults in performance observance of any of its obligations under or in respect of any of the **Transaction Documents** to which it is a party, provided that, in the reasonable opinion of the Representative of Noteholders, (A) the such default is materially prejudicial to the interest of Noteholders and (B) (except where such default is not capable of remedy, in which case notice requiring remedy will be required) such default remains unremedied for 30 (thirty) days after the Representative of the giving **Noteholders** written notice thereof to Findomestic, with a copy to the Issuer, requiring the same to be remedied; or

- (ii) Breach of representations and warranties by Findomestic:
  - of the any representations and warranties given by Findomestic under any Transaction of the Documents to which it is party is or proves to have been incorrect or misleading in material respect when

- the case of Revolving Period Termination Event under items (i) (Breach obligations Findomestic) and (ii) (Breach of representations and warranties bvFindomestic), may in its absolute discretion, or shall (if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes); and
- (b) in the case of the other Revolving Period Termination Events, shall.

deliver a Revolving Period Termination Notice to the Issuer, the Calculation Agent and the Originator. After the service of a Revolving Period Termination Notice from the Representative of the Noteholders, the Issuer shall refrain from purchasing any further Subsequent Portfolio under the Master Receivables Purchase Agreement.

made or repeated and such breach, to the extent is, in the reasonable opinion of the Representative of Noteholders, prejudicial to the interest of the Noteholders, if capable remedy is remedied in accordance with the provisions of Warranty the Indemnity Agreement; or

## (iii) Insolvency of Findomestic:

(A) 90 (ninety) days have elapsed since an application is made for the commencement of amministrazion e straordinaria or liquidazione coatta amministrativa or any other applicable bankruptcy proceedings against Findomestic in any jurisdiction and such application has not been rejected by the relevant court nor has it been withdrawn by relevant the applicant unless a legal opinion other adequate

is comfort the given to Representative of the Noteholders confirming that such application is manifestly without grounds (it being understood that, pending the 90 (ninety)-day or the shorter period necessary for obtaining the aforementioned legal opinion or other adequate comfort, Findomestic will not be able to submit any Subsequent Portfolio Offer Letter); or

(B) Findomestic becomes subject to any amministrazion e straordinaria, liquidazione coatta amministrativa or any other applicable bankruptcy proceedings in any jurisdiction or the whole or any substantial part of the of assets Findomestic are subject to pignoramento

or similar procedure having a similar effect; or

(C) Findomestic takes any action for restructuring or deferment of fulfilment of any of its obligations relating to financial indebtedness or makes any out of court settlements with its creditors (to the extent such out court of settlements be may materially prejudicial the interests of the Noteholders) for the extension of fulfilment of its obligations relating financial indebtedness or the enforcement of any guarantee given guarantee such

## (iv) Winding up of Findomestic:

an order is made or an effective resolution is passed for the winding

fulfilment; or

up, liquidation or dissolution in any form of Findomestic; or

(v) Breach of Cumulative Gross Default Ratio:

the Cumulative Gross Default Ratio. resulting from the Servicer's Report immediately preceding the relevant Subsequent Portfolio Offer Date. exceeded has the Cumulative Gross Default Trigger Level;

(vi) Termination of Servicer's appointment:

the Issuer has terminated the appointment of the Servicer following the occurrence of a Servicer Termination Event in accordance with the provisions of the Servicing Agreement (other than the Servicer Termination Event set out in clause 10.1(f) of the Servicing Agreement); or

(vii) Amount of Principal
Available Funds
credited to the
Reinvestment Ledger:

for 2 (two) consecutive Offer Dates, the amount of Principal Available Funds credited to the Reinvestment Ledger in accordance with item (iii) (*Third*) of the Pre-Acceleration Principal

Priority of Payments is higher than 15 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Initial Portfolios; or

(viii) Failure to offer for sale Subsequent Portfolios:

> the Originator fails, during the Revolving Period, to offer for sale Subsequent Portfolios to the Issuer for 3 (three) consecutive Offer Dates (unless such event is attributable to Covid-19 pandemic); or

(ix) Liquidity Reserve:

on any Payment Date, there are insufficient Interest Available Funds in order to fund the Liquidity Reserve up to the Liquidity Reserve Required Amount in accordance with the Pre-Acceleration Interest Priority of Payments; or

(x) Receipt of an Issuer Trigger Notice:

> the Issuer has received an Issuer Trigger Notice; or

(xi) Service of an early redemption notice:

the Issuer has served a notice of early redemption of the Notes

pursuant to Condition 9.3 (Optional Redemption) or 9.4 (Optional redemption for taxation reasons).

#### **Issuer Trigger Events**

For further details, see the section headed "Terms and Conditions of the Notes".

The occurrence of any of the following events in respect of the Issuer (each, an **Issuer Trigger Event**):

- (a) Non-payment:
  - the Issuer defaults in the payment of:
  - (i) any amount of interest due on the Class A Notes, provided that such default remains unremedied for 5 (five) Business Days; or
  - (ii) any amount of principal due on the Most Senior Class of Notes on the Final Maturity Date (or any date of early redemption pursuant to Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons)), provided that default such remains unremedied for

Upon the occurrence of an Issuer Trigger Event, then the Representative of the Noteholders,

- (i) in the case of an Issuer Trigger Event under item (a) (Non-payment) or (d) (Insolvency of the Issuer) above, shall; or
- (ii) in the case of an Issuer Trigger Event under item (b) (Breach of other obligations), (c) (Breach of representations and *warranties*) or (e) (*Unlawfulness*), if SO directed bv Extraordinary Resolution of the holders of the Most Senior Class of Notes, shall,

in each case subject to being indemnified and/or secured to its satisfaction, serve an Issuer Trigger Notice on the Issuer (with copy to the Servicer, the Calculation Agent, the Rating Agencies and the Noteholders in accordance with Condition 18 (Notices)), whereupon the Notes shall (subject Condition 10 (Limited recourse and non petition)) become immediately due and repayable at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), without any further action, notice or formality, and the Issuer Available Funds shall be applied in accordance with the

NI 4 of Their	D	£ T	Contractual requirements on occurrence of breach of
Nature of Trigger	Descripti	on of Trigger	trigger include the following:
		5 (five) Business Days; or	Post-Acceleration Priority of Payments on such dates as the Representative of the Noteholders may determine.
	(iii)	any amount of principal due and payable on the Most Senior Class of Notes on any Payment Date prior to the Final Maturity Date (or any date of early redemption pursuant to Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons)), to the extent the Issuer has sufficient Principal Available Funds to make such repayment of principal in accordance with the Pre-Acceleration Principal Priority of Payments, provided that such default remains unremedied for 5 (five) Business Days (it being understood that, prior to the delivery of an Issuer Trigger	Noteholders may determine.

## Contractual requirements on occurrence of breach of trigger include the following:

#### **Nature of Trigger**

#### **Description of Trigger**

Notice or the redemption of the Notes in accordance with Condition 9.1 (Final redemption), Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of Cash the Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the **Payments** Report, no amount of will principal be due and payable in respect of the Notes); or

(b) Breach of other obligations:

the Issuer defaults in the performance observance of any of its obligations under or in respect of the Notes or any of the Transaction Documents to which it is a party (other than any obligation under paragraph (a) (Nonpayment) above) and (except where, in the opinion of the Representative of the Noteholders, such default is not capable of remedy in which case no notice requiring remedy will required) such default remains unremedied for 30 (thirty) days after the Representative of the Noteholders has given written notice thereof to the Issuer requiring the same to be remedied; or

(c) Breach of representations and warranties:

of the any representations warranties given by the Issuer under any of the **Transaction Documents** is, or proves to have been, incorrect or erroneous in any material respect when made and (except where, in the opinion of the Representative of the Noteholders, such breach is not capable of

remedy in which case no notice requiring remedy will be required) such breach remains remedied for 30 (thirty) days after the Representative of the Noteholders has given written notice thereof to the Issuer requiring the same to be remedied; or

#### (d) Insolvency of the Issuer:

an Insolvency Event occurs with respect to the Issuer: or

#### (e) *Unlawfulness*:

it is or will become unlawful for the Issuer to perform or comply with any of its obligations under or in respect of the Notes or any of the Transaction Documents to which it is a party.

#### **Tax Event**

For further details, see the section headed "Terms and Conditions of the Notes".

The imposition, at any time after the Issue Date, of any of the following (each, a **Tax Event**):

- (a) any Tax Deduction in respect of any payment to be made by the Issuer (other than in respect of a Decree 239 Deduction); or
- (b) any changes in the Tax law of Italy (or in the application or official interpretation of such law) which would cause the total amount payable in respect of the Portfolio to cease to be receivable by the Issuer

Provided that no Issuer Trigger Notice has been served on the Issuer, the Issuer may, on any Payment Date following the occurrence of a Tax Event, redeem the Senior Notes (in whole but not in part) and the Junior Notes (in whole or in part) at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Priority Acceleration Payments, subject to requirements provided for in the Conditions being met.

(including as a result of any of the Debtors being obliged to make a Tax Deduction in respect of any payment in relation to any Receivables).

## Post-Acceleration Priority of Payments

For further details, see the section headed "*Terms and Conditions of the Notes*".

The occurrence of any of the following events:

- (a) the delivery of an Issuer Trigger Notice; or
- (b) the redemption of the Notes in accordance with Condition 9.1 (Final redemption), Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons).

Following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes in accordance with Condition 9.1 (Final redemption). Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons), the Issuer Available Funds will be applied on each Payment Date in accordance with the Post-Acceleration Priority of Payments.

#### 7. DESCRIPTION OF THE TRANSACTION DOCUMENTS

#### Intercreditor Agreement

Under the terms of the Intercreditor Agreement, the Representative of the Noteholders shall be entitled, *inter alia*, following the service of an Issuer Trigger Notice and until the Notes have been redeemed in full or cancelled in accordance with the Conditions, to pay or cause to be paid on behalf of the Issuer and using the Issuer Available Funds all sums due and payable by the Issuer to the Noteholders, the Other Issuer Creditors and any third party creditors in respect of fees, costs and expenses incurred by the Issuer in the context of the Securitisation, in accordance with the terms of the Post-Acceleration Priority of Payments.

Under the Intercreditor Agreement, the Originator has undertaken that it will: (i) retain, on an on-going basis, a material net economic interest of not less than 5 (five) per cent. in the Securitisation, in accordance with option (d) of article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, which as at the Issue Date consists of a retention of all the Class B Notes upon issue; (ii) not change the manner in which the net economic interest is held, unless expressly permitted by article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards; (iii) procure that any change to the manner in which such retained interest is held in accordance with paragraph (ii) above will be notified to the Calculation Agent to be disclosed in the SR Investors Report; and (iv) comply with the disclosure obligations imposed on originators under article 7(1)(e)(iii) of the EU

Securitisation Regulation and the applicable Regulatory Technical Standards, subject always to any requirement of law, by providing the Calculation Agent with the relevant information about the risk retained to be disclosed in the SR Investors Report, in each case provided that the Originator is only required to do so to the extent that the retention and disclosure requirements under the EU Securitisation Regulation and the relevant Regulatory Technical Standards are applicable to the Securitisation. In addition, the Originator has undertaken that the material net economic interest held by it shall not be split amongst different types of retainers and shall not be subject to any credit-risk mitigation or hedging, in accordance with article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards.

Under the Intercreditor Agreement, each of the Issuer and the Originator has agreed that Findomestic is designated as Reporting Entity, pursuant to and for the purposes of article 7(2) of the EU Securitisation Regulation and, in such capacity as Reporting Entity, it has fulfilled before pricing and/or shall fulfil after the Issue Date, as the case may be, the information requirements pursuant to points (a), (b), (d), (e), (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and article 22 of the EU Securitisation Regulation.

For further details, see the sections headed "Description of the Transaction Documents - The Intercreditor Agreement" and "Risk Retention and Transparency Requirements".

Cash Allocation, Management and Payments Agreement Under the terms of the Cash Allocation, Management and Payments Agreement, the Account Bank, the Cash Manager, the Calculation Agent and the Paying Agent have agreed to provide the Issuer with certain calculation, notification, cash management and reporting services together with account handling services in relation to moneys and securities from time to time standing to the credit of the Accounts and with certain agency services.

On or prior to each Calculation Date, the Calculation Agent shall prepare and deliver to the Issuer, the Representative of the Noteholders, the Rating Agencies, the Subordinated Loan Provider, the Servicer, the Back-up Servicer (if any), the Corporate Servicer and each of the Agents the Payments Report, with respect to the allocation of the Issuer Available Funds on the immediately following Payment Date in accordance with the applicable Priority of Payments. On each Payment Date, the Paying Agent shall apply amounts transferred to it out of the Payments Account in making payments to the Noteholders in accordance with the applicable Priority of Payments, as set out in the relevant Payments Report.

On or prior to each Investors Report Date, the Calculation Agent shall prepare and deliver to the Issuer, the Representative of the Noteholders, the Rating Agencies, the Subordinated Loan Provider, the Servicer, the Back-up Servicer (if any), the Corporate Servicer and each of the Agents the Investors Report, setting out certain information with respect to the Portfolio and the Notes. Such report will be available for inspection on

the website of the Calculation Agent (being, as at the date of this Prospectus, www.securitisation-services.com).

In addition, the Calculation Agent shall, subject to receipt of any relevant information from the Issuer or the Servicer, prepare the SR Investors Report setting out certain information with respect to the Portfolio and the Notes (including the information referred to in point (e), items (i), (ii) and (iii), of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation) and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the SR Investors Report (simultaneously with the Loan by Loan Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date.

For further details, see the section headed "Description of the Transaction Documents - The Cash Allocation, Management and Payments Agreement".

#### Subordinated Loan Agreement

On the Issue Date, the Subordinated Loan Provider will advance the Liquidity Reserve Proceeds (in an amount equal to the Liquidity Reserve Initial Amount), the Cash Reserve Proceeds (in an amount equal to the Cash Reserve Initial Amount) and the Start-up Costs Proceeds to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

On the Settlement Date, the Subordinated Loan Provider will advance the Liquidity Reserve Proceeds (in an amount equal to the Liquidity Reserve Increase Amount) and the Cash Reserve Proceeds (in an amount equal to the Cash Reserve Increase Amount) to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

Following the occurrence of a BNPP Downgrade Event, the Subordinated Loan Provider will also advance the Set-Off Reserve Proceeds to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

For further details, see the section headed "Description of the Transaction Documents - The Subordinated Loan Agreement".

#### **Mandate Agreement**

Under the terms of the Mandate Agreement, the Representative of the Noteholders will be authorised, subject to an Issuer Trigger Notice being served upon the Issuer following the occurrence of an Issuer Trigger Event or upon failure by the Issuer to exercise its rights under the Transaction Documents and fulfilment of certain other conditions, to exercise, in the name and on behalf of the Issuer, all the Issuer's nonmonetary rights arising out of certain Transaction Documents to which the Issuer is a party.

For further details, see the section headed "Description of the Transaction Documents - The Mandate Agreement".

## **Corporate Services Agreement**

Under the terms of the Corporate Services Agreement, the Corporate Servicer has agreed to provide certain corporate administrative services to the Issuer.

For further details, see the section headed "Description of the Transaction Documents - The Corporate Services Agreement".

#### 8. THE ACCOUNTS

#### **Collection Account**

The Issuer has established with the Account Bank the Collection Account, into which the Servicer shall credit all the amounts received or recovered under the Receivables on the Business Day immediately following the day on which such amounts are so received or recovered in accordance with the Servicing Agreement.

The Collection Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

#### **Payments Account**

The Issuer has established with the Account Bank the Payments Account, into which, 2 (two) Business Days (or 1 (one) Business Day, for as long as the Paying Agent and the Account Bank are the same entity) prior to such Payment Date, all amounts payable on each Payment Date will be transferred.

The Payments Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

#### Liquidity Reserve Account

The Issuer has established with the Account Bank the Liquidity Reserve Account on which the Liquidity Reserve will be credited.

The Liquidity Reserve Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

#### **Cash Reserve Account**

The Issuer has established with the Account Bank the Cash Reserve Account on which the Cash Reserve will be credited.

The Cash Reserve Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

#### Set-Off Reserve Account

The Issuer has established with the Account Bank the Set-Off Reserve Account on which the Set-Off Reserve will be credited.

The Set-Off Reserve Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

#### **Securities Account**

The Issuer has established with the Account Bank the Securities Account, into which any Eligible Investments consisting of securities purchased using funds standing to the credit of the Accounts (other than the Expenses Account and the Securities Account) will be deposited.

The Securities Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

#### **Expenses Account**

The Issuer has established with the Account Bank the Expenses Account into which, on the Issue Date and thereafter on Payment Date, an amount necessary to bring the balance of the Expenses Account up to (but not exceeding) the Retention Amount will be credited.

#### **Quota Capital Account**

The Issuer has established with Banca Monte dei Paschi di Siena S.p.A. the Quota Capital Account for the deposit of its paid quota capital.

#### **RISK FACTORS**

Investing in the Notes involves certain risks. The Issuer believes that the following factors may affect its ability to fulfil its obligations under the Notes. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring. Factors which the Issuer believes may be material for the purpose of assessing the market risks associated with the Notes are also described below.

The Issuer believes that the factors described below represent the principal risks inherent in investing in the Notes, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with the Notes may, exclusively or concurrently, occur for other reasons and the Issuer does not represent that the statements below regarding the risks of holding the Notes are exhaustive. While the various structural elements described in this Prospectus are intended to lessen some of these risks for holders of the Notes, there can be no assurance that these measures will be sufficient or effective to ensure payment to the holders of the Notes of interest or principal on the Notes on a timely basis or at all. Additional risks and uncertainties not presently known to the Issuer or that it currently believes to be immaterial could also have a material impact on its business operations.

Prospective Noteholders should also read the detailed information set out elsewhere in this Prospectus and reach their own views prior to making any investment decision.

#### 1. RISKS RELATED TO THE AVAILABILITY OF FUNDS TO PAY THE NOTES

#### Noteholders cannot rely on any person other than the Issuer to make payments on the Notes

The Notes will be limited recourse obligations solely of the Issuer. In particular, the Notes will not be obligations or responsibilities of, or guaranteed by, any of the Originator, the Servicer, the Back-up Servicer Facilitator, the Back-up Servicer (if any), the Representative of the Noteholders, the Calculation Agent, the Cash Manager, the Account Bank, the Paying Agent, the Subordinated Loan Provider, the Corporate Servicer, the Arranger, the Quotaholder or any other person. None of any such persons, other than the Issuer, will accept any liability whatsoever in respect of any failure by the Issuer to make any payment of any amount due under the Notes.

#### The Issuer has a limited set of resources available to make payments on the Notes

The Issuer's principal asset is the Portfolio. As at the date of this Prospectus, the Issuer does not have any significant assets other than the Portfolio and the other Issuer's Rights.

The Notes will be limited recourse obligations solely of the Issuer. The ability of the Issuer to meet its obligations in respect of the Notes will be dependent on (i) the receipt by the Issuer of collections and recoveries made on its behalf by the Servicer from the Portfolio, (ii) in respect of the Class A Notes only, the amounts standing to the credit of the Liquidity Reserve Account, the Cash Reserve Account and the Set-Off Reserve Account; and (iii) any other amounts received by the Issuer pursuant to the provisions of the other Transaction Documents to which it is a party. For further details, see the section headed "Transaction Overview - Credit Structure".

There is no assurance that, over the life of the Notes or at the redemption date of the Notes (whether on maturity or upon redemption by acceleration of maturity following the delivery of an Issuer Trigger Notice), there will be sufficient funds to enable the Issuer to pay interest when due on the Notes and to repay the outstanding principal on the Notes in full. If there are not sufficient funds available to the Issuer to pay in full interest and principal due in respect of the Notes, then the Noteholders will have no further claims against the Issuer in respect of any such unpaid amounts.

Following the service of an Issuer Trigger Notice, the only remedy available to the Noteholders and the Other Issuer Creditors is the exercise by the Representative of the Noteholders of the Issuer's Rights. After the service of an Issuer Trigger Notice, the Issuer (or the Representative of the Noteholders on its behalf) could attempt to sell the Portfolio to third parties (for further details, see the section headed "Description of the Transaction Documents - The Intercreditor Agreement"). However, there is no assurance that a purchaser could be found nor that the proceeds of the sale of the Portfolio would be sufficient to pay in full all amounts due to the Noteholders.

## Any loss would be suffered by the holders of the Notes having a lower ranking in the Priority of Payments

In respect of the obligations of the Issuer to pay interest and repay principal on the Notes, each Class of Notes will rank as set out in Condition 5.3 (*Ranking*) and Condition 7 (*Priority of Payments*).

To the extent that any losses are suffered by any of the Noteholders, such losses will be borne (i) by the holders of the Class B Notes while they remain outstanding, and (ii) thereafter, by the holders of the Class A Notes while they remain outstanding.

## Liquidity and credit risk arising from any delay or default in payment by the Debtors may impact the timely and full payment of amounts due under the Notes

The Issuer is subject to a liquidity risk in case of delay between the Scheduled Instalment Dates and the actual receipt of payments from the Debtors.

The Issuer is also subject to the risk of, amongst other things, default in payment by the Debtors and the failure by the Servicer to collect or to recover sufficient funds in respect of the Portfolio in order to enable the Issuer to discharge all amounts payable under the Notes in full as they fall due. Debtors' individual, personal or financial circumstances may affect the ability of the Debtors to repay the Loans. Unemployment, loss of earnings, illness (including any illness arising in connection with an epidemic) and other similar factors may lead to an increase in delinquencies by the Debtors and could ultimately have an adverse impact on the ability of the Debtors to repay the Loans.

These risks are addressed in respect of the Notes through the support provided to the Issuer in respect of (i) interest payments on the Class A Notes (A) by the Liquidity Reserve and (B) by the availability of support provided by the credit structure such as the availability of certain Principal Available Funds to cure an Interest Deficiency and (ii) principal repayments on the Class A Notes, by the Cash Reserve. For further details, see the section headed "*Transaction Overview - Credit Structure*". Although the Issuer believes that the Portfolio has characteristics that demonstrate capacity to produce funds to service any payments due and payable on the Notes, there can, however, be no assurance that the level of collections and recoveries received from the Portfolio will be adequate to ensure timely and full receipt of amounts due under the Notes.

#### Commingling risk may affect availability of funds to pay the Notes

The Issuer is subject to the risk that certain Collections may be lost or frozen in case of insolvency of the Account Bank or the Servicer.

Indeed, although article 3, paragraphs 2-bis and 2-ter, of the Securitisation Law, provides that the sums credited to the accounts opened in the name of the issuer or the servicer with an account bank (whether before or during the relevant insolvency proceeding of such account bank) will not be subject to suspension of payments or will not be deemed to form part of the estate of the servicer or the account bank, as the case may be, and shall be immediately and fully repaid to the issuer, without the need to file any petition (domanda di ammissione al passivo o di rivendica) and wait for the distributions (riparti) and the restitutions of sums (restituzioni di somme), such provisions of the Securitisation Law

have not been the subject of any official interpretation and to date they have been commented by a limited number of legal commentators. Consequently, there remains a degree of uncertainty with respect to the interpretation and application thereof. In addition, pursuant to article 95-bis of the Consolidated Banking Act, the liquidation and reorganisation proceedings of an account bank would be governed by the laws of the member state in which the relevant account bank has been licensed; therefore in the event that an account bank is a foreign entity, there is a risk that the insolvency receiver of the same may disregard the provisions of article 3, paragraph 2-bis, of the Securitisation Law.

Prospective Noteholders should note that, in order to mitigate any possible risk of commingling, (i) pursuant to the Cash Allocation, Management and Payments Agreement, it is required that the Account Bank shall at all times be an Eligible Institution, and (ii) under the Servicing Agreement the Servicer has undertaken to transfer any Collections received or recovered by itself into the Collection Account within 1 (one) Business Day from the receipt thereof.

Finally, pursuant to the Servicing Agreement, if the appointment of Findomestic as Servicer is terminated, the Back-up Servicer Facilitator shall, within 3 (three) Business Days, on the basis of a list containing details of the Debtors (*including anagrafica*) made available by Findomestic, instruct the Debtors to pay any amount due in respect of the Receivables directly into the Collection Account. However, no assurance can be given that all data necessary to make such notifications will be available and that the Debtors will comply with such payment instructions. For further details, please see the sections headed "Description of the Transaction Documents - The Cash Allocation, Management and Payments Agreement" and "Description of the Transaction Documents - The Servicing Agreement".

#### The Issuer may incur unexpected expenses which could reduce the funds available to pay the Notes

The Issuer is unlikely to have a large number of creditors unrelated to the Securitisation or any further securitisation transaction because the corporate object of the Issuer, as contained in its by-laws (*statuto*), is limited and the Issuer has covenanted in the Conditions, *inter alia*, not to engage in any activity which is not incidental to or necessary in connection with any activities which the Transaction Documents provide for or envisage that the Issuer may engage in or which is necessary in connection with or incidental to the Transaction Documents. Nonetheless, there remains the risk that the Issuer may incur unexpected expenses payable to the other third parties creditors in respect of any taxes, costs, fees or expenses incurred in relation to such securitisations and in order to preserve the corporate existence of the Issuer, to maintain it in good standing and to comply with applicable legislation (which rank ahead of all other items in the applicable Priority of Payments), as a result of which the funds available to the Issuer for purposes of fulfilling its payment obligations under the Notes could be reduced.

## Failure by any Noteholder or Other Issuer Creditor to comply with non-petition undertakings may affect the ability of the Issuer to meet its obligations under the Notes

By operation of article 3 of the Securitisation Law, the Portfolio and the other Issuer's Rights are segregated (*costituiscono patrimonio separato*) under Italian law from all other assets of the Issuer and from the assets relating to the Previous Securitisation and any further securitisation transaction carried out by it pursuant to the Conditions and are only available, both before and after a winding-up of the Issuer, to satisfy the obligations of the Issuer to the Noteholders, the Other Issuer Creditors and any other third party creditors in respect of any fees, costs and expenses in relation to the Securitisation.

Pursuant to the Conditions and the Intercreditor Agreement, until the date falling 2 (two) years and 1 (one) day after the Cancellation Date or, if later, the date on which the notes issued by the Issuer in the context of the Previous Securitisation and the date on which the notes issued by the Issuer in the context of any further securitisation transaction have been redeemed in full and/or cancelled in accordance with the relevant terms and conditions, no Noteholder and no Other Issuer Creditor (nor any person on its behalf, other than the Representative of the Noteholders when so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes and only if the representatives of the

noteholders of all other securitisation transactions then outstanding (if any) carried out by the Issuer have been so directed by an extraordinary resolution of the holders of the most senior class of notes under the relevant securitisation transaction) shall initiate or join any person in initiating an Insolvency Event. However, there can be no assurance that the Noteholders and the Other Issuer Creditors will comply with non-petition obligations set out in Condition 10.1 (*Noteholders not entitled to proceed directly against Issuer*) and the Intercreditor Agreement.

If any Insolvency Event were to be initiated against the Issuer, no creditors other than the Representative of the Noteholders on behalf of the Noteholders, the Other Issuer Creditors and any other third parties creditors in respect of any taxes, costs, fees or expenses incurred in relation to such securitisations and in order to preserve the corporate existence of the Issuer, to maintain it in good standing and to comply with applicable legislation would have the right to claim in respect of the Receivables. However, there can in any event be no assurance that the Issuer would be able to meet all of its obligations under the Notes.

#### 2. RISKS RELATING TO THE UNDERLYING ASSETS

Yield to maturity, amortisation and weighted average life of the Notes are influenced by a number of factors

The yield to maturity, the amortisation and the weighted average life of the Notes will depend on, *inter alia*, the amount and timing of repayment of principal on the Loans (including prepayments and sale proceeds arising on enforcement of the Loans).

In addition, the yield to maturity, the amortisation and the weighted average life of the Notes may be adversely affected by a number of factors including, without limitation, a higher or lower rate of prepayment, delinquency and default on the Loans, the exercise by the Originator of its right to repurchase individual Receivables or the outstanding Portfolio pursuant to the Master Receivables Purchase Agreement, the renegotiation by the Servicer of any of the terms and conditions of the Loans in accordance with the provisions of the Servicing Agreement and/or the early redemption of the Notes pursuant to Condition 9.3 (*Optional redemption*), Condition 9.4 (*Optional redemption for taxation reasons*).

Prepayments may result in connection with refinancing or sales of properties by Debtors voluntarily. The receipt of proceeds from Insurance Policies may also impact on the way in which the Loans are repaid. The level of delinquency and default on payment of the relevant Instalments or request for renegotiation under the Loans cannot be predicted and is influenced by a wide variety of economic, market industry, social and other factors, including prevailing loan market interest rates and margin offered by the banking system, the availability of alternative financing, local and regional economic conditions as well as special legislation that may affect refinancing terms.

The impact of the above on the yield at maturity and the weighted average life of the Notes cannot be predicted. However, the actual characteristics and performance of the Loans may differ from such assumptions and any difference will affect the percentages of the Principal Amount Outstanding of the Notes over time and the weighted average life of the Notes.

#### The performance of the Portfolio may deteriorate in case of default by the Debtors

The First Initial Portfolio comprises, and the Second Initial Portfolio and each Subsequent Portfolio will comprise, only Receivables deriving from Loans classified as performing (crediti *in bonis*) by the Originator in accordance with the Bank of Italy's guidelines as at the relevant Valuation Date. For further details, see the section headed "*The Portfolio*".

However, there can be no guarantee that the Debtors will not default under such Loans or that they will

continue to perform thereunder. It should be noted that adverse changes in economic conditions may affect the ability of the Debtors to repay the Loans.

The recovery of overdue amounts in respect of the Loans will be affected by the length of enforcement proceedings in respect of the Loans, which in the Republic of Italy can take a considerable amount of time depending on the type of action required and where such action is taken. Factors which can have a significant effect on the length of the proceedings include the following: (i) certain courts may take longer than the national average to enforce the Loans and (ii) more time will be required for the proceedings if it is necessary first to obtain a payment injunction (*decreto ingiuntivo*) or if any Debtor raises a defence or counterclaim to the proceedings.

#### No independent investigation has been or will be made in relation to the Receivables

The Issuer has entered into the Master Receivables Purchase Agreement with the Originator on the basis of, and upon reliance on, the representations and warranties made by the Originator under the Warranty and Indemnity Agreement.

The Issuer would not have entered into the Master Receivables Purchase Agreement without having received such representations and warranties given that neither the Issuer, nor the Arranger, or any other Transaction Party (other than the Originator), has carried out any due diligence in respect of the Receivables and the relevant Loan Agreements. More generally, none of the Issuer, the Arranger nor any other Transaction Party (other than the Originator) has undertaken or will undertake any other investigation, searches or other actions to verify the details of the Receivables sold by the Originator to the Issuer, nor has any of such persons undertaken, nor will any of them undertake, any investigations, searches or other actions to establish the creditworthiness of any Debtors.

The only remedies of the Issuer in respect of the occurrence of a breach of a representation and warranty which materially and adversely affects the value of a Receivable will be the requirement that the Originator indemnifies the Issuer for the damages deriving therefrom or repurchase the Receivables which do not comply with such representations and warranties pursuant to the Warranty and Indemnity Agreement (see the section headed "Description of the Transaction Documents - The Warranty and Indemnity Agreement"). In particular, the indemnification and repurchase obligations undertaken by the Originator under the Warranty and Indemnity Agreement are unsecured claims of the Issuer and no assurance can be given that the Originator will pay the relevant amounts if and when due.

## Assignment of Receivables and payments made to the Issuer upon disposal of the Receivables may be subject to claw-back upon certain conditions being met

The Issuer is subject to the risk that the assignment of the Receivables made by the Originator to the Issuer pursuant to the Master Receivables Purchase Agreement may be clawed-back (*revocato*) in case of insolvency of the Originator.

Indeed, assignments of receivables made under the Securitisation Law are subject to claw-back (*revocatoria fallimentare*) (i) pursuant to article 67, paragraph 1, of the Italian Bankruptcy Law, if the adjudication of bankruptcy of the relevant originator is made within 6 (six) months from the purchase of the relevant portfolio of receivables, provided that the value of the receivables exceeds the sale price of the receivables for more than 25 (twenty-five) per cent. and the issuer is not able to demonstrate that it was not aware of the insolvency of such originator, or (ii) pursuant to article 67, paragraph 2, of the Italian Bankruptcy Law, if the adjudication of bankruptcy of the relevant originator is made within 3 (three) months from the purchase of the relevant portfolio of receivables, and the insolvency receiver of such originator is able to demonstrate that the issuer was aware of the insolvency of the originator.

In order to mitigate such risk, pursuant to the Master Receivables Purchase Agreement, the Originator has provided the Issuer in respect of the First Initial Portfolio, and will provide the Issuer in respect of

the Second Initial Portfolio and each Subsequent Portfolio, with (i) a solvency certificate signed by a director of the Originator; and (ii) a good standing certificate issued by the competent companies' register (certificato di iscrizione nella sezione ordinaria della Camera di Commercio, Industria, Artigianato ed Agricoltura) stating that the Originator is not subject to any insolvency proceeding. Furthermore, under the Warranty and Indemnity Agreement, the Originator has represented that it was solvent as at the date thereof and such representation shall be deemed to be made and repeated (i) with respect to the First Initial Portfolio, on the relevant Valuation Date, on the relevant Transfer Date and on the Issue Date, (ii) with respect to the Second Initial Portfolio, on the relevant Valuation Date, on the relevant Transfer Date and on the Settlement Date, and (iii) with respect to each Subsequent Portfolio, on the relevant Valuation Date, on the relevant Transfer Date and on the Payment Date immediately following the relevant Transfer Date, in each case with reference to the facts and circumstances then existing.

In addition, the Issuer is subject to the risk that the disposal of Receivables made by the Issuer to the Originator or third parties pursuant to the Master Receivables Purchase Agreement and the Intercreditor Agreement may be clawed-back (*revocato*) in case of insolvency of the relevant purchaser.

In particular, in case of repurchase by the Originator of the outstanding Portfolio in accordance with the terms of the Master Receivables Purchase Agreement, or disposal of the Portfolio following the delivery of an Issuer Trigger Notice or any of the events contemplated in Condition 9.4 (Optional redemption for taxation reasons), the payment of the relevant sale price may be subject to claw-back pursuant to article 67, paragraph 1 or 2, of the Italian civil code. Pursuant to the Master Receivables Purchase Agreement, in case of repurchase of the outstanding Portfolio, the Originator shall provide the Issuer with (i) a solvency certificate signed by a director of the Originator; and (ii) a good standing certificate issued by the competent companies' register (certificato di iscrizione nella sezione ordinaria della Camera di Commercio, Industria, Artigianato ed Agricoltura) stating that the Originator is not subject to any insolvency proceeding. Pursuant to the Intercreditor Agreement, in case of disposal of the Portfolio following the delivery of an Issuer Trigger Notice or any of the events contemplated in Condition 9.4 (Optional redemption for taxation reasons), the relevant purchaser shall provide the Issuer and the Representative of the Noteholders with (i) a solvency certificate signed by a director of the purchaser; (ii) a certificate issued by the competent companies' register, stating that the purchaser is not subject to insolvency proceedings, or any other equivalent certificate under the relevant jurisdiction in which the purchaser is incorporated; and (iii) a certificate issued by the bankruptcy division (sezione fallimentare) of the competent court, stating that no insolvency proceedings have been commenced against the purchaser (unless such certificate cannot be issued by the competent court according to internal rules), or any other equivalent certificate under the relevant jurisdiction in which the purchaser is incorporated.

For further details, see the sections headed "Description of the Transaction Documents - The Master Receivables Purchase Agreement" and "Description of the Transaction Documents - The Intercreditor Agreement".

# Payments made to the Issuer by the Transaction Parties may be subject to claw-back upon certain conditions being met

The Issuer is subject to the risk that certain payments made to the Issuer by any Transaction Party may be clawed-back (*revocato*) in case of insolvency of the latter.

Payments made to the Issuer by any Transaction Party in the 1 (one) year or 6 (six) month suspect period, as applicable, prior to the date on which such party has been declared bankrupt or has been admitted to compulsory liquidation, may be subject to claw-back (*revocatoria fallimentare*) according to article 67 of the Italian Bankruptcy Law (or any equivalent rules under the applicable jurisdiction of incorporation of the Transaction Party). In case of application of article 67, paragraph 1, of the Italian Bankruptcy Law, the relevant payment will be set aside and clawed-back if the Issuer does not demonstrate that it was not aware of the state of insolvency of the relevant Transaction Party when the payments were made,

whereas, in case of application of article 67, paragraph 2, of the Italian Bankruptcy Law, the relevant payment will be set aside and clawed-back if the receiver demonstrates that the Issuer was aware, or ought to be aware, of the state of insolvency of the relevant Transaction Party. The question as to whether or not the Issuer had actual or constructive knowledge of the state of insolvency at the time of the payment is a question of fact with respect to which a court in its discretion may consider all relevant circumstances.

Claw-back risk does not apply to payments made by assigned debtors, which are exempted from claw-back (*revocatoria fallimentare*) pursuant to article 67 of the Italian Bankruptcy Law and from declaration of ineffectiveness (*declaratoria di inefficacia*) pursuant to article 65 of the Italian Bankruptcy Law.

#### Insurances may not cover losses in full

The Loan Agreements are assisted by an Insurance Policy issued by an Insurance Company.

There can be no assurance that the insured losses will be covered in full for the benefit of the Issuer. Any loss incurred which is not covered, in whole or in part, by the relevant Insurance Policy could adversely affect the value of the Receivables and the ability of the Issuer to recover the full amount due under the relevant Loan.

#### Eligible Investments may not be fully recoverable in certain circumstances

The amounts standing to the credit of Account (other than the Expenses Account and the Securities Account) may be invested in Eligible Investments by the Account Bank as directed by the Issuer (acting upon written instructions of the Representative of the Noteholders) in accordance with the provisions of the Cash Allocation, Management and Payments Agreement. The investments must comply with appropriate rating criteria, as set out in the definition of Eligible Investments. However, it may happen that, irrespective of any such rating, such investments will be irrecoverable due to the insolvency of the debtor under the investment.

Such risk is mitigated by the provisions of the Cash Allocation, Management and Payments Agreement pursuant to which, if any Eligible Investment ceases to have any of the minimum ratings, or to meet any of the other requirements, set out in the definition of Eligible Investments, the Cash Manager may instruct the Account Bank to disinvest and liquidate such Eligible Investment also before the relevant Eligible Investments Maturity Date to the extent that the relevant proceeds are at least equal to the amount initially invested.

None of the Originator, the Arranger or any other Transaction Party will be responsible for any loss or shortfall deriving therefrom.

#### 3. OTHER RISKS RELATING TO THE NOTES AND THE STRUCTURE

#### Payment of interest on the Class B Notes may be deferred in certain circumstances

Payment of interest on the Class B Notes will be subject to deferral to the extent that the Interest Available Funds applied in accordance with the Pre-Acceleration Interest Priority of Payments on any Payment Date prior to the Cancellation Date are not sufficient to pay in full the relevant interest amount which would otherwise be due on such Class of Notes. The amount by which the aggregate amount of interest paid on the Class B Notes on any Payment Date prior to the Cancellation Date falls short of the aggregate amount of interest which otherwise would be due on the Class B Notes on that Payment Date shall be aggregated with the amount of, and treated as if it were, interest amount due on the Class B Notes on the immediately following Payment Date and will be payable on such Payment Date in accordance with the Pre-Acceleration Interest Priority of Payments. No interest will accrue on any

amount so deferred.

If, on the Cancellation Date, there remains any such shortfall, the amount of such shortfall will become due and payable on such date, subject in each case to the amounts of Issuer Available Funds and, to the extent unpaid, will be cancelled.

For further details, see the sections headed "Transaction Overview - The principal features of the Notes" and "Terms and Conditions of the Notes".

#### Investment in the Notes is only suitable for certain investors

Structured securities, such as the Notes, are sophisticated financial instruments, which can involve a significant degree of risk. Prospective investors in any Class of the Notes should ensure that they understand the nature of such Notes and the extent of their exposure to the relevant risks. Such prospective investors should also ensure that they have sufficient knowledge, experience and access to professional advice to make their own legal, tax, accounting and financial evaluation of the merits and risks of an investment in the Notes and that they consider the suitability of such Notes as an investment in light of their own circumstances and financial condition.

Investment in the Notes is only suitable for investors who (i) have the requisite knowledge and experience in financial and business matters to evaluate such merits and risks of an investment in the Notes; (ii) have access to, and knowledge of, appropriate analytical tools to evaluate such merits and risks in the context of their financial situation; (iii) are capable of bearing the economic risk of an investment in the Notes; and (iv) recognise that it may not be possible to dispose of the Notes for a substantial period of time, if at all.

Prospective Noteholders should not rely on or construe any communication (written or oral) of the Issuer, the Originator, the Arranger or any other Transaction Party as investment advice or as a recommendation to invest in the Notes, it being understood that information and explanations related to the Conditions shall not be considered to be investment advice or a recommendation to invest in the Notes. No communication (written or oral) received from the Issuer, the Originator, the Arranger or any other Transaction Party shall be deemed to be an assurance or guarantee as to the expected results of an investment in the Notes.

If an investor does not properly assess the nature of the Notes and the extent of its exposure to the relevant risks before making its investment decision, it may suffer losses.

Therefore, prospective Noteholders should make their own independent decision whether to invest in the Notes and whether an investment in the Notes is appropriate or proper for them, based upon their own judgment and upon advice from such advisers as they may deem necessary.

#### Individual Noteholders have limited enforcement rights

The protection and exercise of the Noteholders' rights against the Issuer in respect of the Notes is one of the duties of the Representative of the Noteholders.

The Conditions and the Rules of the Organisation of the Noteholders limit the ability of individual Noteholders to bring individual actions, commence proceedings (including proceedings for a declaration of insolvency) against the Issuer in certain circumstances by conferring on the Meeting the power to determine in accordance with the Rules of the Organisation of the Noteholders on the ability of any Noteholder to commence any such individual actions. Accordingly, individual Noteholders may not, without breaching the Conditions, be able to commence proceedings or take other individual remedies against the Issuer unless a Meeting of the holders of the Most Senior Class of Notes has approved such action in accordance with the provisions of the Rules of the Organisation of the Noteholders.

# Conflicts of interest will be managed by the Representative of the Noteholders in a manner which may not be in line with the interests of the holders of the Class B Notes

Without prejudice to the provisions of the Rules of the Organisation of the Noteholders concerning the Basic Terms Modifications, where the Representative of the Noteholders is required to consider the interests of the Noteholders and, in its opinion, there is a conflict between the interests of the holders of the Class A Notes and the holders of the Class B Notes, the Representative of the Noteholders shall consider only the interests of the holders of the Class A Notes.

Therefore, in certain circumstances, the interests of the holders of the Class B Notes may not be taken into account.

## Directions of the holders of the Most Senior Class of Notes following the delivery of an Issuer Trigger Notice may affect the interests of the holders of the Class B Notes

Pursuant to the Intercreditor Agreement and the Rules of the Organisation of the Noteholders, at any time after the delivery of an Issuer Trigger Notice, the Issuer (or the Representative of the Noteholders on its behalf) may (with the consent of an Extraordinary Resolution of the holders of the Most Senior Class of Notes) or shall (if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes) dispose of the Portfolio then outstanding in accordance with the provisions of the Intercreditor Agreement.

In addition, at any time after the delivery of an Issuer Trigger Notice, the Representative of the Noteholders may, at its discretion and without further notice, take such steps and/or institute such proceedings as it thinks fit to enforce repayment of the Notes and payment of accrued interest thereon or at any time to enforce any other obligation of the Issuer under the Notes or any Transaction Document, but, in either case, it shall not be bound to do so unless it shall have been so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes and, in any such case, only if it shall have been indemnified and/or secured to its satisfaction against all fees, costs, expenses and liabilities to which it may thereby become liable or which it may incur by so doing.

The directions of the holders of the Most Senior Class of Notes in such circumstances may be adverse to the interests of the holders of the Class B Notes.

# There is no assurance that the Class A Notes will be recognised as eligible collateral for Eurosystem operations

After the Issue Date an application may be made to a central bank in the Euro-zone to record the Class A Notes as eligible collateral, within the meaning of the guidelines of the European Central Bank (**ECB**). However, there is no assurance that the Class A Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria and, in accordance with its policies, will not be given prior to issue of the Class A Notes. If the Class A Notes are accepted for such purposes, Eurosystem may amend or withdraw any such approval in relation to the Class A Notes at any time.

In the event that Class A Notes are not recognised (or cease to be recognised) as an eligible collateral for Eurosystem operations, the holders of such Class A Notes would not be able to access the ECB funding. In such case, there is no assurance that the holders of the Class A Notes will find alternative sources of funding or, should such alternative sources be found, these will be at equivalent economic terms compared to those applied by the ECB. In the absence of suitable sources of funding, the holders of the Class A Notes may ultimately suffer a lack of liquidity.

Neither the Issuer, nor the Arranger or any other Transaction Party (i) gives any representation or

warranty as to whether Eurosystem will ultimately confirm that the Class A Notes are eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem for such purpose; and (ii) will have any liability or obligation in relation thereto if the Class A Notes are at any time deemed ineligible for such purposes.

#### 4. RISKS RELATED TO CHANGES TO THE STRUCTURE AND DOCUMENTS

Resolutions properly adopted in accordance with the Rules of the Organisation of the Noteholders are binding on all Noteholders irrespective of their interests

In particular, pursuant to the Rules of the Organisation of the Noteholders:

- (a) no Extraordinary Resolution involving a Basic Terms Modification that is passed by the holders of one Class of Notes shall be effective unless it is sanctioned by an Extraordinary Resolution of the holders of the other Class of Notes then outstanding;
- (b) any Extraordinary Resolution involving any matter other than a Basic Terms Modification that is passed by the holders of the Class A Notes (or, if so expressly provided for, the holders of Notes) shall be binding on the Class B Notes irrespective of the effect thereof on their interests;
- (c) no Ordinary Resolution or Extraordinary Resolution involving any matter other than a Basic Terms Modification that is passed by the holders of the Class B Notes shall be effective unless it is sanctioned by an Ordinary Resolution or Extraordinary Resolution, as the case may be, of the holders of the Class A Notes.

Prospective Noteholders should note that these provisions permit defined majorities to bind all Noteholders, including Noteholders who did not attend and vote at the relevant Meeting and Noteholders who voted in a manner contrary to the Meeting. Therefore certain rights of each Noteholder against the Issuer under the Conditions may be limited pursuant to any such Resolution.

## Certain modifications may be approved by the Representative of the Noteholders without Noteholders' consent

Pursuant to the Rules of the Organisation of the Noteholders, the Representative of the Noteholders may from time to time and without the consent or sanction of the Noteholders and the Other Issuer Creditors and subject to a prior notice to the Rating Agencies concur with the Issuer and any other relevant parties in making: (i) any modification to the Rules of the Organisation of the Noteholders, the Notes or to any of the Transaction Documents in relation to which its consent is required if, in the sole opinion of the Representative of the Noteholders, such modification is of a formal, minor, administrative or technical nature, is made to comply with mandatory provisions of law or is made to correct a manifest error; (ii) any modification to the Rules of the Organisation of the Noteholders or any of the Transaction Documents (other than in respect of a Basic Terms Modification) in relation to which its consent is required which, in the sole opinion the Representative of the Noteholders, is not materially prejudicial to the interests of the holders of the Most Senior Class of Notes then outstanding; and (iii) any modification to these Rules or the Transaction Documents (other than in respect of a Basic Terms Modification) which the Issuer has requested the Representative of the Noteholders to approve in the context of any Further Securitisation referred to in Condition 6.12 (Further securitisations) and which, in the sole opinion of the Representative of the Noteholders, will not be materially prejudicial to the interests of the holders of the Most Senior Class of Notes and the fact that the execution of the relevant amendment or modification would not adversely affect the then current ratings of the Senior Notes shall be conclusive evidence that the requested amendment or modification is not materially prejudicial to the interests of the holders of the Most Senior Class of Notes.

In addition, the Representative of the Noteholders shall be obliged, without any consent or sanction of

the Noteholders or any of the Other Issuer Creditors, to concur with the Issuer or any other relevant parties in making (i) any modification (other than in respect of a Basic Terms Modification) to the Rules, the Conditions or any other Transaction Document that the Issuer considers necessary for the purposes of maintaining the Eurosystem eligibility (the criteria in respect of which are currently set out in the ECB Guideline (EU) 2015/510, as amended) in respect of the Class A Notes; and (ii) any modification (other than in respect of a Basic Terms Modification) to the Rules, the Conditions or any other Transaction Document that the Issuer, after consultation with the Originator, considers necessary and/or expedient in order to comply with the EU Securitisation Rules.

There is no assurance that each Noteholder concurs with any such modification by the Representative of the Noteholders.

#### 5. COUNTERPARTY RISKS

The ability of the Issuer to meet its obligations under the Notes is dependent on the performance of the Servicer

Pursuant to the Servicing Agreement, the Portfolio is serviced by the Servicer. The Servicer will carry out the administration, collection and enforcement of the Portfolio in accordance with the Servicing Agreement and the Credit and Collection Policies. The Credit and Collection Policies may change over time and no assurance can be given that such changes will not have an adverse effect on the Issuer's ability to make payments on the Notes. However, pursuant to the Servicing Agreement, any amendment to the Credit and Collection Policies shall be approved in writing by the Issuer on the basis of the written consent of the Representative of the Noteholders and notified in advance to the Rating Agencies, except for (i) amendments which form part of the normal practice of the Servicer, having the sole purpose of reducing the timing for the collection and recovery of the Receivables and increasing the amount of the Collections in the interest of the Issuer and the Noteholders; and (ii) amendments necessary to comply with the applicable laws and regulations from time to time in force.

The net cash flows from the Portfolio may be affected by decisions made, actions taken and the collection procedures adopted by the Servicer pursuant to the Servicing Agreement, including any renegotiation made by the Servicer pursuant to the Servicing Agreement (for further details, see the section headed "Description of the Transaction Documents - The Servicing Agreement"). In addition, there is no assurance that the Collections will be timely credited or transferred into the Collection Account in accordance with the Servicing Agreement.

The Servicer has undertaken to prepare and submit to the Issuer, on a monthly basis, reports in the form set out in the Servicing Agreement, including the Servicer's Report or the Set-Off Report. Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Servicer fails to deliver the Servicer's Report or the Set-Off Report to the Calculation Agent by the relevant Servicer's Report Date (or such later date as may be agreed between the Servicer and the Calculation Agent which enables the latter to prepare and deliver the Payments Report in a timely manner), only a portion of the Issuer Available Funds corresponding to the amounts necessary to make payments of interest on the Class A Notes and all the other amounts ranking in priority thereto pursuant to the Pre-Acceleration Interest Priority of Payments and to make payments under item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments will be transferred into the Payments Account and no amount of principal will be due and payable in respect of the Notes (for further details, see the section headed "Description of the Transaction Documents - The Cash Allocation, Management and Payments Agreement").

In the event that (i) a BNPP Downgrade Event occurs or (ii) Findomestic ceases to be controlled, directly or indirectly, by BNP Paribas or following the termination of the appointment of the Servicer pursuant to the Servicing Agreement, the obligations of Findomestic under the Servicing Agreement will be

undertaken by a Back-up Servicer or a Substitute Servicer, as the case may be. There can be no assurance that a Back-up Servicer or a Substitute Servicer who is able and willing to service the Portfolio could be found. Any delay or inability to appoint a Back-up Servicer or a Substitute Servicer may affect payments on the Notes.

Furthermore, it is not certain whether the Back-up Servicer (or the Substitute Servicer, as the case may be) would service the Portfolio on the same terms as those provided for in the Servicing Agreement. The ability of the Back-up Servicer or any Substitute Servicer to fully perform the required services will depend, *inter alia*, on the information, software and records available to it at the time of its appointment.

## The ability of the Issuer to meet its obligations under the Notes is dependent on the performance of other Transaction Parties

The timely payment of amounts due on the Notes will depend on the performance of other Transaction Parties, including, without limitation, the ability of the Back-up Servicer Facilitator, the Calculation Agent, the Cash Manager, the Corporate Servicer, the Subordinated Loan Provider, the Paying Agent and the Account Bank to duly perform their obligations under the relevant Transaction Documents. In addition, the ability of the Issuer to make payments under the Notes may depend to an extent upon the due performance (i) by the Originator of its obligations under the Warranty and Indemnity Agreement in respect of the Portfolio, and (ii) by the Insurance Companies of their obligations under the Insurance Policies. The performance of such parties of their respective obligations under the relevant Transaction Documents may be influenced by the solvency of each relevant party.

The inability of any of the above-mentioned third parties to provide their services to the Issuer (including any failure arising from circumstances beyond their control, such as pandemics) may ultimately affect the Issuer's ability to make payments on the Notes.

# Conflict of interests may influence the performance by the Transaction Parties of their respective obligations under the Securitisation

Conflict of interests may exist or may arise as a result of any Transaction Party (i) having previously engaged or in the future engaging in transactions with other parties to the Securitisation, (ii) having multiple roles in the Securitisation, and/or (iii) carrying out other transactions for third parties.

Without limiting the generality of the foregoing, under the Securitisation (i) Findomestic will act as Originator, Servicer, Cash Manager and Subordinated Loan Provider; (ii) BNP Paribas Securities Services, Milan branch will act as Account Bank and Paying Agent; and (iii) Banca Finint S.p.A. will act as Back-up Servicer Facilitator, Calculation Agent, Corporate Servicer and Representative of the Noteholders.

In addition, Findomestic may hold and/or service receivables arising from loans other than the Receivables and providing financial services to the Debtors. Even though under the Servicing Agreement Findomestic as Servicer has undertaken to act in the interest of the Noteholders, it cannot be excluded that, in certain circumstances, a conflict of interest may arise with respect to other relationships with the Debtors.

BNP Paribas may also be involved in a broad range of transactions with other parties. For further details, see the section headed "*Other business relations*".

Conflict of interests may influence the performance by the Transaction Parties of their respective obligations under the Securitisation and ultimately affect the interests of the Noteholders.

#### 6. ORIGINATOR RISKS

# Historical, financial and other information relating to the Originator represents the historical experience of the Originator which may change in the future

The historical, financial and other information set out in the sections headed "Findomestic" and "The Credit and Collection Policies", including information in respect of collection rates, represents the historical experience of the Originator.

There can be no assurance that the future experience and performance of the Originator, as Servicer of the Portfolio, will be similar to the experience shown in this Prospectus.

#### 7. MACRO-ECONOMIC AND MARKET RISKS

#### Lack of liquidity in the secondary market for the Notes may affect the market value of the Notes

There is not at present an active and liquid secondary market for the Notes. The Notes have not been, and will not be, registered under the Securities Act and will be subject to significant restrictions on resale in the United States.

Although an application has been made for the Senior Notes to be admitted to trading on the ExtraMOT PRO of the ExtraMOT Market managed by Borsa Italiana, there can be no assurance that a secondary market for the Senior Notes will develop or, if a secondary market does develop in respect of the Senior Notes, that it will provide the holders of the Senior Notes with liquidity of investments or that it will continue until the final redemption and/or cancellation of the Senior Notes. Consequently, any purchaser of the Senior Notes may be unable to sell such Senior Notes to any third party and it may therefore have to hold such Senior Notes until final redemption and/or cancellation thereof.

Limited liquidity in the secondary market may continue to have an adverse effect on the market value of the asset backed securities, especially those securities that are more sensitive to prepayment, credit or interest rate risk and those securities that have been structured to meet the requirements of limited categories of investors. Consequently, whilst these market conditions persist, an investor in the Notes may not be able to sell or acquire credit protection on its Notes readily and market values of the Notes are likely to fluctuate. Any of these fluctuations may be significant and could result in significant losses to an investor.

# Risks connected with the political and economic decisions of EU and Eurozone countries and the United Kingdom leaving the European Union (Brexit) may affect the performance of the Securitisation

Concerns relating to credit risk (including that of sovereigns and of those entities which have exposure to sovereigns) persist, in particular with respect to current economic, monetary and political conditions in the Euro-zone. If such conditions further deteriorate (including as may be demonstrated by any relevant credit rating agency action, any default or restructuring of indebtedness by one or more states or institutions and/or any exit(s) by any member state(s) from the European Union and/or any changes to, including any break up of, the Eurozone), then these matters may cause further severe stress in the financial system generally and/or may adversely affect the Issuer, any of the other Transaction Parties and/or the Debtors.

In addition, pursuant to a referendum held in June 2016, the UK has voted to leave the European Union and, on 29 March 2017, the UK Government invoked article 50 of the Lisbon Treaty and officially notified the European Union of its decision to withdraw from the European Union. This commenced the formal two-year process of negotiations regarding the terms of the withdrawal and the framework of the future relationship between the UK and the European Union (the **Article 50 Withdrawal Agreement**). On 31 January 2020 the UK and the European Union finalised and ratified the Article 50 Withdrawal Agreement. Part Four of the Article 50 Withdrawal Agreement provides that the UK's exit from the EU

will be followed by a transition period which will end on 31 December 2020 which can be extended for up to one or two years.

The exit of the United Kingdom from the European Union, the possible exit of Scotland, Wales or Northern Ireland from the United Kingdom, the possibility that other European Union countries could hold similar referendums to the one held in the United Kingdom and/or call into question their membership of the European Union and the possibility that one or more countries that adopted the Euro as their national currency might decide, in the long term, to adopt an alternative currency or prolonged periods of uncertainty connected to these eventualities could have significant negative impacts on global economic conditions and the stability of international financial markets. These could include further falls in equity markets, a further fall in the value of the pound and, more in general, increase in financial markets volatility, reduction of global markets liquidities with possible negative consequences on the performance of the Securitisation.

#### Geographic Concentration Risks

The Originator operate solely in Italy and a deterioration in economic conditions resulting in increased unemployment rates, consumer and commercial bankruptcy filings, a decline in the strength of national and local economies, inflation and other results that negatively impact household incomes could have an adverse effect on the ability of the Debtors to make payments on the Loans and result in losses on the Notes.

Loans in the Portfolio may also be subject to geographic concentration risks within certain regions of Italy. To the extent that specific geographic regions in Italy have experienced, or may experience in the future, weaker regional economic conditions (due to local, national and/or global macroeconomic factors) than other regions in Italy, a concentration of the Loans in such a region may exacerbate the risks relating to the Loans described in this section. Certain geographic regions in Italy rely on different types of industries. Any downturn in a local economy or particular industry may adversely affect the regional employment levels and consequently the repayment ability of the Debtors in that region or the region that relies most heavily on that industry. In addition, any natural disasters or widespread health crises or the fear of such crises (such as coronavirus, measles, SARS, Ebola, H1N1, Zika, avian influenza, swine flu, or other epidemic diseases) in a particular region may weaken economic conditions and negatively impact the ability of affected Debtors to make timely payments on the Loans. This may affect receipts on the Loans. If the timing and payment of the Loans is adversely affected by any of the risks described in this paragraph, then payments on the Notes could be reduced and/or delayed and could ultimately result in losses on the Notes. For an overview of the geographical distribution of the Loans comprised in the First Initial Portfolio as at 30 September 2020, see the section headed "The Portfolio". Given the unpredictable effect such factors may have on the local, national or global economy, no assurance can be given as to the impact of any of the matters described above and, in particular, no assurance can be given that such matters would not adversely affect the ability of the Issuer to satisfy its obligations under the Notes.

# Reduction or withdrawal of the ratings assigned to the Senior Notes after the Issue Date may affect the market value of the Senior Notes

The credit ratings assigned to the Senior Notes reflect the Rating Agencies' assessment only of the likelihood of payment of interest in a timely manner, pursuant to the Conditions and the Transaction Documents, and the ultimate repayment of principal on or before the Final Maturity Date, not that such repayment of principal will be paid when expected or scheduled. The ratings do not address (i) the likelihood that the principal will be redeemed on the Senior Notes, as expected, on the scheduled redemption dates; (ii) the possibility of the imposition of Italian or European withholding taxes; (iii) the marketability of the Senior Notes, or any market price for the Senior Notes; or (iv) whether an investment in the Senior Notes is a suitable investment for a Noteholder.

The ratings are based, among other things, on the Rating Agencies' determination of the value of the Portfolio, the reliability of the payments on the Portfolio and the availability of credit enhancement. Future events such as any deterioration of the Portfolio, the unavailability or the delay in the delivery of information, the failure by the Transaction Parties to perform their obligations under the Transaction Documents and the revision, suspension or withdrawal of the unsecured, unsubordinated and unguaranteed debt rating of third parties involved in the Securitisation could have an adverse impact on the credit ratings of the Senior Notes, which may be subject to revision or withdrawal at any time by the assigning Rating Agency. In addition, in the event of downgrading of the unsecured, unsubordinated and unguaranteed debt rating of third parties involved in the Securitisation, there is no guarantee that the Issuer will be in a position to secure a replacement for the relevant third party or there may be a significant delay in securing such a replacement and, consequently, the rating of the Senior Notes may be affected.

A rating is not a recommendation to purchase, hold or sell the Senior Notes. In addition, EU regulated investors (such as investment firms, insurance and reinsurance undertakings, UCITS funds and certain hedge fund managers) are restricted from using a rating issued by a credit rating agency established in the European Union for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended). Such general restriction will also apply in the case of credit ratings issued by non-EU credit rating agencies, unless the relevant credit ratings are endorsed by an EU-registered credit rating agency or the relevant non-EU rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended). The list of registered and certified rating agencies published by European Securities and Markets Authority on its website in accordance with the CRA Regulation is not conclusive evidence of the status of the relevant rating agency included in such list, as there may be delays between certain supervisory measures being taken against a relevant rating agency and the publication of the updated European Securities and Markets Authority's list.

There is no assurance that any such ratings will continue for any period of time or that they will not be reviewed, revised, suspended or withdrawn entirely by any of the Rating Agencies as a result of changes in or unavailability of information or if, in the sole judgment of the Rating Agencies, the credit quality of the Senior Notes has declined or is in question. A qualification, downgrade or withdrawal of any of the ratings mentioned above may affect the market value of the Senior Notes.

#### Assignment of unsolicited ratings may affect the market value of the Senior Notes

The Issuer has not requested a rating of the Senior Notes by any rating agency other than the Rating Agencies.

However, credit rating agencies other than the Rating Agencies could seek to rate the Senior Notes and, if such unsolicited ratings are lower than the comparable ratings assigned to the Senior Notes by the Rating Agencies, those shadow ratings could have an adverse effect on the market value of the Senior Notes. For the avoidance of doubt and unless the context otherwise requires, any references to "ratings" or "rating" in this Prospectus are to ratings assigned by the specified Rating Agencies only.

#### 8. LEGAL AND REGULATORY RISKS

Regulatory initiatives may result in increased regulatory capital requirements and/or decreased liquidity in respect of the Notes

In Europe, the U.S. and elsewhere there is increased political and regulatory scrutiny of the asset-backed securities industry. This has resulted in a raft of measures for increased regulation which are currently at various stages of implementation and which may have an adverse impact on the regulatory capital charge to certain investors in securitisation exposures and/or the incentives for certain investors to hold

asset-backed securities, and may thereby affect the liquidity of such securities. Investors in the Notes are responsible for analysing their own regulatory position and none of the Issuer, the Arranger or any other Transaction Party makes any representation to any prospective investor or purchaser of the Notes regarding the regulatory capital treatment of their investment in the Notes on the Issue Date or at any time in the future.

In particular, prospective investors should note that the Basel Committee on Banking Supervision (BCBS) has approved significant changes to the Basel regulatory capital and liquidity framework (such changes being commonly referred to as Basel III), including certain revisions to the securitisation framework. Basel III provides for a substantial strengthening of existing prudential rules, including new requirements intended to reinforce capital standards (with heightened requirements for global systemically important banks) and to establish a leverage ratio "backstop" for financial institutions and certain minimum liquidity standards (referred to as the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR)). BCBS member countries agreed to implement Basel III from 1 January 2013, subject to transitional and phase-in arrangements for certain requirements (e.g. the LCR requirements refer to implementation from the start of 2015, with full implementation by January 2019, and the NSFR requirements refer to implementation from January 2018). As implementation of any changes to the Basel framework (including those made via Basel III) requires national legislation, the final rules and the timetable for its implementation in each jurisdiction, as well as the treatment of assetbacked securities (e.g. as LCR eligible assets or not), may be subject to some level of national variation. It should also be noted that changes to regulatory capital requirements have been made for insurance and reinsurance undertakings through participating jurisdiction initiatives, such as the Solvency II framework in Europe.

In addition, prospective investors should be aware that certain EU regulations provide for certain retention and due diligence requirements which shall be applied, or are expected to be applied in the future, with respect to various type of regulated investors (including, inter alia, credit institutions, investment firms or other financial institutions, authorised alternative investment fund managers, insurance and reinsurance companies and UCITS funds) which intend to invest in a securitisation transaction. Among other things, such requirements restrict a relevant investor from investing in assetbacked securities unless (i) that relevant investor is able to demonstrate that it has undertaken certain due diligence in respect of various matters including its note position, the underlying assets and (in the case of certain types of investors) the relevant sponsor or originator and (ii) the originator, sponsor or original lender in respect of the relevant securitisation has explicitly disclosed to the investor that it will retain, on an on-going basis, a net economic interest of not less than 5 (five) per cent in respect of certain specified credit risk tranches or asset exposures. Failure to comply with one or more of the requirements may result in various penalties including, in the case of those investors subject to regulatory capital requirements, the imposition of a proportional additional risk weight on the notes acquired by the relevant investor. The retention and due diligence requirements hereby described apply, or are expected to apply, in respect of the Notes. Relevant investors are required to independently assess and determine the sufficiency of the information described above for the purposes of complying with any relevant requirements and none of the Issuer, the Representative of Noteholders, the Originator, the Arranger or any other Transaction Party makes any representation that the information described above is sufficient in all circumstances for such purposes.

Prospective investors in the Notes who are uncertain as to the requirements that will need to be complied with in order to avoid the additional regulatory charges for non-compliance with the applicable provisions and any implementing rules in a relevant jurisdiction should seek guidance from their regulator.

It should be noted that the European authorities have adopted and finalised two new regulations related to securitisation (being Regulation (EU) no. 2402/2017 and Regulation (EU) no. 2401/2017) which apply in general from 1 January 2019. Amongst other things, the regulations include provisions intended to implement the revised securitisation framework developed by BCBS (with adjustments) and

provisions intended to harmonise and replace the risk retention and due diligence requirements (including the corresponding guidance provided through technical standards) applicable to certain EU regulated investors. There are material differences between the new requirements and the previous requirements including with respect to certain matters to be verified under the due diligence requirements, as well as with respect to the application approach under the retention requirements and the originator entities eligible to retain the required interest. Further differences arise under the corresponding guidance which will apply under the new risk retention requirements, which guidance will be made through new technical standards. In general, the new regulations (including the retention and due diligence requirements) apply to securitisations the securities of which are issued on or after the application date of 1 January 2019. Accordingly, the new requirements apply in respect of the Notes.

Prospective investors should therefore make themselves aware of the changes and requirements described above (and any corresponding implementing rules of their regulator), where applicable to them, in addition to any other applicable regulatory requirements with respect to their investment in the Notes. The matters described above and any other changes to the regulation or regulatory treatment of the Notes for some or all investors may negatively impact the regulatory position of individual investors and, in addition, have a negative impact on the price and liquidity of the Notes in the secondary market.

## EU Securitisation Regulation has introduced new requirements which should be assessed independently by the investors

On 12 December 2017, the European Parliament adopted the EU Securitisation Regulation which applies from 1 January 2019. The EU Securitisation Regulation creates a single set of common rules for European "institutional investors" (as defined in the EU Securitisation Regulation) as regards (i) risk retention, (ii) due diligence, (iii) transparency, and (iv) underwriting criteria for loans to be comprised in securitisation pools. Such common rules replace the existing provisions in CRR, the AIFM Regulation and the Solvency II Regulation and introduce similar rules for UCITS management companies as regulated by the UCITS Directive and institutions for occupational retirement provisions falling within the scope of Directive (EU) 2016/2341 or an investment manager or an authorised entity appointed by an institution for occupational retirement provisions pursuant to article 32 of Directive (EU) 2016/2341. In addition, the EU Securitisation Regulation creates a European framework for simple, transparent and standardised securitisations (STS-securitisations). The risk retention, transparency, due diligence and underwriting criteria requirements set out in the EU Securitisation Regulation apply in respect of the Notes. Investors should therefore make themselves aware of such requirements (and any corresponding implementing rules made at the national level), where applicable to them, in addition to any other regulatory requirements applicable to them with respect to their investment in the Notes. Prospective investors are required to independently assess and determine the sufficiency of the information contained in this Prospectus or made available by the Issuer and the Originator for the purposes of complying with any relevant requirements and none of the Issuer, the Originator, the Reporting Entity, the Arranger, the Representative of the Noteholders or any other Transaction Party makes any representation that such information is sufficient in all circumstances for such purposes.

Various parties to the Securitisation are subject to the requirements of the EU Securitisation Regulation. However, the Regulatory Technical Standards issued by EBA in relation to the risk retention requirements are not yet in final form, whilst it remains a certain degree of unicertainty as to the interpretation of the Regulatory Technical Standards issued by ESMA in relation to transparency obligations. Prospective investors in the Notes must make their own assessment in relation to compliance with such requirements.

The Securitisation is intended to comply with the requirements of a simple, transparent and standardised securitisation (**STS-securitisation**) within the meaning of article 18 of Regulation (EU) no. 2402 of 12 December 2017 laying down a general framework for securitisation and creating a specific framework for simple, transparent and standardised securitisation (the **EU Securitisation Regulation**). Consequently, the Securitisation meets, as at the date of this Prospectus, the requirements of articles 19

to 22 of the EU Securitisation Regulation and may be notified at any point in time by the Originator in order to be included in the list published by ESMA referred to in article 27(5) of the EU Securitisation Regulation (such notification, the STS Notification). Should the STS Notification be made by the Originator in the future, it would be available for download on the ESMA website (https://www.esma.europa.eu/policy-activities/securitisation/simple-transparent-and-standardised-sts-securitisation). No assurance can be provided that the STS Notification will ever be made by the Originator nor that the Securitisation will qualify as an STS securitisation under the EU Securitisation Regulation at any point in time in the future. Until the date on which the STS Notification is made and the inclusion in the list referred to in article 27(5) of the EU Securitisation Regulation occurs, the Securitisation may not be considered as an STS-securitisation under the EU Securitisation Regulation, and neither the Issuer nor the Originator may use the designation 'STS' or 'simple, transparent and standardised', or a designation that refers directly or indirectly to those terms for the Securitisation. The STS status of a transaction is not static and that investors should verify the current status of the Securitisation on ESMA website.

The Originator has used the service of Prime Collateralised Securities (PCS) EU SAS (PCS), as a verification agent authorised under article 28 of the EU Securitisation Regulation in connection with an assessment of the compliance of the Notes with the requirements of articles 19 to 22 of the EU Securitisation Regulation (the STS Verification). It is expected that the STS Verification prepared by PCS will be available on the PCS website (https://www.pcsmarket.org/sts-verification-transactions/) together with a detailed explanation of its scope at https://www.pcsmarket.org/disclaimer. For the avoidance of doubt, this PCS website and the contents thereof do not form part of this Prospectus None of the Issuer, Findomestic (in any capacity), the Arranger, the Representative of the Noteholders or any other Transaction Party makes any representation or accepts any liability for the Securitisation to qualify as an STS-securitisation under the EU Securitisation Regulation at any point in time.

It is important to note that the involvement of PCS as an authorised verification agent is not mandatory and the responsibility for compliance with the EU Securitisation Regulation remains with the relevant institutional investors, originators and issuers, as applicable in each case. The STS Verification will not absolve such entities from making their own assessment and assessments with respect to the EU Securitisation Regulation and the STS Verification cannot be relied on to determine compliance with the foregoing regulations in the absence of such assessments by the relevant entities. In addition, Findomestic has not used the service of PCS, as a verification agent authorised under article 28 of the EU Securitisation Regulation, to prepare verification of compliance of the Notes with the relevant provisions of article 243 and article 270 of the CRR, to prepare an assessment of compliance of the Notes with article 7 and article 13 of Delegated Regulation (EU) 2015/61 of 10 October 2014 to supplement Regulation (EU) no. 575 of 26 June 2013 of the European Parliament and the Council with regard to liquidity coverage requirement for credit institutions, as amended by Commission Delegated Regulation (EU) no. 1620 of 13 July 2018 (the LCR Regulation); therefore, the relevant entities shall make their own assessments with respect to compliance with the provisions of article 243 and article 270 of the CRR and such provisions of the LCR Regulation. Furthermore, the STS Verification is not an opinion on the creditworthiness of the Notes nor on the level of risk associated with an investment in the Notes. It is not an indication of the suitability of the Notes for any investor and/or a recommendation to buy, sell or hold Notes. No assurance can be provided that the Securitisation does or will continue to qualify as an STS-securitisation under the EU Securitisation Regulation as at the date of this Prospectus or at any point in time in the future. None of the Issuer, Findomestic (in any capacity), the Arranger, the Representative of the Noteholders or any other party to the Transaction Documents makes any representation or accepts any liability for the Securitisation to qualify as an STS-securitisation under the EU Securitisation Regulation at any point in time.

The STS securitisation designation impacts on the potential ability of the Notes to achieve better or more flexible regulatory treatment under various EU regimes that were amended (or will be amended in due course) to take into account the STS framework (such as Type 1 securitisation under Solvency II Regulation, as amended by the Solvency II Amendment Regulation; regulatory capital treatment under

the securitisation framework of the CRR, as amended by the CRR Amendment Regulation). Non-compliance with the status of an STS-securitisation may in particular result in higher capital requirements for investors as an investment in the Notes would not benefit from the reduced risk weights set out in articles 260, 262 and 264 of the CRR, as amended by the CRR Amendment Regulation. Furthermore, marketing of the Securitisation described in this Prospectus as an STS-securitisation whilst not complying with such status could result in various administrative sanctions and/or remedial measures being imposed on the Issuer which may be payable or reimbursable by the Issuer in accordance with articles 27(2) and 32 of the EU Securitisation Regulation. As no reimbursement payments to the Issuer for the payment of any of such administrative sanctions and/or remedial measures are foreseen, the repayment of the Notes may be adversely affected. Institutional investors that are subject to the due diligence requirements of the EU Securitisation Regulation need to make their own independent assessment and may not solely rely on the STS Verification, the STS Notification or other disclosed information. Investors should make themselves of the consequences of investing in a non-STS securitisation transaction. Investors who are uncertain as to those consequences should seek guidance from their regulator and/or independent legal advice on the issue.

#### Investors have to comply with due diligence requirements under the EU Securitisation Regulation

Investors should be aware of the due diligence requirements under article 5 of the EU Securitisation Regulation that apply to institutional investors with an EU nexus (including credit institutions, authorised alternative investment fund managers, investment firms, insurance and reinsurance undertakings, institutions for occupational retirement provision and UCITS funds). Amongst other things, such requirements restrict an institutional investor (other than the originator, sponsor or original lender within the meaning of the EU Securitisation Regulation) from investing in securitisation positions unless, prior to holding the securitisation position:

- (a) that institutional investor has verified that:
  - (i) for certain originators, certain credit-granting standards were met in relation to the origination of the underlying exposures;
  - (ii) the risk retention requirements set out in article 6 of the EU Securitisation Regulation are being complied with; and
  - (iii) information required by article 7 of the EU Securitisation Regulation has been made available; and
- (b) that institutional investor has carried out a due diligence assessment which enables it to assess the risks involved, which shall include at least (among other things) the risk characteristics of its securitisation position and the underlying exposures of the securitisation, and all the structural features of the transaction that can materially impact the performance of its securitisation position.

In addition, under article 5(4) of the EU Securitisation Regulation, an institutional investor (other than the originator, sponsor or original lender) holding a securitisation position shall at least establish appropriate written procedures that are proportionate to the risk profile of the securitisation position and, where relevant, to the institutional investor's trading and non-trading book, in order to monitor, on an ongoing basis, compliance with its due diligence requirements and the performance of the securitisation position and of the underlying exposures.

Depending on the approach in the relevant EU Member State, failure to comply with one or more of the due diligence requirements may result in penalties including fines, other administrative or pecuniary sanctions and possibly criminal sanctions. In the case of those institutional investors subject to regulatory capital requirements, penal capital charges may also be imposed on the securitisation position (i.e.,

notes) acquired by the relevant institutional investor. In addition, if the Originator fails to comply with risk retention requirements set out in article 6 of the EU Securitisation Regulation, some administrative or pecuniary sanctions may apply and this may potentially have an impact on the ability of the Originator to perform its obligations under the Securitisation.

The institutional investor due diligence requirements described above apply in respect of the Notes. Relevant institutional investors are required to independently assess and determine the sufficiency of the information contained in this Prospectus for the purposes of complying with article 5 of the EU Securitisation Regulation and any corresponding national measures which may be relevant to investors.

Certain aspects of the requirements and what is or will be required to demonstrate compliance to national regulators remain unclear and are still evolving. Prospective investors who are uncertain as to the requirements that will need to be complied with in order to avoid the consequences of the noncompliance should seek guidance from their regulator.

#### Disclosure requirements under the EU Securitisation Regulation are uncertain in some respects

The Notes are issued after 1 January 2019. Consequently, the disclosure requirements of article 7 of the EU Securitisation Regulation apply in respect of the Notes. Such disclosure requirements replace the disclosure requirements stemming from the provisions of law applicable prior to 1 January 2019, including the requirements stemming from the CRA Regulation concerning SFI's as a result of the repealing of article 8b of the CRA Regulation as set forth in article 40 of the EU Securitisation Regulation. On 22 August 2018, ESMA published its Final Report on securitisation disclosure technical standards (RTS/ITS) which included draft reporting templates, but on 31 January 2019, ESMA published a document headed "Opinion regarding amendments to ESMA's draft regulatory technical standards on disclosure requirements under the EU Securitisation Regulation which included revised draft reporting templates". As at the date of this Prospectus, such disclosure technical standards have been published in the Official Gazette of the European Union and have entered into force as from 23 September 2020, but it remains a certain degree of uncertainty as to the interpretation thereof. In addition, as at the date of this Prospectus, no national competent authority has been designated in some European countries, including Italy.

Neither the Issuer, the Arranger, the Representative of the Noteholders nor any other Transaction Party and any of their respective affiliates:

- (i) gives any representation (whether express or implied), warranty, confirmation or guarantee to any investor in the Notes that the information described in this Prospectus, or any other information which may be made available to investors, is or will be sufficient for the purposes of any institutional investor's compliance with any due diligence requirement set out in article 5 of the EU Securitisation Regulation;
- (ii) to the maximum extent permitted by law, has or shall have any liability to any prospective investor or any other person for any insufficiency of such information or any non-compliance by any such person with the due diligence and retention rules set out in articles 5 and 6 of the EU Securitisation Regulation or any other applicable legal, regulatory or other requirements, nor has any obligation to provide any further information or take any other steps that may be required by any institutional investor to enable compliance by such person with the requirements of any due diligence and investor requirement or any other applicable legal, regulatory or other requirements.

Italian consumer legislation contains certain protections in favour of debtors

The First Initial Portfolio comprises, and the Second Initial Portfolio and each Subsequent Portfolio will comprise, Receivables deriving from Loans qualifying as consumer loans, *i.e.* loans granted to individuals acting outside the scope of their entrepreneurial, commercial, craft or professional activities.

Such Loans fall within the category of "consumer loans", which in Italy are regulated by, *inter alia*: (i) articles 121 to 126 of the Consolidated Banking Act; and (ii) the Bank of Italy's regulation dated 29 July 2009, entitled "*Trasparenza delle operazioni e dei servizi bancarie e finanziari. Correttezza delle relazioni tra intermediari e client*" (as amended and/or supplemented from time to time). Under the current legislation, consumer loans are only those granted for amounts respectively lower and higher than the maximum and minimum levels set by article 122, paragraph 1, letter (a) of the Consolidated Banking Act, such levels being currently set at Euro 75,000 and Euro 200, respectively.

The following risks, *inter alia*, could arise in relation to a consumer loan contract.

#### (A) Linked contracts (contratti collegati)

Pursuant to paragraphs 1 and 2 of article 125-quinquies of the Consolidated Banking Act, borrowers under consumer loan contracts linked to supply contracts have the right to terminate the relevant contract with the lender following a default by the supplier, provided that (i) they have previously and unsuccessfully made an injunction (costituzione in mora) against the supplier and (ii) such default constitutes a material default pursuant to, and for the purposes of, article 1455 of the Italian civil code.

In case of termination of the consumer loan contract, the lender must reimburse all instalments and sums paid by the consumer. However, the lender has the right to claim these payments from the relevant defaulting supplier.

Pursuant to paragraph 4 of article 125-quinquies of the Consolidated Banking Act, borrowers are entitled to exercise against the assignee of any lender under such consumer loan contracts any of the defences mentioned under paragraphs 1 to 3 of the same article, which they had against the original lender.

In addition, with respect to insurance policies financed by the originators/lenders (where the premium is paid up-front by the originators to the insurance companies and then reimbursed to the originators/lenders by the borrowers as a part of the loan instalments), it is uncertain whether such insurance policies may qualify as linked contracts and, as such, would confer on the borrowers the right to terminate the relevant loan agreements or at least claim a refund of the unearned premium from the issuer in case of default of the insurance companies. On the basis of the principles of the Italian civil code it could be reasonably argued that, should the insurance policies qualify as linked contracts, upon default of the insurance companies the borrowers would be entitled to claim only a refund of the portion of the loan financing the premium. However, it should be noted that, as at the date of this Prospectus, no decision has been expressed by any Italian court in respect of this issue.

In this respect, prospective Noteholders should note that, pursuant to the Warranty and Indemnity Agreement, Findomestic has undertaken to indemnify and keep the Issuer harmless from any damage, loss, claim, cost and/or expense that the Issuer has incurred or may incur as a result of the inability of the Issuer to collect or recover any Receivables due to the exercise by the Debtors of any claim or counterclaim (including by way of set-off) against the Originator.

#### (B) Prepayment right

Pursuant to article 125-sexies, paragraph 1, of the Consolidated Banking Act, borrowers under consumer loan contracts have the right to prepay any consumer loan without penalty and with the additional right to a *pro rata* reduction in the aggregate costs and interests of the loan. It should, however, be noted that, in the event of prepayment by the borrower, the lender, under certain circumstances, is entitled to a compensation equal to 1 per cent. of the prepaid amount of the consumer loan if the residual duration of

the consumer loan is longer than one year, and equal to 0.5 per cent. of the same amount, if shorter; in any case, no prepayment penalty shall be due (i) if the repayment has been made under an insurance contract intended to provide a credit repayment guarantee; or (ii) in the case of overdraft facilities; or (iii) if the repayment falls within a period for which the borrowing rate is not a fixed rate; or (iv) if the prepaid sum is equal to the total outstanding amount of the relevant consumer loan and is equal or less than Euro 10,000.

#### (C) Set-off

Pursuant to article 125-septies, paragraph 1, of the Consolidated Banking Act, debtors are entitled to exercise, against the assignee of a lender under a consumer loan contract, any defence (including set-off) which they had against the original lender, in derogation of the provisions of article 1248 of the Italian civil code (that is even if the borrower has accepted the assignment or has been notified thereof). It is debated whether article 125-septies, paragraph 1, of the Consolidated Banking Act allows the assigned consumer to set-off against the assignee only claims that had arisen vis-à-vis the assignor before the assignment or also those claims arising after the assignment, regardless of any notification/acceptance of the same. In this respect it should be noted that the Securitisation Law (as amended by Italian Law no. 9 of 21 February 2014) provides, *inter alia*, notwithstanding any provision of law providing otherwise, no set-off may be exercised by a debtor *vis-à-vis* the issuer grounded on claims which have arisen towards the seller after (I) the date of publication of the notice of transfer of the relevant receivables in the Official Gazette, or (ii) the payment of the purchase price (even partial) of the relevant receivables bearing data certain at law (*data certa*).

In this respect, prospective Noteholders should note that, as at the date of this Prospectus, none of the Debtors holds with Findomestic any deposit and/or bank account or otherwise benefits from a contractual right to off-set any amount due to Findomestic by it with any amount due to it by Findomestic and the latter has given a representation to this effect to the Issuer under the Warranty and Indemnity Agreement. In addition, pursuant to the Warranty and Indemnity Agreement, Findomestic (i) has undertaken to procure that none of the Debtors shall have at any time any relationships with Findomestic where the Receivables owed by the relevant Debtors have an Outstanding Principal higher than 0 (zero); and (ii) has undertaken to indemnify and keep the Issuer harmless from any damage, loss, claim, cost and/or expense that the Issuer has incurred or may incur as a result of the inability of the Issuer to collect or recover any Receivables due to the exercise by the Debtors of any claim or counterclaim (including by way of set-off) against the Originator.

#### (D) Consumer Code's protection

The Loans, being disbursed to Debtors qualifying as a "consumer" pursuant to the Consolidated Banking Act, are regulated, *inter alia*, by article 1469-*bis* of the Italian civil code and by Italian Legislative Decree no. 206 of 6 September 2005 (*Codice del consumo, a norma dell'articolo 7 della legge 29 luglio 2003, n. 229*) (the **Consumer Code**), which implement EC Directive 93/13/CEE on unfair terms in consumer contracts, and provide that any clause in a consumer contract which contains a material imbalance between the rights and obligations of the consumer under the contract, is deemed to be unfair and is not enforceable against the consumer whether or not the consumer's counterparty acted in good faith.

Article 33 of the Consumer Code identifies clauses which, if included in consumer contracts, are deemed to be *prima facie* unfair but which are binding on the consumer if it can be shown that such clauses were actually individually negotiated or that they can be considered fair in the circumstances of the relevant consumer contract. Such clauses include, *inter alia*, clauses which give the right to the non-consumer contracting party to (i) terminate the contract without reasonable cause (*giusta causa*) or (ii) modify the conditions of the contract without a valid reason (*giustificato motivo*) previously stated in such contract. However, with regard to financial contracts, if there is a valid reason, the non-consumer party is

empowered to modify the economic terms subject to prior notice to the consumer. In this case the consumer has the right to terminate the contract.

Pursuant to article 36 of the Consumer Code, the following clauses, *inter alia*, are considered null and void as a matter of law and are not enforceable: (i) any clause which has the effect of excluding or limiting the remedies of the consumers in case of total or partial failure by the non-consumer parties to perform their obligations under the consumer contract; and (ii) any clause which has the effect of making the consumer parties bound by clauses they have not had any opportunity to consider and evaluate before entering into the consumer contract.

Pursuant to the Warranty and Indemnity Agreement, the Originator has undertaken to indemnify and keep the Issuer harmless from any damage, loss, claim, cost and/or expense that the Issuer has incurred or may incur as a result of the inability of the Issuer to collect or recover any Receivables due to the exercise by the Debtors or any third party of any claim or counterclaim (including a demand for invalidity) against the Originator.

#### Application of the Securitisation Law has a limited interpretation

As at the date of this Prospectus, limited interpretation of the application of the Securitisation Law has been issued by any Italian governmental or regulatory authority. Consequently, it is possible that such authorities may issue further regulations relating to the Securitisation Law or to the interpretation thereof, the impact of which cannot be predicted by the Issuer or any other party as at the date of this Prospectus.

#### The Originator intends to rely on an exemption from U.S. Risk Retention Requirements

Section 941 of the Dodd-Frank Act amended the Exchange Act to generally require the "securitizer" of a "securitization transaction" to retain at least 5 (five) per cent. of the "credit risk" of "securitized assets" as such terms are defined for the purposes of that statute and generally prohibit a "securitizer" from directly or indirectly eliminating or reducing its credit exposure by hedging or otherwise transferring the credit risk that the "securitizer" is required to retain. Final rules implementing the statute (the **U.S. Risk Retention Rules**) came into effect on 24 December 2016 with respect to non-RMBS securitisations. The U.S. Risk Retention Rules provide that the securitiser of an asset backed securitisation is its sponsor. The U.S. Risk Retention Rules also provide for certain exemptions from the risk retention obligation that they generally impose.

The Originator does not intend to retain at least 5 per cent. of the credit risk of the Issuer for the purposes of the U.S. Risk Retention Rules and the issuance of the Notes was not designed to comply with the U.S. Risk Retention Rules, the Originator intends to rely on an exemption provided for in Section \_\_\_.20 of the U.S. Risk Retention Rules regarding non-U.S. transactions. Such non-U.S. transactions must meet certain requirements, including that (1) the transaction is not required to be and is not registered under the Securities Act; (2) no more than 10 per cent. of the dollar value (or equivalent amount in the currency in which the securities are issued) of all classes of securities issued in the securitisation transaction are sold or transferred to U.S. persons (in each case, as defined in the U.S. Risk Retention Rules) or for the account or benefit of U.S. persons (as defined in the U.S. Risk Retention Rules and referred to in this Prospectus as Risk Retention U.S. Persons); (3) neither the sponsor nor the issuer is organised under U.S. law or is a branch located in the United States of a non-U.S. entity; and (4) no more than 25 per cent. of the underlying collateral was acquired from a majority-owned affiliate or branch of the sponsor or issuer organised or located in the United States.

The Originator has advised the Issuer that it has not acquired, and it does not intend to acquire more than 25 per cent. of the assets from an affiliate or branch of the Originator or the Issuer that is organised or located in the United States.

Prospective investors should note that the definition of "U.S. person" in the U.S. Risk Retention Rules is different from the definition of "U.S. person" under Regulation S. The definition of U.S. person in the U.S. Risk Retention Rules is excerpted below. Particular attention should be paid to clauses (b) and (h), which are different than comparable provisions from Regulation S.

Under the U.S. Risk Retention Rules, and subject to limited exceptions, "U.S. person" means any of the following:

- (a) any natural person resident in the United States;
- (b) any partnership or corporation organised or incorporated under the laws of the United States;
- (c) any estate of which any executor or administrator is a U.S. person (as defined under any other clause of this definition);
- (d) any trust of which any trustee is a U.S. person (as defined under any other clause of this definition);
- (e) any agency or branch of a foreign entity located in the United States;
- (f) any non-discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary for the benefit or account of a U.S. person (as defined under any other clause of this definition);
- (g) any discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary organised, incorporated, or (if an individual) resident in the United States; and
- (h) any partnership, corporation, limited liability company, or other organisation or entity if:
  - (i) organised or incorporated under the laws of any foreign jurisdiction; and
  - (ii) formed by a U.S. person principally for the purpose of investing in securities not registered under the Securities Act, unless it is organised or incorporated, and owned, by accredited investors (as defined in 17 CFR 230.501(a)) who are not natural persons, estates or trusts.

Consequently, the Notes may not be purchased by any person except for persons that are not Risk Retention U.S. Persons and where such purchase falls within the exemption provided for in Section \_.20 of the U.S. Risk Retention Rules. Each holder of a Note or a beneficial interest acquired in the initial syndication of the Notes, by its acquisition of a Note or a beneficial interest in a Note, will be deemed to represent to the Issuer, the Originator and the Arranger that it (1) is not a Risk Retention U.S. Person, (2) is acquiring such Note or a beneficial interest therein for its own account and not with a view to distribute such Note and (3) is not acquiring such Note or a beneficial interest therein as part of a scheme to evade the requirements of the U.S. Risk Retention Rules (including acquiring such Note through a non-Risk Retention U.S. Person, rather than a Risk Retention U.S. Person, as part of a scheme to evade the 10 per cent. Risk Retention U.S. Person limitation in the exemption provided for in Section 20 of the U.S. Risk Retention Rules described herein).

Failure on the part of the Originator to comply with the U.S. Risk Retention Rules (regardless of the reason for such failure to comply) could give rise to regulatory action against the Originator which may adversely affect the Notes and the ability of the Originator to perform its obligations under the Transaction Documents. Furthermore, a failure by the Originator to comply with the U.S. Risk Retention Rules could negatively affect the value and secondary market liquidity of the Notes.

None of the Arranger, the Originator, the Issuer or any of their affiliates makes any representation to any prospective investor or purchaser of the Notes as to whether the transactions described in this Prospectus comply as a matter of fact with the U.S. Risk Retention Rules on the Issue Date or at any time in the future. Investors should consult their own advisors as to the U.S. Risk Retention Rules. No predictions can be made as to the precise effects of such matters on any investor or otherwise.

## Volcker Rule may restrict the ability of relevant individual prospective purchasers to invest in the Notes

The enactment of the Dodd-Frank Act, which was signed into law on 21 July 2010, imposed a new regulatory framework over the U.S. financial services industry and the U.S. consumer credit markets in general. On 10 December 2013, U.S. regulators adopted final regulations to implement Section 619 of the Dodd-Frank Act. Section 619 of the Dodd-Frank Act added a new section 13 to the Bank Holding Company Act of 1956, commonly referred to as the **Volcker Rule**.

The Volcker Rule generally prohibits "banking entities" broadly defined to include U.S. banks, bank holding companies and foreign banking organisations, (together with their respective subsidiaries and other affiliates) from (i) engaging in proprietary trading in financial instruments, (ii) acquiring or retaining any "ownership interest" in, or in "sponsoring", a "covered fund" and (iii) entering into certain transactions with such funds subject to certain exemptions and exclusions.

An "ownership interest" is defined widely and may arise through a holder's exposure to the profits and losses of the "covered fund", as well as through certain rights of the holder to participate in the selection or removal of an investment advisor, investment manager, or general partner, trustee, or member of the board of directors of the "covered fund". A "covered fund" is defined widely, and includes any issuer which would be an investment company under the Investment Company Act of 1940, as amended (the **Investment Company Act**) but is exempt from registration solely in reliance on section 3(c)(1) or 3(c)(7) of the Investment Company Act, subject to certain exemptions found in the Volcker Rule's implementing regulations.

Not all investment vehicles or funds, however, fall within the definition of a "covered fund" for the purposes of the Volcker Rule. For example, for most non-U.S. banking entities, a non-U.S. issuer that offers its securities only to non-U.S. persons may be considered not to be a "covered fund". Additionally, the Issuer should not be a "covered fund" for the purposes of the regulations adopted to implement Section 619 of the Volcker Rule, and also should be able to rely on an exemption from the definition of investment company under Section 3(c)(5)(A) of the Investment Company Act, although there may be additional exclusions or exemptions available to the Issuer. However, if the Issuer is deemed to be a "covered fund", the provisions of the Volcker Rule and its related regulatory provisions, will severely limit the ability of "banking entities" to hold an "ownership interest" in the Issuer or enter into certain credit related financial transactions with the Issuer and this could adversely impact the ability of the banking entity to enter into new transactions with the Issuer and may require amendments to certain existing transactions and arrangements. "Ownership interest" is defined to include, among other things, interests arising through a holder's exposure to profits and losses in the covered fund or through any right of the holder to participate in the selection of an investment manager or advisor or the board of directors of such covered fund.

The Volcker Rule and any similar measures introduced in another relevant jurisdiction may restrict the ability of relevant individual prospective purchasers to invest in the Notes and, in addition, may have a negative impact on the price and liquidity of the Notes in the secondary market. There is limited interpretive guidance regarding the Volcker Rule, and implementation of the regulatory framework for the Volcker Rule is still evolving. The Volcker Rule's prohibitions and lack of interpretive guidance could negatively impact the liquidity and value of the Notes. Any entity that is a "banking entity" as defined under the Volcker Rule and is considering an investment in "ownership interests" of the Issuer should consult its own legal advisors and consider the potential impact of the Volcker Rule in respect of

such investment and on its portfolio generally. Each investor must determine for itself whether it is a "banking entity" subject to regulation under the Volcker Rule. If investment by "banking entities" in the Notes of any Class is prohibited or restricted by the Volcker Rule, this could impair the marketability and liquidity of such Notes. None of the Issuer, the Arranger or the other Transaction Parties makes any representation regarding (i) the status of the Issuer under the Volcker Rule or (ii) the ability of any purchaser to acquire or hold the Notes, now or at any time in the future.

#### Italian Usury Law has been subject to different interpretations over the time

Italian Law No. 108 of 7 March 1996 (as amended and supplemented the **Usury Law**) introduced legislation preventing lenders from applying interest rates equal to or higher than rates (the **Usury Rates**) set every three months on the basis of a Decree issued by the Italian Treasury (the last such Decree having been issued on 24 September 2019). In addition, even where the applicable Usury Rates are not exceeded, interest and other advantages and/or remuneration may be held to be usurious if: (a) they are disproportionate to the amount lent (taking into account the specific circumstances of the transaction and the average rate usually applied for similar transactions) and (b) the person who paid or agreed to pay was in financial and economic difficulties. The provision of usurious interest, advantages or remuneration has the same consequences as non-compliance with the Usury Rates.

With a view to limiting the impact of the application of the Usury Law to Italian loans executed prior to the entering into force of the Usury Law, the Italian Government has specified with Law Decree number 394 of 29 December 2000 (the **Usury Law Decree**), converted into law number 24 by the Italian Parliament on 28 February 2001 that an interest rate is to be deemed usurious only if it is higher than the Usury Rate in force at the time the relevant agreement is reached, regardless of the time at which interest is repaid by the borrower.

However, it should be noted that few commentators and some lower court decisions have held that, irrespective of the principle set out in the Usury Law Decree, if an interest originally agreed at a rate falling below the then applicable usury limit were, at a later date, to exceed the usury limit from time to time in force, such interest should nonetheless be reduced to the then applicable usury limit. Recently, such opinion seems confirmed by the Italian Supreme Court (Cass. Sez. I, 11 January 2013, number 602 and Cass. Sez. I, 11 January 2013, number 603), which stated that an automatic reduction of the applicable interest rate to the Usury Rates applicable from time to time shall apply to the loans.

The Usury Law Decree also provides that, as an extraordinary measure due to the exceptional fall in interest rates in 1998 and 1999, interest rates due on instalments payable after 2 January 2001 on loans already entered into on the date on which the Usury Law Decree came into force (such date being 31 December 2000) are to be replaced by a lower interest rate fixed in accordance with parameters fixed by the Usury Law Decree.

The validity of the Usury Law Decree has been challenged before the Italian Constitutional Court by certain consumers' associations claiming that the Usury Law Decree does not comply with the principles set out in the Italian Constitution. By decision number 29 of 14 February 2002, the Italian Constitutional Court stated, *inter alia*, that the Usury Law Decree complies with the principles set out in the Italian Constitution except for those provisions of the Usury Law Decree which provide that the interest rates due on instalments payable after 2 January 2001 on loans are to be replaced by lower interest rates fixed in accordance with the Usury Law Decree. By such decision the Italian Constitutional Court has established that the lower interest rates fixed in accordance with the Usury Law Decree are to be substituted on instalments payable from the date on which such Decree came into force (31 December 2000) and not on instalments payable after 2 January 2001.

The Italian Supreme Court, under decision no. 350/2013, clarified that the default interest is relevant for the purposes of determining if an interest rate is usurious. Such interpretation is in contradiction with the current methodology for determining the Usury Rates, considering that the relevant surveys aimed

at calculating the applicable average rate never took into account the default interest rates.

The Italian Supreme Court, under decision number 350/2013, as recently confirmed by decision number 23192/17, has clarified that the default interest rates are relevant and must be taken into account when calculating the aggregate remuneration of any given financing for the purposes of determining its compliance with the applicable Usury Rates. Such interpretation is in contradiction with the current methodology for determining the Usury Rates, considering that the relevant surveys aimed at calculating the applicable average rate never took into account the default interest rates.

Prospective Noteholders should note that, under the Warranty and Indemnity Agreement, the Originator has represented and warranted that the Receivables comprised in the Portfolio comply with applicable Italian laws, including, without limitation, those relating to usury.

### Rules on compounding of interest (anatocismo) have been subject to different interpretation over the time

Pursuant to article 1283 of the Italian civil code, in respect of a monetary claim or receivable, accrued interest may be capitalised after a period of not less than six months only (i) under an agreement entered into after the date on which it has become due and payable or (ii) from the date when any legal proceedings are commenced in respect of that monetary claim or receivable. Article 1283 of the Italian civil code allows derogation from this provision in the event that there are recognised customary practices ("usi") to the contrary.

Traditionally, capitalisation of interest (including the capitalisation of interest on bonds and other debt instruments) in Italy is a common market practice on the grounds that such practice should be characterised as a customary rule (*uso normativo*). According to certain decisions of the Italian Supreme Court (including judgments no. 2374/1999, no. 2593/2003 and no. 21095/2004 as recently confirmed by judgment no. 24418/2010 of the same Court), such practice has been re-characterised as an agreed clause (*uso negoziale*) and as such, has been deemed not to permit derogation from the aforementioned provisions of the Italian civil code.

In this respect, it should be noted that article 25, paragraph 3, of Italian Legislative Decree no. 342 of 4 August 1999, enacted by the Italian Government under a delegation granted pursuant to Italian Law no. 142 of 19 February 1992, has considered the capitalisation of accrued interest (*anatocismo*) made by banks prior to the date on which it came into force (19 October 1999) to be valid. After such date, the capitalisation of accrued interest will still be possible upon the terms established by a resolution of the Interministerial Committee of Credit and Saving (C.I.C.R.) dated 9 February 2000 and published on 22 February 2000. Italian Law no. 342 of 4 August 1999 was challenged, however, before the Italian Constitutional Court on the grounds that it falls outside the scope of the legislative powers delegated under Italian Law no. 142 of 19 February 1992. By decision no. 425 of 9 October 2000, the Italian Constitutional Court declared as unconstitutional on these grounds article 25, paragraph 3, of Italian Law no. 342 of 4 August 1999.

According to a ruling of the Court of Bari dated 29 October 2008, the amortisation plans known as "French amortisation plans" (applied to certain type of loans in Italy) are not valid, being in breach of articles 1283 and 1284 of the Italian civil code. The rationale behind such ruling seems to be, *inter alia*, that the French amortisation plans would *per se* lead to apply to the relevant loan an interest rate higher than the interest rate contractually agreed between the lender and the borrower and, therefore, to increase the cost of the financing for the borrower. According to such ruling, banks which use in their loans the French amortisation plan would be in breach of articles 1283 and 1284 of the Italian civil code as the relevant rate of interest and the cost of the financing would not be clearly indicated in the relevant loan agreement. As a result, the relevant contractual interest rate may be challenged by the relevant borrower and the legal interest rate may apply.

It should be noted that paragraph 2 of article 120 of the Consolidated Banking Act, concerning compounding of interest accrued in the context of banking transactions, has been recently amended by Article 17-bis of Law Decree no. 18 of 14 February 2016 (as converted into law by Law number 49 of 8 April 2016), providing that interests (other than defaulted interests) shall not accrue on capitalised interests. Paragraph 2 of article 120 of the Consolidated Banking Act also requires the *Comitato Interministeriale per il Credito e il Risparmio* (CICR) to establish the methods and criteria for the compounding of interest. Decree no. 343 of 3 August 2016 of the CICR, implementing paragraph 2 of Article 120 of the Consolidated Banking Act, has been published in the Official Gazette no. 212 of 10 September 2016. Given the novelty of this new legislation and the absence of any jurisprudential interpretation, the impact of such new legislation may not be predicted as at the date of this Prospectus.

Prospective Noteholders should note that, under the Warranty and Indemnity Agreement, the Originator has represented and warranted that the Loan Agreements and each other agreement, deed or document relating thereto comply with applicable Italian laws, including, without limitation, those relating to compounding interest (*anatocismo*).

#### Enforcement of certain Issuer's rights may be prevented by statute of limitations

Certain rights of the Issuer under the Transaction Documents may become barred under statutes of limitation by operation of law. In particular, there is a possibility that the 1 (one) year statute of limitation period set out in article 1495 of the Italian civil code could be held to apply to some or all of the representations and warranties given by the Originator in the Warranty and Indemnity Agreement, on the ground that such provisions may not be derogated from by the parties to a sale contract (*contratto di compravendita*) (such as the Master Receivables Purchase Agreement and, with respect to each Subsequent Portfolio, the relevant Transfer Agreement).

However, under the Warranty and Indemnity Agreement the Originator and the Issuer have acknowledged and agreed that the provisions of article 1495 of the Italian civil code shall not apply to the representations and warranties given by the Originator thereunder.

#### Change of law may impact the Securitisation

The structure of the Securitisation and the ratings assigned to the Senior Notes are based on laws and tax regulations and their official interpretations in force as at the date of this Prospectus.

In the event of any change in the law and/or tax regulations and/or their official interpretations after the Issue Date, the performance of the Securitisation and the ratings assigned to the Senior Notes may be affected. In addition, it should be noted that regulatory requirements (including any applicable retention, due diligence or disclosure obligations) may be recast or amended and there can be no assurance that any such changes will not adversely affect the compliance position of any transaction described in this Prospectus or of any party under any applicable law or regulation.

#### 9. TAX RISKS

#### No gross-up will be made by the Issuer in case withholding tax applies on the Notes

Payments of interest under the Notes may in certain circumstances be subject to a Decree 239 Deduction. In such circumstance, interest payment relating to the Notes of any Class may be subject to a Decree 239 Deduction. Decree 239 Deduction, if applicable, is levied at the rate of 26 per cent., or such lower rate as may be applicable under the relevant double taxation treaty.

In the event that any Decree 239 Deduction or any other deduction or withholding for or on account of tax is imposed in respect of payments to Noteholders of amounts due pursuant to the Notes, the Issuer will not be obliged to gross-up or otherwise compensate Noteholders for the lesser amounts the

Noteholders will receive as a result of the imposition of any such deduction or withholding, or otherwise to pay any additional amounts to any of the Noteholders. For further details, see the section headed "*Taxation in the Republic of Italy*".

#### The scope of application of FATCA is unclear in some respects

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986, as amended (commonly known as **FATCA**), provides that various information reporting requirements must be satisfied with respect to (i) certain payments from sources within the United States, (ii) "foreign pass-through payments" made to certain non-U.S. financial institutions that do not comply with this new reporting regime, and (iii) payments to certain investors that do not provide identification information with respect to interests issued by a participating non-U.S. financial institution. Failure to comply with such information reporting requirements may trigger a U.S. withholding tax, currently at 30 per cent. rate on such payments.

The United States and a number of other jurisdictions have announced their intention to negotiate intergovernmental agreements to facilitate the implementation of FATCA (the **IGAs**). Pursuant to FATCA and the **Model 1** and **Model 2** IGAs released by the United States, an FFI in an IGA signatory country could be treated as a Reporting FI not subject to withholding under FATCA on any payments it receives. Further, an FFI in a Model 1 IGA jurisdiction would generally not be required to withhold under FATCA or an IGA (or any law implementing an IGA) from payments it makes. The Model 2 IGA leaves open the possibility that a Reporting FI might in the future be required to withhold as a Participating FFI on foreign pass-through payments and payments that it makes to Recalcitrant Holders. Under each Model IGA, a Reporting FI would still be required to report certain information in respect of its account holders and investors to its home government or to the IRS. The United States and the Republic of Italy have entered into an agreement (the **US-Italy IGA**) based largely on the Model 1 IGA, which has been ratified in Italy by Law no. 95 of 18 June 2015.

Since the FATCA regulations are complex and uncertain in some respects, in particular with respect to the definition of so-called "pass-thru payments" the application of FATCA to payments between financial intermediaries is not entirely certain. Indeed, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA Withholding. It also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or an ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA Withholding.

Accordingly it is not completely clear how FATCA may affect the Notes and/or the parties of the Transaction Documents; therefore, investors should consult their own tax adviser to obtain a more detailed explanation of FATCA and how FATCA may affect them. However, the Issuer will not pay any additional amounts to Noteholders in respect of taxes imposed under FATCA or any law enacted to implement an intergovernmental agreement relating to FATCA and they have no responsibility for any amount thereafter transmitted through the custodians or intermediaries.

#### The tax treatment of the Issuer is based on the current interpretation of the Securitisation Law

Taxable income of the Issuer is determined in accordance with Italian Presidential Decree no. 917 of 22 December 1986. Pursuant to the regulations issued by the Bank of Italy on 15 December 2015 (*Istruzioni per la redazione dei bilanci e dei rendiconti degli intermediari finanziari, degli istituti di pagamento, degli istituti di moneta elettronica, delle SGR e delle SIM*), as updated from time to time, the assets, liabilities, costs and revenues of the Issuer in relation to the securitisation of the Portfolio will be treated as off-balance sheet assets, liabilities, costs and revenues, to be reported in the notes to the financial

statements. In 2016 the Bank of Italy has issued new regulations, as amended from time to time (II bilancio degli intermediari IFRS diversi dagli intermediari bancari) in which all the references to the special purpose vehicles incorporated for the purposes of the carrying out of securitisation transactions have been deleted in accordance with a general principle that special purpose vehicles should not be subject to regulatory supervision. In the lack of any specific accounting provisions and any clarification by the Bank of Italy, the market operators have nonetheless continued applying the regulations issued by the Bank of Italy on 15 December 2015, treating the assets, liabilities, costs and revenues of special purpose vehicles incorporated pursuanto to the Securitisation Law as off-balance sheet items. Based on the general rules, the net taxable income of a company resident in Italy should be calculated on the basis of accounting, subject to such adjustments as are specifically provided for by applicable income tax rules and regulations. However, no taxable income should accrue to the Issuer in the context of the transfer to the Issuer of the Portfolio and the Securitisation. This opinion has been expressed by scholars and tax specialists and has been confirmed by the tax authority (Circular no. 8/E issued by the Italian tax authority (Agenzia delle Entrate) on 6 February 2003, confirmed by Ruling no. 77/E of 4 August 2010) on the grounds that the net proceeds generated by the securitised assets may not be considered as legally available to an issuer insofar as any and all amounts deriving from the underlying assets are specifically destined to satisfy the obligations of such issuer to the noteholders, the originator and any other creditors of the issuer in respect of the securitisation of the underlying assets in compliance with applicable laws.

It is, however, possible that the Ministry of Economy and Finance or another competent authority may issue further regulations, letters or rulings relating to Securitisation Law which might alter or affect the tax position of the Issuer as described above in respect of all or certain of its revenues and/or items of income also through the non-deduction of costs and expenses.

#### RISK RETENTION AND TRANSPARENCY REQUIREMENTS

Prospective Noteholders are required to independently assess and determine the sufficiency of the information described below and in this Prospectus generally for the purposes of complying with the provisions of articles 6 of the EU Securitisation Regulation on risk retention and with the provisions of articles 7 and 22 of the EU Securitisation Regulation on transparency requirements. None of the Issuer, Findomestic (in any capacity), the Servicer, the Arranger or any other Transaction Party makes any representation that the information described below or in this Prospectus is sufficient in all circumstances for such purposes.

For further information on the requirements referred to above and the corresponding risks, please refer to the risk factors entitled "Regulatory initiatives may result in increased regulatory capital requirements and/or decreased liquidity in respect of the Notes", "EU Securitisation Regulation has introduced new requirements which should be assessed independently by the investors", "Investors have to comply with due diligence requirements under the EU Securitisation Regulation" and "Disclosure requirements under the EU Securitisation Regulation are uncertain in some respects".

#### Risk retention

Under the Intercreditor Agreement, Findomestic, in its capacity as Originator, has undertaken to the Issuer, the Arranger and the Representative of the Noteholders that it will:

- (i) retain, on an on-going basis, a material net economic interest of not less than 5 (five) per cent. in the Securitisation, in accordance with option (d) of article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, which as at the Issue Date consists of a retention of all the Class B Notes;
- (ii) not change the manner in which the net economic interest is held, unless expressly permitted by article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards:
- (iii) procure that any change to the manner in which such retained interest is held in accordance with paragraph (ii) above will be notified to the Calculation Agent to be disclosed in the SR Investors Report; and
- (iv) comply with the disclosure obligations imposed on originators under article 7(1)(e)(iii) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, subject always to any requirement of law, by providing the Calculation Agent with the relevant information about the risk retained to be disclosed in the SR Investors Report,

in each case provided that the Originator is only required to do so to the extent that the retention and disclosure requirements under the EU Securitisation Regulation and the relevant Regulatory Technical Standards are applicable to the Securitisation.

In particular, the Originator has undertaken that:

- (i) on the Issue Date, the manner in which the material net economic interest is held will be disclosed in this Prospectus;
- (ii) following the Issue Date and for so long as the retention and disclosure requirements under the EU Securitisation Regulation and the relevant Regulatory Technical Standards are applicable to the Securitisation, it will provide the Calculation Agent, in a timely manner, with the information relating to the Portfolio and the Notes which is necessary to comply with such retention and disclosure requirements, including, *inter alia*: (A) statistics on prepayments, Defaulted

Receivables, percentage of Loans more than 30 (thirty), 60 (sixty) and 90 (ninety) days past due; (B) details with respect to the Rate of Interest, the interest amount, the Principal Amount Outstanding of each Class of Notes, the principal payment amount due on each Note and other payments made by the Issuer; (C) details relating to repurchases of Receivables by the Originator and renegotiations; and (D) information on the material net economic interest held by the Originator or any permitted alternative method or change thereafter, provided that each such information will be included by the Calculation Agent in the SR Investors Report and will be generally made available by the Reporting Entity to the Noteholders and prospective investors through the Securitisation Repository.

In addition, the Originator has undertaken that the material net economic interest held by it shall not be split amongst different types of retainers and shall not be subject to any credit-risk mitigation or hedging, in accordance with article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards.

#### **Transparency requirements**

Under the Intercreditor Agreement, the parties thereto have acknowledged that the Originator shall be responsible for compliance with article 7 of the EU Securitisation Regulation.

Each of the Issuer and the Originator has agreed that Findomestic is designated as Reporting Entity, pursuant to and for the purposes of article 7(2) of the EU Securitisation Regulation and, in such capacity as Reporting Entity, it has fulfilled before pricing and/or shall fulfil after the Issue Date, as the case may be, the information requirements pursuant to points (a), (b), (d), (e), (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and article 22 of the EU Securitisation Regulation.

Under the Intercreditor Agreement, the parties thereto have acknowledged that, as at the date of this Prospectus, European DataWarehouse is not registered in accordance with article 10 of the EU Securitisation Regulation but meets the requirements set out in the fourth sub-paragraph of article 7(2) of the EU Securitisation Regulation, as referred to in the European DataWarehouse's press release published at the following website: https://eurodw.eu/wp-content/uploads/0\_2018\_NOVEMBER\_European-DataWarehouse-Offers-Website-Which-Adheres-to-Standards-Outlined-in-the-Securitisation-Regulation.pdf. In addition, each of the Issuer and the Originator has agreed that the Originator is designated as first contact point for investors and competent authorities pursuant to the third sub-paragraph of article 27(1) of the EU Securitisation Regulation.

As to pre-pricing information, the Originator has confirmed that, before pricing, it has been, as initial holder of the Notes, in possession of, and in case of subsequent sale of the Notes it will make available to potential investors:

- (a) through the Securitisation Repository, the information under point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and, in draft form, the information and documentation under points (b) and (d) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation;
- (b) through the Securitisation Repository, data on static and dynamic historical default and loss performance, such as delinquency and default data, for substantially similar exposures to those being securitised covering a period of at least 5 (five) years, and the sources of those data and the basis for claiming similarity, pursuant to article 22(1) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria; and
- (c) through the websites of Bloomberg and Intex (being, as at the date of this Prospectus, www.bloomberg.com and www.intex.com respectively), a liability cash flow model which precisely represents the contractual relationship between the Receivables and the payments

flowing between the Originator, the investors in the Notes, other third parties and the Issuer pursuant to article 22(3) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

As to post-closing information, the relevant parties to the Intercreditor Agreement have agreed and undertaken as follows:

#### (a) the Servicer shall prepare:

- the Loan by Loan Report setting out information relating to each Loan as at the end of the immediately preceding Collection Period (including, *inter alia*, the information related to the environmental performance of the assets financed by the relevant Loan, if available), in compliance with point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Loan by Loan Report (simultaneously with the SR Investors Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date;
- (iii) the Inside Information and Significant Event Report containing the information set out in points (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation (including, inter alia, any material change of the Priority of Payments and of the credit policies relating to the Receivables to be included in the Second Initial Portfolio or in any Subsequent Portfolio and the occurrence of any Issuer Trigger Event), and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Inside Information and Significant Event Report to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes without undue delay following the occurrence of the relevant event triggering the delivery of such report in accordance with the EU Securitisation Regulation and the applicable Regulatory Technical Standards and, in any case, on each Quarterly Report Date (simultaneously with the Loan by Loan Report and the SR Investors Report to be made available on the relevant Quarterly Report Date);
- (b) the Calculation Agent shall, subject to receipt of any relevant information from the Issuer or the Servicer, prepare the SR Investors Report setting out certain information with respect to the Portfolio and the Notes (including the information referred to in point (e), items (i), (ii) and (iii), of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation) and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the SR Investors Report (simultaneously with the Loan by Loan Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date; and
- (c) the Issuer shall deliver to the Reporting Entity (A) a copy of the final Prospectus, the other final Transaction Documents and any other final document or information required under article 22(5) of the EU Securitisation Regulation, in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, such documents to the investors in the Notes by no later than 15 (fifteen) days after the Issue Date, (B) the stratification tables relating

to the aggregate of the First Initial Portfolio and the Second Initial Portfolio in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, such stratification tables to investors and potential investors in the Notes, and (C) any other document or information that may be required to be disclosed to the investors or potential investors in the Notes and the competent authorities referred to in article 29 of the EU Securitisation Regulation pursuant to the EU Securitisation Regulation and the applicable Regulatory Technical Standards in a timely manner (to the extent not already provided by other parties),

in each case in accordance with the requirements provided by the EU Securitisation Regulation and the applicable Regulatory Technical Standards.

In addition, pursuant to the Intercreditor Agreement, the Originator has undertaken to make available to investors in the Notes on an ongoing basis and to potential investors in the Notes upon request, through the websites of Bloomberg and Intex (being, as at the date of this Prospectus, www.bloomberg.com and www.intex.com respectively), a liability cash flow model (as updated from time to time) which precisely represents the contractual relationship between the Receivables and the payments flowing between the Originator, the investors in the Notes, other third parties and the Issuer pursuant to article 22(3) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

#### THE PORTFOLIO

#### Introduction

Pursuant to the Master Receivables Purchase Agreement, the Issuer has purchased, pursuant to the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act, the First Initial Portfolio and may purchase, pursuant to the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act, the Second Initial Portfolio and Subsequent Portfolios from the Originator together with any other rights of the Originator to guarantees or security interests and any related rights that have been granted to the Originator to secure or ensure payments of any of the Receivables.

The Receivables comprised in the First Initial Portfolio, the Second Initial Portfolio and any Subsequent Portfolio arise only out of consumer loans contracts (*contratti di credito al consumo*) classified as at the relevant Valuation Date as performing by the Originator.

As at the relevant Valuation Date, the aggregate Outstanding Principal of all Receivables comprised in the First Initial Portfolio amounted to €3,000,007,831.23.

The information relating to the First Initial Portfolio contained in this Prospectus is, unless otherwise specified, a description of the First Initial Portfolio as at 30 September 2020.

The Receivables comprised in the First Initial Portfolio have been, and the Receivables comprised in the Second Initial Portfolio and any Subsequent Portfolio will be, selected on the basis of (i) certain common objective criteria listed in schedule 1 to the Master Receivables Purchase Agreement (the **Common Criteria**) which shall apply to the First Initial Portfolio, the Second Initial Portfolio and to any Subsequent Portfolio and (ii) certain further objective criteria listed in schedule 2 to the Master Receivables Purchase Agreement (the **Specific Criteria** and, together with the Common Criteria, the **Criteria**). The Specific Criteria are split between the Specific Criteria relating to the First Initial Portfolio (which are set out in schedule 2, part A, of the Master Receivables Purchase Agreement), the Specific Criteria relating to Second Initial Portfolio (which are set out in schedule 2, part B, of the Master Receivables Purchase Agreement) and the Specific Criteria relating to any Subsequent Portfolio (which are set out in schedule 2, part C, of the Master Receivables Purchase Agreement and may supplement the Common Criteria at the option of the Originator in respect of any Subsequent Portfolio).

The Receivables comprised in the Second Initial Portfolio derive from portfolios of receivables originated by Findomestic and transferred to the Issuer under the Previous Securitisation. Such receivables will be repurchased by the Originator prior to the Second Initial Portfolio Offer Date in the context of an unwinding of the Previous Securitisation and only those receivables which comply with the characteristics set out in paragraphs "Common Criteria", "Specific Criterion relating to the Second Initial Portfolio" and "Conditions for the purchase of the Second Initial Portfolio and Subsequent Portfolios" below and the representations and warranties set out in the Warranty and Indemnity Agreement will form part of the Second Initial Portfolio.

#### **Common Criteria**

- Loans in respect of which Findomestic is the only lender and, in any event, Loans which have not been disbursed by Credial Italia S.p.A.;
- Loans whose assigned debtors are individuals resident and domiciled in the Republic of Italy;
- Loans whose assigned debtors are Italian citizen;
- Loans granted pursuant to Loan Agreements governed by the laws of the Republic of Italy;

- Loans disbursed for an original amount (indicated as "*Importo Finanziato*" in the Loan Agreements) comprised between a minimum of Euro 200.00 and a maximum of Euro 75,000.00;
- Loans denominated in euro that do not contain provision for the conversion of the Loan into any other currency;
- Loans not granted for the exclusive purpose of financing the supply of goods or the provision of a specific service, using suppliers of goods or service providers to promote the conclusion or conclude the relevant Loan Agreement ("contratti di credito collegati" within the meaning of article 121 of Legislative Decree no. 385 of 1 September 1993);
- Loans whose Debtors have not delivered to Findomestic a written notice of any intention to make a pre-payment, in full or in part, or have not prepaid more than three Instalments;
- Loans in respect of which at least one Instalment have become due and has been paid;
- Loans in respect of which no Instalment is due and unpaid;
- Loans in respect of which Findomestic has not delivered a notice to the relevant Debtors stating that such loans have been accelerated (*decadenza del debitore dal beneficio del termine*) as provided in the relevant Loan Agreement and formally requesting payment (*intimazione ad adempiere*);
- Loans which have not been granted under credit cards;
- Loans which have not been disbursed to Debtors which have declared to use them in relation to leasing agreement;
- Loans whose Debtors are not directors and/or employees (including, by way of example and without limitation, managers and executives) of Findomestic;
- Loans which have not granted on the basis of "assignment of one fifth of the relevant Debtor's salary or pension" ("cessione del quinto dello stipendio o della pensione e/o da delegazione di pagamento dello stipendio o della pensione") by the relevant Debtor;
- Loans whose relevant amortisation plan provides for the full reimbursement on a date not preceding the Valuation Date and not following 31 December 2040;
- Loans whose Debtors do not have a deposit account and/or current account with the Findomestic;
- Loans which have not been granted pursuant to any law or rule (as may be included in the relevant Loan Agreement) which provides for, since the beginnings, any advantageous financial terms and conditions, public financial contributions or grants of any kind, discounts pursuant to the law, contractually capped interest rates and/or any other provisions which result in advantageous repayment terms or reductions in payments for the Debtors or the relevant guarantors in relation to principal and/or interest;
- Loans which do not provide for:
  - (a) an amortisation plan involving two phases, under which:
    - (i) during phase 1, the reimbursement occurs through the payment of monthly Instalments for a number and an amount so that the residual amount may be

- paid by a single payment within the scheduled date and, if the Debtor decides not to pay the residual amount by a single payment,
- (ii) during phase 2, the reimbursement occurs through the payment of monthly Instalments on the basis of the amortisation plan specified in the relevant economic conditions ("*Prestito Personale MaxiRata*"), or
- (b) bullet repayment of principal at maturity;
- Loans which are not finalised to the restructuring or renegotiations of a claim of Findomestic;
- Loans which provide for a French amortisation plan (*piano di ammortamento alla francese*), that is an amortisation plan having instalments consisting of an interest component which decreases over the life of the Loan and a principal component which increases over the life of the Loan;
- Loans with a fixed rate of interest;
- Loans which provide for an amortisation plan with constant monthly Instalments, the payment dates of which fall on the fifth day or the twentieth day of each month;
- Loans disbursed after 31 December 2013;
- Loans for which Findomestic has not notified in writing to the relevant Debtor that the relevant Loan is subject to accounting recharacterisation ("oggetto di sistemazione contabile");
- Loans under which the relevant payment by the relevant Debtor is made by an automatic debit of its current account (*addebito automatico in conto corrente*) or by postal order (*bollettini postali*);
- Loans not disbursed to "wealthy individuals", "unemployed" (incuding housewives, students) and "soldiers" (*military di leva*) (so qualified in the Loan Agreements);
- Loans made available under the Loan Agreements referred to in the list published on the following website: findo.it/florencespv;
- Loan whose Instalments are not subject to moratoria or suspension of payments;
- Loans that, at the time of origination, were not included in a credit register available to Findomestic.

#### Specific Criterion relating to the First Initial Portfolio

• Loans for which the relevant Loan Agreement provides for an annual nominal rate (TAN) at least equal to 3%.

#### Specific Criterion relating to the Second Initial Portfolio

• Loans for which the relevant Loan Agreement provides for an annual nominal rate (TAN) at least equal to 3%.

#### Specific Criterion relating to any Subsequent Portfolio

• Loans for which the relevant Loan Agreement provides for an annual nominal rate (TAN) at least equal to 5%.

#### Conditions for the purchase of the Second Initial Portfolio and Subsequent Portfolios

The Second Initial Portfolio and the Subsequent Portfolios may only be offered or purchased if, on the relevant Offer Date, all of the following conditions are satisfied with respect to the Second Initial Portfolio and the offered Subsequent Portfolio:

- (i) each Receivable provides for (i) if comprised in the Second Initial Portfolio, an annual nominal rate (TAN) equal to or higher than 3% or (ii) if comprised in the relevant Subsequent Portfolio, an annual nominal rate (TAN) equal to or higher than 5%;
- (ii) the Outstanding Principal of the Receivables comprised in the Second Initial Portfolio or the relevant Subsequent Portfolio, as the case may be, arising out of Loan Agreements disbursed to Debtors who have declared themselves to be self employed is equal to or lower than 10% of the Outstanding Principal of the Receivables comprised in the Second Initial Portfolio or in the relevant Subsequent Portfolio, as the case may be;
- (iii) the Outstanding Principal of the Receivables comprised in the Second Initial Portfolio or the relevant Subsequent Portfolio deriving from Loan Agreements included under the category "Prodotto Flessibile" is equal to or lower than 50% of the Outstanding Principal of the Receivables comprised in the Second Initial Portfolio or the relevant Subsequent Portfolio, as the case may be;
- (iv) with reference to the Receivables comprised in the Second Initial Portfolio and relevant Subsequent Portfolio deriving from Loan Agreements included under the category "Prodotto Flessibile", the relevant Loan Agreements contain provisions equivalents to the provisions of the Loan Agreements comprised under the category "Prodotto Flessibile" included in the First Initial Portfolio;
- (v) the Outstanding Principal of the Receivables comprised in the Second Initial Portfolio or the relevant Subsequent Portfolio originated through the channel "Agenti" is equal to or lower than 13% of the Outstanding Principal of the of the Receivables comprised in the Second Initial Portfolio or the relevant Subsequent Portfolio, as the case may be;
- (vi) the aggregate of the premia financed by the Originator and relating to the existing Insurance Policies assisting the Receivables which are included in the Second Initial Portfolio or the relevant Subsequent Portfolio, as the case may be, is equal to or lower than 3% of the Outstanding Principal of the Second Initial Portfolio or the relevant Subsequent Portfolio, as the case may be.

#### Homogeneity

Under the Warranty and Indemnity Agreement, the Originator has represented and warranted that, as at the relevant Valuation Date and as at the relevant Transfer Date, the Receivables comprised in the First Initial Portfolio are, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will be, homogeneous in terms of asset type, taking into account the specific characteristics relating to the cash flow of the asset type including their contractual, credit-risk and prepayment characteristics, for the purposes of article 20(8) of the EU Securitisation Regulation and the Regulatory Technical Standards, given that:

- (i) all Receivables are or will be, as the case may be, originated by Findomestic based on similar credit policies which apply similar approaches to the assessment of credit risk associated with the underlying exposures;
- (ii) all Receivables are or will be, as the case may be, serviced by Findomestic pursuant to similar servicing procedures;
- (iii) the Receivables fall or will fall, as the case may be, within the same asset category of the relevant Regulatory Technical Standards named "credit facilities provided to individuals for personal, family or household consumption purposes"; and
- (iv) although no specific homogeneity factor is required to be met, as at the relevant Valuation Date all assigned debtors are (or will be, as the case may be) resident in the Republic of Italy.

#### Other features of the Portfolio

Under the Warranty and Indemnity Agreement, the Originator has also represented and warranted that:

- (a) Findomestic is a credit institution (as defined in article 1.1 of Directive 2000/12/CE) and its "home Member State" (as that term is defined in article 2 of Directive 2001/24/EC on the reorganisation and winding up of credit institutions by reference to article 1.6 of Directive 2000/12/EC) is located within the territory of the Republic of Italy, pursuant to articles 20(2) and 20(3) of the EU Securitisation Regulation;
- (b) as at the relevant Valuation Date and as at the relevant Transfer Date, each Receivable is not subject to any lien (*pignoramento*), seizure (*sequestro*) or other charge in favour of any third party nor there are elements that can be foreseen to adversely affect the enforceability of the transfer of such Receivable under the Master Receivables Purchase Agreement pursuant to article 20(6) of the EU Securitisation Regulation;
- (c) the Receivables comprised in the First Initial Portfolio constitute, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will constitute, valid and lawful obligations, binding on each party thereto, with full recourse to the Debtors pursuant to article 20(8) of the Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (d) the First Initial Portfolio does not, and the Second Initial Portfolio and each Subsequent Portfolio will not, comprise any transferable securities, as defined in point (44) of article 4(1) of Directive 2014/65/EU, pursuant to article 20(8) of the Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (e) the First Initial Portfolio does not, and the Second Initial Portfolio and each Subsequent Portfolio will not, comprise any securitisation positions, pursuant to article 20(9) of the Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (f) the Loans from which the Receivables comprised in the First Initial Portfolio, the Second Initial Portfolio or each Subsequent Portfolio arise (or will arise, as the case may be) have been (or will be, as the case may be) disbursed in Findomestic's ordinary course of business; Findomestic carries out lending activity for more than 5 (five) years, pursuant to article 20(10) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (g) the Receivables comprised in the First Initial Portfolio have been, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will be, selected by the Originator in accordance with credit policies which are no less stringent than those that Findomestic applied at the time of origination to similar exposures that have not been (or will

- not be) assigned in the context of the Securitisation, pursuant to article 20(10) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (h) Findomestic has assessed the Debtors' creditworthiness in compliance with the requirements set out in article 8 of Directive 2008/48/EC, pursuant to article 20(10), of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (i) as at the relevant Valuation Date and as at the relevant Transfer Date, the Receivables comprised in the First Initial Portfolio are not, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will not, be qualified as exposures in default within the meaning of article 178, paragraph 1, of Regulation (EU) no. 575/2013 or as exposures to a credit-impaired debtor or guarantor, who, to the best of the Originator's knowledge:
  - (i) has been declared insolvent or had a court grant his creditors a final non-appealable right of enforcement or material damages as a result of a missed payment within three years prior to the date of origination or has undergone a debt- restructuring process with regard to his non-performing exposures within three years prior to the relevant Transfer Date;
  - (ii) was, at the time of origination, where applicable, on a public credit registry of persons with adverse credit history; or
  - (iii) has a credit assessment or a credit score indicating that the risk of contractually agreed payments not being made is significantly higher than the ones of comparable exposures held by the Originator which have not been assigned to the Issuer under the Securitisation,

in each case pursuant to article 20(11) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;

- (j) the Outstanding Balance of the Receivables owed by the same assigned debtor does not exceed 2 per cent. of the aggregate Outstanding Balance of all Receivables comprised in the Portfolio, pursuant to article 20(13) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria; and
- (k) the First Initial Portfolio does not, and the Second Initial Portfolio and each Subsequent Portfolio will not, comprise any derivatives, pursuant to article 21(2) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

#### **Pool Audit**

Pursuant to article 22(2) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria, an appropriate and independent party has verified prior to the Issue Date, in respect of a provisional portfolio from which the First Initial Portfolio was extracted and which was in a reasonably final form, (i) on a statistical basis, the integrity and referentiality of the information provided in the documentation and in the IT systems in respect of each selected position of a representative sample of such provisional portfolio; (ii) the accuracy of the data disclosed in the paragraph entitled "Characteristics of the First Initial Portfolio" below; and (iii) the compliance of the data contained in the loan by loan data tape

prepared by the Originator in relation to the Receivables comprised in such provisional portfolio with the Criteria that are able to be tested prior to the Issue Date.

#### **Characteristics of the First Initial Portfolio**

The Receivables included in the First Initial Portfolio have the characteristics that demonstrate capacity to produce funds to service payments due and payable on the Notes. In order to ensure that also the Receivables included in the Second Initial Portfolio and any Subsequent Portfolio will be capable of producing funds sufficient to service payments due and payable on the Notes, the Second Initial Portfolio and the Subsequent Portfolios may be purchased by the Issuer only if the Criteria and the conditions for the purchase of the Second Initial Portfolio and Subsequent Portfolios (see paragraphs "Common Criteria", "Specific Criterion relating to the Second Initial Portfolio", "Specific Criterion relating to the any Subsequent Portfolio" and "Conditions for the purchase of the Second Initial Portfolio and Subsequent Portfolios" above) are met and, in respect of the Subsequent Portfolios, no Revolving Period Termination Event has occurred. Neither the Originator nor the Issuer warrants the solvency (credit standing) of any or all of the Debtor(s).

The Loan Agreements included in a provisional portfolio from which the First Initial Portfolio was extracted and which was in a reasonably final form have the characteristics illustrated in the following tables.

#### **Summary of the First Initial Portfolio**

#### **Summary Table**

Cumulary Tubio	
Number of Loan Contracts	208,876
Number of Clients	203,839
Total Principal Due (Euro)	3,000,007,831.23
Largest Principal Due (Euro)	74,220.27
Minimum Principal Due (Euro)	0.58
Average Principal Due (by loans contracts)	14,362.63
Original Financed Amount (Euro)	3,561,569,020.37
Largest Financed Amount (Euro)	75,000.00
Minimum Financed Amount (Euro)	500.00
Average Financed Amount (by loans contracts)	17,051.12
Min Rate of Interest (%)	3.20
Max Rate of Interest (%)	13.48
Weighted Average Rate of Interest (%)	7.40
Min Original Tenor (months)	6.00
Max Original Tenor (months)	180.00
Weighted Average Original Tenor (months)	93.96
Min Residual Life (months)	1.00
Max Residual Life (months)	170.00
Weighted Average Residual Life (months)	80.92
Min Seasoning	2.00
Max Seasoning	79.00
Weighted Average Seasoning (months)	13.04
Type of borrower	Individuals
Amortisation Type	French Amortisation
Interest Type	Fixed
Frequency of Payment	Monthly
Balloon	0.00
Type of client % (Individuals)	100.00
CPI Insured %	0.54
Italian/EU Nationality %	100.00

#### **Breakdown by Outstanding Principal**

Outstanding Principal	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
1 to 5,000	42,745.00	20.46	246,230,399.10	6.91	133,002,212.63	4.43
5,001 to 10,000	54,470.00	26.08	565,596,122.61	15.88	412,007,016.69	13.73

Total:	208,876.00	100.00	3,561,569,020.37	100.00	3,000,007,831.23	100.00
70,001 to 75,000	100.00	0.05	7,407,159.07	0.21	7,139,681.07	0.24
65,001 to 70,000	357.00	0.17	25,312,734.49	0.71	24,008,191.67	0.80
60,001 to 65,000	668.00	0.32	44,447,089.79	1.25	41,702,015.43	1.39
55,001 to 60,000	1,269.00	0.61	77,737,123.41	2.18	72,727,800.28	2.42
50,001 to 55,000	1,542.00	0.74	87,120,875.38	2.45	80,788,135.21	2.69
45,001 to 50,000	2,747.00	1.32	140,214,299.46	3.94	130,227,598.18	4.34
40,001 to 45,000	3,184.00	1.52	146,839,469.30	4.12	134,984,863.11	4.50
35,001 to 40,000	4,982.00	2.39	202,212,939.14	5.68	186,332,347.77	6.21
30,001 to 35,000	7,435.00	3.56	261,652,697.09	7.35	240,161,721.99	8.01
25,001 to 30,000	11,643.00	5.57	352,079,943.06	9.89	321,066,306.55	10.70
20,001 to 25,000	13,972.00	6.69	351,524,077.21	9.87	313,600,901.65	10.45
15,001 to 20,000	21,973.00	10.52	437,571,294.77	12.29	384,016,817.01	12.80
10,001 to 15,000	41,789.00	20.01	615,622,796.49	17.29	518,242,221.99	17.27

# **Breakdown by Financed Amount**

Financed Amount	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
1 to 5,000	26,259.00	12.57	99,865,550.98	2.80	74,509,864.57	2.48
5,001 to 10,000	46,572.00	22.30	377,009,709.96	10.59	293,133,696.77	9.77
10,001 to 15,000	53,214.00	25.48	717,210,673.26	20.14	547,848,760.99	18.26
15,001 to 20,000	27,171.00	13.01	485,863,069.16	13.64	402,498,305.36	13.42
20,001 to 25,000	15,288.00	7.32	351,823,918.82	9.88	306,818,028.50	10.23
25,001 to 30,000	13,865.00	6.64	395,167,314.44	11.10	344,960,121.66	11.50
30,001 to 35,000	8,474.00	4.06	279,637,932.47	7.85	252,608,274.85	8.42
35,001 to 40,000	5,980.00	2.86	228,958,131.64	6.43	207,510,156.19	6.92
40,001 to 45,000	3,483.00	1.67	150,308,823.59	4.22	136,740,072.70	4.56
45,001 to 50,000	3,139.00	1.50	152,477,361.48	4.28	138,866,337.52	4.63
50,001 to 55,000	1,851.00	0.89	98,173,377.70	2.76	89,623,694.99	2.99
55,001 to 60,000	1,718.00	0.82	100,718,957.84	2.83	91,128,637.09	3.04
60,001 to 65,000	814.00	0.39	51,421,569.38	1.44	47,193,276.34	1.57
65,001 to 70,000	709.00	0.34	48,162,452.02	1.35	43,758,088.32	1.46
70,001 to 75,000	339.00	0.16	24,770,177.63	0.70	22,810,515.38	0.76
Total:	208,876.00	100.00	3,561,569,020.37	100.00	3,000,007,831.23	100.00

# **Breakdown by Rate of Interest**

Rate of Interest	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
3.01 to 3.50	165.00	0.08	2,630,631.76	0.07	2,348,814.98	0.08
3.51 to 4.00	243.00	0.12	4,270,185.31	0.12	3,292,384.56	0.11
4.01 to 4.50	412.00	0.20	10,535,484.50	0.30	8,207,395.69	0.27
4.51 to 5.00	2,226.00	1.07	57,360,410.27	1.61	45,848,392.08	1.53
5.01 to 5.50	6,933.00	3.32	134,796,172.10	3.78	95,703,248.28	3.19
5.51 to 6.00	39,758.00	19.03	699,140,390.74	19.63	518,880,534.43	17.30
6.01 to 6.50	41,099.00	19.68	626,056,961.23	17.58	464,154,433.54	15.47
6.51 to 7.00	17,496.00	8.38	306,029,818.85	8.59	278,784,315.45	9.29
7.01 to 7.50	16,542.00	7.92	343,198,096.06	9.64	316,051,163.31	10.54
7.51 to 8.00	15,779.00	7.55	310,016,875.89	8.70	286,760,034.04	9.56
8.01 to 8.50	13,682.00	6.55	300,970,934.40	8.45	278,079,346.63	9.27
8.51 to 9.00	14,920.00	7.14	274,350,614.81	7.70	253,655,927.10	8.46
9.01 to 9.50	10,987.00	5.26	183,803,372.49	5.16	169,057,990.20	5.64
9.51 to 10.00	19,706.00	9.43	188,524,705.44	5.29	169,700,283.26	5.66
10.01 to 10.50	4,070.00	1.95	58,450,102.25	1.64	53,366,765.63	1.78
10.51 to 11.00	2,628.00	1.26	35,989,153.01	1.01	32,968,240.70	1.10
11.01 to 11.50	834.00	0.40	9,374,365.49	0.26	8,459,285.87	0.28
11.51 to 12.00	826.00	0.40	10,401,273.84	0.29	9,578,449.59	0.32
12.01 to 12.50	516.00	0.25	5,321,874.50	0.15	4,811,361.29	0.16
12.51 to 13.00	44.00	0.02	279,340.93	0.01	250,633.20	0.01
13.01 to 13.50	10.00	0.00	68,256.50	0.00	48,831.40	0.00
Total:	208,876.00	100.00	3,561,569,020.37	100.00	3,000,007,831.23	100.00

# Breakdown by Financial Year

Financed Year	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
2014	492.00	0.24	8,110,172.00	0.23	1,967,953.67	0.07
2015	3,304.00	1.58	57,561,116.17	1.62	21,329,803.92	0.71
2016	7,181.00	3.44	116,179,572.09	3.26	51,895,819.11	1.73
2017	12,982.00	6.22	220,865,187.56	6.20	130,394,997.02	4.35
2018	24,178.00	11.58	401,196,309.87	11.26	286,447,382.73	9.55
2019	93,467.00	44.75	1,558,273,725.11	43.75	1,366,090,376.86	45.54
2020	67,272.00	32.21	1,199,382,937.57	33.68	1,141,881,497.92	38.06
Total:	208.876.00	100.00	3.561.569.020.37	100.00	3.000.007.831.23	100.00

## **Breakdown by Regions**

Region	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
ABRUZZO	5,256.00	2.52	84,688,552.83	2.38	72,042,087.31	2.40
BASILICATA	1,915.00	0.92	32,113,080.46	0.90	27,526,424.30	0.92
CALABRIA	8,767.00	4.20	142,819,884.25	4.01	118,234,103.89	3.94
CAMPANIA	23,031.00	11.03	395,756,482.19	11.11	333,546,916.84	11.12
EMILIA ROMAGNA	11,164.00	5.34	177,372,797.97	4.98	150,248,763.04	5.01
FRIULI VENEZIA	3,392.00	1.62	54,736,656.87	1.54	46,054,751.60	1.54
LAZIO	26,871.00	12.86	449,728,620.06	12.63	378,101,394.11	12.60
LIGURIA	4,753.00	2.28	84,656,416.64	2.38	72,766,572.13	2.43
LOMBARDIA	30,315.00	14.51	547,823,837.03	15.38	462,835,902.51	15.43
MARCHE	•	1.98	, ,		, ,	1.92
-	4,144.00		67,630,148.29	1.90	57,694,783.82	
MOLISE	1,177.00	0.56	19,948,871.24	0.56	17,197,858.71	0.57
PIEMONTE	13,495.00	6.46	231,637,069.03	6.50	197,308,488.45	6.58
PUGLIA	15,418.00	7.38	264,364,500.63	7.42	223,246,524.22	7.44
SARDEGNA	7,021.00	3.36	115,253,788.47	3.24	95,246,040.72	3.17
SICILIA	21,731.00	10.40	379,057,464.13	10.64	312,886,785.71	10.43
TOSCANA	13,093.00	6.27	227,007,059.04	6.37	193,552,281.83	6.45
TREN.ALTO ADIGE	1,413.00	0.68	22,528,339.26	0.63	18,966,701.08	0.63
UMBRIA	3,350.00	1.60	55,672,981.97	1.56	47,894,507.40	1.60
VALLE D AOSTA	431.00	0.21	6,950,982.88	0.20	5,927,837.91	0.20
VENETO	12,139.00	5.81	201,821,487.13	5.67	168,729,105.65	5.62
Total:	208,876.00	100.00	3,561,569,020.37	100.00	3,000,007,831.23	100.00

## **Breakdown by Payment Method**

Payment Method	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
Postal payment slip	6,055.00	2.90	81,404,852.07	2.29	64,934,669.93	2.16
Bank SEPA Direct Debit	202,821.00	97.10	3,480,164,168.30	97.71	2,935,073,161.30	97.84
Total:	208.876.00	100.00	3.561.569.020.37	100.00	3.000.007.831.23	100.00

# **Breakdown by Product Type**

Product Type	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
Prodotto	117,354.00	56.18	1,584,343,763.44	44.48	1,270,525,357.37	42.35
Flessibile						
Standard	91,522.00	43.82	1,977,225,256.93	55.52	1,729,482,473.86	57.65
Total:	208,876.00	100.00	3,561,569,020.37	100.00	3,000,007,831.23	100.00

## **Breakdown by Scheduled Instalment Date**

Scheduled Instalment Date	Number of Loan Contracts	% of Loan Contracts	Financed Amount	% of Financed Amount	Outstanding Amount	% of Outstanding Amount
5	195,977.00	93.82	3,313,134,888.81	93.02	2,784,468,827.11	92.82
20	12,899.00	6.18	248,434,131.56	6.98	215,539,004.12	7.18
Total:	208,876.00	100.00	3,561,569,020.37	100.00	3,000,007,831.23	100.00

#### **FINDOMESTIC**

#### PRESENTATION OF THE COMPANY

Findomestic's General Profile

Findomestic Banca S.p.A. (hereinafter **Findomestic** or the **Originator**), is a bank specialised in the consumer loan lending.

Findomestic is incorporated in the Republic of Italy as a private joint stock company (*società per azioni*), having its registered office at Via Jacopo da Diacceto 48, 50123 Florence. It is registered in the companies' register of Florence with number 03562770481.

Findomestic is a member of ASSOFIN (Italian Association for Consumer Credit and Mortgages) and ABI (Italian Bank Association).

In the Securitisation, Findomestic will act as:

- Originator;
- Servicer;
- Cash Manager; and
- Subordinated Loan Provider.

#### History

Findomestic was established on 27 September 1984 on initiative of Banca CR Firenze S.p.A. and Cetelem S.A., a French company, leader in the European consumer credit market which has been merged with UCB S.A. in 2008 in order to create a new entity, BNP Paribas Personal Finance S.A. (**BNPPPF**).

The entity was created with the purpose of granting consumer loans to retail customers, primarily for the purchase of household appliances and vehicles.

In 1989, Findomestic opened 6 branches in Italy offering mostly personal loans and started to commercialise its own credit cards.

In 1992, Findomestic launched its AURA credit card, an Italian version of Cetelem's *Carte Aurore* and the first credit card with instalment repayments in Italy. In the same year, it also contributed to the creation of ASSOFIN.

In 1993, Findomestic entered into partnership agreements with other banks and insurance companies to increase its business activities in the consumer credit sector. Further partnerships were created in connection with vehicle financing in 1995, the same year in which Findomestic implemented a new recovery management system, which has been recently renewed.

Findomestic entered into credit card partnership agreements with Mastercard and Visa in 1997 and 1998, respectively.

In 1998, Findomestic carried out the consumer loan first securitisation in Italy: "Dolfin N.1 Limited". In the same year, Findomestic established Findomestic Leasing S.p.A., a company specialised in car leases.

In order to provide a structure which corresponded to the activities undertaken, Findomestic obtained the legal status of "Bank" in 1999.

In 2000, the "Findomestic Gruppo" banking group was established (the **Group**); it is registered with the register of banking groups at n. 3115.3.

In the same year Findomestic realised the first credit card securitisation in Italy: "Findomestic Securitisation Vehicle" which was unwound at the end of 2005. In addition, in the year 2000, Findomestic obtained its first rating from Standard & Poor's.

Credirama S.p.A., a finance company specialised in consumer credit at the Conforama's and Emmezeta's point of sales, was established in 2002 thanks to the collaboration between Findomestic and Conforama Italia S.p.A.

In 2003, Findomestic established Credial Italia S.p.A., specialised in the near prime credit. In the same year Findomestic launched a new securitisation transaction of "classic loans", with the legal structure of a master trust program: "Master Dolfin". The transaction ended in October 2008.

In 2005, Findomestic purchased Findomestic Banka a.d. Beograd, in order to increase its consumer credit business in the Serbian market.

In 2006, Findomestic identified the need to increase its presence in the market through the creation of an indirect network of agents for the promotion and placing of the Group companies' consumer credit and leasing products. For this reason, Findomestic established a dedicated company, Findomestic Network S.p.A. In the same year, in order to increase and diversify its presence in the market, Findomestic established Bieffe5 S.p.A., with the purpose to offer loans guaranteed by customers' salary or pension, in the various technical forms available on the market (the so-called "Cessione del Quinto/Delegazione di Pagamento").

In 2008, Findomestic acquired and absorbed Findomestic Leasing S.p.A.: the activities carried out by Findomestic Leasing S.p.A. were integrated in Findomestic, so that financial leasing is one of its products. In the same year, Findomestic completed other important projects: (i) the IT changes to its own Direct Regulation System on Markets, necessary to the migration to the Target 2 system; (ii) a self-retained securitisation ("Viola Finanza") which enabled Findomestic to activate an alternative refinancing source. The transaction was terminated on July 2011.

In December 2009, BNPPPF (owner at the time of 50% of Findomestic, the residual 50% held by Banca CR Firenze S.p.A.) bought 25% of shares held by Banca CR Firenze S.p.A., so that BNP Paribas Personal Finance gained control of Findomestic. In the same year Credial was merged through acquisition into Findomestic.

In the first semester of 2010 Findomestic started to implement the guidelines of the 2010-2012 industrial plan. The plan aimed at integrating Findomestic in the general BNP Paribas European business model (owner of Findomestic through BNPPF), in order to develop its business with BNP Paribas Group assistance, in collaboration also with BNP Paribas BNL (the Italian subsidiary of BNP Paribas Group). The new organisational and commercial strategy enabled Findomestic to deal with the changes of the market in a more effective way. In the same year Findomestic launched Carta NOVA, a credit card that allows customers to choose the type of payment they prefer (instalment or end of month payment). In 2011, BNP Paribas Personal Finance S.A. bought the remaining 25 per cent. of shares held by Banca CR Firenze S.p.A., so that BNP Paribas Personal Finance S.A. obtained the control of 100% of the share capital of Findomestic.

In 2011 a new product was introduced in the offer of Findomestic: the stock financing, a product dedicated to car dealers with the objective to improve customer loyalty and to increase the percentage of financed vehicles sold by the dealer.

In November 2012 Findomestic started the commercialisation of the "deposit account" ("conto deposito"), as first building block of the project "Findomestic Banca", the aim being to improve customer loyalty and to create an alternative source of funding for the bank.

In the first months of 2013 Findomestic joined the BNP Paribas "Simple&Efficient Plan" aiming at simplifying and optimise the operational processes of the Group companies. In the same year, Findomestic merged through acquisition Findomestic Network S.p.A.

Subsequently, in 2014 and 2015 Findomestic merged through acquisition also Bieffe5 S.p.A. and Credirama S.p.A.

In consideration of the sale of the 100% shares of the last Findomestic's subsidiary, Findomestic Banka a.d. Beograd, to external investors on 31 January 2017, the denomination of "Group" referred to Findomestic was cancelled from the Register of Banking Groups with effect from the same date.

In April 2019, Findomestic, in order to allow the evolution and the strengthening of the business model of the Bank, expanded its range of products on the market launching its own banking account.

In September 2019, Findomestic established a new company called Florence Real Estate Developments S.p.A. (FRED S.p.A.) with the goal of following all the activities related to the building of the new Head Quarters of the Bank.

Considering the instrumental nature of FRED with respect to Findomestic, all the procedures have been activated in order to obtain the registration of Findomestic in the Bank of Italy's Banking Group Register.

In 2020, the "Findomestic Gruppo" banking group was established; it is registered with the register of banking groups at n. 3115.

Findomestic's Securitisation Transactions

Findomestic has a solid track record concerning securitisation transactions. The first Findomestic securitisation dates even before the enactment of Italian Law 130/99 that regulates securitisations in Italy. In particular:

- Dolfin No. 1 Limited (1998): it was the first consumer credit securitisation in Italy. The transaction involved the purchase of a pool of "classic" performing loans (i.e. loans with a predetermined amortisation schedule) for an equivalent amount of  $\in$ 310M. (PIF 2003);
- Findomestic Securitisation Vehicle S.r.l (2000): first securitisation of credit cards in Italy. The transaction involved performing revolving credit cards, i.e. Carta Aura, for an equivalent amount of 320M€. (PIF 2005);
- Master Dolfin S.r.l. (2003): securitisation of "classic" performing consumer loans, for an amount of 350M€. This transaction had the legal structure of a master trust program: the special purpose vehicle had the possibility to issue multiple subsequent series of securities, up to a maximum amount. (PIF 2008);
- Viola Finanza S.r.l. (2008): securitisation involving "classical" performing loans, for a total amount of 600M€. Differently from the previous Findomestic's securitisations, which aimed at raising funds and

optimising the regulatory capital, this securitisation was retained to be used as collateral for re-financing transactions with qualified counterparties, including the European Central Bank. For this purpose, Findomestic subscribed 100% of both the senior notes (the "collateral") and the junior notes issued by the vehicle. (PIF 2011);

- Florence SPV S.r.l. (2013): securitisation involving "classic" performing personal loans for a total amount of €3B. This securitisation was structured in order to create eligible assets to be used as collateral in the context of refinancing transactions with European Central Bank. Findomestic fully retained all the Notes issued by the vehicle and lent the senior notes (with AAA rating) to BNP Paribas. In 2015, with the restructuring, the size increased from €3B to €4.2B and vehicle loans were included into the total portfolio (approximately 15%).

In March 2018 Findomestic Banca finalized the restructuring of the Florence SPV securitization transaction by extending the revolving period for a further two years. At the end of the process, the transaction received an upgrade of the ABS notes rating by the Rating Agencies and, as a result, the remuneration of the ABS notes has been reduced. Further amendments were made in April 2019 which concerned the replenishment frequency and the frequency of the Payment Date from quarterly to monthly.

In August 2019 Findomestic finalized the AutoFlorence 1 securitization transaction, securitization of a pool of performing automotive loans for a total amount of 950M€. This transaction aimed at raising funds and reducing the Risk Weighted Assets of the Bank, by realizing a "significant risk transfer" under the Capital Requirement Regulation. Findomestic has placed on the market the 95% of each tranche, with a 85% of the total issuance (807.5M€) represented by Class A securities (the "senior tranche"), rated AA by S&P and DBRS.

### Rating

Findomestic has been rated by Standard & Poor's Rating Services (S&P) from December 2000 to December 2011 (as described in the following table).

In December 2011, as a result of the complete integration in BNP Paribas Group, Findomestic requested the withdrawal of the rating to S&P. In compliance with its policy, S&P made as well a last review of Findomestic's rating, at the date of the actual withdrawal.

### Findomestic's Rating

Long Term Debt	Short Term Debt	Outlook
A-	A2	Stable
A	A-1	Stable
A	A-1	Positive
A+	A-1	Stable
A	A-1	Negative
A-	A-2	Stable
	A- A A A+ A	A- A2 A A-1 A A-1 A+ A-1 A A-1 A A-1

These excellent rating levels were mainly due to four factors:

- membership of the BNP Paribas Group
- excellent solvency capital
- good profitability of the core business
- conservative risk management policies.

For the current ratings of BNP Paribas, please see the section headed "BNP Paribas Group".

Corporate Purposes

The purpose of Findomestic, according to Article 5 of its by-laws, is to grant credit in its various forms and consumer loans in particular.

Findomestic may also collect savings and, in accordance with current Italian regulations, perform all allowed banking and financial transactions and services, including the subscription of shareholdings in Italian or foreign companies and any other operations connected in any way to the development of its business and the achievement of its business purpose.

Findomestic may also invest in other companies, assuming unlimited liability for the related obligations; such operation shall be resolved at the ordinary shareholders' meeting, as per the Italian civil code, Article 2361, second paragraph.

As the parent company of "Findomestic Gruppo", pursuant the Consolidated Banking Act and in the exercise of its management and coordination role, Findomestic issues instructions to the Group subsidiaries to comply with the Bank of Italy instructions in the interest of the Group stability.

Share Capital of Findomestic Banca

As at 31 December 2019 the Findomestic share capital was equal to €659,403,400 fully paid-in, divided into 13,188,068 ordinary shares with a par value of €50.00 each. Findomestic is 100% owned by BNPPPF.

BNPPPF results from the merger in 2008 between Cetelem S.A., a subsidiary of BNP Paribas specialised in consumer finance (and founder of Findomestic) with UCB S.A., another subsidiary of BNP Paribas specialised in residential mortgages, in order to become the leading European multi-specialist company able to offer a comprehensive range of personal credit products.

BNPPF is fully owned by BNP Paribas. As a consequence, BNP Paribas indirectly owns 100% of Findomestic's share capital. BNP Paribas is a world leader in banking and financial services.

BNPPPF is the leader of the BNP Paribas Group in Europe for personal loans and a partner to private individuals for their daily financial needs (consumer credit, mortgages, savings and insurance products). It is present in more than 20 countries on 4 continents with over 20,000 employees.

Management and Control

**Board of Directors** 

The current Board of Directors of the Originator was appointed by the ordinary shareholder's meeting held on 20 April 2018.

It is composed by 7 members including the Chairman.

Directors serve for three year terms and may be re-elected for consecutive terms.

The Board of Directors of Findomestic is currently composed of the following members:

Office Name

Chairman Andrea Munari

Managing Director Chiaffredo Salomone

Independent Director Ginevra Cerrina Feroni

Independent Director Jean Deuillin

Director Laurent David

Director Jany Gerometta

Director Terence McCormick

Director Adeline Leforban

The Directors are domiciled for the purpose of their office in Via Jacopo da Diacceto, 48, 50123 Firenze at the registered office of Findomestic.

The Board of Directors is required under the Originator's by-laws to meet at least three times a year.

The Board of Directors is vested with all powers for the ordinary and extraordinary administration of the Originator except those which are expressly reserved to the exclusive authority of the shareholders by Italian law or the by-laws.

In case of any potential conflict of interest between certain Directors' duties to the Originator and their private interests, pursuant to Article 2391 of the Italian civil code, the Director shall disclose his interest, whether personal or on the behalf of a third party, in a specific transaction to the other members of the Board and to the Board of Statutory Auditors. The Director shall point out the nature, origin and conditions of this private interest.

Furthermore, according to Article 136 of the Consolidated Banking Act, any person who is vested with managing/controlling powers within a bank shall not assume any obligation or enter into any purchase/sale agreements with such bank unless such transaction has been approved by the Board of Directors of the bank through a resolution passed unanimously (and with the favourable vote of all the members of the Board of Statutory Auditors) and in accordance with Article 136 of the Consolidated Banking Act.

### General Manager

Findomestic's General Manager, Gilles Zeitoun, appointed by the Board of Directors, is responsible for managing the ordinary activity of Findomestic.

The General Manager is assisted by a Deputy General Manager, Vincenzo Bono, appointed by the Board of Directors.

## **Board of Statutory Auditors**

The Board of Statutory Auditors of Findomestic is composed by the Chairman, two Standing Auditors and two Substitute Auditors.

The Auditors remain in office for a three-year term and they can be re-elected.

The Board of Statutory Auditors checks compliance with laws, by-laws, the principles of fair management and, in particular, monitors the adequacy of Findomestic's organisational, administrative and accounting structures and their proper functioning.

The current Board of Statutory Auditors was appointed by the Shareholders' Meeting on 20 April 2018 and it is currently composed of the following members:

Office	Name
Chairman	Luca Eugenio Guatelli
Standing Auditor	Roberto Santagostino
Standing Auditor	Anna Lenarduzzi
Substitute Auditor	Guido Cinti
Substitute Auditor	Giorgio Garolfi

The independent auditors of the Originator since 2015 are Mazars Italia S.p.A. (Via Senato, 20, 20121, Milano – Italia).

New Activities/Recent Developments

#### **ACTIVITIES**

Findomestic grants credit in several forms with a focus on consumer loans.

The Bank offers a wide range of products which today can be classified mainly in:

- credit cards: the customer receives from Findomestic a cash allowance which can be used through as a credit card for purchase in retail stores (Visa or Mastercard networks), for drawings from ATM cash point, internet payments or to ask a personal loan. The customer repays the loan: (i) by monthly instalment or (ii) by end of month payment.
- classic loans ("Credito Classico"): loans which are reimbursed by the customer according to predefined amortisation plan.

Since July 2008, after the merger of Findomestic Leasing S.p.A. into Findomestic, the latter offers directly car leasing products

In addition, in October 2012 Findomestic launched its first savings product: the "Conto Deposito".

Findomestic offers its products through the following channels:

- (i) on the sale points through a network of agreed retailers and dealers ("Distribuzione");
- (ii) through Findomestic's own branches either directly or by phone ("Diretto"); (79 agencies throughout Italy as of the 31st of December 2018);
- (iii) through internet websites: Findomestic's websites; websites of specialised brokers; websites where Findomestic has a banner ad; partner's websites ("Internet");
- (iv) through partnerships developed with banks and insurance companies ("Partenariato");

(v) through the agents' network managed by Findomestic ("Network") (203 branches and 69 agents throughout Italy as of 31 December 2018). The agents' network branches use the same logo and display of Findomestic. They promote and place, in the name and on behalf of Findomestic, loans which follow the same evaluation processes, collection policies, recovery activities of Findomestic.

In 2019, Findomestic made 10.056.523 new transactions for a total financed amount of Mln  $\in$  10.536 (+6,14% compared to 2018).

As at 31st of December 2019 the average outstanding loans amounted to Mln  $\in$  18.893 (+10,5% compared to 2018).

In 2019 the cost of risk (including profit from the sale of disputed loans) was 1,92% on the average outstanding loans, higher compared to the value of 2018 (1,64%) and to 1,18% in 2017.

The improvement in the level of risk in 2017 (even in a context of economic crisis and high unemployment rate) has been a direct result of the application of strict selection criteria to loan applications and refinement of credit recovery processes (in particular, management of the first unpaid). The increase of the cost of risk from 2017 to 2018 and 2019 is related to the implementation of new reporting standards (IFRS 9) whose aim is to improve the quality of information about credit risk.

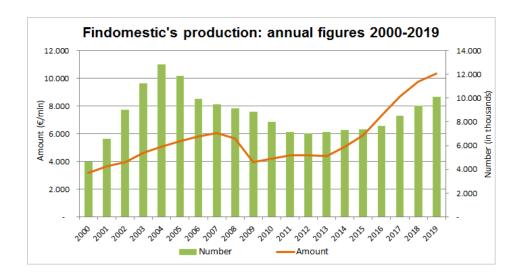
The following tables set out Findomestic's production from 2000 to 2019<sup>1</sup>, including receivables similar to those being securitised under the Securitisation:

## Findomestic's production: annual figures 2000 - 2019

Year	Amount (€ Mln)	% change	Number (in thousands)	% change
2000	3.160	29,3%	4.610	38,4%
2001	3.661	15,9%	6.549	42,1%
2002	3.969	8,4%	9.012	37,6%
2003	4.618	16,4%	11.224	24,5%
2004	5.053	9,4%	12.786	13,9%
2005	5.446	7,8%	11.845	-7,4%
2006	5.786	6,2%	9.882	-16,6%
2007	6.035	4,3%	9.440	-4,5%
2008	5.678	-5,9%	9.131	-3,3%
2009	3.939	-30,6%	8.834	-3,3%
2010	4.205	6,8%	7.944	-10,1%
2011	4.453	5,9%	7.118	-10,4%
2012	4.442	-0,3%	6.983	-1,9%
2013	4.387	-1,2%	7.142	2,3%
2014	5.077	15,7%	7.272	1,8%
2015	5.903	16,3%	7.335	0,9%
2016	7.326	24,1%	7.636	4,1%
2017	8.677	18,45%	8.473	11,0%
2018	9.757	12,44%	9.334	10,2%
2019	10.356	6,14%	10.057	7,7%

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<sup>&</sup>lt;sup>1</sup> The 2014 figures take into account the merging of Bieffe5.



#### **FUNDING**

Currently, almost all Findomestic funding resources, needed for its commercial activities and regulatory liquidity buffers, are provided by BNP Paribas (through its Milan branch).

As of 31 December 2019 the total amount BNPP's funding to Findomestic was € 17.5bn (out of € 18bn) of which 91% at fixed rate and 9% at floating rate. The residual amount (€ 545M) is a floating rate subordinated loan granted by Sagip, a BNPP Group subsidiary, in September 2015 (€ 200M), the AT Bond issued on March 2018 (€ 220M) and a T2 loan issued in February 2019 (€ 125M). The AT1 and T2 instruments are both at floating rate and have BNPP Personal Finance as counterparty.

Findomestic plays an active role in the funding process of BNP Paribas Group, by means of:

- Securitisations
- The collection of saving accounts ("conto deposito").

In particular, Findomestic retained the senior notes (€2.7 B) issued by Florence SPV and lent them, on a yearly basis, to BNP Paribas which can use them as collateral for ECB refinancing. In return, Findomestic receives from BNP Paribas an annual lending fee.

The saving accounts amount was equal to €138M as of December 2019. The Current Accounts amount was equal to €51M as of December 2019 (more details on paragraphs 2.1.3 and 2.1.5).

#### CREDIT AND COLLECTION POLICIES

#### **PRODUCTS**

### **Description of the products**

Findomestic presents a diversified offer of consumer loans, granted with or without a specific purpose.

Findomestic's products can be divided into two main categories: "credit cards" and "classic loans".

Since October 2012, Findomestic has increased the offer of its products with the introduction of the first saving product: the "Conto Deposito". Since April 2019, Findomestic started the production of the Current Account to customers.

#### Classic loans

"Classic loans" are loans which are reimbursed according to predetermined amortisation plan. Findomestic offers two types of "classic loans":

i. specific purpose term loans (**Purpose Loan**) originated through an approved sellers network and the agencies.

Purpose Loans, by law, must have a specified purpose. The amount of the loans generally ranges from Euro 200 to Euro 75.000.

ii. personal loan (**Personal Loan**) granted through Findomestic's own branches, Internet, the agents network branches and the partnerships developed with bank and insurance companies.

The Personal Loan is granted both for specific and general purposes and generally ranges from Euro 200 to Euro 75,000 in amount with maturities up to 120 months.

Both categories of loans may benefit of insurance policies issued in favour of the relevant debtor (at his own expense) against the risks of death/disability/unemployment through an approved insurance company.

## **Purpose loans**

By law Purpose Loans must have a specified purpose and is primarily granted in relation to the purchase of: vehicles (cars, motor cycles, etc.) or other goods (furniture, electrical household appliances, etc.).

As provided by law, the amount of Purpose Loan granted by Findomestic generally ranges from €200 to €75,000.

For all Purpose Loans Findomestic grants financing up to 100% of the purchase value.

The majority of the loans bear a fixed interest rate and have a defined amortisation plan, where the customer repays the loan by monthly fixed instalments that include principal, interest and insurance costs (if any).

Monthly instalments are always due either on the 5th or on the 20th of each month. The choice is made by the customer when the agreement is signed and it remains the same for the entire life of the loan.

Borrowers may have the option of a repayment schedule made up by a certain number of monthly fixed instalments followed by a larger final lump sum ("maxi-rata").

#### Personal Loans

Personal Loans are granted both for specific and general purposes.

The original amount of Personal Loans ranges from Euro 200 to Euro 75,000, the average financed amount is around Euro 14,300. Maturities generally range between 6 and 120 months, the average maturity is around 70 months.

The majority of the Personal Loans bear a fixed interest rate and have a defined amortisation plan, where the customer repays the loan by monthly fixed instalments that include principal, interest and insurance costs (if any).

Monthly instalments are always due either on the 5<sup>th</sup> or on the 20<sup>th</sup> of each month. The choice is made by the customer when the loan agreement is signed and it remains the same for the entire life of the loan.

Similarly to Purpose Loans, the borrower may have the following options: (i) a repayment schedule made up by a certain number of fixed monthly instalments followed by a larger final lump sum ("maxirata") or (ii) to modify the monthly instalment amount during the life of the loan ("rata variabile").

#### **Insurance Policies**

Findomestic intermediates different insurance products, included and non-included within financed amount, through many agreements with several insurance companies.

Regarding the auto business, the two main products included in the finance amount are Credit Protection Insurance and Fire & Theft Insurance, currently provided by Cardif (CPI) and other Insurance Companies mainly Nobis Company (Fire & Theft). The concentration in terms of total financed premia is 43% towards Cardif (CPI) and 57% towards other Insurance Companies (Fire & Theft).

#### **CREDIT POLICIES**

The Risk Department ensures an adequate control, monitoring and credit risk management in Findomestic.

In order to fulfil this mission, further activities are aimed at: valuating the bank's capital adequacy; providing a clear, fast, reliable and complete information about the risk level and status; notifying possible deterioration of risks to the top management and to the parent company's risk functions; constantly monitoring the effective risk assumed by the bank and its coherence with the Risk Appetite Framework (RAF); assuring the operating risk system management in accordance with the current regulation; contributing to the development of the permanent controls system in each company department by assuring the coordination of the necessary activities for the correct function of the system itself.

# **Credit Process: Assessment and Disbursement**

Credit approval is subject to a thorough analysis, aimed at determining the customer's potential repayment capacity.

This activity is developed chronologically in 3 phases:

- assessment of the customer's ability to pay
- checks on the credit decision
- disbursement

The customer's ability to pay is based on an analysis of the various elements, such as an evaluation of the customer's information, the reliability of the information collected, a statistical analysis of the customer risk, the customer's repayment capacity and the purpose of the loan.

Findomestic makes use of its internal archives and of external databases such as **CRIF** ("*Centrale Rischi Finanziaria*" – Italian Central Credit Register), **CTC** ("*Consorzio Tutela del Credito*" – Italian Consortium for Credit Protection) and CERVED.

On receiving a loan application, Findomestic collects information and documents on the customer, such as:

- customer identity and family situation
- address
- at least a telephone contact
- job
- income
- purpose of the purchase plan

Some of this information is checked using the documents supplied by the customer, such as at least an identity document and an income document.

In order to guarantee a suitable assessment of customers' creditworthiness, Findomestic internally has developed risk prediction scoring models for each origination channel (Direct, Distribution, Partners), as well as behavioural scoring models designed to measure the probability of insolvency based on the socio-demographic characteristics of the counterparty, behavioural information over a timescale of several months and other features of the loan application.

The credit scoring system in Findomestic was developed, tested and monitored in house and in collaboration with the corresponding unit of BNPPPF (**Scoring Centre**). The only exception is the CRIF behavioural score and ratings from partner banks and the BNP Paribas Group.

In particular, three different types of Score are produced:

- Risk Scores (Acceptance Score)
- Internal and external behavioural scores
- Recovery/CTX Score

In addition, the **Cross Score** summarises in one indicator the information present in the 3 different Scores.

The objective of the **Risk Scores** is to determine the probability of default of a customer at the moment of the assessment. The Risk Scores currently available are:

- Score Personal Loans
- Score vehicles (for individuals)
- Score vehicles (for companies)
- Score classic Distribution
- Score Cards Direct
- Score Cards Distribution

The objective of the **Behavioural Scores** is to determine the probability default of an existing customer. The Behavioural Scores currently available are:

• Incentive Score (quality of customer credit)

• Behavioural Score ("Crif")

The **Recovery/CTX Scores** refer to the management of customer with instalments in arrears, and are:

- Score First Unpaid
- Score Phase 2
- Score Phase 3
- Score of litigation recovery

Every customer is subject to score analysis. The score becomes a means of borrower selection, thanks to the identification of specific blocking values, which establish the limit between an acceptable risk and the non-acceptable risks.

This activity is completed by other checks on the customer's level of indebtedness.

These instruments are integrated in expert systems managed by specific units of the Risk Department (**Expert Systems**). Expert Systems are developed to allow decisions on the basis of score values and methodological rules as well as to provide indications and support for commercial interaction and analysis activities.

The processing of all the information collected and assessed by the Expert System leads to three possible outcomes:

- Accepted by the system: all acceptance rules envisaged by the Expert System are satisfied. It is only necessary to carry out some specific controls required by the system, some formal checks and then validating the decision.
- **Rejected by the system**: in the presence of clients that, on the basis of precise methodological rules, are deemed particularly risky, the Expert System immediately rejects the application.
- Applications "to be reviewed": these relate to clients that, on the basis of the assessment of the rules present on the Expert Systems, require a more targeted and more in-depth evaluation. The indepth study of the application is based on the analysis of alerts and checks proposed by the system. Further in-depth analysis can be performed on the supporting documentation presented by the customer.

Alerts are proposed by the system and are attributable to:

- information on the customer's profile;
- indications on the correct upload of data;
- consistency between the data, customer profile and goods purchased;
- information relating to the intermediary.

The further checks are directly proposed by the Expert System which also indicates the required documents and further steps to be taken in order to continue with the assessment process. The result of the checks required by the system is coded and stored by the Expert System.

After assessing the information collected in order to meet the requirements of the ALERTS and CHECKS, the Credit Analyst takes the FINAL DECISION on the loan application.

The Expert System also sets, for each loan application, the decision-making body for the approval of the loan.

The rules of decision-making define the different signatures to be obtained for the final decision. The decision must be signed by each intermediate decision-making body up to the highest level requested.

The level of decision-making is defined by the Expert System on the basis of the following factors:

- Financed Amount
- Total customer exposure
- Customer and Intermediary Scores
- Budget
- Term of the loan
- Loan type
- Customer profile
- Negative information in a risk database
- Inconsistencies between documents submitted and documents requested

As regards the decision, it is possible to ignore the rejection proposed by the Expert System or resulting from an in-depth review. The rejections which can be ignored due to commercial requirements are those for:

- Score
- Budget
- Term of the loan
- Loan type
- Negative information in a risk database
- Inconsistencies between documents submitted and documents requested

The process is completed with the disbursement of the customer's loan. During the disbursement phase, all actions which aim to prevent fraud and money laundering are carried out.

The entire credit granting process is certified according to ISO 9001 rules.

### **Setting up Partnership Agreements with and Monitoring Agents**

The mission of GSI (Gestione e Studio Intermediari - Intermediary Management and Study) is to ensure the application of the rules for intermediary agreements as well as the follow up and constant control of compliance during the entire life of the agents/partners.

It is essential to select partners carefully. This selection takes into consideration the risks regarding:

- their activity
- their financial situation
- their business model

The assessment of a partnership starts with preliminary checks, by consulting the Intermediary archive and the information document extracted from the CERVED<sup>2</sup> database.

This pre-assessment is under the responsibility of:

- Accounts, for a standard commercial organisation
- Key Accounts, for agreements with major Commercial and Banking Insurance Partners

<sup>&</sup>lt;sup>2</sup> The CERVED document allows Findomestic to obtain information on the financial and economic situation of the intermediary and makes it possible to verify whether there are any disputes or prejudicial events.

• Distribution Partner Centre, for the centralised commercial structure in retail market

After having received all necessary requested information for the possible agreement, GSI can start the assessment procedure for the potential partner.

The active partner/agent is constantly monitored according to the information received from Cerved and/or through e-mail from the commercial structure.

### **KYI - Know Your Intermediary**

Money laundering and terrorist financing risks must be assessed for each intermediary.

The anti-money laundering scoring process is called KYI (= know your intermediary).

The rules, the scores, the parameters and the tools to carry out this new function are all managed and delegated by BNP Paribas. BNP Paribas receives monthly reports.

In addition to the ordinary certification plan of the existing portfolio, the KYI process covers:

- first-time risk assessment of intermediaries
- management of the signals/alerts (trigger events), i.e. events that potentially can pose financial security risks
- assessment of the opportunity of starting or maintaining a relationship with the intermediary in case of high risk events

# **Dealers Review (Controllo Venditori)**

The mission of the "Dealers Review" (Controllo Venditori) is to ensure the constant monitoring of the partners through the analysis of the quality of their portfolio, analysing anomalous situations, both actual and potential, and implementing the necessary measures for protecting Findomestic.

This monitoring is based on two principles:

- the prompt identification of risks ("Reports on Agents"), by using:
  - o internal/external information resources
  - o constant review of lists of partners selected on the basis of results not in line with statistical reference values
- the monthly monitoring, made on the whole portfolio of partners and based on more specific parameters allows Findomestic to classify all agents in different "classes of risk" (high, medium, low). And to treat adequately the above-mentioned problems/alerts in order to:
  - o allow a quick and correct definition (if necessary measures of control or interruption of the collaboration etc.)
  - quantify the risks generated by a wrong behaviour of the intermediary or the worsening of its economic context
  - o send to the relevant offices the information necessary for the correct treatment of such issues

The outcome of actions or checks may lead to the confirmation, termination or continued supervision of the relationship with the intermediary.

## **Fraud prevention**

In order to effectively fight against attempted fraud, Findomestic has created a framework for a clear identification and management of fraudulent behaviours of clients and agents through:

- Departments dedicated to counteracting, preventing and dealing with external fraud;
- Implementation of effective tools of prevention and handling of fraud;
- Regular follow-ups;
- Training and information for all operating personnel.

Findomestic established a group dedicated to the fight against fraud (PFI), which is also responsible for making the operational departments aware of such risks, ensuring a statistical and documentary follow-up in cases where fraud has been committed or thwarted.

Each attempted fraud (committed or prevented) is archived in a special database to facilitate the analysis of the risks and implement all the necessary protective measures.

The monthly "Tableau de bord Fraud" contains the statistical monitoring of frauds and highlights the number of frauds committed and prevented, the percentage of effectiveness of prevention tools, the number of frauds which lead to litigation or were transferred to the loss status.

As regards fraud prevention, verification of the data and supporting documents submitted at the time of the loan application by the customer is particularly important. In order to protect the bank, training sessions are organised for branch network personnel and for agents, fraud documents are archived, specific rules are created on Expert Systems to help the credit analyst to identify suspicious transactions and, lastly, specific external databases are also queried.

### The credit scoring system

The credit scoring system is used by Findomestic to predict the future behaviour of customers in terms of risk.

The system, based on the application of statistical methods and models for assessing credit risk, processes a series of information until it obtains a numerical indicator (score), which summarises the risk profile of the customer.

Based on this score, different actions are performed on the basis of the context in which it is applied. For example, when a loan application is received, Findomestic uses a score to accept/reject the application or to decide how to manage certain loans.

The scores currently in use in Findomestic can be classified in three macro-types:

- 1. acceptance scores: they aim to determine the probability of default of a new customer
- 2. behavioural scores: they attempt to determine the probability of default of an existing customer (referred to Basel II default definition)
- 3. recovery/ctx scores: they aim to determine the recovery probability of a customer in arrears

Acceptance, behavioural and recovery scores are implemented within the company by the Scores and Expert Systems Department. The process for the implementation and validation and the subsequent monitoring of each score is managed by Findomestic in collaboration with the Scoring Centre of BNPPPF.

Findomestic uses also an external score acquired from CRIF ("Centrale Rischi Finanziari"), and CTC ("Consorzio per la Tutela del Credito") – Italian Consortium for Credit Protection, which allows the company to obtain information on the external activities of the relevant customer.

## Implementation and Validation of the Scoring System

The Scores and Expert Systems Department is responsible for the implementation and management of the credit scoring system.

Initially, the request for the implementation of a new scoring system must be justified by operational reasons (age of the score, reduction in performances, etc.) or based on the expected requirements of other Departments and planned in collaboration with the Scoring Centre of BNPPPF Group.

The process of implementation by Findomestic follows the methodology of the Scoring Centre - BNPPPF Group. Technical documents containing all the analyses performed and the results are drafted by the score development group, are then analyzed by first and second level validators.

After the first and second level checks, the score must be approved by the Comité Score of the Scoring Centre - BNPPPF Group which officially validates the score.

#### **Data validation**

Using a special application called Coflux, on a daily basis, the Scores and Expert Systems unit checks the reliability of data.

In the event that data in are incorrect, the Scores and Expert Systems unit reports the anomaly to the competent IT office.

This activity is crucial as it guarantees the reliability of the information used which provides the basis for the construction and monitoring of the various scores.

On a quarterly basis, a first level control is performed to check and validate this activity.

Occasionally, a second level control is performed by BNPPPF which checks that the data verification is carried out comprehensively and exhaustively, according to Group procedures.

#### **Monitoring of the Scoring Systems**

The Scores and Expert Systems Department regularly analyses if the scores in use remain stable and retain their forecasting power.

Findomestic, in collaboration with BNPPPF group (Risk PF Department/ Risk Monitoring & Anticipation), controls and ensures the validity of the scores through a monitoring procedure twice a year. An automatic alert system allows to analyze changes occurred in the population and promptly checks the variation of the performance.

The monitoring procedure, standard for all the BNPPPF country partners and defined by BNPPPF group (Risk PF Department/ Risk Monitoring & Anticipation), contains all the indicators, tables and graphs needed to monitor the score.

The main indicators developed and applied for a correct monitoring of the scores are:

- Stability index
- Score performance indexes

Stability index (SI) ensures control of population profiles changes, between score construction population and current population for the same score classes. In order to execute this control, the appropriate indicator known as SI is used, which quantifies the average change in the score distribution between the current application and the application used originally. The methodology also provides alert thresholds for the stability indicator, beyond which there is the first warning, which indicates that the application is changing and, therefore, the score is no longer stable.

In the event the SI is too big (huge changes between the 2 populations - instability of the score) the monitoring procedure requires an in-depth study to be carried out: Characteristics Analysis. This analysis, through the SK indicator (variable contribution index), makes it possible to identify the components responsible for the instability of the score.

Scoring models must be periodically back-tested to check consistency between scoring classes and actual risk. Two monitoring Score performance indexes are used to back-test: gini index (**Gini Index**) and Kolmogorov-Smirnov statistic's (**KS**).

The Gini Index measures the robustness of the score after a defined period of time. Its evolution on several consecutive time periods applied to the same customer/cluster allows you to understand the reliability of the score. E. g. the Gini Index is measured at time 0 for a customer with a certain score. After 12 months the index is performed again for the same customer. By running a comparison of the Gini Index over the two periods (in general over time) it is possible to establish whether there is a deterioration in the score. Alert thresholds for the Gini Index help to easily identify any problems relating to the score. The KS measures the distance between the score's distribution and the empiric cumulative distribution. The more the score is discriminant (good separation between "good" and "bad"), the higher the KS is.

Alert thresholds for the KS index help to easily identify any problems relating to the score performance.

The combination of those two indicators (SI and Gini Index) summarises the goodness of the score and is synthesised in an 'alert light' (green=satisfactory, orange = caution, red =to rebuild). In case of "red" alert, a revision of the score must be planned.

## **Credit Scoring in the Acceptance Process**

Findomestic requires a set of information from the borrower so it can carry out a comprehensive assessment of the loan application. Such information is used to calculate the scores and obtain a risk indicator with respect to the loan application in question.

The review process is assisted by an Expert Systems based on rules that optimise review times, execute specific algorithms that calculate the scores and identify the riskiest loans, permitting a targeted analysis by recommending a final decision on the loan application.

There are different types of scores employed in the credit process:

- acceptance score
- behavioural score
- CRIF score.

It is important to note that the scores are calculated automatically and there is no subjective component, nor any subjective input from the operator, which may modify the result of the score.

### **Acceptance Score**

The acceptance score is a quantitative instrument that summarises the risk profile of the customer at the time of the loan application.

The acceptance scores currently available (differentiated on the basis of the product requested) are the following:

- Score Vehicles (for companies)
- Score Classic Distribution

- Direct Score
- Direct Cross Score
- Score Cards Distribuzione
- Score Personal Loans

All these indicators have been built internally by Findomestic with the above-mentioned construction and validation process.

### **Direct Score (Score Diretto)**

The Direct Score is obtained by processing the customer's socio-demographic information. This score, as all the other scores, is calculated by a specific Expert System for each client requesting a personal loan.

### **Direct Cross Score**

The Cross Score combines three scores: acceptance score, behavioural score and CRIF score. This score is calculated by a specific Expert System when behavioural score or CRIF score are available. A combining score system can achieve for Findomestic a greater improvement in performance.

### **Score Auto (for individuals)**

The Auto score (for individuals) is calculated by a specific Expert System when a client applies for a vehicle loan.

#### Behavioural score

The *behavioural score* is based on the payment history of a known customer. If the customer has no payment track record, i.e. is unknown to Findomestic, this indicator cannot be calculated.

The components which contribute to the calculation of the behavioural score can be split into:

- Historical behaviour component: takes into account the past payment history and behaviour of the customers with respect to the existing loans. In the event in which a customer has failed to make timely payments, the outcome of the behaviour score would be negative. Hence, for a customer the component is strongly affected by late payments in the last 18 months and by the number of rejected loans in the last 36 months. Current behaviour component: takes into consideration the current behaviour of the customers with respect to the existing loans and is strongly affected by late payments.
- *Socio-demographic component:* summarises the information relating to the socio-demographic profile. Information relating to the residence code, profession affect this component.

This indicator is Basel compliant and has been developed internally by Findomestic with the above-mentioned construction and validation process.

## **CRIF Score**

Findomestic acquires information from CRIF, in particular, a score which expresses the level of customer risk.

The score is calculated by using the data loaded in CRIF's Italian Central Credit Register on all existing exposures of the customer with financial companies. If there is not sufficient information in the Italian Central Credit Register, the score cannot be calculated by CRIF. In that case, the score is not displayed.

#### **CTC Score**

Findomestic acquires information data from CTC and, in particular, three scores: "Socio-demo score", "Behavioural score" and "Complete score".

The scores are calculated by using the data loaded in CTC on all existing exposures of the customer with financial companies belonged to CTC.

### Credit Scoring in the Recovery and Disputed Claim Service Process

Since NEO introduction, starting from August 2018, the collection process in Findomestic has been based on the number of installments in delay following the framework below:



Phase 5 (Cars. Companies, Leasina, Extra Time, Enel, Insurance, Fragile Clients, RAC)

In all the phases credit scoring is involved to help determining whether a delinquent borrower can settle the payments in the future or not. If the outcome is positive the aim is to choose the most suitable recovery strategy.

The first step of the recovery process is known as the PHASE 2 (ex "First unpaid") and occurs when the customer has one late instalment. A specific score (score first unpaid) helps the company manage the customer in this phase.

The score for supporting PHASE 3 is called "Score Collection Phase 3", whereas the PHASE 4 is supported by "Score Collection Phase 4".

PHASE 5 is a transversal phase for the clients with at least a contract reported in the graph (cars, companies, leasing...) and is supported by PHASE 2 (ex "First unpaid").

If the customer does not make any payment during the months in which the recovery has been managed, the practice is transmitted to the Litigation Department. At this stage, a score is calculated (Score of collection to the litigation).

Thanks to these indicators built in-house, it is possible to maximize collections and minimize the amount of time the customer remain in the recovery process, so cutting management costs.

To summarize, the scores used in the recovery process are:

Score collection phase 2 (ex "First unpaid")

Score collection phase 3

Score collection phase 4

Score of collection to the litigation

## Score collection phase 2

The objective of the Score collection phase 2 is to determine the best action (if any) to be taken in order to obtain the payment of the delinquent loan. The possible actions could be: external phone collection,

payment reminder, pre-recovery management, personalised SMS or no action if the customer has a high probability of settling its overdue debt.

## Score collection phase 3

With the NEO reorganization of the collection process in Findomestic there was the need to create a new score for the Medium Delay phase.

The objective of the Score collection phase 3 is to select, among the customers that have moved to Medium delay phase those that will exit the recovery process by the end of the entrance month through a voluntary payment.

The use of this score, calculated automatically by the Recovery Expert System, allows you to increase the effectiveness of recovery as it helps to apply a more suitable management strategy to the customer.

## Score collection phase 4

The objective of the Score collection phase 4 is to select among the customers that have moved to high delay phase those that will exit the recovery.

The use of this score, calculated automatically by the Recovery Expert System, makes it possible to increase the effectiveness of recovery as it helps to apply a more suitable management strategy to the customer.

The score phase 4 is recently completed in order to get for each recovery process level a specific score system.

### **Score of litigation recovery**

The Score of litigation recovery indicates the predicted probability that the client will make a payment during the next 21 months.

Thanks to this instrument, it is possible to maximise collections and minimise recovery timing.

#### **COLLECTION POLICIES**

Loans are payable in monthly instalments, either on the  $5^{th}$  or on the  $20^{th}$  day of each month. The choice is made by the borrower at inception and it remains the same for the entire life of the loan.

The customer is allowed to choose between two methods of payment: Direct Debit (SDD system) or Postal Transfer. The customer can change the method of payment during the life of the loan.

### **Direct Debit**

Findomestic adopts the following automatic electronic procedure:

- (1) the borrower indicates his bank details in the loan agreement;
- (2) through the electronic alignment of direct debit data archives (SEDA), Findomestic informs the customers bank of the procedure;
- (3) Findomestic delivers an electronic request for payment to the customer's bank ten days before the scheduled payment date and, if there are sufficient funds in the customer's account, the cash is transferred on the due date. If the instalment is not paid, Findomestic will be informed by the customer's bank within maximum five days.

#### **Postal Transfer**

Payments can be executed in all Italian post offices by using postal transfer forms.

On disbursement of the loan, Findomestic prints postal transfer forms to be used for the entire life of the loan and delivers them to the customer.

Each Postal Transfer form carries the number of the relevant instalment, the payment date and the amount to be paid. The matching between the transfer forms and the information on the relevant consumer loan is made electronically on a daily basis by Findomestic.

## The recovery service - Pre-litigation arrears management

The Recovery Department of Findomestic is responsible for identifying the most appropriate solutions for problematic customers. Recovery procedures must adapt to any change in the economic and operating context. The focus of the process is finding a solution with the borrower in order to avoid litigation.

Arrears recovery management is based on three general principles:

- maximising the recoveries from problematic customers minimising costs and time
- retaining the loyalty of valued customers
- preserving Findomestic's image under all circumstances

### The recovery process

The recovery process starts when a file has about 5-15 days past due and, after this first period (during which the customer receives solicitation by phone or SMS, treatment called "first unpaid"), the recovery procedure can continue with the "Collection" phase and then with the "Litigation" phase.

The files transfer from one phase to another one is automatic, as each phase includes a maximum number of days, after which, if not properly settled, the file goes to the next step. This is in line with the methodologies of BNPPPF.

In details, the "Collection" phase consists of three phases, the first two provide a maximum management period of 30 days each, and the last one provides a maximum management period of 60 days. If by the end of these phases the file has not been properly settled, it is transmitted to the Litigation Department.

Close to this process there is another one for "Special Products" that are not included in the main process, above described. It is about management of specific categories of customer, as an example with open insurance or with a car loan, that are managed separately and the duration process is 120 days, too.

A file can be (1) settled at any time being classified again as performing or (2) it can be transmitted directly to the Litigation Department without having to go through all the stages of "Customer Solutions" (as an example in case of fraud check).

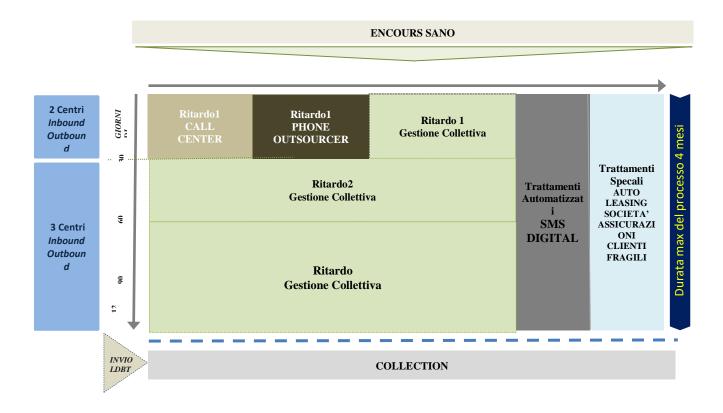
### **Drivers of recovery**

In order to constantly adapt the credit recovery activities to the ever changing economic context, Findomestic keeps in constant consideration:

i. the use of all communication tools with customers, looking for the most effective;

- ii. organisation of the recovery management chain so as to maximise the possibility of success at the lowest cost for the company (for this reason it is possible to create customer clusters thanks to a tool that groups the customers with selected characteristics);
- iii. the profitability of the recovery instruments chosen, trying to pass or share the recovery costs with delinquent borrowers;
- iv. the possibility to give credit facilities to customers in arrears of amounts lower than one instalment;
- v. compliance with the rules of ethics: in any phase of the recovery process the management of arrears must comply with principles of ethics issued by BNP Paribas. Compliance with such principles is aimed at avoiding reputational and legal risks.

## The recovery process



The collection process in Findomestic is divided into three main phases:

- 1. Early Delay / First Unpaid (FU),
- 3. Medium Delay,
- 4. High Delay.

At the beginning of each phase, the expert system calculates a "probability of recovery" score for each file. Such score estimates the probability that a file is settled within 30 days and allows the bank to classify the files on the basis of risk profile and to apply the most suitable recovery procedure.

The score is calculated for each individual file on the basis of the following variables:

- socio-demographic (eg. income, profession);
- the current situation of file (e.g. debt amount of the customer, number of instalments in arrear);
- behavioural (e.g. repeated arrears, past renegotiations, etc.)

## **Organisation chart**

## First Unpaid

To reduce the number of files to be treated in "Customer Solutions" the first type of action is an SMS/call reminder to the customer immediately after an instalment remains unpaid ("First Unpaid" action).

There are two types of actions based on the type of payment: direct debit or postal transfer.

All files paid through postal transfer with a payment delay of a month, are selected and prioritised by the expert system through a special "first unpaid score", which assesses the probability that the customer will not pay the delayed instalment before the next deadline payment.

Based on this score and on the total amount due by the client, the most suitable recovery procedure is selected. Several types of management are available:

- External Outbound: files with a high score and medium-high amount of arrears are managed by External Outsourcer through phone collection;
- External Outbound Call Centre: files with medium score and medium-high amount of past due are managed by a call centre that calls the customer to remind the payment;
- SMS: files with low score (high probability of regularisation) and low amount of past due are managed through an SMS.

The First Unpaid phase lasts from 5 to 15 days after the missed due date.

Direct Debit files are managed, depending on their score, through an automatic re-submission of the payment request on the current account of the customer or, in case of bad score, directly in recovery.

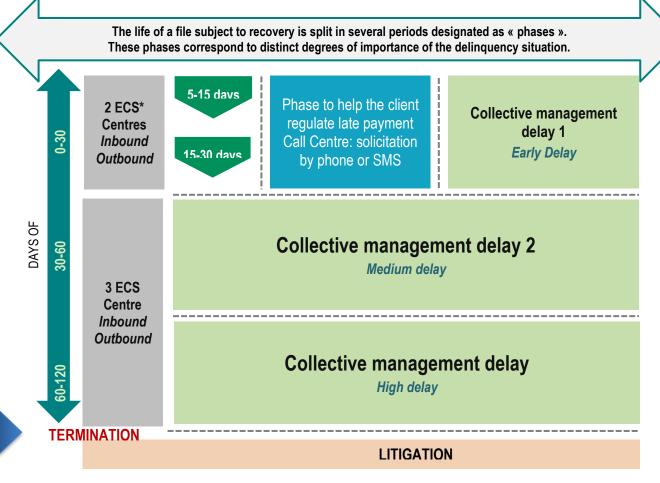
### Controls on first unpaid outsourcing

Outsourcers are monitored through:

- REMOTE CHECKS: constant monitoring, on a daily basis, of the management activities results (number of managed files, % of settlements, % of collections); continuous support to the operating department of outsourcers through dedicated telephone calls and e-mails;
- ON-SITE VISITS: periodic visits, at least on a monthly basis, to the operating departments of the outsourcer, targeted at on-the-job training of the people that manage the files and quality control through shadowing and listening with dual headphones;
- QUALITY CONTROL: in addition to the checks performed during visits, remote checks have been set up through "mystery customers" inserted in external managed lists of customers. Complaints from customers and relevant reports from outsourcer justifying their activities are also electronically archived.
- CUSTOMER SATISFACTION: dedicated annual survey on customer satisfaction.

#### **Customer solutions**

## Organisation Scheme



In general,

Early Delay is entitled to manage files having:

- > one unpaid instalments;
- > 30 days of manage

Medium Delay is entitled to manage files having:

- > two unpaid instalments;
- ➤ 30 days of manage

High Delay is entitled to manage files having:

- till four unpaid instalments;
- ➤ 60 days of manage

Special Product Service is entitled to manage files having:

- Particular Situation:
  - Loans with open insurance
  - o Car loans
  - o Company loans
  - Fragile Customer
  - Support Team in charge of tracking down any temporarily unavailable customers.
- ➤ 120 days maximum of manage

The first step in the process of "Customer Solutions" (**Early Delay**) is done by two Centres in Florence and Rome. There are two teams that manage the Early Delay Inbound calls and four teams that manage the Early Delay Outbound calls.

The second and third steps are done by three Medium and High Centres in Milan, Naples and Catania.

There are six teams to manage Medium Delay and three teams to manage High Delay.

The Special Product Service is based in Florence.

The majority of files are treated in a "massive way" through "Storm", which is a telephone dialer that allows you to process targeted types of customers. This system is based on automatic composition of phone calls: the phone system, in fact, launches multiple calls for each member of customer solutions team. This makes the search process more efficient.

To maximise the treatment is possible to create specific clusters of customers for every phase. This is possibly thanks to a tool that allows you to choose customers based on their characteristics or their financing.

## The Collection Department ("CTX")

The Collection Department ("CTX") manages loans in respect of which no payments were received from customers, despite the credit recovery activities performed for them.

The Collection Department is split into several units:

- Internal Phone Collection (2 teams)
- Management and Animation of Outsourcers
- Litigation
- NPL Assignments and Transversal Activities
- Rac & Insurance

The activities performed for the management of loans in the Collection department are different according to the reception by the debtor of the termination notice (*lettera di decadenza di beneficio del termine*). The activities are supported and guided by an Expert System, which defines timing and methods of processing the files.

The termination notice is automatically sent to the debtor, stating the amount of the unpaid instalments and inviting the customer to settle or renegotiate his debt position.

**Internal Phone Collection Teams** 

The files which are considered with a better potential are managed by the Internal Phone Collection Teams that carry out inbound and outbound phone collection activities, trying to find the most appropriate solutions to settle the file (repayment plans or settlement agreements).

If termination notice is effective (Findomestic is certain that the client has received the letter) but a positive outcome is not reached, the files are subsequently transferred to Management and Animation of Outsourcers Unit or Litigation Unit, according to the Collection guidelines.

Loans managed into the post Termination phases are reported as defaulted to the Bank of Italy.

Borrower's search

If the debtor is unreachable, a team of the NPL Assignment and Transversal Activities Unit will:

- Carries out a search of unreachable borrowers personal data through specialised external companies
- Manage the loans of deceased debtors
- Track, through "Poste Italiane" website or its offices, registered letters not delivered to debtors

At the end of the search process, if termination notice is effective (Findomestic isn't certain that the client has received the letter) the loan is terminated the files are transferred to Management and Animation of Outsourcers Unit or Litigation Unit, according to the Collection guidelines.

If termination notice is ineffective the file, according to the Collection guidelines, can be written off or sold (both managed by NPL Assignment and Transversal Activities Unit).

Management and Animation of Outsourcers Unit

The files may be managed by the Management and Animation of Outsourcers Unit, which can appoint different outsourcers specialised in home collection activity. This team deals with managing and follow up of files assigned to home collection companies that act on behalf of Findomestic, trying to find the most appropriate solutions to settle the file (mainly with promissory notes agreements).

This unit also manages activities not relevant for the securitised portfolio (Leasing, Salary-Backed Loans).

Litigation Unit

This unit analyses the opportunity of starting legal action against the debtors and assigning the positions to external lawyers.

Main activities managed:

- Evaluates the positions that are transmitted, checking the suitability of a legal action
- Manages and monitors the network of external lawyers,
- Agrees with external lawyers the most appropriate recovery proceedings

NPL Assignment and Transversal Activities Unit

This Unit, in synergy with the other units of the Collection Department, manages:

- The NPL Sale Operations according to the internal and external regulations and the guidelines provided by Personal Finance:
  - If, for any reasons, Findomestic's recovery activities are not successful or on the basis of a decision made by the expert system, the loan may be sold without recourse. This Unit selects the potential purchasers of non-performing loans portfolios and organises the bids for such portfolios.
- The correspondence received from borrowers (e-mail, letters, fax);
- The administrative activities: payments of borrowers, check of the invoices of outsourcers, write-off
- The borrower's search (see above)

RAC & Insurance Unit

This Unit, in synergy with the other units of the Collection Department, manages the loans with insurance coverage.

For further details on the remedies and actions relating to delinquency and default of debtors, debt restructuring, forbearance, recoveries and other asset performance remedies, please see the section headed "Description of the Transaction Documents - The Servicing Agreement".

#### THE ISSUER

#### Introduction

The Issuer was incorporated in the Republic of Italy on 2 April 2013 as a limited liability company (società a responsabilità limitata) with a sole quotaholder under the name "Blake SPV S.r.l." and changed its name in "Florence SPV S.r.l." by an extraordinary resolution of the meeting of its quotaholders held on 8 April 2013. The Issuer's by-laws provides for termination of the same on 31 December 2100. The registered office of the Issuer is at Via V. Alfieri 1, 31015 Conegliano (TV), Italy, the fiscal code and number of enrolment with the companies' register of Treviso-Belluno is 04591990264. The Issuer operates under the laws of the Republic of Italy. The Issuer has no employees and no subsidiaries. The Issuer's telephone number is +39 0438 360926. The legal entity identifier (LEI) of the Issuer is 81560055A02D4CD11922.

The authorised and issued quota capital of the Issuer is Euro 10,000.00, fully paid up and held by SVM Securitisation Vehicles Management S.r.l.. The corporate capital of the Quotaholder is not directly or indirectly controlled by any other entity. Under the Quotaholder's Agreement, the Quotaholder has undertaken to exercise the voting rights and the other administrative rights in such a way as not to prejudice the interests of the Noteholders.

Since the date of its incorporation, the Issuer has not commenced operations other than the securitisation transaction carried out in 2013 and subsequently increased in 2015 (the **Previous Securitisation**). In the context of the Securitisation, it is envisaged that the Previous Securitisation will be unwound and part of the receivables repurchased by the Originator will be subsequently assigned to the Issuer on the Transfer Date of the Second Initial Portfolio.

The Issuer has not declared or paid any dividends or, other than in the context of the Previous Securitisation, incurred any indebtedness.

Further information on the Issuer is available on the website of the Corporate Servicer (being, as at the date of this Prospectus, https://www.securitisation-services.com/en/) and on the Securitisation Repository. For further details, see the section headed "General Information - Documents available for inspection".

### Issuer's principal activities

The sole corporate object of the Issuer as set out in article 4 of its by-laws (*statuto*) and in compliance with the Securitisation Law is to perform securitisation transactions (*operazioni di cartolarizzazione*) and issue asset backed securities.

The Issuer has been established as a special purpose vehicle and for the purposes of issuing asset backed securities in the context of one or more securitisation transactions, subject to Condition 6.12 (*Further securitisations*).

Condition 6 (*Covenants*) provides that, *inter alia* and so long as any of the Notes remain outstanding, the Issuer shall not, unless with the prior written consent of the Representative of the Noteholders and as provided in the Conditions and the Transaction Documents, incur any other indebtedness for borrowed monies (except in relation to the Previous Securitisation and any further securitisation carried out in accordance with the Transaction Documents) engage in any activities (other than acquiring and holding the assets on which the Notes are secured, issuing the Notes and entering into the Transaction Documents to which it is a party or entering into the Previous Securitisation and any further permitted securitisations), pay any dividends, repay or otherwise return its quota capital, have any subsidiaries, employees or premises, consolidate or merge with any other person, convey or transfer its property or

assets to any person (otherwise than as contemplated in the Conditions or in the Intercreditor Agreement), or increase its share capital.

The Issuer will covenant in the Intercreditor Agreement to observe, *inter alia*, those restrictions which are detailed in Condition 6 (*Covenants*).

### **Sole Director and Statutory Auditors**

The current sole director of the Issuer is Paolo Gabriele (the **Sole Director**). Paolo Gabriele is an employee of Finanziaria Internazionale Securitisation Group S.p.A.. The domicile of the Sole Director of the Issuer, is at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy.

No Board of Statutory Auditors is provided to be appointed.

### The Quotaholder's Agreement

Pursuant to the terms of the Quotaholder's Agreement entered into on or about the Issue Date, the Quotaholder has agreed, *inter alia*, not to amend the by-laws (*statuto*) of the Issuer and not to pledge, charge or dispose of the quota (save as set out below) of the Issuer without the prior written consent of the Representative of the Noteholders. Pursuant to the Quotaholder's Agreement, (i) the Quotaholder has granted to the Originator the option to purchase the 100 per cent stake of the Issuer quota capital owned by the Quotaholder after the date on which the Notes or any other notes issued by the Issuer in connection with further securitisations permitted pursuant to Condition 6.12 (*Further securitisations*) have been redeemed in full or cancelled, and (ii) the Originator has granted to the Quotaholder the option to sell to the Originator such 100 per cent stake of the Issuer quota capital after the date on which the Notes or any other notes issued by the Issuer in connection with further securitisations permitted pursuant to Condition 6.12 (*Further securitisations*) have been redeemed in full or cancelled. The Quotaholder's Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by, and will be construed in accordance with, Italian law. The Issuer believes that the provisions of the Quotaholder's Agreement and of the other Transaction Documents are adequate to ensure that the participation by the Quotaholder in the quota capital of the Issuer is not abused.

### Capitalisation and indebtedness statement

The capitalisation of the Issuer as at the date of this Prospectus, adjusted for the issue of the Notes, is as follows:

Euro

Quoin cuprin	2410
Issued, authorised and fully paid up capital	10,000.00
Loan Capital	Euro
Previous Notes	
€2,712,300,000Class A Asset Backed Fixed Rate Notes due October 2040	2,712,300,000
€500,800,000Class B Asset Backed Fixed Rate Notes due October 2040	500,800,000
€1,043,200,000 Class J Asset Backed Variable Return Notes due October 2040	1,043,200,000

**Ouota** capital

#### Notes

€4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042	4,625,000,000
€1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042	1,625,000,000
Total loan capital (euro)	6,250,000,000
Total capitalisation and indebtedness (euro)	6,250,010,000

Subject to the above, as at the date of this Prospectus, the Issuer has no borrowings or indebtedness in respect of borrowings (including loan capital issued or created but unissued), term loans, liabilities under acceptances or acceptance credits, mortgages, charges or guarantees or other contingent liabilities.

#### Financial statements and auditors

The Issuer's accounting reference date is 31 December in each year.

The financial statements of the Issuer as at 31 December 2018 and 31 December 2019 are incorporated by reference under the section headed "*Documents incorporated by reference*".

The financial statements of the Issuer as at 31 December 2018 and 31 December 2019 have been duly audited by Mazars S.p.A., an auditing company enrolled with the Albo Speciale delle società di revisione held by CONSOB pursuant to article 161 of the Financial Laws Consolidation Act, with offices at Corso di Porta Vigentina, 35, 20122, Milan, Italy. The engagement of Mazar S.p.A. will expire upon approval of the Issuer's financial statements as at and for the year ending 2022. As long as any of the Notes is outstanding, the Issuer's financial statements relating to each year will be audited by a primary auditing company.

## DOCUMENTS INCORPORATED BY REFERENCE

The following documents shall be deemed to be incorporated by reference in, and form part of, this Prospectus.

Documents	Information contained	Reference Page
Financial statement of the Issuer as of 31 December 2019	Sole Director's Report on Operations	Page 3
	Ordinary Balance sheet as at 31 December 2019	Page 10
	Ordinary Income statement (Profit and Loss Account)	Page 10
	Notes to financial statements	Pages 15
Auditors' report on the financial statement of the Issuer as of 31 December 2019	Auditors' report on financial statement as of 31 December 2019	Entire and separate document
Financial statement of the Issuer as of 31 December 2018	Sole Director's Report on Operations	Page 3
	Ordinary Balance sheet as at 31 December 2018	Page 10
	Ordinary Income statement (Profit and Loss Account)	Page 10
	Notes to financial statements	Page 15
Auditors' report on the financial statement of the Issuer as of 31 December 2018	Auditors' report on financial statement as of 31 December 2018	Entire and separate document

This Prospectus and the documents incorporated by reference will be published by the Issuer on the Securitisation Repository.

As long as the Senior Notes are admitted to trading on the ExtraMOT PRO, the Prospectus and the documents incorporated by reference shall also be published on website of the Corporate Servicer being, as at the date of this Prospectus, www.securitisation-services.com.

Those parts of the documents incorporated by reference in this Prospectus which are not specifically mentioned in the cross-reference list above are either not relevant for prospective investors or covered elsewhere in this Prospectus.

## **BANCA FININT**

Banca Finanziaria Internazionale S.p.A., *breviter* Banca Finint S.p.A. is a bank incorporated under the laws of Italy as a "società per azioni", with a sole shareholder, having its registered office in Via V. Alfieri,1, 31015 Conegliano (TV), Italy, share capital of Euro 71,817,500.00 fully paid up, tax code and enrolment in the Companies' Register of Treviso-Belluno number 04040580963, VAT Group "Gruppo IVA FININT S.P.A." - VAT number 04977190265, registered in the Register of the Banks under number 5580 pursuant to article 13 of the Consolidated Banking Act and in the Register of the Banking groups as Parent Company of the Banca Finanziaria Internazionale Banking Group, member of the "Fondo Interbancario di Tutela dei Depositi" and of the "Fondo Nazionale di Garanzia".

In the context of this Securitisation, Banca Finint S.p.A. acts as Calculation Agent, Back-up Servicer Facilitator, Representative of the Noteholders and Corporate Servicer.

#### **BNP PARIBAS GROUP**

BNP Paribas is a French multinational bank and financial services company with its registered office located at 16 boulevard des Italiens 75009 Paris, France, and its corporate website in English is http://www.bnpparibas.com/en.

BNP Paribas, together with its consolidated subsidiaries (the **BNP Paribas Group**) is a global financial services provider, conducting retail, corporate and investment banking, private banking, asset management, insurance and specialized and other financial activities throughout the world.

The BNP Paribas Group, one of Europe's leading providers of banking and financial services, has four domestic retail banking markets in Europe, namely in Belgium, France, Italy and Luxembourg.

It operates in 71 countries and has more than 197,000 employees, including nearly 150,000 in Europe. BNP Paribas holds key positions in its two main businesses:

- Retail Banking and Services, which includes:
  - Domestic Markets, comprising:
    - French Retail Banking (FRB),
    - BNL banca commerciale (BNL bc), Italian retail banking,
    - Belgian Retail Banking (BRB),
    - Other Domestic Markets activities including Arval, BNP Paribas Leasing Solutions, Personal Investors, Nickel and Luxembourg Retail Banking (LRB);
  - International Financial Services, comprising:
    - Europe-Mediterranean,
    - · BancWest,
    - Personal Finance,
    - Insurance,
    - Wealth and Asset Management;
- Corporate and Institutional Banking (CIB):
  - · Corporate Banking,
  - Global Markets,
  - Securities Services.

BNP Paribas SA is the parent company of the BNP Paribas Group.

At 30 June 2020, the BNP Paribas Group had consolidated assets of  $\in 2,623$  billion (compared to  $\in 2,165$  billion at 31 December 2019), consolidated loans and receivables due from customers of  $\in 828$  billion (compared to  $\in 806$  billion at 31 December 2019), consolidated items due to customers of  $\in 963$  billion (compared to  $\in 835$  billion at 31 December 2019) and shareholders' equity (Group share) of  $\in 111.5$  billion (compared to  $\in 107.5$  billion at 31 December 2019).

At 30 June 2020, pre-tax income was  $\in$ 4.9 billion (compared to  $\in$ 6.1 billion as at 30 June 2019). Net income, attributable to equity holders, for the first half 2020 was  $\in$ 3.6 billion (compared to  $\in$ 4.4 billion for the first half 2019).

At the date of this Memorandum, the BNP Paribas Group currently has Long Term Senior Preferred debt ratings of "A+" with negative outlook from S&P, "Aa3" with stable outlook from Moody's

Investors Service, Inc. and "AA-" under Rating Watch Negative from Fitch Ratings, Ltd and "AA (low)" with stable outlook from DBRS.

The information contained in this section relates to and has been obtained from BNP Paribas. The information concerning BNP Paribas and the BNP Paribas Group contained herein is furnished solely to provide limited introductory information regarding BNP Paribas and the BNP Paribas Group and does not purport to be comprehensive.

The delivery of the information contained in this section shall not create any implication that there has been no change in the affairs of BNP Paribas or the BNP Paribas Group since the date hereof, or that the information contained or referred to in this section is correct as of any time subsequent to its date.

For up-to-date financial information, including quarterly results since the last fiscal year end, please refer to http://invest.bnpparibas.com/en.

#### **USE OF PROCEEDS**

The proceeds of the Notes Initial Subscription Payments (being equal to Euro 3,000,007,831.23) will be applied by the Issuer to pay the Advanced Purchase Price for the First Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Initial Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Issue Date pursuant to the Subscription Agreement and the Conditions).

In addition, if the Second Initial Portfolio is offered for sale pursuant to the Master Receivables Purchase Agreement, the proceeds of the Notes Additional Subscription Payments will be applied by the Issuer to pay the Advanced Purchase Price for the Second Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Additional Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Settlement Date pursuant to the Subscription Agreement and the Conditions).

## DESCRIPTION OF THE TRANSACTION DOCUMENTS

The description of the Transaction Documents set out below is an overview of certain features of the Transaction Documents and is qualified by reference to the detailed provisions of such documents. Prospective Noteholders may inspect copies of the Transaction Documents (other than the Subscription Agreement) on the Securitisation Repository.

## 1. The Master Receivables Purchase Agreement

On 1 October 2020, the Originator and the Issuer entered into the Master Receivables Purchase Agreement, pursuant to which the Originator has assigned and transferred to the Issuer, without recourse (*pro soluto*), all of its rights, title and interest in and to the First Initial Portfolio pursuant to the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act.

In addition to the First Initial Portfolio, pursuant to the Master Receivables Purchase Agreement, the Originator may assign and transfer to the Issuer, which shall purchase from the Originator, in accordance with the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act, the Second Initial Portfolio, pursuant to the terms and the conditions set out in the Master Transfer Agreement and the Second Initial Portfolio Transfer Agreement.

As long as no Revolving Period Termination Notice has been delivered, on each Offer Date the Originator may offer for sale to the Issuer, which, subject to the conditions set out in the paragraph "Conditions for the purchase of the Second Initial Portfolio and Subsequent Portfolios" of the section "The Portfolio" above having been met, shall purchase from the Originator, during the Revolving Period, Subsequent Portfolios, in accordance with the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act and pursuant to the terms of the Master Receivables Purchase Agreement. The Originator shall select the Receivables comprised in each Subsequent Portfolio on the basis of the Criteria so that, to the extent possible, the aggregate Individual Purchase Prices of all the Receivables comprised in such Subsequent Portfolio shall be substantially equal to the Target Amount (and, in any event, shall not exceed such Target Amount for more than Euro 200,000) in respect of the relevant Subsequent Portfolio.

The Advanced Purchase Price for the First Initial Portfolio, the Second Initial Portfolio and each Subsequent Portfolio is equal to the sum of all Individual Purchase Prices of the Receivables comprised in the relevant Portfolio. The Advanced Purchase Price for the Initial Portfolios will be paid (i) with reference to the First Initial Portfolio, on the Issue Date using the proceeds of the Notes Initial Subscription Payments and (ii) with reference to the Second Initial Portfolio, on the Settlement Date using the proceeds of the Notes Additional Subscription Payments. The Advanced Purchase Price for each Subsequent Portfolio will be paid on the Payment Date immediately following the relevant Transfer Date using the Principal Available Funds available for such purposes in accordance with the Pre-Acceleration Principal Priority of Payments.

In addition, on each Payment Date the Originator may or may not receive, as Deferred Purchase Price, an amount equal to the Issuer Available Funds remaining after making all payments ranking in priority to the payment of such amount in accordance with the applicable Priority of Payments.

Notice of the transfer of the First Initial Portfolio was published in the Official Gazette (*Gazzetta Ufficiale della Repubblica Italiana*), *Parte Seconda*, number 118 of 8 October 2020 and registered in the companies' register of Treviso-Belluno on 6 October 2020.

Notice of the transfer of the Second Initial Portfolio and each Subsequent Portfolio will be published in the Official Gazette (*Gazzetta Ufficiale della Repubblica Italiana*), *Parte Seconda*, and registered in the competent companies' register prior to the payment of the relevant Advanced Purchase Price.

The Master Receivables Purchase Agreement provides that:

- (a) if, after the relevant Transfer Date, any of the receivables included in the First Initial Portfolio, the Second Initial Portfolio or a Subsequent Portfolio and transferred to the Issuer proves not to meet the Criteria, then such receivable will be deemed not to have been assigned and transferred to the Issuer pursuant to the Master Receivables Purchase Agreement; and
- (b) if, after the relevant Transfer Date, it results that any of the Receivables meeting the Criteria has not been included in the Portfolio and has not been transferred to the Issuer, then such Receivable will be deemed to have been assigned and transferred to the Issuer pursuant to the Master Receivables Purchase Agreement.

The Advanced Purchase Price shall be then adjusted in accordance with the provisions of the Master Receivables Purchase Agreement, provided that any amounts due and payable by the Issuer to the Originator as adjustment of the Advance Purchase Price will be paid out of the Issuer Available Funds, in accordance with the applicable Priority of Payments.

The Issuer shall refrain from purchasing any Subsequent Portfolio under the Master Receivables Purchase Agreement if any of the following Revolving Period Termination Events has occurred and the Representative of the Noteholders has served a Revolving Period Termination Notice on the Issuer:

(a) *Breach of obligations by Findomestic*:

Findomestic defaults in the performance or observance of any of its obligations under or in respect of any of the Transaction Documents to which it is a party, provided that, in the reasonable opinion of the Representative of the Noteholders, (A) such default is materially prejudicial to the interest of the Noteholders and (B) (except where such default is not capable of remedy, in which case no notice requiring remedy will be required) such default remains unremedied for 30 (thirty) days after the Representative of the Noteholders having given written notice thereof to Findomestic, with a copy to the Issuer, requiring the same to be remedied; or

(b) *Breach of representations and warranties by Findomestic*:

any of the representations and warranties given by Findomestic under any of the Transaction Documents to which it is party is or proves to have been incorrect or misleading in any material respect when made or repeated and such breach, to the extent is, in the reasonable opinion of the Representative of the Noteholders, prejudicial to the interest of the Noteholders, if capable of remedy is not remedied in accordance with the provisions of the Warranty and Indemnity Agreement; or

- (c) *Insolvency of Findomestic*:
- (i) 90 (ninety) days have elapsed since an application is made for the commencement of an *amministrazione straordinaria* or *liquidazione coatta amministrativa* or any other applicable bankruptcy proceedings against Findomestic in any jurisdiction and such application has not been rejected by the relevant court nor has it been withdrawn by the

relevant applicant unless a legal opinion or other adequate comfort is given to the Representative of the Noteholders confirming that such application is manifestly without grounds (it being understood that, pending the 90 (ninety)-day or the shorter period necessary for obtaining the aforementioned legal opinion or other adequate comfort, Findomestic will not be able to submit any Subsequent Portfolio Offer Letter); or

- (ii) Findomestic becomes subject to any *amministrazione straordinaria*, *liquidazione coatta amministrativa* or any other applicable bankruptcy proceedings in any jurisdiction or the whole or any substantial part of the assets of Findomestic are subject to a *pignoramento* or similar procedure having a similar effect; or
- (iii) Findomestic takes any action for a restructuring or deferment of fulfilment of any of its obligations relating to financial indebtedness or makes any out of court settlements with its creditors (to the extent such out of court settlements may be materially prejudicial to the interests of the Noteholders) for the extension of fulfilment of its obligations relating to financial indebtedness or the enforcement of any guarantee given to guarantee such fulfilment; or
- (d) Winding up of Findomestic:

an order is made or an effective resolution is passed for the winding up, liquidation or dissolution in any form of Findomestic; or

(e) Breach of Cumulative Gross Default Ratio:

the Cumulative Gross Default Ratio, as resulting from the Servicer's Report immediately preceding the relevant Subsequent Portfolio Offer Date, has exceeded the Cumulative Gross Default Trigger Level; or

(f) *Termination of Servicer's appointment*:

the Issuer has terminated the appointment of the Servicer following the occurrence of a Servicer Termination Event in accordance with the provisions of the Servicing Agreement (other than the Servicer Termination Event set out in clause 10.1(f) of the Servicing Agreement); or

(g) Amount of Principal Available Funds credited to the Reinvestment Ledger:

for 2 (two) consecutive Subsequent Portfolio Offer Dates, the amount of Principal Available Funds credited to the Reinvestment Ledger in accordance with item (iii) (*Third*) of the Pre-Acceleration Principal Priority of Payments is higher than 15 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Initial Portfolios; or

(h) Failure to offer for sale Subsequent Portfolios

the Originator fails to offer for sale Subsequent Portfolios to the Issuer for 3 (three) consecutive Offer Dates (unless such event is attributable to Covid-19 pandemic); or

(i) Liquidity Reserve:

on any Payment Date, there are insufficient Interest Available Funds in order to fund the Liquidity Reserve up to the Liquidity Reserve Required Amount in accordance with the Pre-Acceleration Interest Priority of Payments;

(j) Receipt of an Issuer Trigger Notice:

the Issuer has received an Issuer Trigger Notice; or

(k) Service of an early redemption notice:

the Issuer has served a notice of early redemption of the Notes pursuant to Condition 9.3 (*Optional redemption*) or 9.4 (*Optional redemption for taxation reasons*).

The Master Receivables Purchase Agreement contains a number of undertakings by the Originator in respect of its activities relating to the Receivables. The Originator has undertaken, *inter alia*, to refrain from carrying out activities with respect to the Receivables which may prejudice the validity or recoverability of any Receivable or adversely affect the benefit which the Issuer may derive from the Receivables and in particular not to assign or transfer the Receivables to any third party or to create any security interest, charge, lien or encumbrance or other right in favour of any third party in respect of the Receivables. The Originator has also undertaken not to modify or cancel any term or condition of the Loan Agreements or any document to which it is a party relating to the Receivables which may prejudice the Issuer's rights to the Receivables, save in the event such modifications or cancellations are provided for by the Transaction Documents or required by law.

In particular, the Originator has undertaken to promptly inform the Servicer of any material change of the credit policies relating to the Receivables to be included in the Second Initial Portfolio or in any Subsequent Portfolio, providing an explanation of any such change and an assessment of any impact it may have on the new Loans in order for the Servicer to deliver such information, in whole and without delay, through the Inside Information and Significant Event Report, to potential investors in the Notes pursuant to and for the purposes of article 20(10) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards.

The Issuer has granted to the Originator, in accordance with article 1331 of the Italian civil code, upon occurrence of a Tax Event, or – notwithstanding such event – on each date following the Issue Date an option pursuant to which the Originator may repurchase, without recourse, from the Issuer the outstanding Portfolio at the Final Repurchase Price, in accordance with the provisions of article 58 of the Consolidated Banking Act and subject to the conditions set out in the Master Receivables Purchase Agreement. The Issuer has undertaken in the Master Receivables Purchase Agreement to apply the Final Rurchase Price received by the Originator following the exercise by the latter of the option referred to above, together with the other Issuer Available Funds, in performing the optional redemption of the Senior Notes (in whole but not in part) and the Junior Notes (in whole or in part) at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments and subject to the provisions of Condition 9.3 (*Optional redemption*).

The Master Receivables Purchase Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

#### 2. THE SERVICING AGREEMENT

On 1 October 2020, the Originator and the Issuer entered into the Servicing Agreement, pursuant to which the Issuer has appointed Findomestic Banca S.p.A. as Servicer of the Receivables. The

Servicer will also act as the *soggetto incaricato della riscossione dei crediti ceduti e dei servizi di cassa e di pagamento* pursuant to the Securitisation Law. In such capacity, the Servicer shall also be responsible for ensuring that such operations comply with the provisions of articles 2.3, letter (c), and paragraph 6 and 6-bis of the Securitisation Law.

The receipt of the Collections is the responsibility of the Servicer acting as agent (mandatario) of the Issuer. Under the Servicing Agreement, starting from the Issue Date (included) with respect to the First Initial Portfolio or the relevant Transfer Date (included) with respect to the Second Initial Portfolio and each Subsequent Portfolio, the Servicer shall credit any amounts collected or recovered from the Receivables to the Collection Account on the Business Day following receipt thereof. The Servicer will also be responsible for carrying out, on behalf of the Issuer, in accordance with the Servicing Agreement and the Credit and Collection Policies, any activities related to the management, enforcement and recovery of the Defaulted Receivables.

#### The Servicer has undertaken:

- (a) on or prior to each Target Report Date during the Revolving Period, to prepare and deliver the Target Report;
- (b) on or prior to each Accounting Servicer's Report Date, to prepare and deliver the Accounting Servicer's Report, containing, *inter alia*, information relating to the Collections and other accounting information relating to the Receivables;
- (c) on or prior to each Set-Off Report Date, to prepare and deliver the Set-Off Report, highlighting the relevant Set-Off Exposure and the relevant Set-Off Loss (if any) calculated, in each case, on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date;
- (d) on or prior to each Servicer's Report Date, to prepare and deliver the Servicer's Report, containing information relating to the Collections made in respect of the Portfolio during the relevant Collection Period, including, without limitation, a description of the Portfolio, information relating to any Defaulted Receivables and the Collections during the immediately preceding Collection Period and a performance analysis (provided that such report may be subsequently amended in order to include such further information as may be necessary for the purposes of the preparation of the reports under article 7(1) of the EU Securitisation Regulation in accordance with the applicable Regulatory Technical Standards);
- (e) to prepare the Loan by Loan Report setting out information relating to each Loan as at the end of the immediately preceding Collection Period (including, *inter alia*, the information related to the environmental performance of the assets financed by the relevant Loan, if available), in compliance with point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Loan by Loan Report (simultaneously with the SR Investors Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date; and
- (f) to prepare the Inside Information and Significant Event Report containing the information set out in points (f) and (g) of the first sub-paragraph of article 7(1) of the

EU Securitisation Regulation (including, *inter alia*, any material change of the Priority of Payments and of the credit policies relating to the Receivables to be included in the Second Initial Portfolio or in any Subsequent Portfolio and the occurrence of any Issuer Trigger Event), and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Inside Information and Significant Event Report to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes without undue delay following the occurrence of the relevant event triggering the delivery of such report in accordance with the EU Securitisation Regulation and the applicable Regulatory Technical Standards and, in any case, on each Quarterly Report Date (simultaneously with the Loan by Loan Report and the SR Investors Report to be made available on the relevant Quarterly Report Date).

The activities to be carried out by the Servicer include also the processing of administrative and accounting data in relation to the Receivables and the management of such data. The Servicer has represented to the Issuer that it has expertise in servicing exposures of a similar nature to those securitised and has well-documented and adequate policies, procedures and risk-management controls relating to the servicing of exposures in accordance with article 21(8) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria. The Servicer has also represented to the Issuer that it has all skills, software, hardware, information technology and human resources necessary to comply with the efficiency standards required by the Servicing Agreement. The Servicer has further undertaken to use all due diligence to maintain all accounting records relating to the Receivables and the Defaulted Receivables and to supply all relevant information to the Issuer to enable it to prepare its financial statements.

Under the Servicing Agreement, the Servicer has undertaken not to amend the terms and conditions of the Receivables and not to enter into any settlement agreement involving any payment deferral in relation to any Receivable or any waiver, in whole or in part, of any Receivable, unless in compliance with the provisions of the Credit and Collection Policies relating to Defaulted Receivables.

The Servicer may, on behalf of the Issuer, sell one or more Defaulted Receivables to third parties (other than an affiliate of Findomestic), in compliance with the Credit and Collection Policies, provided that:

- (a) in case of sale in the context of a competitive process, the Servicer shall select as purchaser of the Defaulted Receivables the entity which has submitted the best offer or, in case of bilateral sale to an entity selected directly by the Servicer, the purchase price is determined by a third independent party designated by the Issuer in agreement with the Servicer;
- (b) the entity selected by the Servicer as purchaser of the Defaulted Receivables provides the Servicer with (i) a good standing certificate issued by the competent companies' register in respect of the purchaser, stating that it has not been subject to any insolvency proceeding (or any other equivalent certificate under the relevant jurisdiction in which the purchaser is incorporated), and (ii) a solvency certificate signed by a director of the purchaser, each dated not earlier than 10 (ten) Business Days prior to the date of purchase of the Defaulted Receivables;
- (c) the purchaser is authorised to buy Defaulted Receivables pursuant to any applicable law and regulation;

- (d) the relevant purchase price is paid by the purchaser in one single tranche and the legal effects of the transfer of the Defaulted Receivables are subject to the condition precedent that the purchase price has been paid in full; and
- (e) the relevant transfer is made *pro soluto* (i.e. without guarantee of the solvency of the Debtors), at risk of the purchaser pursuant to article 1488, paragraph 2, of the Italian civil code, without any guarantee from the Issuer (including, without limitation, any guarantee as to the existence of the relevant Defaulted Receivables in derogation of article 1266, paragraph 1, of the Italian civil code) and qualifies as an aleatory contract pursuant to article 1469 of the Italian civil code.

In return for the services provided by the Servicer, the Issuer will pay to the Servicer on each Payment Date, in accordance with the applicable Priority of Payments:

- (i) for the services relating to the management and collection of the Receivables which are not classified as Defaulted Receivables, as set out under paragraphs (b), (d), (e), (r), (t), (v), (w), (x) and (cc) of clause 2 of the Servicing Agreement, an annual all-inclusive fee equal to 0.42 per cent. (plus VAT, if applicable) of the Outstanding Principal of the Receivables (other than the Defaulted Receivables) as at the beginning of the Collection Period immediately preceding such Payment Date;
- (ii) for the services relating to the recovery of the Defaulted Receivables, as set out under paragraphs (f) and (u) of clause 2 of the Servicing Agreement, an annual all-inclusive fee equal to 0.05 per cent. (plus VAT, if applicable) of the Collections collected by the Servicer in respect of the Defaulted Receivables during the relevant Collection Period; and
- (iii) for the services relating to monitoring, supervisory notifications and reporting, as set out under paragraphs (h), (i), (j), (l), (m), (n), (o), (p), (y) e (z) of clause 2 of the Servicing Agreement, a monthly all-inclusive fee of Euro 1,000 (plus VAT, if applicable).

The Issuer may (or, in the case of the events under paragraphs (d), (e), (f) and (g) below, shall) terminate the Servicer's appointment and appoint a substitute servicer (unless a Back-up Servicer has been already appointed) which complies with the requirements provided for by the Servicing Agreement (including without limitation, the fact that it has expertise in servicing exposures of a similar nature to those securitised and has well-documented and adequate policies, procedures and risk-management controls relating to the servicing of exposures in accordance with article 21(8) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria), upon occurrence of any of the following events (each, a **Servicer Termination Event**):

- (a) the Servicer fails to deposit or pay any amount required to be paid or deposited, which failure continues unremedied for 5 (five) Business Days after the due date thereof and cannot be attributed to strikes, technical interruptions or other grounded reasons; or
- (b) the Servicer fails to observe or perform any term, condition, covenant or agreement (other than those set out in paragraph (a) above) provided for under the Servicing Agreement and the other Transaction Documents to which it is a party, as long as such failure is, in the reasonable opinion of the Representative of the Noteholders, material prejudicial to the interest of the Noteholders and (unless such failure is not, in the reasonable opinion of the Representative of the Noteholders, capable of remedy) such failure continues for a period of 20 (twenty) days (or 10 (ten) days if the failure relates to the obligations set out under clauses 5.1, 5.2, 5.3, 5.4 5.5 and 5.6 of the Servicing

Agreement) following receipt by the Servicer of written notice from the Issuer, with copy to the Representative of the Noteholders, asking the remedy to such failure; or

- (c) any of the representations and warranties given by the Servicer, pursuant to the Servicing Agreement, is untrue, false or deceptive in any material respect and such default is materially prejudicial to the interest of the Noteholders and, if capable of remedy, is not remedied in accordance with the provisions of the Servicing Agreement and the Warranty and Indemnity Agreement; or
- (d) (i) the Servicer becomes subject to any *amministrazione straordinaria, liquidazione coatta amministrativa* or any other insolvency proceedings, or resolution is passed by the competent body of the Servicer approving the winding-up of the Servicer or the admission of the same to any of the aforesaid proceedings; or (ii) the Servicer takes any action for a restructuring or deferment of fulfilment of any of its obligations relating to financial indebtedness or makes any out of court settlements with its creditors (to the extent such out of court settlements may be materially prejudicial to the interests of the Noteholders) for the extension of fulfilment of its obligations relating to financial indebtedness or the enforcement of any guarantee given to guarantee such fulfilment; or
- (e) an order is issued or a resolution is adopted by the competent body of the Servicer approving the liquidation of the Servicer; or
- (f) it becomes unlawful for the Servicer to perform or comply with any of its obligations under the Servicing Agreement or the other Transaction Documents to which it is a party; or
- (g) the Servicer is or will be unable to meet the current or future legal requirements provided for by law and the Bank of Italy's regulations for entities acting as servicers in the context of a securitisation transaction.

#### In the event that:

- (i) a BNPP Downgrade Event occurs; or
- (ii) Findomestic ceases to be controlled, directly or indirectly, by BNP Paribas,

the Issuer shall appoint as back-up servicer, within 30 (thirty) days from the occurrence of any of the events listed under paragraphs (i) and (ii) above, an entity identified by the Issuer, with the assistance of the Back-up Servicer Facilitator, which complies with the requirements provided for by the Servicing Agreement for substitute servicers (including without limitation, the fact that it has expertise in servicing exposures of a similar nature to those securitised and has well-documented and adequate policies, procedures and risk-management controls relating to the servicing of exposures in accordance with article 21(8) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria) (the **Back-up Servicer**).

The Servicing Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

#### 3. THE WARRANTY AND INDEMNITY AGREEMENT

On 1 October 2020, the Issuer and the Originator entered into the Warranty and Indemnity Agreement, pursuant to which the Originator has given certain representations and warranties in favour of the Issuer in relation to the Receivables comprised in the First Initial Portfolio, the

Second Initial Portfolio and each Subsequent Portfolio and has agreed to indemnify the Issuer in respect of certain liabilities of the Issuer incurred in connection with the purchase and ownership of the Portfolio or repurchase the Receivables which do not comply with such representations and warranties.

The Warranty and Indemnity Agreement contains representations and warranties given by the Originator as to matters of law and fact affecting the Originator including, without limitation, that the Originator validly exists as a juridical person, has the corporate authority and power to enter into the Transaction Documents to which it is party and assume the obligations contemplated therein and has all the necessary authorisations therefor.

The Warranty and Indemnity Agreement sets out standard representations and warranties in respect of the Receivables including, *inter alia*, that, as of the dates set out therein, the Receivables comprised in the First Initial Portfolio, the Second Initial Portfolio and each Subsequent Portfolio (i) are valid, in existence and in compliance with the Criteria, and (ii) relate to Loan Agreements which have been entered into, executed and performed by the Originator in compliance with all applicable laws, rules and regulations (including the Usury Law).

In addition, the Originator has represented that:

- (a) Findomestic is a credit institution (as defined in article 1.1 of Directive 2000/12/CE) and its "home Member State" (as that term is defined in article 2 of Directive 2001/24/EC on the re-organisation and winding up of credit institutions by reference to article 1.6 of Directive 2000/12/EC) is located within the territory of the Republic of Italy, pursuant to articles 20(2) and 20(3), of the EU Securitisation Regulation;
- (b) as at the relevant Valuation Date and as at the relevant Transfer Date, each Receivable is not subject to any lien (*pignoramento*), seizure (*sequestro*) or other charge in favour of any third party nor there are elements that can be foreseen to adversely affect the enforceability of the transfer of such Receivable under the Master Receivables Purchase Agreement pursuant to article 20(6) of the EU Securitisation Regulation;
- (c) as at the relevant Valuation Date and as at the relevant Transfer Date, the Receivables comprised in the First Initial Portfolio are, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will be, homogeneous in terms of asset type, taking into account the specific characteristics relating to the cash flow of the asset type including their contractual, credit-risk and prepayment characteristics, for the purposes of article 20(8) of the EU Securitisation Regulation and the Regulatory Technical Standards, given that:
  - (i) all Receivables are or will be, as the case may be, originated by Findomestic based on similar credit policies which apply similar approaches to the assessment of credit risk associated with the underlying exposures;
  - (ii) all Receivables are or will be, as the case may be, serviced by Findomestic pursuant to similar servicing procedures;
  - (iii) the Receivables fall or will fall, as the case may be, within the same asset category of the relevant Regulatory Technical Standards named "credit facilities provided to individuals for personal, family or household consumption purposes"; and

- (iv) although no specific homogeneity factor is required to be met, as at the relevant Valuation Date all assigned debtors are (or will be, as the case may be) resident in the Republic of Italy;
- (d) the Receivables comprised in the First Initial Portfolio constitute, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will constitute, valid and lawful obligations, binding on each party thereto, with full recourse to the Debtors pursuant to article 20(8) of the Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (e) the First Initial Portfolio does not, and the Second Initial Portfolio and each Subsequent Portfolio will not, comprise any transferable securities, as defined in point (44) of article 4(1) of Directive 2014/65/EU, pursuant to article 20(8) of the Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (f) the First Initial Portfolio does not, and the Second Initial Portfolio and each Subsequent Portfolio will not, comprise any securitisation positions, pursuant to article 20(9) of the Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (g) the Loans from which the Receivables comprised in the First Initial Portfolio, the Second Initial Portfolio or each Subsequent Portfolio arise (or will arise, as the case may be) have been (or will be, as the case may be) disbursed in Findomestic's ordinary course of business; Findomestic carries out lending activity for more than 5 (five) years, pursuant to article 20(10) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (h) the Receivables comprised in the First Initial Portfolio have been, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will be, selected by the Originator in accordance with credit policies which are no less stringent than those that Findomestic applied at the time of origination to similar exposures that have not been (or will not be) assigned in the context of the Securitisation, pursuant to article 20(10) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (i) Findomestic has assessed the Debtors' creditworthiness in compliance with the requirements set out in article 8 of Directive 2008/48/EC, pursuant to article 20(10) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;
- (j) as at the relevant Valuation Date and as at the relevant Transfer Date, the Receivables comprised in the First Initial Portfolio are not, and the Receivables comprised in the Second Initial Portfolio and each Subsequent Portfolio will not, be qualified as exposures in default within the meaning of Article 178, paragraph 1, of Regulation (EU) no. 575/2013 or as exposures to a credit-impaired debtor or guarantor, who, to the best of the Originator's knowledge:
  - (i) has been declared insolvent or had a court grant his creditors a final non-appealable right of enforcement or material damages as a result of a missed payment within three years prior to the date of origination or has undergone a debt-restructuring process with regard to his non-performing exposures within three years prior to the relevant Transfer Date;
  - (ii) was, at the time of origination, where applicable, on a public credit registry of persons with adverse credit history; or

(iii) has a credit assessment or a credit score indicating that the risk of contractually agreed payments not being made is significantly higher than the ones of comparable exposures held by the Originator which have not been assigned to the Issuer under the Securitisation,

in each case pursuant to paragraph 20(11) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria;

- (k) the Outstanding Balance of the Receivables owed by the same assigned debtor does not exceed 2 per cent. of the aggregate Outstanding Balance of all Receivables comprised in the Portfolio, pursuant to article 20(13) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria; and
- (1) the First Initial Portfolio does not, and the Second Initial Portfolio and each Subsequent Portfolio will not, comprise any derivatives, pursuant to article 21(2) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

Pursuant to the Warranty and Indemnity Agreement, the Originator has agreed to indemnify and hold harmless the Issuer, its officers or agents or any of its permitted assigns from and against any and all damages, losses, claims, costs and expenses awarded against, or incurred by such parties which arise out of or result from, *inter alia*, (a) any representations and/or warranties made by the Originator under the Warranty and Indemnity Agreement, being false, incomplete or incorrect; (b) the failure by the Originator to comply with any of its obligations under the Transaction Documents; (c) any amount of any Receivable not being collected as a result of the proper and legal exercise of any right of set-off against the Originator by the relevant Debtor and/or any insolvency receiver of the relevant Debtor; (d) the failure of the terms and conditions of any Loan Agreement on the relevant Valuation Date to comply with the provision of article 1283; or (e) the failure to comply with the provisions of the Usury Law in respect of any interest accrued under the Loan Agreement.

According to the Warranty and Indemnity Agreement, as an alternative to the payment of certain indemnity payments obligation of the Originator, the Originator has granted to the Issuer, in accordance with article 1331 of the Italian civil code, an option pursuant to which the Issuer may sell to the Originator, in accordance with the provisions of article 1260 of the Italian civil code or, to the extent applicable, article 58 of the Consolidated Banking Act and subject to the conditions set out in the Warranty and Indemnity Agreement, one or more Receivables in relation to which any representations and/or warranties made by the Originator under the Warranty and Indemnity Agreement is false, incomplete or incorrect.

The Warranty and Indemnity Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

# 4. THE CASH ALLOCATION, MANAGEMENT AND PAYMENTS AGREEMENT

On or about the Issue Date, the Issuer, the Originator, the Servicer, the Representative of the Noteholders, the Calculation Agent, the Corporate Servicer, the Account Bank, the Cash Manager and the Paying Agent entered into the Cash Allocation, Management and Payments Agreement.

Under the terms of the Cash Allocation, Management and Payments Agreement:

(a) the Account Bank has agreed to establish and maintain, in the name and on behalf of the Issuer, the Payments Account, the Collection Account, the Liquidity Reserve Account, the Cash Reserve Account, the Set-Off Reserve Account, the Securities

Account and the Expenses Account and to provide the Issuer with certain reporting services together with account handling services in relation to monies and securities from time to time standing to the credit of such accounts;

- (b) the Corporate Servicer has agreed to operate the Expenses Account held with the Account Bank, in accordance with the instructions of the Issuer;
- (c) the Cash Manager may, in the name and on behalf of the Issuer, select the Eligible Investments in which the cleared credit balance of any of the Accounts (other than the Expenses Account and the Securities Account) will be invested and shall instruct the Account Bank to settle such Eligible Investments accordingly;
- (d) the Calculation Agent has agreed to provide the Issuer with calculation services, including, without limitation the preparation of the following reports: (i) on or prior to each Calculation Date, the Payments Report setting out, inter alia, the Issuer Available Funds and each of the payments and allocations to be made by the Issuer on the next Payment Date, in accordance with the applicable Priority of Payments; and (ii) on or prior to each Investors Report Date, the Investors Report setting out certain information with respect to the Portfolio and the Notes. The Investors Report will be available for inspection on the website of the Calculation Agent (being, as at the date of this Prospectus, www.securitisation-services.com). In addition, the Calculation Agent shall, subject to receipt of any relevant information from the Issuer or the Servicer, prepare the SR Investors Report setting out certain information with respect to the Portfolio and the Notes (including the information referred to in point (e), items (i), (ii) and (iii), of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation) and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the SR Investors Report (simultaneously with the Loan by Loan Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date; and
- (e) the Paying Agent has agreed to provide the Issuer with certain payment services together with certain calculation services in relation to the Notes.

The Accounts held with the Account Bank shall be opened in the name of the Issuer and shall be operated by the Account Bank and the amounts or securities standing to the credit thereof shall be debited and credited in accordance with the provisions of the Cash Allocation, Management and Payments Agreement.

The Issuer will maintain with the Calculation Agent a reinvestment ledger (the **Reinvestment Ledger**). During the Revolving Period, the Principal Available Funds will be credited to the Reinvestment Ledger in accordance with the Pre-Acceleration Principal Priority of Payments. Any such amounts credited to the Reinvestment Ledger will then be allocated towards the purchase of Subsequent Portfolios during the Revolving Period in accordance with the Pre-Acceleration Principal Priority of Payments. The Issuer may purchase Subsequent Portfolios on any relevant Transfer Date with amounts standing to the credit of the Reinvestment Ledger. After the end of the Revolving Period, such amounts will be applied as Principal Available Funds in accordance with the applicable Priority of Payments.

The Issuer will maintain with the Calculation Agent the Interest Deficiency Ledger. In addition, the Issuer will maintain with the Calculation Agent a principal deficiency ledger (the **Principal Deficiency Ledger**).

The Calculation Agent shall record amounts as appropriate on the Principal Deficiency Ledger, by:

- (a) crediting the Principal Deficiency Ledger by an amount equal to the amounts allocated under item (vii) (*Seventh*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date; and
- (b) debiting the Principal Deficiency Ledger by an amount equal to the aggregate of (A) the Default Amount for the relevant Collection Period and (B) an amount equal to the amount applied in accordance with item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments.

#### In the event that:

- (a) a material default is made by an Agent in the performance of its obligations under the Cash Allocation, Management and Payments Agreement; or
- (b) any of the representations and warranties given by it under the Cash Allocation, Management and Payments Agreement proves to be inaccurate in any respect,

and in each case in the opinion of the Representative of the Noteholders such default or inaccuracy is materially prejudicial to the interests of the holders of the Most Senior Class of Notes then outstanding, provided that such default or inaccuracy continues unremedied for a period of 30 (thirty) days after the earlier of such Agent becoming aware of such default or inaccuracy and receipt by such Agent of a written notice from the Representative of the Noteholders requiring the same to be remedied, the Issuer may terminate the appointment of the relevant Agent and appoint a substitute Agent in accordance with the Cash Allocation, Management and Payments Agreement.

In addition, the Issuer may (or, in the case of the events under paragraphs (b), (c) and (d) below, shall) terminate the appointment of an Agent and appoint a substitute Agent in accordance with the Cash Allocation, Management and Payments Agreement if:

- (a) any of the Agents fails to comply with any of its respective obligations under clauses 4.1(a) (Operation of the Accounts), 4.1(b) (No payments if account overdrawn), 4.2 (Duties in relation to payments), 4.3 (Duties in relation to Eligible Investments), 4.5(b) (Funds held for the Noteholders and the Other Issuer Creditors), 4.5(c) (Exclusions of set-off and interest), 4.6 (Reports), 5 (Duties of the Calculation Agent), 6.5 (Cash Manager Report), 7.4 (Exclusion of liens and interest), 7.5 (Payments to Noteholders), 7.12 (Publication of Notices), 8.1 (Determination and notification of the Interest Payment Amount), 9.2 (Details of Records) of the Cash Allocation, Management and Payments Agreement, and the relevant default continues unremedied for a period of 5 (five) Business Days after the occurrence thereof); or
- (b) an Insolvency Event occurs in relation to any Agent; or
- (c) the Account Bank or the Paying Agent ceases to be an Eligible Institution in accordance with the provisions of clause 4.4 (*Loss of status of Eligible Institution by the Account Bank*) or clause 8.3 (*Loss of status of Eligible Institution by the Paying Agent*) of the Cash Allocation, Management and Payments Agreement; or
- (d) if the relevant Agent is rendered unable to perform its obligations under the Cash Allocation, Management and Payments Agreement for a period of 60 (sixty) days by circumstances beyond its control.

The Cash Allocation, Management and Payments Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

## 5. THE INTERCREDITOR AGREEMENT

On or about the Issue Date, the Issuer, the Quotaholder, the Other Issuer Creditors and the Reporting Entity entered into the Intercreditor Agreement. Under the Intercreditor Agreement provision is made as to the application of the Issuer Available Funds and as to the circumstances in which the Representative of the Noteholders will be entitled to exercise the Issuer' Rights.

In the Intercreditor Agreement the Other Issuer Creditors have agreed, *inter alia*, to the order of priority of payments to be made out of the Issuer Available Funds. The obligations owed by the Issuer to the Noteholders and, in general, to the Other Issuer Creditors are limited recourse obligations of the Issuer. The Noteholders and the Other Issuer Creditors have a claim against the Issuer only to the extent of the Issuer Available Funds in each case subject to and as provided in the Intercreditor Agreement and the other Transaction Documents.

Under the terms of the Intercreditor Agreement, the Issuer has undertaken, following the service of an Issuer Trigger Notice, to comply with all directions of the Representative of the Noteholders, acting pursuant to the Conditions, in relation to the management and administration of the Portfolio.

Under the Intercreditor Agreement, the Originator has undertaken that it will: (i) retain, on an on-going basis, a material net economic interest of not less than 5 (five) per cent. in the Securitisation, in accordance with option (d) of article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, which as at the Issue Date consists of a retention of all the Class B Notes; (ii) not change the manner in which the net economic interest is held, unless expressly permitted by article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards; (iii) procure that any change to the manner in which such retained interest is held in accordance with paragraph (ii) above will be notified to the Calculation Agent to be disclosed in the SR Investors Report; and (iv) comply with the disclosure obligations imposed on originators under article 7(1)(e)(iii) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, subject always to any requirement of law, by providing the Calculation Agent with the relevant information about the risk retained to be disclosed in the SR Investors Report, in each case provided that the Originator is only required to do so to the extent that the retention and disclosure requirements under the EU Securitisation Regulation and the relevant Regulatory Technical Standards are applicable to the Securitisation. In addition, the Originator has undertaken that the material net economic interest held by it shall not be split amongst different types of retainers and shall not be subject to any credit-risk mitigation or hedging, in accordance with article 6(3) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards. For further details, see the section headed "Risk Retention and Transparency Requirements".

Under the Intercreditor Agreement, the parties thereto have acknowledged that the disposal of Receivables is permitted only in the following circumstances: (A) from the Issuer to the Originator, in case of any breach of representations and warranties by the Originator pursuant to the terms of the Warranty and Indemnity Agreement, (B) from the Issuer to Originator, in case of repurchase of the Portfolio in the context of an early redemption of the Notes in accordance with Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*) pursuant to the terms of the Master Receivables Purchase Agreement, (C) from the Issuer (or the Servicer on its behalf) to third parties in case of sale of Defaulted Receivables pursuant to the terms of the Servicing Agreement, and (D) from the Issuer (or the Representative of the Noteholders on its behalf) to third parties in case of disposal of the

Portfolio following the delivery of an Issuer Trigger Notice pursuant to the terms of the Intercreditor Agreement. Therefore, no active portfolio management within the meaning of article 20(7) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria is allowed.

Under the Intercreditor Agreement, the parties thereto have acknowledged that both the interest rate applicable to the Receivables and the interest rate applicable to the Notes are fixed. Therefore, there is no interest rate risk to be mitigated as required by article 21(2) of the EU Securitisation Regulation.

Under the Intercreditor Agreement, the parties thereto have acknowledged that the Originator shall be responsible for compliance with article 7 of the EU Securitisation Regulation.

Each of the Issuer and the Originator has agreed that Findomestic is designated as Reporting Entity, pursuant to and for the purposes of article 7(2) of the EU Securitisation Regulation and, in such capacity as Reporting Entity, it has fulfilled before pricing and/or shall fulfil after the Issue Date, as the case may be, the information requirements pursuant to points (a), (b), (d), (e), (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and article 22 of the EU Securitisation Regulation.

Under the Intercreditor Agreement, the parties thereto have acknowledged that, as at the date of this Prospectus, European DataWarehouse is not registered in accordance with article 10 of the EU Securitisation Regulation but meets the requirements set out in the fourth sub-paragraph of article 7(2) of the EU Securitisation Regulation, as referred to in the European DataWarehouse's press release published at the following website: https://eurodw.eu/wpcontent/uploads/0\_2018\_NOVEMBER\_European-DataWarehouse-Offers-Website-Which-Adheres-to-Standards-Outlined-in-the-Securitisation-Regulation.pdf. In addition, each of the Issuer and the Originator has agreed that the Originator is designated as first contact point for investors and competent authorities pursuant to the third sub-paragraph of article 27(1) of the EU Securitisation Regulation.

As to pre-pricing information, the Originator has confirmed that, before pricing, it has been, as initial holder of the Notes, in possession of, and in case of subsequent sale of the Notes it will make available to potential investors:

- (a) through the Securitisation Repository, the information under point (a) of the first subparagraph of article 7(1) of the EU Securitisation Regulation and, in draft form, the information and documentation under points (b) and (d) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation;
- (b) through the Securitisation Repository, data on static and dynamic historical default and loss performance, such as delinquency and default data, for substantially similar exposures to those being securitised covering a period of at least 5 (five) years, and the sources of those data and the basis for claiming similarity, pursuant to article 22(1) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria; and
- through the websites of Bloomberg and Intex (being, as at the date of this Prospectus, www.bloomberg.com and www.intex.com respectively), a liability cash flow model which precisely represents the contractual relationship between the Receivables and the payments flowing between the Originator, the investors in the Notes, other third parties and the Issuer pursuant to article 22(3) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

As to post-closing information, the relevant parties to the Intercreditor Agreement have agreed and undertaken as follows:

# (a) the Servicer shall prepare:

- the Loan by Loan Report setting out information relating to each Loan as at the end of the immediately preceding Collection Period (including, *inter alia*, the information related to the environmental performance of the assets financed by the relevant Loan, if available), in compliance with point (a) of the first subparagraph of article 7(1) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Loan by Loan Report (simultaneously with the SR Investors Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date;
- the Inside Information and Significant Event Report containing the information (ii) set out in points (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation (including, inter alia, any material change of the Priority of Payments and of the credit policies relating to the Receivables to be included in the Second Initial Portfolio or in any Subsequent Portfolio and the occurrence of any Issuer Trigger Event), and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the Inside Information and Significant Event Report to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes without undue delay following the occurrence of the relevant event triggering the delivery of such report in accordance with the EU Securitisation Regulation and the applicable Regulatory Technical Standards and, in any case, on each Quarterly Report Date (simultaneously with the Loan by Loan Report and the SR Investors Report to be made available on the relevant Quarterly Report Date);
- (b) the Calculation Agent shall, subject to receipt of any relevant information from the Issuer or the Servicer, prepare the SR Investors Report setting out certain information with respect to the Portfolio and the Notes (including the information referred to in point (e), items (i), (ii) and (iii), of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation) and deliver it to the Reporting Entity in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, the SR Investors Report (simultaneously with the Loan by Loan Report and the Inside Information and Significant Event Report to be made available on the relevant Quarterly Report Date) to the holders of a securitisation position, the competent authorities referred to in article 29 of the EU Securitisation Regulation and, upon request, to potential investors in the Notes on each Quarterly Report Date; and
- (c) the Issuer shall deliver to the Reporting Entity (A) a copy of the final Prospectus, the other final Transaction Documents and any other final document or information required under article 22(5) of the EU Securitisation Regulation, in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, such documents to the investors in the Notes by no later than 15 (fifteen) days after the Issue Date, (B) the stratification tables relating to the aggregate of the First Initial

Portfolio and the Second Initial Portfolio in a timely manner in order for the Reporting Entity to make available, through the Securitisation Repository, such stratification tables to investors and potential investors in the Notes, and (C) any other document or information that may be required to be disclosed to the investors or potential investors in the Notes and the competent authorities referred to in article 29 of the EU Securitisation Regulation pursuant to the EU Securitisation Regulation and the applicable Regulatory Technical Standards in a timely manner (to the extent not already provided by other parties),

in each case in accordance with the requirements provided by the EU Securitisation Regulation and the applicable Regulatory Technical Standards.

In addition, pursuant to the Intercreditor Agreement, the Originator has undertaken to make available to investors in the Notes on an ongoing basis and to potential investors in the Notes upon request, through the websites of Bloomberg and Intex (being, as at the date of this Prospectus, www.bloomberg.com and www.intex.com respectively), a liability cash flow model (as updated from time to time) which precisely represents the contractual relationship between the Receivables and the payments flowing between the Originator, the investors in the Notes, other third parties and the Issuer pursuant to article 22(3) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

The Intercreditor Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

#### 6. THE MANDATE AGREEMENT

On or about the Issue Date, the Issuer and the Representative of the Noteholders entered into the Mandate Agreement under which, subject to an Issuer Trigger Notice being served upon the Issuer or upon failure by the Issuer to exercise its rights under the Transaction Documents, the Representative of the Noteholders, acting in such capacity, shall be authorised to exercise, in the name and on behalf of the Issuer, all the Issuer's non-monetary rights arising out of certain Transaction Documents to which the Issuer is a party.

The Mandate Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

## 7. THE CORPORATE SERVICES AGREEMENT

Under the Corporate Services Agreement entered into on or about the Issue Date, between the Issuer, the Corporate Servicer and the Representative of the Noteholders, the Corporate Servicer has agreed to provide certain corporate administration and management services to the Issuer in relation to the Securitisation.

The Corporate Services Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

#### 8. THE SUBORDINATED LOAN AGREEMENT

Under the terms of the Subordinated Loan Agreement:

(a) on the Issue Date, the Subordinated Loan Provider will advance the Liquidity Reserve Proceeds (in an amount equal to the Liquidity Reserve Initial Amount), the Cash Reserve Proceeds (in an amount equal to the Cash Reserve Initial Amount) and the

- Start-up Costs Proceeds to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents; and
- (b) on the Settlement Date, the Subordinated Loan Provider will advance the Liquidity Reserve Proceeds (in an amount equal to the Liquidity Reserve Increase Amount) and the Cash Reserve Proceeds (in an amount equal to the Cash Reserve Increase Amount) to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

Following the occurrence of a BNPP Downgrade Event, the Subordinated Loan Provider will also advance the Set-Off Reserve Proceeds to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

The Subordinated Loan Agreement, and any non-contractual obligations arising out of or in connection with it, are governed by and shall be construed in accordance with Italian law.

#### THE ACCOUNTS

The Issuer has opened and, subject to the terms of the Transaction Documents, shall at all times maintain the following accounts:

## (1) **Collection Account**

Pursuant to the Servicing Agreement and the Cash Allocation, Management and Payments Agreement, the Servicer shall credit to the Collection Account established in the name of the Issuer with the Account Bank all the amounts received or recovered on the Business Day immediately following the date on which the payment is received or recovered.

The Collection Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

## (2) **Payments Account**

All amounts payable on each Payment Date will, 2 (two) Business Days (or one Business Day, for as long as the Paying Agent and the Account Bank are the same entity) prior to such Payment Date, be paid into the Payments Account established in the name of the Issuer with the Account Bank.

The Payments Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

## (3) **Set-Off Reserve Account**

The Issuer has established with the Account Bank the Set-Off Reserve Account on which the Set-Off Reserve will be credited.

The Set-Off Reserve Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

## (4) Liquidity Reserve Account

The Issuer has established with the Account Bank the Liquidity Reserve Account on which the Liquidity Reserve will be credited.

The Liquidity Reserve Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

## (5) Cash Reserve Account

The Issuer has established with the Account Bank the Cash Reserve Account on which the Cash Reserve will be credited.

The Cash Reserve Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

## (6) Securities Account

The Issuer has established with the Account Bank the Securities Account into which any Eligible Investments consisting of securities purchased using funds standing to the credit of Accounts (other than the Expenses Account and the Securities Account) shall be deposited or recorded.

The Securities Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

# (7) Expenses Account

The Issuer has established with the Account Bank the Expenses Account into which, on the Issue Date, and, if necessary, on any Payment Date, an amount will be credited which will be used by the Issuer to bring the amount of the Expenses Account up to (but not exceeding) the Retention Amount.

# (8) **Quota Capital Account**

The Issuer has also established with Banca Monte dei Paschi di Siena S.p.A. the Quota Capital Account for the deposit of its quota capital.

The Account Bank will be required at all times to be an Eligible Institution. Should it cease to be an Eligible Institution, the Accounts held with the Account Bank will be transferred to another Eligible Institution within 30 calendar days from the date on which the Account Bank ceased to be an Eligible Institution.

## TERMS AND CONDITIONS OF THE NOTES

The following is the text of the terms and conditions of the Notes (the **Conditions**). In these Conditions, references to the "holder" of a Note and to the "Noteholders" are to the ultimate owners of the Notes, dematerialised and evidenced by book entries with Monte Titoli S.p.A. (**Monte Titoli**) in accordance with the provisions of (i) article 83-bis of the Financial Laws Consolidation Act, and (ii) the CONSOB and Bank of Italy Joint Resolution. The Noteholders are deemed to have notice of and are bound by, and shall have the benefit of, inter alia, the terms of the Rules of the Organisation of the Noteholders, attached as an Exhibit to, and forming part of, these Conditions.

The €4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the **Class A Notes** or the **Senior Notes**) and the €1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the **Class B Notes** or the **Junior Notes** and, together with the Senior Notes, the **Notes**) will be issued by the Issuer on the Issue Date pursuant to the Securitisation Law.

The principal source of payment of interest and repayment of principal on the Notes will be the collections and recoveries made in respect of monetary claims and connected rights arising out of consumer loan agreements entered into by Findomestic Banca S.p.A., as Originator, and certain Debtors, and purchased by the Issuer from the Originator pursuant to the Master Receivables Purchase Agreement. The Issuer has purchased the First Initial Portfolio on 1 October 2020. In addition to the First Initial Portfolio, pursuant to the Master Receivables Purchase Agreement and the relevant Second Initial Portfolio Transfer Agreement, the Originator may assign and transfer to the Issuer, which shall purchase from the Originator, in accordance with the combined provisions of articles 1 and 4 of the Securitisation Law and article 58 of the Consolidated Banking Act, the Second Initial Portfolio. During the Revolving Period, if the Originator offers for sale Subsequent Portfolios and if certain conditions are met, the Issuer will use the Principal Available Funds to purchase Subsequent Portfolios of Receivables from the Originator.

By virtue of the operation of article 3 of the Securitisation Law and the Transaction Documents, the Portfolio and the other Issuer's Rights are segregated (*costituiscono patrimonio separato*) under Italian law from all other assets of the Issuer and from the assets relating to the Previous Securitisation and any further securitisation transaction carried out by it pursuant to these Conditions and are only available, both before and after a winding-up of the Issuer, to satisfy the obligations of the Issuer to the Noteholders, the Other Issuer Creditors and any other third party creditors in respect of any fees, costs and expenses in relation to the Securitisation.

The Notes will be issued by the Issuer on a partly paid basis. On the Issue Date, the full Nominal Amount of the Notes will be issued. Subject to the Master Receivables Purchase Agreement, the Subscription Agreement and these Conditions, the Notes Initial Subscription Payments will be made by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on the Issue Date in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price of the First Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Initial Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Issue Date pursuant to the Subscription Agreement and the Conditions). In addition, if the Second Initial Portfolio is offered for sale pursuant to the Master Receivables Purchase Agreement, subject to the Master Receivables Purchase Agreement, the Subscription Agreement and these Conditions the Notes Additional Subscription Payments will be made by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on the Settlement Date in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price for the Second Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Additional Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Settlement Date pursuant to the Subscription Agreement and these Conditions).

Any reference below to a **Class** of Notes or a **Class** of Noteholders shall be a reference to the Senior Notes or the Junior Notes, as the case may be, or to the respective ultimate owners thereof.

#### 1. INTRODUCTION

1.1 Noteholders deemed to have notice of Transaction Documents

The Noteholders are entitled to the benefit of, are bound by and are deemed to have notice of, all the provisions of the Transaction Documents (described below).

1.2 Provisions of Conditions subject to Transaction Documents

Certain provisions of these Conditions include summaries of, and are subject to, the detailed provisions of the Transaction Documents.

1.3 Copies of Transaction Documents available for inspection

Copies of the Transaction Documents (other than the Subscription Agreement) are available for inspection by the Noteholders on the Securitisation Repository.

- 1.4 Description of Transaction Documents
  - 1.4.1 Pursuant to the Subscription Agreement, the Issuer has agreed to issue the Notes, and Findomestic as Class A Notes Subscriber and Class B Notes Subscriber has agreed to subscribe for the Notes, subject to the terms and conditions set out thereunder, and has also appointed Banca Finint, which has accepted, as Representative of the Noteholders.
  - 1.4.2 Pursuant to the Warranty and Indemnity Agreement, the Originator has given certain representations and warranties in favour of the Issuer in relation to the Portfolio and certain other matters and has agreed to indemnify the Issuer in respect of certain liabilities of the Issuer incurred in connection with the purchase and ownership of the Portfolio or repurchase the Receivables which do not comply with such representations and warranties.
  - 1.4.3 Pursuant to the Servicing Agreement, the Servicer has agreed to administer, service and collect amounts in respect of the Portfolio on behalf of the Issuer. The Servicer will be the *soggetto incaricato della riscossione dei crediti ceduti e dei servizi di cassa e di pagamento* pursuant to the Securitisation Law and, in such capacity, shall be responsible for verifying that the operations comply with the law and the Prospectus pursuant to article 2, paragraph 3(c) and article 2, paragraph 6-bis of the Securitisation Law.
  - 1.4.4 Pursuant to the Corporate Services Agreement, the Corporate Servicer has agreed to provide to the Issuer certain services in relation to the management of the Issuer.
  - 1.4.5 Pursuant to the Cash Allocation, Management and Payments Agreement, the Calculation Agent, the Paying Agent, the Account Bank and the Cash Manager have agreed to provide the Issuer with certain calculation, notification, reporting and agency services together with account handling, cash management and payment services in relation to moneys and securities from time to time standing to the credit of the Accounts. The Cash Allocation, Management and Payments Agreement also contains provisions relating to, *inter alia*, the payment of principal and interest in respect of the Notes of each Class.

- 1.4.6 Pursuant to the Monte Titoli Mandate Agreement, Monte Titoli has agreed to provide the Issuer with certain depository and administration services in relation to the Notes.
- 1.4.7 Pursuant to the Intercreditor Agreement, provision is made as to the application of the Issuer Available Funds and as to the circumstances in which the Representative of the Noteholders will be entitled to exercise the Issuer' Rights.
- 1.4.8 Pursuant to the Subordinated Loan Agreement, the Subordinated Loan Provider will advance the Liquidity Reserve Proceeds, the Cash Reserve Proceeds and the Start-up Costs Proceeds to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents. Following the occurrence of a BNPP Downgrade Event, the Subordinated Loan Provider will also advance the Set-Off Reserve Proceeds to the Issuer in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.
- 1.4.9 Pursuant to the Mandate Agreement, the Representative of the Noteholders will be authorised, subject to an Issuer Trigger Notice being served upon the Issuer following the occurrence of an Issuer Trigger Event or upon failure by the Issuer to exercise its rights under the Transaction Documents and fulfilment of certain other conditions, to exercise, in the name and on behalf of the Issuer, all the Issuer's non-monetary rights arising out of certain Transaction Documents to which the Issuer is a party.
- 1.4.10 Pursuant to the Quotaholder's Agreement, certain rules have been set forth in relation to the corporate management of the Issuer.
- 1.4.11 Pursuant to the Master Definitions Agreement, the definitions and interpretation of certain terms and expressions used in the Transaction Documents have been agreed by the parties to the Transaction Documents.

#### 2. DEFINITIONS AND INTERPRETATION

## 2.1 *Definitions*

In these Conditions, the following expressions shall, except where the context otherwise requires and save where otherwise defined, have the following meanings:

**Account Bank** means BNP Paribas Securities Services, Milan branch, or any other entity for the time being acting as Account Bank pursuant to the Cash Allocation, Management and Payments Agreement.

**Accounts** means, collectively, the Payments Account, the Collection Account, the Expenses Account, the Cash Reserve Account, the Liquidity Reserve Account, the Set-Off Reserve Account and the Securities Account and **Account** means any of them.

Advanced Purchase Price means, in respect of the Initial Portfolios and each Subsequent Portfolio, the portion of the purchase price payable by the Issuer to the Originator on the Issue Date in respect of the First Initial Portfolio, on the Settlement Date in respect of the Second Initial Portfolio and on each Payment Date following the relevant Transfer Date in respect of each Subsequent Portfolio, being equal to the aggregate of the Individual Purchase Prices of the Receivables comprised in the First Initial Portfolio, in the Second Initial Portfolio or in the relevant Subsequent Portfolio, as the case may be.

Amortisation Period means the period commencing on (and including) the Payment Date falling immediately after the end of the Revolving Period and ending on (and including) the

earlier of (i) the Cancellation Date, and (ii) the Payment Date on which the Notes will be redeemed in full.

Arranger means BNP Paribas, Italian branch.

**Back-up Servicer** means any entity which will be appointed as back-up servicer pursuant to the Servicing Agreement.

**Back-up Servicer Facilitator** means Banca Finint, or any other entity for the time being acting as Back-up Servicer Facilitator pursuant to the Intercreditor Agreement.

**Banca Finint** means Banca Finint S.p.A., a bank incorporated under the laws of Italy as a "società per azioni", with a sole shareholder, having its registered office in Via V. Alfieri,1, 31015 Conegliano (TV), Italy, share capital of Euro 71,817,500.00 fully paid up, tax code and enrolment in the Companies' Register of Treviso-Belluno number 04040580963, VAT Group "Gruppo IVA FININT S.P.A." - VAT number 04977190265, registered in the Register of the Banks under number 5580 pursuant to article 13 of the Consolidated Banking Act and in the Register of the Banking groups as Parent Company of the Banca Finanziaria Internazionale Banking Group, member of the "Fondo Interbancario di Tutela dei Depositi" and of the "Fondo Nazionale di Garanzia".

**BNP Paribas, Italian branch** means a company incorporated under the laws of the Republic of France as a *société anonyme*, whose registered office is at 16 boulevard des Italiens, 75009 Paris, France, registered with the Chamber of Commerce of Paris under number 662 042 449 RCS, which acts for the purposes hereof through its Italian branch, whose offices are located in Piazza Lina Bo Bardi 3, 20124 Milan, enrolled in the register of the banks held by the Bank of Italy under no. 548250, Fiscal code and VAT code no. 04449690157, REA no. 731270.

**BNP Paribas Securities Services, Milan branch** means BNP Paribas Securities Services, Milan branch, a bank organised and incorporated under the laws of the Republic of France as a *société en commandite par actions*, having its registered office at 3, Rue d'Antin, 75002 Paris, France, acting through its Milan branch with offices at Piazza Lina Bo Bardi, 3, 20124 Milan, Italy, fiscal code and enrolment in the companies' register of Milan number 13449250151, enrolled under number 5483 in the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act.

**Borsa Italiana** means Borsa Italiana S.p.A., with registered office at Piazza degli Affari, 6, 20123 Milan, Italy.

**Business Day** means any day on which TARGET2, the Trans-European Automated Real Time Gross Transfer System, which uses a single shared platform and was launched on 19 November 2007 (or any successor thereto) is open.

**Calculation Agent** means Banca Finint, or any other entity for the time being acting as Calculation Agent pursuant to the Cash Allocation, Management and Payments Agreement.

Calculation Date means the date falling 6 (six) Business Days before each Payment Date.

**Cancellation Date** means the date on which the Notes will be finally and definitively cancelled being:

(a) the earlier of (i) the Final Maturity Date, and (ii) the date on which the Notes are redeemed pursuant to Condition 9.3 (*Optional redemption*), Condition 9.4 (*Optional* 

redemption for tax reasons) or following the delivery of an Issuer Trigger Notice pursuant to Condition 13 (Issuer Trigger Events); or

(b) if the Notes cannot be redeemed in full on the Final Maturity Date as a result of the Issuer having insufficient Issuer Available Funds for application in or towards such redemption, the later of (i) the Payment Date immediately following the date on which all the Receivables will have been paid in full; and (ii) the Payment Date immediately following the date on which all the Receivables then outstanding will have been entirely written off by the Issuer as a consequence of the Servicer having certified to the Representative of the Noteholders, and the Representative of the Noteholders having given notice to the Noteholders on the basis of such certificate pursuant to the Conditions, that there is no reasonable likelihood, following the application of all the Issuer Available Funds, of there being any further realisations in respect of the Portfolio or the other Issuer's Rights (whether arising from judicial enforcement proceedings or otherwise) which would be available to pay any amount outstanding under the Notes.

Cash Allocation, Management and Payments Agreement means the cash allocation, management and payments agreement entered into on or about the Issue Date between the Issuer, the Servicer, the Originator, the Representative of the Noteholders, the Account Bank, the Corporate Servicer, the Calculation Agent, the Paying Agent and the Cash Manager, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Cash Manager** means Findomestic Banca S.p.A., or any other entity for the time being acting as Cash Manager pursuant to the Cash Allocation, Management and Payments Agreement.

**Cash Manager Report** means the monthly report to be prepared and delivered by the Cash Manager on or prior to each Cash Manager Report Date in accordance with the provisions of the Cash Allocation, Management and Payments Agreement.

**Cash Manager Report Date** means the 3<sup>rd</sup> (third) calendar day of each month or, if such day is not a Business Day, the immediately following Business Day.

**Cash Reserve** means, in respect of any Payment Date up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amount standing to the credit of the Cash Reserve Account (before making the calculations required to be made in respect of such Payment Date).

**Cash Reserve Account** means the euro denominated account established in the name of the Issuer with the Account Bank, with IBAN code: IT31W0347901600000802384905, or such other substitute account opened in accordance with the Cash Allocation, Management and Payments Agreement.

Cash Reserve Required Amount means, in respect of any Payment Date up to (but excluding) the earlier of (A) the Payment Date following the delivery of an Issuer Trigger Notice, and (B) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, an amount equal to the higher of:

(a) 1.6 per cent. of the sum of (i) the aggregate Outstanding Principal, as at the end of the Collection Period immediately preceding such Payment Date, of all the Receivables (other than the Defaulted Receivables) comprised in the Portfolio, and (ii) the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised

in the Subsequent Portfolio (if any) transferred to the Issuer on the Transfer Date immediately preceding such Payment Date; and

(b) 0.8 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the First Initial Portfolio and the Second Initial Portfolio.

it being understood that on the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, (ii) the Payment Date on which the Class A Notes are redeemed in full or cancelled, and (iii) the Final Maturity Date such amount will be equal to 0 (zero).

**Class** shall be a reference to a Class of Notes being the Class A Notes or the Class B Notes and **Classes** shall be construed accordingly.

Class A Noteholders means the holders, from time to time, of the Class A Notes.

**Class A Notes** means the Euro 4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 issued by the Issuer on the Issue Date.

**Class A Notes Additional Subscription Payment** means the additional subscription payment in respect of the Class A Notes pursuant to Condition 4 (*Notes Subscription Payments*).

**Class A Notes Initial Subscription Payment** means the initial subscription payment in respect of the Class A Notes pursuant to Condition 4 (*Notes Subscription Payments*).

Class A Notes Ratio means 74 per cent.

## **Class A Notes Redemption Amount means:**

- (a) with respect to each Payment Date during the Revolving Period, 0 (zero); or
- (b) with respect to each Payment Date during the Amortisation Period, the Principal Amount Outstanding of the Class A Notes.

Class A Notes Subscriber means Findomestic.

Class B Noteholders means the holders, from time to time, of the Class B Notes.

**Class B Notes** means the Euro 1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042 issued by the Issuer on the Issue Date.

**Class B Notes Additional Subscription Payment** means each additional subscription payment in respect of the Class B Notes pursuant to Condition 4 (*Notes Subscription Payments*).

**Class B Notes Initial Subscription Payment** means each initial subscription payment in respect of the Class B Notes pursuant to Condition 4 (*Notes Subscription Payments*).

Class B Notes Ratio means 26 per cent.

## **Class B Notes Redemption Amount means:**

- (a) with respect to each Payment Date during the Revolving Period, 0 (zero);
- (b) with respect to each Payment Date during the Amortisation Period, the Principal Amount Outstanding of the Class B Notes.

Class B Notes Subscriber means Findomestic.

**Clearstream** means Clearstream Banking, Luxembourg with offices at 42 avenue JF Kennedy, L-1855 Luxembourg.

**Collection Account** means the euro denominated account established in the name of the Issuer with the Account Bank with IBAN code: IT 49 R 03479 01600 000802384900, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Collection Date** means the 1<sup>st</sup> (first) calendar day of a month.

**Collection Period** means each period commencing on (and including) a Collection Date and ending on (but excluding) the immediately following Collection Date, provided that the first Collection Period will commence on the Valuation Date of the First Initial Portfolio (excluded) and will end on the Collection Date falling on 1 November 2020 (excluded).

**Collections** means, collectively, the Interest Collections and the Principal Collections.

**Conditions** means these terms and conditions of the Notes, as from time to time modified in accordance with the provisions herein contained and including any agreement or other document expressed to be supplemental thereto, and **Condition** means a condition of either of them.

**CONSOB** means *Commissione Nazionale per le Società e la Borsa*.

**CONSOB** and **Bank of Italy Joint Resolution** means the resolution of 13 August 2018 jointly issued by CONSOB and Bank of Italy (named "Disciplina dei servizi di gestione accentrata, di liquidazione, dei sistemi di garanzia e delle relative società di gestione") containing rules on custody, clearing and settlement, as amended and supplemented from time to time.

**Consolidated Banking Act** means Italian Legislative Decree number 385 of 1 September 1993, as amended and supplemented from time to time.

**COR** means the long-term rating assigned by DBRS to address the risk of default of particular obligations and/or exposures of certain banks that have a higher probability of being excluded from bail-in and remaining in a continuing bank in the event of the resolution of a troubled bank than other senior unsecured obligations.

**Corporate Servicer** means Banca Finint, or any other entity for the time being acting as Corporate Servicer pursuant to the Corporate Services Agreement.

**Corporate Services Agreement** means the corporate services agreement entered into on or about the Issue Date between the Issuer, the Corporate Servicer and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

CRA Regulation means the Regulation (EC) No. 1060/2009, as subsequently amended.

**Credit and Collection Policies** means the procedures for the collection and recovery of Receivables attached as schedule 1 to the Servicing Agreement.

Criteria means, collectively, the Common Criteria and the Specific Criteria.

CTX means the Originator's disputed claims service.

Cumulative Gross Default Ratio means the ratio, calculated on each Servicer's Report Date, between:

- (a) the aggregate of (i) the Outstanding Principal, as at the relevant Default Date, of all Receivables which were part of the First Initial Portfolio or the Second Initial Portfolio, as the case may be, and have become Defaulted Receivables from (and excluding) the relevant Valuation Date of the First Initial Portfolio or the Second Initial Portfolio, as the case may be, up to (and including) the Collection Date immediately preceding such Servicer's Report Date, and (ii) the Outstanding Principal, as at the relevant Default Date, of all Receivables which were part of each Subsequent Portfolio and have become Defaulted Receivables from the relevant Valuation Date of such Subsequent Portfolio up to (and including) the Collection Date immediately preceding such Servicer's Report Date; and
- (b) the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the First Initial Portfolio and in the Second Initial Portfolio.

# Cumulative Gross Default Trigger Level means any of the following levels:

Months 1-6	1.00 per cent.
Months 7-9	1.50 per cent.
Months 10-12	2.25 per cent.
Months 13-15	3.00 per cent.
Months 16-18	3.75 per cent.
Months 19-21	4.25 per cent.
Months 22-24	5.00 per cent.

**DBRS** means (i) for the purpose of identifying which DBRS entity which has assigned the credit rating to the Senior Notes, DBRS Ratings GmbH, and in each case, any successor to this rating activity, and (ii) in any other case, any entity that is part of the DBRS group or Morningstar Credit Ratings, LLC, which is either registered or not under the CRA Regulation, as it appears from the last available list published by ESMA on its website, or any other applicable regulation.

#### **DBRS** Equivalent Rating means, in case a rating is assigned to the Senior Notes by DBRS:

- (a) if a Fitch public rating, a Moody's public rating and a S&P public rating are all available, (i) the remaining rating (upon conversion on the basis of the DBRS Equivalence Chart) once the highest and the lowest rating have been excluded or (ii) in the case of two or more same ratings, the lower rating available; or
- (b) if the DBRS Equivalent Rating cannot be determined under paragraph (a) above, but public ratings by any two of Fitch, Moody's and S&P are available, the lower rating available (upon conversion on the basis of the DBRS Equivalence Chart), provided that, if only one or none of a Fitch public rating, a Moody's public rating and a S&P public rating is available in respect of the relevant security, no DBRS Equivalent Rating will exist.

**DBRS Equivalence Chart** means, in case a rating is assigned to the Senior Notes by DBRS, the chart below:

DBRS	Moody's	S&P	Fitch
AAA	Aaa	AAA	AAA
AA (high)	Aa1	AA+	AA+
AA	Aa2	AA	AA
AA (low)	Aa3	AA-	AA-
A (high)	A1	A+	A+
A	A2	A	A
A (low)	A3	A-	A-
BBB (high)	Baa1	BBB+	BBB+
ВВВ	Baa2	ВВВ	BBB
BBB (low)	Baa3	BBB-	BBB
BB (high)	Ba1	BB+	BB+
ВВ	Ba2	ВВ	BB
BB (low)	Ba3	BB-	BB-
B (high)	B1	B+	B+
В	B2	В	В
B (low)	В3	B-	В-
CCC (high)	Caa1	CCC+	CCC
CCC	Caa2	CCC	CCC
CCC (low)	Caa3	CCC-	CCC
CC	Ca	CC / C	CC / C
D	С	D	D

**DBRS Minimum Rating** means: (a) if a Fitch Ratings Limited public long term rating, a Moody's public long term rating and a Standard & Poor's Financial Services LLC public long term rating in respect of the Eligible Investment or the Eligible Institution, as the case may be

(each, a **Public Long Term Rating**) are all available at such date, the DBRS Minimum Rating will be the DBRS Equivalent Rating of such public long term rating remaining after disregarding the highest and lowest of such Public Long Term Ratings from such rating agencies (provided that if such Public Long Term Rating is under credit watch negative, or the equivalent, then the DBRS Equivalent Rating will be considered one notch below) (for this purpose, if more than one Public Long Term Rating has the same highest DBRS Equivalent Rating or the same lowest DBRS Equivalent Rating, then in each case one of such Public Long Term Ratings shall be so disregarded); and (b) if the DBRS Minimum Rating cannot be determined under (a) above, but Public Long Term Ratings by any two of Fitch, Moody's and S&P are available at such date, the DBRS Equivalent Rating of the lower such Public Long Term Rating (provided that if such Public Long Term Rating is under credit watch negative, or the equivalent, then the DBRS Equivalent Rating will be considered one notch below); and (c) if the DBRS Minimum Rating cannot be determined under (a) and (b) above, but Public Long Term Ratings by any one of Fitch, Moody's and S&P are available at such date, then the DBRS Equivalent Rating will be such Public Long Term Rating (provided that if such Public Long Term Rating is under credit watch negative, or the equivalent, then the DBRS Equivalent Rating will be considered one notch below). If at any time the DBRS Minimum Rating cannot be determined under subparagraphs (a) to (c) above, then a DBRS Minimum Rating of "C" shall apply at such time.

**Debtor** means any individual person who entered into a Loan Agreement as principal debtor or guarantor or who is liable for the payment or repayment of amounts due in respect of a Loan or who has assumed the Debtor's obligation under an *accollo*, or otherwise.

**Debtor's Account** means any deposit account or bank account established in the name of a Debtor with the Originator.

**Decree 239** means Legislative Decree number 239 of 1 April 1996, as amended and supplemented from time to time.

**Decree 239 Deduction** means any withholding or deduction for or on account of "*imposta sostitutiva*" under Decree 239.

**Deed of Extension and Amendment of the Quotaholder's Agreement** means the deed of extension and amendment of the Quotaholder's Agreement entered into on 28 October 2020.

**Default Date** means the date on which each relevant Receivable becomes a Defaulted Receivable.

**Defaulted Receivables** means any Receivable which has been transferred to the CTX by the Servicer in accordance with the Credit and Collection Policies.

**Deferred Purchase Price** means, in respect of the Initial Portfolios and each Subsequent Portfolio, the portion of the purchase price payable by the Issuer to the Originator on each Payment Date following the Issue Date in respect of the First Initial Portfolio, the Settlement Date in respect of the Second Initial Portfolio and the relevant Transfer Date in respect of each Subsequent Portfolio, being equal to the Issuer Available Funds remaining after making all payments ranking in priority to the payment of such amount in accordance with the applicable Priority of Payments.

**Delinquent Instalment** means, (a) for Loans for which the Scheduled Instalment Dates fall on the 5<sup>th</sup> (fifth) day of each month, an Instalment which remains unpaid by the relevant Debtor for 25 (twenty-five) days or more after the Scheduled Instalment Date, and (b) for the Loans for which the Scheduled Instalment Dates fall on the 20<sup>th</sup> (twentieth) day of each month, an

Instalment which remains unpaid by the relevant Debtor for 10 (ten) days or more after the Scheduled Instalment Date.

**Delinquent Receivable** means any Receivable, other than a Defaulted Receivable with respect to which there is one or more Delinquent Instalments.

**EBA** means the European Banking Authority.

## Eligible Institution means:

- (a) any depository institution organised under the laws of any state which is a member of the European Union or the UK or the United States having the following ratings:
  - (i) with respect to DBRS, at least equal to "A", considering:
    - (A) in case a public or private rating has been assigned by DBRS, the higher of (I) the rating one notch below the institution's COR (if assigned), and (II) the long-term senior unsecured debt rating or deposit rating; or
    - (B) in case a long-term CRO has not been assigned by DBRS, the higher of the relevant institution's issue rating, long-term senior unsecured debt rating or deposit rating; or
    - (C) in case a public or private rating has not been assigned by DBRS, the DBRS Minimum Rating;

or such other rating as may comply with DBRS' criteria from time to time; and

- (ii) with respect to Fitch, a long-term public rating at least equal to "A" or a short-term public rating at least equal to "F1"; or
- (b) any depository institution organised under the laws of any state which is a member of the European Union or the UK or of the United States whose obligations under the Transaction Documents to which it is a party are guaranteed (on the basis of an unconditional, irrevocable, independent first demand guarantee), in compliance with DBRS' and Fitch's criteria, by a depository institution organised under the laws of any state which is a member of the European Union or the UK or the United States of America, having the following ratings:
  - (i) a public or private long-term senior debt rating of "A" by DBRS or, if no such public or private rating is available, a DBRS Minimum Rating of "A", or such other rating as may comply with DBRS' criteria from time to time; and
  - (ii) with respect to Fitch, a long-term public rating at least equal to "A" or a short-term public rating at least equal to "F1".

Eligible Investments means certificates of deposit provided that in all cases such investments will only be made such that there is no withholding or deduction for or on account of taxes applicable thereto and such investments (a) have a maturity date within 30 (thirty) days of the relevant investment, or may be broken or demanded by the Issuer (with no reduction in the value of such investment and at no cost to the Issuer) on or before the Eligible Investments Maturity Date, (b) do not include any contractual provisions that would permit a redemption of such authorised investments in an amount less than the amount paid for such investments by the

Issuer and (c) are issued by an Eligible Institution, provided further that, in any event, none of the Eligible Investments set out above may consist, in whole or in part, actually or potentially, of (i) credit-linked notes or similar claims resulting from the transfer of credit risk by means of credit derivatives nor may any amount available to the Issuer in the context of the Securitisation otherwise be invested in any such instruments at any time, or (ii) asset-backed securities, irrespective of their subordination, status or ranking, or (iii) swaps, other derivatives instruments, or synthetic securities, or (iv) any other instrument from time to time specified in the European Central Bank monetary policy regulations as being instruments in which funds underlying asset backed securities eligible as collateral for monetary policy operations sponsored by the European Central Bank may not be invested, or (v) money market funds.

**Eligible Investments Maturity Date** means the day falling on the Business Day immediately preceding each Calculation Date.

**Euro-Zone** means the region comprised of Member States of the European Union that adopted the single currency in accordance with the Treaty establishing the European Community (signed in Rome on 25 March 1957) as amended by the Treaty on European Union (signed in Maastricht on 7 February 1992).

Euroclear means Euroclear Bank S.A./N.V., as operator of the Euroclear System.

#### Expenses means:

- (a) any and all documented fees, costs, expenses and taxes required to be paid to any third party creditors (other than the Noteholders and the Other Issuer Creditors) arising in connection with the Securitisation and/or required to be paid (as determined in accordance with the Corporate Services Agreement, by reference to the number of then outstanding securitisation transactions carried out by the Issuer) in order to preserve the existence of the Issuer, to maintain it in good standing or to comply with applicable laws; and
- (b) any other documented costs, fees and expenses due to persons who are not parties to the Intercreditor Agreement which have been incurred in or in connection with the preservation or enforcement of the Issuer's Rights.

**Expenses Account** means the euro denominated account established in the name of the Issuer with the Account Bank, with IBAN code: IT 77 U 03479 01600 000802384903, or such other substitute account opened in accordance with the Cash Allocation, Management and Payments Agreement.

**ExtraMOT Market** means the multilateral trading facility "ExtraMOT" managed by Borsa Italiana.

**ExtraMOT Market Regulation** means the regulation related to the management and functioning of the ExtraMOT Market issued by Borsa Italiana and in force since 8 June 2009 (as amended and supplement from time to time).

**ExtraMOT PRO** means the professional segment of ExtraMOT Market, managed by Borsa Italiana on which financial instruments are traded and accessable only to professional investors (as defined the ExtraMOT Market Regulation).

**Extraordinary Resolution** shall have the meaning ascribed to it in the Rules of the Organisation of the Noteholders.

FATCA means Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986.

**FATCA Withholding** means a deduction or withholding from a payment under a Transaction Document required by FATCA.

**Final Maturity Date** means the Payment Date falling on 23 October 2042.

**Final Repurchase Price** means an amount equal to the sum of:

- (a) the Outstanding Principal of the Receivables (other than the Defaulted Receivables and the Delinquent Receivables) at the end of the immediately preceding Collection Period; and
- (b) for the Defaulted Receivables and the Delinquent Purchased Receivables, the current value of the Defaulted Receivables and the Delinquent Receivables at the end of the immediately preceding Collection Period as determined in accordance with standard market practice, as determined by an independent appraiser appointed by either the Originator or the Issuer.

**Financial Laws Consolidation Act** means Italian Legislative Decree number 58 of 24 February 1998, as amended and supplemented from time to time.

**Findomestic** means Findomestic Banca S.p.A., a bank incorporated under the laws of the Republic of Italy as a joint stock company (*società per azioni*), having its registered office at Via Jacopo da Diacceto, 48, 50123 Florence, Italy, share capital of Euro 659,403,400 fully paid up, fiscal code and enrolment with the companies' register of Florence number 03562770481 and enrolled under number 5396 in the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act, registered under number 3115.3 with the register of banking groups held by the Bank of Italy pursuant to article 64 of the Consolidated Banking Act, subject to the activity of direction and coordination (*soggetta all'attività di direzione e coordinamento*) of BNP Paribas Personal Finance S.A. pursuant to articles 2497 and following of the Italian civil code.

**First Initial Portfolio** means the portfolio of Receivables purchased on 1 October 2020 by the Issuer pursuant to the terms and conditions of the Master Receivables Purchase Agreement.

**First Payment Date** means the Payment Date falling in November 2020.

**Fitch** means Fitch Ratings Limited.

**Further Securitisations** means any further securitisation carried out by the Issuer in accordance with Condition 6.12 (*Further securitisations*).

**holder** or **Holder** of a Note means the ultimate owner of a Note.

**Individual Purchase Price** means, in respect of each Receivable, an amount equal to the aggregate of any Principal Instalments not yet due on the relevant Valuation Date.

Initial Portfolios means, collectively, the First Initial Portfolio and the Second Initial Portfolio.

**Insolvency Event** means in respect of any company or corporation that:

(a) such company or corporation has become subject to any applicable bankruptcy, liquidation, administration, insolvency, composition or reorganisation (including, without limitation, "fallimento", "liquidazione coatta amministrativa", "concordato

preventivo" and "amministrazione straordinaria", each such expression bearing the meaning ascribed to it by the laws of the Republic of Italy, including the seeking of liquidation, winding-up, reorganisation, dissolution, administration) or similar proceedings or the whole or any substantial part of the undertaking or assets of such company or corporation are subject to a pignoramento or similar procedure having a similar effect (other than, in the case of the Issuer, any portfolio of assets purchased by the Issuer for the purposes of further securitisation transactions), unless, in the opinion of the Representative of the Noteholders (who may in this respect rely on the advice of a lawyer selected by it), such proceedings are not being disputed in good faith with a reasonable prospect of success; or

- (b) an application for the commencement of any of the proceedings under (a) above is made in respect of or by such company or corporation or such proceedings are otherwise initiated against such company or corporation and, in the opinion of the Representative of the Noteholders (who may in this respect rely on the advice of a lawyer selected by it), the commencement of such proceedings are not being disputed in good faith with a reasonable prospect of success; or
- (c) such company or corporation takes any action for a re-adjustment or deferment of any of its obligations or makes a general assignment or an arrangement or composition with or for the benefit of its creditors (other than, in the case of the Issuer, the Other Issuer Creditors) or is granted by a competent court a moratorium in respect of any of its indebtedness or any guarantee of any indebtedness given by it or applies for suspension of payments; or
- (d) an order is made or an effective resolution is passed for the winding-up, liquidation or dissolution in any form of such company or corporation or any of the events under article 2484 of the Italian civil code occurs with respect to such company or corporation (except a winding-up for the purposes of, or pursuant to, a solvent amalgamation or reconstruction, the terms of which have been previously approved in writing by the Representative of the Noteholders); or
- (e) such company or corporation becomes subject to any proceedings equivalent or analogous to those above under the law of any jurisdiction in which such company or corporation is deemed to carry on business.

**Instalment** means, with respect to each Loan Agreement, each instalment due from the relevant Debtor thereunder and which consists of an Interest Instalment and a Principal Instalment.

**Insurance Companies** means each third party insurance company which is a party to the relevant Insurance Policy.

**Insurance Policies** means the insurance policies of any kind stipulated by the Originator with the Insurance Companies covering certain risks associated with the relevant Debtor.

**Intercreditor Agreement** means the intercreditor agreement entered into on or about the Issue Date between the Issuer, the Quotaholder, the Other Issuer Creditors and the Reporting Entity, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Interest Available Funds** means, in respect of any Payment Date, the aggregate of the following amounts (without double counting):

- (a) all Interest Collections received by the Issuer during the immediately preceding Collection Period (other than any undue amount of interest to be returned by the Issuer to the Originator under the Warranty and Indemnity Agreement);
- (b) all Recoveries received by the Issuer in respect of the immediately preceding Collection Period;
- (c) all amounts of interest accrued and paid on the Accounts (other than the Expenses Account and the Securities Account) during the immediately preceding Collection Period (net of any applicable withholding or expenses);
- (d) all amounts on account of interest, premium or other profit received, up to the immediately preceding Eligible Investments Maturity Date, from any Eligible Investments made in accordance with the Cash Allocation, Management and Payments Agreement using funds standing to the credit of the Accounts (other than the Expenses Account and the Securities Account):
- (e) any amount allocated on such Payment Date under item (viii) (*Eighth*) of the Pre-Acceleration Principal Priority of Payments;
- (f) any Interest Collections (other than those Interest Collections referred to in item (a) above) that have not been applied on the immediately preceding Payment Date;
- (g) any amount (other than any amount on account of principal) received by the Issuer from any Transaction Party during the immediately preceding Collection Period and not already included in any of the other items of this definition of Interest Available Funds,

provided that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final Redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but it has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments of interest on the Class A Notes and all the other amounts ranking in priority thereto pursuant to the Pre-Acceleration Interest Priority of Payments, the Interest Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to make such payments.

**Interest Collections** means all amounts on account of interest, fees and prepayment penalties received by the Issuer in respect of the Receivables (other than the Defaulted Receivables).

**Interest Deficiency** means, in respect of any Payment Date prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes pursuant to Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the difference (if positive) between (i) the amounts to be paid on such Payment Date under items from (i) (*First*) to (v) (*Fifth*) of the Pre-Acceleration Interest Priority of Payments, and (ii) the Interest Available Funds applicable on such Payment Date.

**Interest Deficiency Ledger** means the ledger of the same name maintained by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

Interest Determination Date means the  $2^{nd}$  (second) Business Day immediately preceding the beginning of the relevant Interest Period.

**Interest Instalment** means the interest component of each Instalment.

**Interest Period** means each period from (and including) a Payment Date to (but excluding) the immediately following Payment Date, provided that (i) with respect to the Notes Initial Subscription Payments, the first Interest Period will commence on the Issue Date (included) and end on the Payment Date falling on 23 November 2020 (excluded), and (ii) with respect to the Notes Additional Subscription Payments, the first Interest Period will commence on the Settlement Date (included) and end on the immediately following Payment Date.

**Issue Date** means the date falling on 29 October 2020, on which the Notes will be issued.

**Issuer** means Florence SPV S.r.l., a company incorporated under the laws of the Republic of Italy as a *società a responsabilità limitata* with sole quotaholder, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, quota capital of euro 10,000 fully paid up, fiscal code and enrolment with the companies register of Treviso number 04591990264, enrolled in the register of special purpose vehicle held by Bank of Italy pursuant to the regulation issued by the Bank of Italy on 1 October 2014 and having as its sole corporate object the performance of securitisation transactions under the Securitisation Law.

**Issuer Available Funds** means, in respect of any Payment Date, the aggregate of the Interest Available Funds and the Principal Available Funds.

**Issuer's Rights** means the Issuer's rights, title and interest in and to the Portfolio, any monetary claim accrued by the Issuer in the context of the Securitisation, the relevant collections and the financial assets purchased through such collections.

**Issuer Trigger Event** means any of the events described in Condition 13 (*Issuer Trigger Event*).

**Issuer Trigger Notice** means the notice served by the Representative of the Noteholders on the Issuer declaring the Notes to be due and payable in full following the occurrence of an Issuer Trigger Event as described in Condition 13 (*Issuer Trigger Event*).

Junior Notes means the Class B Notes.

**Liquidity Reserve** means, in respect of any Payment Date up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amount standing to the credit of the Liquidity Reserve Account (before making the calculations required to be made in respect of such Payment Date).

**Liquidity Reserve Account** means the euro denominated account established in the name of the Issuer with the Account Bank, with IBAN code: IT 03 T 03479 01600 000802384902, or such other substitute account opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Liquidity Reserve Initial Amount** means, in respect of the Issue Date, an amount equal to Euro 7,500,020.00.

**Liquidity Reserve Increase Amount** means, in respect of the Settlement Date, an amount equal to 0.25 per cent. of the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Second Initial Portfolio.

Liquidity Reserve Required Amount means, in respect of any Payment Date up to (but excluding) the earlier of (A) the Payment Date following the delivery of an Issuer Trigger

Notice, and (B) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, an amount equal to the higher of:

- (a) 0.25 per cent. of the sum of (i) the aggregate Outstanding Principal, as at the end of the Collection Period immediately preceding such Payment Date, of all the Receivables (other than the Defaulted Receivables) comprised in the Portfolio, and (ii) the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Subsequent Portfolio (if any) transferred to the Issuer on the Transfer Date immediately preceding such Payment Date; and
- (b) 0.115 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the First Initial Portfolio and the Second Initial Portfolio.

it being understood that on the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes are redeemed in full or cancelled, such amount will be equal to 0 (zero).

**Loan** means each loan granted by the Originator to a Debtor, on the basis of a Loan Agreement pursuant to which the Issuer has title to enforce a Receivable (or portion thereof) against the relevant Debtor.

**Loan Agreement** means each loan agreement entered into between the Originator and a Debtor.

**Mandate Agreement** means the mandate agreement entered into on or about the Issue Date between the Issuer and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Master Definitions Agreement** means the master definitions agreement entered into on or about the Issue Date between all the parties to each of the Transaction Documents (other than Monte Titoli), as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Master Receivables Purchase Agreement** means the master receivables purchase agreement entered into on 1 October 2020 between the Issuer and the Originator, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Monte Titoli** means Monte Titoli S.p.A., a joint stock company (*società per azioni*) having its registered office at Piazza degli Affari 6, 20123 Milan, Italy.

**Monte Titoli Account Holders** means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli (as *intermediari aderenti*) and includes any depository banks approved by Euroclear and Clearstream.

**Monte Titoli Mandate Agreement** means the agreement entered into on or about the Issue Date between the Issuer and Monte Titoli, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

Moody's means Moody's Investors Service Inc.

**Most Senior Class of Noteholders** means the holders, from time to time, of the Most Senior Class of Notes.

#### **Most Senior Class of Notes** means:

- (a) the Class A Notes (for so long as there are Class A Notes outstanding); or
- (b) if no Class A Notes are then outstanding, the Class B Notes (for so long as there are Class B Notes outstanding).

**Nominal Amount** means, in respect of each Class of Notes, the principal amount thereof upon issue.

**Non-Eligible Receivables** means any Receivables which do not comply with the Criteria.

**Noteholders** means, collectively, the Class A Noteholders and the Class B Noteholders.

**Notes** means, collectively, the Class A Notes and the Class B Notes.

**Notes Additional Subscription Payments** means, collectively, the Class A Notes Additional Subscription Payments and the Class B Notes Additional Subscription Payments.

**Notes Additional Subscription Payments Request** means the irrevocable request for Notes Additional Subscription Payments delivered in accordance with Condition 4 (*Notes Subscription Payments*).

**Notes Initial Subscription Payments** means, collectively, the Class A Notes Initial Subscription Payment and the Class B Notes Initial Subscription Payment.

**Notes Subscription Payment** means, as the case may be, a Notes Initial Subscription Payment or a Notes Additional Subscription Payment.

**Obligations** means all the obligations of the Issuer created by or arising under the Notes and the Transaction Documents.

**Offer Date** means the Second Initial Portfolio Offer Date or the Subsequent Portfolio Offer Date, as the case may be.

**Offer Letter** means the Second Initial Portfolio Offer Letter or a Subsequent Portfolio Offer Letter, as the case may be.

**Organisation of the Noteholders** means the association of the Noteholders, organised pursuant to the Rules of the Organisation of the Noteholders.

**Originator** means Findomestic.

Other Issuer Creditors means the Originator, the Servicer, the Back-up Servicer (if any), the Back-up Servicer Facilitator, the Representative of the Noteholders, the Calculation Agent, the Cash Manager, the Corporate Servicer, the Subordinated Loan Provider, the Paying Agent, the Account Bank, the Arranger, the Class A Notes Subscriber, the Class B Notes Subscriber and any other entity which may, from time to time, become party to the Intercreditor Agreement.

Outstanding Balance means, on any given date and in relation to any outstanding Receivable, (i) the sum of the Outstanding Principal and the Interest Instalments due but unpaid as at that

day plus (ii) any penalties for accrued and unpaid Instalments with respect thereto net of (iii) any Interest Instalment not yet due but prepaid by the relevant Debtor.

**Outstanding Principal** means, on any relevant date, in relation to any Receivable (i) the aggregate of all the Principal Instalments due on any subsequent Scheduled Instalment Date (excluding, for the avoidance of doubts, all the Principal Instalments not yet due but prepaid by the relevant Debtor); plus (ii) any Principal Instalments due but unpaid as at such date.

**Paying Agent** means BNP Paribas Securities Services, Milan branch or any other entity for the time being acting as Paying Agent pursuant to the Cash Allocation, Management and Payments Agreement.

**Payment Date** means (a) prior to the delivery of an Issuer Trigger Notice, the 23<sup>rd</sup> day of each month in each year or, if such day is not a Business Day, the immediately following Business Day or if such immediately following Business Day falls in another month, the immediately preceding Business Day, provided that the First Payment Date will fall in November 2020 and (b) following the delivery of an Issuer Trigger Notice, each date on which payments are required to be made by the Representative of the Noteholders in accordance with the Conditions and the Intercreditor Agreement.

**Payments Account** means the euro denominated account established in the name of the Issuer with the Account Bank with IBAN code: IT 26 S 03479 01600 000802384901, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Payments Report** means the report setting out all the payments to be made on the following Payment Date under the applicable Priority of Payments, which shall be prepared and delivered by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

**Portfolio** means, collectively, the Initial Portfolios and the Subsequent Portfolios.

**Portfolio Principal Balance** means, at the end of the relevant Collection Period, the aggregate of the Outstanding Principal of the Receivables comprised in the Portfolio which are not Defaulted Receivables and excluding the Receivables the transfer of which will be terminated on or prior to the relevant Payment Date because such Receivables are Non-Eligible Receivables.

**Post-Acceleration Priority of Payments** means the order in which the Issuer Available Funds shall be applied in accordance with Condition 7.3 (*Post-Acceleration Priority of Payments*).

**Pre-Acceleration Interest Priority of Payments** means the order of priority in which the Interest Available Funds shall be applied in accordance with Condition 7.1 (*Pre-Acceleration Interest Priority of Payments*).

**Pre-Acceleration Principal Priority of Payments** means the order of priority in which the Principal Available Funds shall be applied in accordance with Condition 7.2 (*Pre-Acceleration Principal Priority of Payments*).

**Previous Securitisation** means the securitisation transaction carried out by the Issuer on 30 May 2013 through the issuance of three classes of asset-backed notes due October 2040 (as increased on 2 December 2015).

**Principal Amount Outstanding** means, on any date, (i) the principal amount of a Note or a Class of Notes upon issue, minus (ii) the aggregate amount of all principal payments which have been paid prior to such date, in respect of such Note or Class of Notes.

**Principal Available Funds** means, in respect of any Payment Date, the following amounts (without double counting):

- (a) all Principal Collections received by the Issuer during the immediately preceding Collection Period (other than any undue amount of principal to be returned by the Issuer to the Originator under the Warranty and Indemnity Agreement);
- (b) the Set-Off Reserve standing to the credit of the Set-Off Reserve Account on the Calculation Date immediately preceding such Payment Date, in an amount equal to the relevant Set-Off Loss (to the extent that the Originator has not indemnified the Issuer in respect of such Set-Off Loss in accordance with the provisions of the Warranty and Indemnity Agreement);
- (c) any amount allocated under item (vii) (*Seventh*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date;
- (d) any amount allocated under item (ix) (*Ninth*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date;
- (e) any amount standing to the credit of the Reinvestment Ledger pursuant to item (iii) (*Third*) of the Pre-Acceleration Principal Priority of Payments on any preceding Payment Date during the Revolving Period;
- (f) the Cash Reserve as at the immediately preceding Payment Date (after making payments due under the Pre-Acceleration Principal Priority of Payments on that Payment Date and inclusive of the Cash Reserve Increase Amount (if applicable) funded on that date) or, in respect of the first Payment Date, the Cash Reserve Initial Amount;
- (g) the proceeds deriving from the sale, if any, of the Portfolio following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes pursuant to Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons);
- (h) any Principal Collections (other than those Principal Collections referred to in item (a) above) that have not been applied on the immediately preceding Payment Date;
- (i) any amount on account of principal received by the Issuer from any Transaction Party during the immediately preceding Collection Period and not already included in any of the other items of this definition of Principal Available Funds,

provided that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final Redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but it has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments under item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments, the Principal Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to pay such item.

**Principal Collections** means all amounts on account of principal received in respect of the Receivables (other than the Defaulted Receivables).

**Principal Deficiency Ledger** means the principal deficiency ledger maintained by the Calculation Agent on behalf of the Issuer.

**Principal Instalment** means the principal component of each Instalment.

**Priority of Payments** means the Pre-Acceleration Interest Priority of Payments, the Pre-Acceleration Principal Priority of Payments or the Post-Acceleration Priority of Payments, as the case may be.

**Prospectus** means the prospectus relating to the issuance of the Notes.

**Quota Capital Account** means the euro denominated account established in the name of the Issuer with Banca Monte dei Paschi di Siena S.p.A. with IBAN code: IT 49 P 01030 61622 000001799061, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Quotaholder** means SVM Securitisation Vehicles Management S.r.l., a company with a sole quotaholder incorporated under the laws of the Republic of Italy as a società a responsabilità limitata con socio unico, quota capital of Euro 30,000 fully paid up, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, fiscal code and enrolment in the companies' register of Treviso-Belluno number 03546650262.

**Quotaholder's Agreement** means the agreement entered into on 28 May 2013 between the Issuer, the Originator, the Quotaholder and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto, such as the Deed of Extension and Amendment of the Quotaholder's Agreement.

**Rate of Interest** has the meaning given to it in Condition 8.4 (*Rates of Interest*).

Rating Agencies means, collectively, DBRS and Fitch.

**Receivables** means all rights and claims of the Issuer arising out from any Loan Agreement existing on or accruing on the Loans from the relevant Valuation Date (excluded), including without limitation:

- (a) all rights and claims in respect of the repayment of the Outstanding Principal;
- (b) all rights and claims in respect of the payment of interest (including default interest) accruing on the Loans;
- (c) all rights and claims in respect of payments of any amount deriving from damages suffered, costs, expenses, taxes and ancillary amounts incurred;
- (d) any guarantee and security relating to the relevant Loan Agreement;
- (e) all rights and claims under and in respect of the Insurance Policies; and
- (f) the privileges and priority rights (*diritti di prelazione*) transferable pursuant to the Securitisation Law supporting the aforesaid rights and claims, as well as any other right, claim and action (including any legal proceeding for the recovery of damages), substantial and procedural actions and defences inherent or otherwise ancillary to the

aforesaid rights and claims, including, without limitation, the remedy of termination (*risoluzione contrattuale per inadempimento*) and the declaration of acceleration of the Debtors (*decadenza dal beneficio del termine*),

but excluding (i) the *premia* related to the Insurance Policies not financed by the Originator, and (ii) the amounts due by the Debtors as payment of the "*imposte di bollo*", as indicated in the "*estratti conti trasparenza*" sent from time to time by Findomestic to the Debtors.

**Recoveries** means any amounts received or recovered by the Servicer in relation to any Defaulted Receivables.

**Reinvestment Ledger** means the ledger of the same name maintained by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

**Representative of the Noteholders** means Banca Finint, or any other person for the time being acting as representative of the Noteholders.

**Required Class A Notes Additional Subscription Payment Amount** means, with reference to the Settlement Date in respect of the Class A Notes Additional Subscription Payment to be made on such date, the product between:

- (a) the Class A Notes Ratio; and
- (b) the Advanced Purchase Price of the Second Initial Portfolio,

provided that such amount shall not exceed the difference (if positive) between the Nominal Amount of the Class A Notes and the aggregate of the Class A Notes Initial Subscription Payment previously made to the Issuer.

**Required Class B Notes Additional Subscription Payment Amount** means, with reference to the Settlement Date in respect of the Class B Notes Additional Subscription Payment to be made on such date, the product between:

- (a) the Class B Notes Ratio; and
- (b) the relevant Advanced Purchase Price of the Second Initial Portfolio,

provided that such amount shall not exceed the difference (if positive) between the Nominal Amount of the Class B Notes and the aggregate of the Class B Notes Initial Subscription Payment previously made to the Issuer.

**Retention Amount** means an amount equal to Euro 20,000.

**Revolving Period** means the period commencing on the Issue Date and ending on the earlier of:

- (a) the Payment Date (included) falling 24 (twenty-four) months following the Issue Date (for the avoidance of doubt being the Payment Date falling in October 2022) (or such other date agreed in writing between the Issuer and the Originator with the prior consent of the Representative of the Noteholders and prior notification to the Rating Agencies); and
- (b) the date on which the Representative of the Noteholders serves a Revolving Period Termination Notice on the Issuer.

**Revolving Period Termination Event** means any of the events referred to in Condition 14 (*Revolving Period Termination Events*).

**Revolving Period Termination Notice** shall have the meaning ascribed to it in Condition 14 (*Revolving Period Termination Events*).

**Rules of the Organisation of the Noteholders** means the rules of the organisation of the Noteholders attached as Exhibit to these Conditions, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereof.

**Scheduled Instalment Date** means any date on which an Instalment is due pursuant to each Loan Agreement.

**Second Initial Portfolio** means the portfolio of Receivables to be purchased by the Issuer pursuant to clause 2.2 of the Master Receivables Purchase Agreement.

**Second Initial Portfolio Offer Date** means the date falling within the  $2^{nd}$  (second) Business Day of November 2020 (or such other term as may be agreed between the Originator and the Issuer).

**Second Initial Portfolio Offer Letter** means a letter in the form and substance of schedule 5 of the Master Receivables Purchase Agreement to be delivered in accordance with the Master Receivables Purchase Agreement.

**Second Initial Portfolio Transfer Agreement** means the transfer agreement executed by the Issuer and the Originator in connection with the purchase of the Second Initial Portfolio in accordance with the provisions of the Master Receivables Purchase Agreement.

**Securities Account** means the account established in the name of the Issuer with the Account Bank with number 2384900, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Securitisation** means the securitisation of the Receivables made by the Issuer through the issuance of the Notes, pursuant to articles 1 and 5 of the Securitisation Law.

**Securitisation Law** means Italian Law number 130 of 30 April 1999, as amended and supplemented from time to time.

**Securitisation Repository** means the website of European DataWarehouse (being, as at the date of this Prospectus, www.eurodw.eu) or any other securitisation repository registered pursuant to article 10 of the EU Securitisation Regulation as notified to the investors in the Notes.

#### **Security Interest** means:

- (a) any mortgage, charge, pledge, lien, privilege (*privilegio speciale*) or other security interest securing any obligation of any person;
- (b) any arrangement under which money or claims to money, or the benefit of, a bank or other account may be applied, set-off or made subject to a combination of accounts so as to effect discharge of any sum owed or payable to any person; or
- (c) any other type of preferential arrangement having a similar effect.

**Senior Notes** means the Class A Notes.

**Settlement Date** means the Payment Date on which the Notes Additional Subscription Payment is made in respect of the Notes pursuant to the Conditions.

**S&P** means any entity of S&P Global Ratings Europe Limited which is either registered or not under the CRA Regulation, as it appears from the last available list published by ESMA on the ESMA website.

**Servicer** means Findomestic, or any other entity for the time being acting as Servicer pursuant to the Servicing Agreement.

**Servicer's Report** means the report delivered by the Servicer on each Servicer's Report Date, in accordance with the provisions of the Servicing Agreement.

**Servicer's Report Date** means the day falling 7 (seven) Business Days after the end of each Collection Period, provided that the first Servicer's Report Date will be 10 November 2020.

**Servicing Agreement** means the agreement entered into on 1 October 2020 between the Issuer and the Servicer, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Set-Off Exposure** means, on any Set-Off Report Date, the aggregate of the Individual Set-Off Exposure of all the relevant Debtors included in the Portfolio.

**Set-Off Loss** means, with respect to any Loan in relation to which the relevant Debtor has exercised a right of set-off between the amounts due by the Debtor under the relevant Loan Agreement and the amounts due by the Originator to the relevant Debtor in relation to any Debtor's Account held by the latter, the amount not paid by the relevant Debtor as a consequence of the exercise of such right calculated on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date.

**Set-Off Report** means the monthly report delivered by the Servicer on each Set-Off Report Date in accordance with the provisions of the Servicing Agreement.

**Set-Off Report Date** means the date falling on the 7<sup>th</sup> (seventh) Business Day of each calendar month, provided that the first Set-Off Report Date will be 10 November 2020.

**Set-Off Reserve** means, in respect of any Payment Date up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amount standing to the credit of the Set-Off Reserve Account (before making the calculations required to be made in respect of such Payment Date).

**Set-Off Reserve Account** means the Euro denominated account established in the name of the Issuer with the Account Bank with IBAN code: IT 54 V 03479 01600 000802384904, or such substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Start-up Costs Proceeds** means the proceeds advanced by the Subordinated Loan Provider to the Issuer in order to fund the Retention Amount and certain up-front costs and expenses incurred by the Issuer in connection with the Securitisation in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

**Subordinated Loan** means the subordinated loan advanced by the Subordinated Loan Provider to the Issuer pursuant to the Subordinated Loan Agreement.

**Subordinated Loan Agreement** means the subordinated loan agreement entered into on or about the Issue Date between the Issuer and the Subordinated Loan Provider, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Subordinated Loan Provider** means Findomestic, or any other entity from time to time acting as Subordinated Loan Provider pursuant to the Subordinated Loan Agreement.

**Subscription Agreement** means the subscription agreement relating to the Notes entered into on or about the Issue Date between the Issuer, the Originator, the Arranger, Findomestic as Class A Notes Subscriber and Class B Notes Subscriber and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Subsequent Portfolio** means any portfolio of Receivables (other than the Initial Portfolios) purchased by the Issuer from the Originator from time to time pursuant to the terms and conditions of the Master Receivables Purchase Agreement.

**Subsequent Portfolio Offer Date** means the date falling within the 2<sup>nd</sup> (second) Business Day of November 2020 (or such other date agreed by the Originator and the Issuer).

**Subsequent Portfolio Offer Letter** means a letter in the form and substance of schedule 4 of the Master Receivables Purchase Agreement to be delivered in accordance with the Master Receivables Purchase Agreement.

**Subsequent Portfolio Transfer Agreement** means the transfer agreement executed by the Issuer and the Originator in connection with the purchase of each Subsequent Portfolio in accordance with the provisions of the Master Receivables Purchase Agreement.

**Tax** means any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by the Republic of Italy or any political sub-division thereof or any authority thereof or therein.

**Tax Deduction** means any present or future Tax (including any penalty or interest payable in connection with any failure to pay or any delay in paying of any of the same, but excluding taxes or net income) imposed or levied by or on behalf of any tax authority in Italy.

**Tax Event** means the imposition, at any time after the Issue Date, of:

- (a) any Tax Deduction in respect of any payment to be made by the Issuer (other than in respect of a Decree 239 Deduction); or
- (b) any changes in the Tax law of Italy (or in the application or official interpretation of such law) which would cause the total amount payable in respect of the Portfolio to cease to be receivable by the Issuer (including as a result of any of the Debtors being obliged to make a Tax Deduction in respect of any payment in relation to any Receivables).

**Transaction Documents** means, together, the Master Receivables Purchase Agreement, the Servicing Agreement, the Warranty and Indemnity Agreement, the Subscription Agreement, the Monte Titoli Mandate Agreement, the Intercreditor Agreement, the Cash Allocation, Management and Payments Agreement, the Mandate Agreement, the Corporate Services Agreement, the Deed of Extension and Amendment of the Quotaholder's Agreement, the Master Definitions Agreement, the Subordinated Loan Agreement, this Prospectus, the relevant

Transfer Agreements (if any) and any other document which may be deemed to be necessary in relation to the Securitisation.

**Transaction Party** means any party to any Transaction Document (other than the Issuer).

**Transfer Agreement** means the Second Initial Portfolio Transfer Agreement or any Subsequent Portfolio Transfer Agreement, as the case may be.

**Transfer Date** means (i) in relation to the First Initial Portfolio, 1 October 2020, and (ii) in relation to the Second Initial Portfolio and any Subsequent Portfolio, the date on which the Originator receives from the Issuer the acceptance to the relevant Offer Letter in accordance with the Master Receivables Purchase Agreement.

**Valuation Date** means (i) with respect to the First Initial Portfolio, 30 September 2020 (excluded) and (ii) with respect to the Second Initial Portfolio and any Subsequent Portfolio, the date falling no later than 1 Business Day before the relevant Transfer Date in relation to which the Originator has selected the Second Initial Portfolio or any such Subsequent Portfolio, as the case may be, as indicated in the relevant Offer Letter.

**VAT** means *Imposta sul Valore Aggiunto* (IVA) as defined in Italian D.P.R. number 633 of 26 October 1972, as amended and implemented from time to time.

Warranty and Indemnity Agreement means the agreement entered into on 1 October 2020 between the Issuer and the Originator, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

### 2.2 Interpretation

### 2.2.1 References in Condition

Any reference in these Conditions to:

**holder** and **Holder** mean the ultimate holder of a Note and the words **holder**, **Noteholder** and related expressions shall be construed accordingly;

a **law** shall be construed as a reference to any law, statute, constitution, decree, judgment, treaty, regulation, directive, by-law, order or any other legislative measure of any government, supranational, local government, statutory or regulatory body;

**person** shall be construed as a reference to any person, firm, company, corporation, government, state or agency of a state and any association or partnership (whether or not having legal personality) of two or more of the foregoing;

a **successor** of any party shall be construed so as to include an assignee or successor in title of such party and any person who under the laws of the jurisdiction of incorporation or domicile of such party has assumed the rights and obligations of such party under any Transaction Document or to which, under such laws, such rights and obligations have been transferred.

### 2.2.2 Transaction Documents and other agreements

Any reference to the Master Definitions Agreement, any other document defined as a **Transaction Document** or any other agreement or document shall be construed as a reference to the Master Definitions Agreement, such other Transaction Document or, as

the case may be, such other agreement or document as the same may have been, or may from time to time be amended, varied, novated, supplemented or replaced.

## 2.2.3 Transaction parties

A reference to any person defined as a **Transaction Party** in these Conditions or in any Transaction Document shall be construed so as to include its and any subsequent successors and permitted assignees and transferees in accordance with their respective interests.

#### 2.2.4 *Master Definitions Agreement*

Words and expressions used herein and not otherwise defined shall have the meanings and constructions ascribed to them in the Master Definitions Agreement.

## 3. FORM, TITLE AND DENOMINATION

#### 3.1 Denomination

Each Note is issued in the denomination of Euro 100,000 and integral multiples of Euro 1,000 in excess thereof.

### 3.2 *Form*

- 3.2.1 The Notes are issued in bearer form (*al portatore*) and in dematerialised form (*in forma dematerializzata*) on behalf of the ultimate owner until redemption and/or cancellation thereof, through Monte Titoli for the account of the relevant Monte Titoli Account Holders. Monte Titoli shall act as depository for Clearstream and Euroclear in accordance with article 83-*bis* of the Financial Laws Consolidation Act, through the authorised institutions listed in article 83-*quarter* of the Financial Laws Consolidation Act.
- 3.2.2 The Notes will be issued by the Issuer on a partly paid basis. On the Issue Date, the full Nominal Amount of the Notes will be issued. Notes Initial Subscription Payments and Notes Additional Subscription Payments will be made, respectively, on the Issue Date and the Settlement Date as set out in Condition 4 (*Notes Subscription Payments*) below.

#### 3.3 *Title*

Title to the Notes will at all times be evidenced by book-entries in accordance with the provisions of (i) article 83-bis of the Financial Laws Consolidation Act; and (ii) the CONSOB and Bank of Italy Joint Resolution. No physical document of title will be issued in respect of the Notes.

#### 3.4 Holder Absolute Owner

Except as ordered by a court of competent jurisdiction or as required by law, the Issuer, the Representative of the Noteholders and the Paying Agent may (to the fullest extent permitted by applicable laws) deem and treat the Monte Titoli Account Holder, whose account is at the relevant time credited with a Note, as the absolute owner of such Note for all purposes (whether or not the Note shall be overdue and notwithstanding any notice to the contrary, any notice of

ownership or writing on the Note or any notice of any previous loss or theft of the Note) and shall not be liable for doing so.

#### 4. NOTES SUBSCRIPTION PAYMENTS

4.1 Notes Initial Subscription Payments

Subject to the terms and conditions of the Master Receivables Purchase Agreement and the Subscription Agreement, on the Issue Date, Findomestic as the Class A Notes Subscriber and the Class B Notes Subscriber shall pay to the Issuer:

- (i) an initial subscription payment of Euro 2,220,005,795.11 in respect of the Class A Notes (the **Class A Notes Initial Subscription Payment**), as partial payment for the Class A Notes; and
- (ii) an initial subscription payment of Euro 780,002,036.12 in respect of the Class B Notes (the Class B Notes Initial Subscription Payment and, together with the Class A Notes Initial Subscription Payment, the Notes Initial Subscription Payments), as partial payment for the Class B Notes,

in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price for the First Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Initial Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on Issue Date pursuant to the Subscription Agreement and the Conditions).

- 4.2 Notes Additional Subscription Payments
  - 4.2.1 If the Second Initial Portfolio is offered for sale pursuant to the Master Receivables Purchase Agreement, the Calculation Agent shall, no later than 10 Business Day after the Second Initial Portfolio Offer Date, deliver a Notes Additional Subscription Payments Request to Findomestic as Class A Notes Subscriber and Class B Notes Subscriber (with copy to the Paying Agent) in the form attached as schedule 6 (Form of Notes Additional Subscription Payments Request) to the Cash Allocation, Management and Payments Agreement, requesting the same to make:
    - (i) an additional subscription payment in respect of the Class A Notes (the Class A Notes Additional Subscription Payment); and
    - (ii) an additional subscription payment in respect of the Class B Notes (the Class B Notes Additional Subscription Payment and, together with the Class A Notes Additional Subscription Payment, the Notes Additional Subscription Payments),

in order to provide the Issuer with the funds necessary to pay the Advanced Purchase Price for the Second Initial Portfolio to the Originator (provided that such Advanced Purchase Price will be subject to set-off with the Notes Additional Subscription Payments due by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber on the Settlement Date pursuant to the Subscription Agreement and these Conditions).

4.2.2 A Notes Additional Subscription Payment Request will be valid only if:

- (i) the conditions precedent set out in schedule 6 (*Conditions Precedent to Notes Additional Subscription Payments*) to the Subscription Agreement are met;
- (ii) the amount of the Class A Notes Additional Subscription Payments and the Class B Notes Additional Subscription Payments to be made by Findomestic as Class A Notes Subscriber and Class B Notes Subscriber is such that the Required Class A Notes Additional Subscription Payment Amount and the Required Class B Notes Additional Subscription Payment Amount are met on the Settlement Date: and
- (iii) the aggregate of the Notes Initial Subscription Payments previously made and the Notes Additional Subscription Payments requested in the Notes Additional Subscription Request in respect of the Notes of each Class does not exceed the relevant Nominal Amount.
- 4.2.3 No later than 3 (three) Business Day prior to the relevant Settlement Date, the Issuer shall notify to the Paying Agent the details of the relevant Notes Additional Subscription Payments to be received on such Settlement Date.
- 4.2.4 Subject to the receipt of copy of the Notes Additional Subscription Payment Request and upon the Notes Additional Subscription Payments being made in accordance with Condition 4.2.1 above, the Issuer shall deliver to the Paying Agent a written instruction with the relevant updates of the Notes to be performed with Monte Titoli to reflect any Notes Additional Subscription Payments made and the consequential adjustment to the Principal Amount Outstanding of each Class of Notes.
- 4.2.5 Following the Payment Date falling in November 2020 or, if earlier, the delivery of an Issuer Trigger Notice:
  - (i) no Notes Additional Subscription Payments Request can be delivered by the Issuer (or the Calculation Agent on its behalf) and no Notes Additional Subscription Payments shall be made by the Class A Notes Subscriber and the Class B Notes Subscriber; and
  - (ii) if the Principal Amount Outstanding of the Notes of each Class is less than the Nominal Amount of the Notes upon issue, the Issuer shall reduce (or cause the Paying Agent to reduce pursuant to the Cash Allocation, Management and Payments Agreement) the Nominal Amount of the Notes upon issue to the then Principal Amount Outstanding of the Notes.

## 5. STATUS, PRIORITY AND SEGREGATION

#### 5.1 *Status*

The Notes constitute limited recourse obligations of the Issuer and, accordingly, the obligation of the Issuer to make payments under the Notes is limited to the Issuer Available Funds available to make such payment in accordance with Condition 10 (*Limited recourse and non petition*). The Noteholders acknowledge that the limited recourse nature of the Notes produces the effects of a "*contratto aleatorio*" under Italian law and are deemed to accept the consequences thereof, including, but not limited to, the provisions under article 1469 of the Italian civil code.

## 5.2 *Segregation by law and security*

The Notes benefit of the provisions of article 3 of the Securitisation Law pursuant to which the the Portfolio and the other Issuer's Rights are segregated (*costituiscono patrimonio separato*) under Italian law from all other assets of the Issuer and from the assets relating to the Previous Securitisation and any further securitisation transaction carried out by it pursuant to these Conditions and are only available, both before and after a winding-up of the Issuer, to satisfy the obligations of the Issuer to the Noteholders, the Other Issuer Creditors and any other third party creditors in respect of any fees, costs and expenses in relation to the Securitisation.

### 5.3 Ranking

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), in respect of the obligation of the Issuer to pay interest on the Notes:

- (a) the Class A Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but in priority to the Class B Notes;
- (b) the Class B Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but subordinated to the Class A Notes.

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), in respect of the obligation of the Issuer to repay principal on the Notes:

- (a) the Class A Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but in priority to the Class B Notes;
- (b) the Class B Notes will rank *pari passu* and *pro rata* without any preference or priority among themselves, but subordinated to the Class A Notes.

Following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), in respect of the obligation of the Issuer to pay interest and repay principal on the Notes:

- (a) the Class A Notes will rank *pari passu* and without any preference or priority among themselves and (i) as to payment of interest, in priority to repayment of principal on the Class A Notes and payment of interest and repayment of principal on the Class B Notes, and (ii) as to repayment of principal, in priority to payment of interest and repayment of principal on the Class B Notes, but subordinated to payment of interest on the Class A Notes;
- (b) the Class B Notes will rank *pari passu* and without any preference or priority among themselves and (i) as to payment of interest, in priority to repayment of principal on the Class B Notes, but subordinated to payment of interest and repayment of principal on the Class A Notes, and (ii) as to repayment of principal, subordinated to payment of interest and repayment of principal on the Class A Notes and payment of interest on the Class B Notes.

The rights of the Noteholders in respect of the priority of payment of interest and repayment of principal on the Notes are set out in Condition 7.1 (*Pre-Acceleration Interest Priority of Payments*), Condition 7.2 (*Pre-Acceleration Principal Priority of Payments*) or Condition 7.3 (*Post-Acceleration Priority of Payments*), as the case may be, and are subject to the provisions of these Conditions and the Intercreditor Agreement and subordinated to certain prior ranking amounts due by the Issuer as set out therein.

## 5.4 *Obligations of Issuer only*

The Notes are obligations solely of the Issuer and are not obligations of, or guaranteed by, any other entity or person.

#### 6. COVENANTS

For so long as any amount remains outstanding in respect of the Notes of any Class, the Issuer shall not, save with the prior written consent of the Representative of the Noteholders, or as expressly provided in any of the Transaction Documents:

### 6.1 Negative pledge

create or permit to subsist any Security Interest whatsoever over the Portfolio or any part thereof or over any of its other assets or sell, lend, part with or otherwise dispose of all or any part of the Portfolio or any of its assets, except in connection with the Previous Securitisation and any further securitisations permitted pursuant to Condition 6.12 (*Further Securitisations*) below; or

#### 6.2 Restrictions on activities

- 6.2.1 engage in any activity whatsoever which is not incidental to or necessary in connection with the Securitisation, the Previous Securitisation, any further securitisation complying with Condition 6.12 (*Further Securitisations*) or with any of the activities in which the Transaction Documents provide or envisage that the Issuer will engage; or
- 6.2.2 have any subsidiary or affiliate (respectively, *società controllata* or *società collegata*, each as defined in article 2359 of the Italian civil code) or any employees or premises; or
- 6.2.3 at any time approve or agree or consent to any act or thing whatsoever which may be materially prejudicial to the interests of the Noteholders under the Transaction Documents and shall not do, or permit to be done, any act or thing in relation thereto which may be materially prejudicial to the interests of the Noteholders under the Transaction Documents; or
- 6.2.4 become the owner of any real estate asset; or

### 6.3 Dividends or distributions

pay any dividend or make any other distribution or return or repay any quota capital to its Quotaholder, or increase its capital, save as required by applicable law; or

## 6.4 *De-registrations*

ask for de-registration from the register of special purpose vehicles held by Bank of Italy pursuant to the regulation issued by the Bank of Italy under article 4 of the Bank of Italy's regulation dated 7 June 2017, unless in order to comply with the provisions of law applicable to it as a financial intermediary; or

## 6.5 Borrowings

incur any indebtedness in respect of borrowed money whatsoever (save for the indebtedness incurred in respect of the Previous Securitisation and any further securitisations permitted pursuant to Condition 6.12 (*Further Securitisations*) below), or give any guarantee, indemnity or security in respect of any indebtedness or in respect of any other obligation of any person or entity or become liable for the debts of any other person or entity or hold out its credit as being available to satisfy the obligations of others; or

## 6.6 Merger

consolidate or merge with any other person or entity or convey or transfer its properties or assets substantially as an entirety to any other person or entity; or

#### 6.7 *No variation or waiver*

permit any of the Transaction Documents to which it is party to be amended, terminated or discharged, or exercise any powers of consent or waiver pursuant to the terms of any of the Transaction Documents to which it is a party including any power of consent or waiver in respect of the Portfolio, or permit any party to any of the Transaction Documents to which it is a party to be released from such obligations; or

#### 6.8 Bank accounts

open or have an interest in any bank account other than the Accounts, the Quota Capital Account or any bank account opened in relation to the Previous Securitisation and any further securitisation permitted pursuant to Condition 6.12 (*Further Securitisations*) below; or

## 6.9 Statutory documents

amend, supplement or otherwise modify its by-laws (*statuto*) or *atto costitutivo* except where such amendment, supplement or modification is required by a compulsory provision of Italian law or by the competent regulatory authorities; or

## 6.10 Corporate records, financial statements and books of account

cease to maintain corporate records, financial statements and books of account separate from those of the Originator and any other person or entity; or

## 6.11 *Derivatives*

enter into derivative contracts save as expressly permitted by article 21, paragraph 2, of the EU Securitisation Regulation; or

#### 6.12 Further securitisations

- (a) None of the covenants in Condition 6 (*Covenants*) above shall prohibit the Issuer, following the redemption in full and/or cancellation of the Notes, from:
  - (i) acquiring, or financing pursuant to article 7 of the Securitisation Law, by way of separate transactions unrelated to the Securitisation (the **Further Securitisations**), further receivables or portfolios of receivables of any kind (the **Further Portfolios**);

- (ii) securitising such Further Portfolios through the issue of further debt securities (the **Further Notes**);
- (iii) entering into agreements and transactions that are incidental to or necessary in connection with such Further Securitisation including, *inter alia*, the ring-fencing or the granting of security over such Further Portfolios and any right, benefit, agreement, instrument, document or other asset of the Issuer relating thereto to secure such Further Notes (the **Further Security**), provided that:
  - (A) the Issuer confirms in writing to the Representative of the Noteholders that the terms and conditions of the Further Notes contain provisions to the effect that the obligations of the Issuer whether in respect of interest, principal, premium or other amounts in respect of such Further Notes, are limited recourse obligations of the Issuer, limited to some or all of the assets comprised in such Further Security;
  - (B) the Issuer confirms in writing to the Representative of the Noteholders that each party to such Further Securitisation agrees and acknowledges that the obligations of the Issuer to such party in connection with such Further Securitisation are limited recourse obligations of the Issuer, limited to some or all of the assets comprised in such Further Security and that each creditor in respect of such Further Securitisation or the representative of the holders of such Further Notes has agreed to limitations on its ability to take action against the Issuer, including in respect of insolvency proceedings relating to the Issuer, on terms in all significant respects equivalent to those contained in the Intercreditor Agreement;
  - (C) the Issuer confirms in writing to the Representative of the Noteholders that the terms and conditions of such Further Notes will include:
    - I. covenants by the Issuer in all significant respects equivalent to those covenants provided in Condition 6(a) (*Covenants Covenants by the Issuer*) above; and
    - II. provisions which are the same as or, in the sole discretion of the Representative of the Noteholders, equivalent to this provision;
  - (D) the Representative of the Noteholders is satisfied that the provisions of paragraphs from (A) to (C) above have been satisfied; and
  - (E) the Rating Agencies are notified in advance of any Further Securitisation.

In giving any consent to the foregoing, the Representative of the Noteholders may require the Issuer to make such modifications or additions to the provisions of any of the Transaction Documents (as may itself consent thereto on behalf of the Noteholders) or may impose such other conditions or requirements as the Representative of the Noteholders may deem expedient (in its absolute discretion) in the interests of the Noteholders and may rely on any written confirmation from the Issuer as to the matters contained therein.

(iv) carrying out any activity which is incidental to maintaining its corporate existence and complying with laws and regulations applicable to it.

#### 7. PRIORITY OF PAYMENTS

# 7.1 Pre-Acceleration Interest Priority of Payments

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), (a) the Interest Available Funds shall be applied on each Payment Date in making the following payments in the following order of priority (in each case only if and to the extent that payments of a higher priority have been made in full), and (b) to the extent there is an Interest Deficiency on any Payment Date, any principal amount applied in accordance with item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments and any amount applied from the Liquidity Reserve shall be used on such Payment Date to pay only the amounts due under items from (i) (*First*) to (vi) (*Sixth*) (inclusive) of the following order of priority:

- (i) First, to pay, pari passu and pro rata according to the respective amounts thereof, any Expenses (to the extent the amounts standing to the credit of the Expenses Account have been insufficient to pay such Expenses during the immediately preceding Interest Period);
- (ii) Second, to credit to the Expenses Account an amount necessary to bring the balance of the Expenses Account up to (but not exceeding) the Retention Amount;
- (iii) *Third*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Representative of the Noteholders:
- (iv) Fourth, to pay, pari passu and pro rata according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Servicer, the Back-up Servicer Facilitator, the Back-up Servicer (if any), the Corporate Servicer, the Cash Manager, the Calculation Agent, the Account Bank and the Paying Agent;
- (v) Fifth, to pay, pari passu and pro rata, interest due and payable on the Class A Notes;
- (vi) Sixth, to credit to the Liquidity Reserve Account an amount necessary to bring the balance of the Liquidity Reserve Account up to (but not exceeding) Liquidity Reserve Required Amount;
- (vii) Seventh, to reduce the debit balance of the Principal Deficiency Ledger to 0 (zero), by allocating the relevant amounts to the Principal Available Funds;
- (viii) *Eighth*, to repay, *pari passu* and *pro rata*, the Start-up Costs Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;
- (ix) *Ninth*, during the Amortisation Period, to allocate any amount remaining after making payments ranking in priority to this item (ix) (*Ninth*) to the Principal Available Funds;
- (x) *Tenth*, to pay any interest amounts due and payable under the Subordinated Loan Agreement;

- (xi) *Eleventh*, to pay any indemnities due and payable to the Arranger pursuant to the Subscription Agreement;
- (xii) Twelfth, to pay, pari passu and pro rata according to the respective amounts thereof, any other amount due and payable by the Issuer under the Transaction Documents, to the extent not already paid under other items of this Pre-Acceleration Interest Priority of Payments or the Pre-Acceleration Principal Priority of Payments;
- (xiii) *Thirteenth*, to pay, *pari passu* and *pro rata*, interest due and payable on the Class B Notes:
- (xiv) *Fourrteenth*, to pay any surplus as Deferred Purchase Price to the Originator pursuant to the Master Receivables Purchase Agreement.

# 7.2 Pre-Acceleration Principal Priority of Payments

Prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the Principal Available Funds shall be applied on each Payment Date in making the following payments in the following order of priority (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) First, by way of credit to the Interest Deficiency Ledger, to make up any Interest Deficiency;
- (ii) Second, during the Revolving Period, to pay to the Originator the Advanced Purchase Price for any Subsequent Portfolio purchased prior to such Payment Date;
- (iii) *Third*, during the Revolving Period, to credit any remaining Principal Available Funds to the Reinvestment Ledger;
- (iv) Fourth, to credit to the Cash Reserve Account an amount necessary to bring the balance of the Cash Reserve Account up to (but not exceeding) Cash Reserve Required Amount;
- (v) Fifth, during the Amortisation Period, to pay, pari passu and pro rata, the Class A Notes Redemption Amount;
- (vi) Sixth, during the Amortisation Period, to repay the Cash Reserve Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;
- (vii) Seventh, during the Amortisation Period, following redemption in full of the Class A Notes, to pay, pari passu and pro rata, the Class B Notes Redemption Amount (in the case of all Payment Dates other than the Cancellation Date, up to an amount that makes the aggregate Principal Amount Outstanding of all the Class B Notes not lower than Euro 1,000); and
- (viii) Eighth, to allocate any surplus to the Interest Available Funds.

### 7.3 *Post-Acceleration Priority of Payments*

Following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the Issuer Available Funds shall be applied on each Payment Date in making the following payments in the following order of

priority (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) *First*, if the relevant Issuer Trigger Event is an Insolvency Event, to pay mandatory expenses relating to such Insolvency Event in accordance with the applicable laws or, if the relevant Issuer Trigger Event is not an Insolvency Event, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any Expenses (to the extent the amounts standing to the credit of the Expenses Account have been insufficient to pay such Expenses during the immediately preceding Interest Period);
- (ii) Second, if the relevant Issuer Trigger Event is not an Insolvency Event, to credit to the Expenses Account an amount necessary to bring the balance of the Expenses Account up to (but not exceeding) the Retention Amount;
- (iii) *Third*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Representative of the Noteholders:
- (iv) Fourth, to pay, pari passu and pro rata according to the respective amounts thereof, all fees, costs and expenses of, and all other amounts due and payable to, the Servicer, the Back-up Servicer Facilitator, the Back-up Servicer (if any), the Corporate Servicer, the Cash Manager, the Calculation Agent, the Account Bank and the Paying Agent;
- (v) Fifth, to pay, pari passu and pro rata, interest due and payable on the Class A Notes;
- (vi) Sixth, to pay, pari passu and pro rata, the Class A Notes Redemption Amount until the Class A Notes are redeemed in full;
- (vii) Seventh, to repay, pari passu and pro rata, the Start-up Costs Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;
- (viii) *Eighth*, to pay any interest amounts due and payable under the Subordinated Loan Agreement;
- (ix) *Ninth*, to repay the Cash Reserve Proceeds to the Subordinated Loan Provider pursuant to the Subordinated Loan Agreement;
- (x) *Tenth*, to pay any indemnities due and payable to the Arranger pursuant to the Subscription Agreement;
- (xi) *Eleventh*, to pay, *pari passu* and *pro rata* according to the respective amounts thereof, any other amount due and payable by the Issuer under the Transaction Documents, to the extent not already paid under other items of this Post-Acceleration Priority of Payments;
- (xii) Twelfth, to pay, pari passu and pro rata, interest due and payable on the Class B Notes;
- (xiii) *Thirteenth*, to pay, *pari passu* and *pro rata*, the Class B Notes Redemption Amount (in the case of all Payment Dates other than the Cancellation Date, up to an amount that makes the aggregate Principal Amount Outstanding of all the Class B Notes not lower than Euro 1,000);
- (xiv) *Fourteenth*, to pay any surplus as Deferred Purchase Price to the Originator pursuant to the Master Receivables Purchase Agreement.

#### 8. INTEREST

### 8.1 *Accrual of interest*

Each Note bears interest on its Principal Amount Outstanding from (and including) the Issue Date (with respect to the Notes Initial Subscription Payments) or the Settlement Date (with respect to the Notes Additional Subscription Payments) until final redemption or cancellation as provided for in Condition 9 (*Redemption, purchase and cancellation*) and subject to paragraph 8.3 (*Termination of interest*) below.

### 8.2 Payment Dates and Interest Periods

Interest on each Note will accrue on a daily basis and will be payable in Euro in arrears on each Payment Date falling (i) prior to the delivery of an Issuer Trigger Notice, on the 23<sup>rd</sup> calendar day of each month in each year (or, if such day is not a Business Day, the immediately following Business Day or if such immediately following Business Day falls in another month, the immediately preceding Business Day), or (ii) following the delivery of an Issuer Trigger Notice, each date on which payments are required to be made by the Representative of the Noteholders in accordance with these Conditions and the Intercreditor Agreement. The First Payment Date will fall in November 2020.

### 8.3 *Termination of interest accrual*

Each Note (or the portion of the Principal Amount Outstanding due for redemption) shall cease to bear interest from (and including) the Final Maturity Date or from (and including) any earlier date fixed for redemption unless payment of the principal due and payable but unpaid is improperly withheld or refused, in which case, each Note (or the relevant portion thereof) will continue to bear interest in accordance with this Condition (both before and after judgment) at the rate applicable to such Note until the day on which either all sums due in respect of such Note up to that day are received by the relevant Noteholder or the Representative of the Noteholders or the Paying Agent receives all amounts due on behalf of all such Noteholders.

# 8.4 Rates of interest

The rate of interest applicable to each Note (the **Rate of Interest**) for each Interest Period shall be:

- (a) in relation to the Class A Notes, a fixed rate equal to 0.30 per cent. per annum; and
- (b) in relation to the Class B Notes, a fixed rate equal to 1.00 per cent. per annum.

### 8.5 Determination of Interest Payment Amounts

The Issuer shall, on each Interest Determination Date, determine (or cause the Paying Agent to determine) the Euro amount (the **Interest Payment Amount**) due as interest on the Notes in respect of such Interest Period calculated by applying the relevant Rate of Interest to the Principal Amount Outstanding of the Notes on the Payment Date at the commencement of such Interest Period (or, in the case of the initial Interest Period, the Issue Date) (after deducting therefrom any payment of principal due and paid on that Payment Date), multiplying the product of such calculation by the actual number of days in the Interest Period and dividing by 360, rounding the resultant figure to the nearest cent (half a cent being rounded up).

#### 8.6 *Notification of Interest Payment Amount and Payment Date*

The Issuer shall notify (or cause the Paying Agent to notify) the Interest Payment Amount due on the Notes in respect of the relevenat Interest Period and the Payment Date in respect of the Interest Payment Amount promptly after determination (and in any event not later than the first day of each relevant Interest Period) to the Issuer, the Servicer, the Representative of the Noteholders, the Account Bank, the Calculation Agent, the Corporate Servicer and Monte Titoli and, as long as the Senior Notes are admitted to trading on the ExtraMOT PRO of the ExtraMOT Market, Borsa Italiana and will cause the same to be published in accordance with Condition 18 (*Notices*) on or as soon as possible after the relevant Interest Determination Date.

# 8.7 Determination by the Representative of the Noteholders

If the Issuer does not at any time for any reason determine the Interest Payment Amount due on the Notes in respect of such Interest Period and the Payment Date in respect of the Interest Payment Amount in accordance with the foregoing provisions of this Condition 8, the Representative of the Noteholders as legal representative of the Organisation of the Noteholders shall (but without incurring, in the absence of wilful misconduct (*dolo*) or gross negligence (*colpa grave*), any liability to any person as a result) calculate the Interest Payment Amount for the Notes in the manner specified in Condition 8.5 (*Determination of Interest Payments Amount*) above and any such determination and/or calculation shall be deemed to have been made by the Paying Agent.

### 8.8 Interest Deferral

- 8.8.1 Payment of interest on the Class B Notes will be subject to deferral to the extent that the Interest Available Funds applied in accordance with the Pre-Acceleration Interest Priority of Payments on any Payment Date prior to the Cancellation Date are not sufficient to pay in full the relevant interest amount which would otherwise be due on the Class B Notes. The amount by which the aggregate amount of interest paid on the Class B Notes on any Payment Date prior to the Cancellation Date falls short of the aggregate amount of interest which otherwise would be due on the Class B Notes on that Payment Date shall be aggregated with the amount of, and treated as if it were, interest amount due on the Class B Notes on the immediately following Payment Date and will be payable on such Payment Date in accordance with the Pre-Acceleration Interest Priority of Payments. No interest will accrue on any amount so deferred.
- 8.8.2 Any interest amount due but not payable on the Class A Notes on any Payment Date prior to the Cancellation Date will not be deferred and any failure to pay such interest amount will constitute an Issuer Trigger Event pursuant to Condition 13 (*Issuer Trigger Events*).
- 8.8.3 If, on the Cancellation Date, there remains any such shortfall, the amount of such shortfall will become due and payable on such date, subject in each case to the amounts of Issuer Available Funds and, to the extent unpaid, will be cancelled.

## 8.9 Notification of Interest Deferral

If, on any Calculation Date, the Calculation Agent determines that any deferral of interest in respect of the Class B Notes will arise on the immediately succeeding Payment Date, notice to this effect shall be given or procured to be given by the Issuer to the Representative of the Noteholders, the Paying Agent, Monte Titoli, Borsa Italiana and the Noteholders in accordance with Condition 18 (*Notices*), specifying the amount of interest to be deferred on such following Payment Date in respect of each Class of Notes.

## 8.10 Notifications to be final

All notifications, opinions, determinations, certificates, calculations, decisions and quotations given, expressed, made or obtained for the purposes of this Condition 8 (*Interest*), whether by the Paying Agent, the Issuer or the Representative of the Noteholders shall (in the absence of wilful default, gross negligence, bad faith or manifest error) be binding on the Paying Agent, the Calculation Agent, the Issuer, the Account Bank, the Representative of the Noteholders and all Noteholders and (in such absence as aforesaid) no liability to the Noteholders shall attach to the Paying Agent, the Calculation Agent, the Issuer or the Representative of the Noteholders in connection with the exercise or non-exercise by them or any of them of their powers, duties and discretion hereunder.

## 8.11 Paying Agent

The Issuer shall ensure that, so long as any of the Notes remain outstanding, there shall at all times be a Paying Agent. The Paying Agent may not resign until a successor approved in writing by the Representative of the Noteholders has been appointed. If a new Paying Agent is appointed notice of its appointment will be published in accordance with Condition 18 (*Notices*).

8.12 *Unpaid interest with respect to the Notes* 

Unpaid interest on the Notes shall accrue no interest.

## 9. REDEMPTION, PURCHASE AND CANCELLATION

- 9.1 Final redemption
  - 9.1.1 The Issuer shall redeem the Notes at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments, on the Final Maturity Date.
  - 9.1.2 The Issuer may not redeem the Notes in whole or in part prior to the Final Maturity Date except as provided below in Conditions 9.2 (*Mandatory redemption*), 9.3 (*Optional redemption*) and 9.4 (*Optional redemption for taxation reasons*), but without prejudice to Condition 13 (*Issuer Trigger Event*) and Condition 15 (*Enforcement*).

## 9.2 *Mandatory redemption*

The Notes of each Class will be subject to mandatory redemption in full (or in part *pro rata*) on each Payment Date during the Amortisation Period, to the extent that the Issuer has sufficient Principal Available Funds for such purpose in accordance with the Pre-Acceleration Principal Priority of Payments.

- 9.3 Optional redemption
  - 9.3.1 Provided that no Issuer Trigger Notice has been served on the Issuer, the Issuer may, on any Payment Date, redeem the Senior Notes (in whole but not in part) and the Junior Notes (in whole or in part) at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments, subject to the Issuer:
    - (i) giving not more than 45 (forty-five) days and not less than 10 (ten) days' notice to the Representative of the Noteholders (with copy to the Servicer, the Calculation Agent and the Rating Agencies) and to the Noteholders in

accordance with Condition 18 (Notices) of its intention to redeem the Notes; and

- (ii) delivering, prior to the notice referred to in paragraph (i) above being given, to the Representative of the Noteholders a certificate duly signed by the Issuer to the effect that it will have the necessary funds (free and clear of any Security Interest of any third party) on such Payment Date to discharge at least all of its outstanding liabilities in respect of the Senior Notes and any other payment in priority to or *pari passu* with the Senior Notes in accordance with the Post-Acceleration Priority of Payments.
- 9.3.2 The Issuer may obtain the funds necessary to finance the early redemption of the Notes in accordance with this Condition 9.3 from the sale of the Portfolio to the Originator. Under the Master Receivables Purchase Agreement, the Issuer has granted to the Originator an option, pursuant to article 1331 of the Italian civil code, to repurchase the Portfolio pursuant to the terms and subject to the conditions set out therein.
- 9.4 *Optional redemption for taxation reasons*

Provided that no Issuer Trigger Notice has been served on the Issuer, upon the imposition, at any time after the Issue Date, of:

- 9.4.1 any Tax Deduction in respect of such payment (other than in respect of a Decree 239 Deduction); or
- 9.4.2 any change in the Tax law of Italy (or the application or official interpretation of such law) which would cause the total amount payable in respect of the Portfolio to cease to be receivable by the Issuer, including as a result of any of the Debtors being obliged to make a Tax Deduction in respect of any payment in relation to any Receivables (each of the event under paragraphs 9.4.1 and 9.4.2, a **Tax Event**),

the Issuer may, on any Payment Date following the occurrence of a Tax Event, redeem the Senior Notes (in whole but not in part) and the Junior Notes (in whole or in part) at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon), in accordance with the Post-Acceleration Priority of Payments, subject to the Issuer:

- 9.4.3 giving not more than 45 (forty-five) days' and not less than 10 (ten) days' notice to the Representative of the Noteholders (with copy to the Servicer, the Calculation Agent and the Rating Agencies) and the Noteholders in accordance with Condition 18 (*Notices*) of its intention to redeem the Notes: and
- 9.4.4 delivering, prior to the notice referred to in paragraph 9.4.3 above being given, to the Representative of the Noteholders:
  - (a) a certificate duly signed by the Issuer to the effect that the obligation to make a Tax Deduction or the imposition resulting in the total amount payable in respect of the Portfolio ceasing to be receivable by the Issuer cannot be avoided by taking measures reasonably available to the Issuer and not prejudicial to its interests as a whole; and
  - (b) a certificate duly signed by the Issuer to the effect that it will have the necessary funds (free and clear of any Security Interest of any third party) on such Payment Date to discharge at least all of its outstanding liabilities in respect of

the Senior Notes and any other payment in priority to or *pari passu* with the Senior Notes in accordance with the Post-Acceleration Priority of Payments.

The Issuer may obtain the funds necessary to finance the early redemption of the Notes in accordance with this Condition 9.4 from the sale of the Portfolio to the Originator. Under the Master Receivables Purchase Agreement, the Issuer has granted to the Originator an option, pursuant to article 1331 of the Italian civil code, to repurchase the Portfolio at the Final Repurchase Price pursuant to the terms and subject to the conditions set out therein.

## 9.5 Conclusiveness of certificates

Any certificate given by or on behalf of the Issuer pursuant to Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*) may be relied upon by the Representative of the Noteholders without further investigation and shall be binding on the Noteholders and the Other Issuer Creditors.

- 9.6 Calculation of Principal Payment Amount and Principal Amount Outstanding
  - 9.6.1 On each Calculation Date, the Issuer shall determine (or cause the Calculation Agent to calculate):
    - (a) the amount of the Issuer Available Funds;
    - (b) the principal payment (if any) due on each Note of each Class of Notes on the next following Payment Date and the Principal Payment Amount (if any) due on the Notes of that Class; and
    - (c) the Principal Amount Outstanding of each Note of each Class of Notes on the next following Payment Date (after deducting any principal payment due to be made on that Payment Date in relation to each such Note).
  - 9.6.2 The principal amount redeemable in respect of each Note of each Class of Notes (the **Principal Payment Amount**) on any Payment Date shall be a *pro rata* share of the principal payment due in respect of the such Class of Notes, in accordance with the relevant Priority of Payments, on such date. The Principal Payment Amount is calculated by multiplying the Issuer Available Funds available to make the principal payment in respect of a Class of Notes, in accordance with the relevant Priority of Payments, on such date by a fraction, the numerator of which is the then Principal Amount Outstanding of each Note of such Class and the denominator of which is the then Principal Amount Outstanding of all the Notes of the same Class, and rounding down the resultant figures to the nearest cent, provided always that no such Principal Payment Amount may exceed the Principal Amount Outstanding of the relevant Note.
- 9.7 Failure by the Servicer or the Cash Manager to deliver the Servicer's Report, the Set-Off Report or the Cash Manager Report to the Calculation Agent

Prior to the service of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final Redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any of such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but the Calculation Agent has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments of interest on the Class

A Notes and all the other amounts ranking in priority thereto pursuant to the Pre-Acceleration Interest Priority of Payments and payments under item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments, the Issuer Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to make such payments.

## 9.8 Calculation by the Representative of the Noteholders

If the Issuer does not at any time for any reason calculate (or cause the Calculation Agent to calculate) the Issuer Available Funds, the amount thereof available for principal payments in respect of the Notes, the Principal Payment Amount in respect of each Note of each Class of Notes or the Principal Amount Outstanding in relation to each Note in accordance with this Condition, such amounts shall be calculated (but without incurring, in the absence of wilful misconduct (*dolo*) or gross neglicence (*colpa grave*), any liability to any person as a result) by (or on behalf of) the Representative of the Noteholders in accordance with this Condition 9 (based on information supplied to it by the Issuer or the Calculation Agent) and each such calculation shall be deemed to have been made by the Calculation Agent.

# 9.9 Notice of calculation of Principal Payment Amount and Principal Amount Outstanding

The Issuer will cause each calculation of the Principal Payment Amount and Principal Amount Outstanding in relation to each Note to be notified immediately after calculation (through the Payments Report) to the Representative of the Noteholders and the Paying Agent and, for so long as the Senior Notes are admitted to trading on the ExtraMOT PRO of the ExtraMOT Market, Borsa Italiana and will cause notice of each calculation of a Principal Payment Amount and Principal Amount Outstanding in relation to each Note of each Class of Notes to be given in accordance with Condition 18 (*Notices*) not later than 3 (three) Business Days prior to each Payment Date.

# 9.10 Notice of no Principal Payment Amount

If no Principal Payment Amount is due to be made in relation to the Class A Notes on any Payment Date during the Amortisation Period, a notice to this effect will be given to the Noteholders in accordance with Condition 18 (*Notices*) not later than 3 (three) Business Days prior to such Payment Date.

### 9.11 Notice Irrevocable

Any such notice as is referred to in Condition 9.3 (*Optional redemption*), Condition 9.4 (*Optional redemption for taxation reasons*) and Condition 9.9 (*Notice of calculation of Principal Payment Amount and Principal Amount Outstanding*) shall be irrevocable and, upon the expiration of notice pursuant to Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the Issuer shall be bound to redeem the Notes at their Principal Amount Outstanding (plus any accrued but unpaid interest thereon).

# 9.12 No purchase by Issuer

The Issuer is not permitted to purchase any of the Notes at any time.

### 9.13 Cancellation

The Notes will be finally and definitively cancelled on the Cancellation Date, being:

(a) the earlier of (i) the Final Maturity Date, and (ii) the date on which the Notes are redeemed pursuant to Condition 9.3 (*Optional redemption*), Condition 9.4 (*Optional* 

redemption for taxation reasons) or following the delivery of an Issuer Trigger Notice pursuant to Condition 13 (Issuer Trigger Events); or

(b) if the Notes cannot be redeemed in full on the Final Maturity Date as a result of the Issuer having insufficient Issuer Available Funds for application in or towards such redemption, the later of (i) the Payment Date immediately following the date on which all the Receivables will have been paid in full; and (ii) the Payment Date immediately following the date on which all the Receivables then outstanding will have been entirely written off by the Issuer as a consequence of the Servicer having certified to the Representative of the Noteholders, and the Representative of the Noteholders having given notice to the Noteholders on the basis of such certificate pursuant to the Conditions, that there is no reasonable likelihood, following the application of all the Issuer Available Funds, of there being any further realisations in respect of the Portfolio or the other Issuer's Rights (whether arising from judicial enforcement proceedings or otherwise) which would be available to pay any amount outstanding under the Notes.

### 9.14 Notice to the Rating Agencies

Any redemption of the Notes in accordance with Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) and 9.4 (*Optional redemption for taxation reasons*) shall be notified by the Issuer to the Rating Agencies.

#### 10. LIMITED RECOURSE AND NON PETITION

10.1 Noteholders not entitled to proceed directly against Issuer

Only the Representative of the Noteholders may pursue the remedies available under the general law or under the Transaction Documents to obtain payment of the Obligations and no Noteholder shall be entitled to proceed directly against the Issuer to obtain payment of the Obligations. In particular,

- 10.1.1 no Noteholder (nor any person on its behalf, other than the Representative of the Noteholders) shall, save as expressly permitted by the Transaction Documents, have the right to take or join any person in taking any steps against the Issuer for the purpose of obtaining payment of any amount due by the Issuer;
- 10.1.2 until the date falling 2 (two) years and 1 (one) day after the Cancellation Date or, if later, the date on which the notes issued by the Issuer in the context of the Previous Securitisation and any further securitisation transaction have been redeemed in full or cancelled in accordance with their terms and conditions, no Noteholder (nor any person on its behalf, other than the Representative of the Noteholders when so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes and only if the representatives of the noteholders of all other securitisation transactions then outstanding (if any) carried out by the Issuer have been so directed by an extraordinary resolution of the holders of the most senior class of notes under the relevant securitisation transaction) shall initiate or join any person in initiating an Insolvency Event in relation to the Issuer; and
- 10.1.3 no Noteholder shall be entitled to take or join in the taking of any corporate action, legal proceedings or other procedure or step which would result in the Priority of Payments not being complied with.

## 10.2 Limited recourse obligations of Issuer

Notwithstanding any other provision of the Transaction Documents, all obligations of the Issuer to the Noteholders are limited in recourse as set out below:

- 10.2.1 each Noteholder will have a claim only in respect of the Issuer Available Funds and at all times only in accordance with the applicable Priority of Payments and will not have any claim, by operation of law or otherwise, against, or recourse to, the Issuer's other assets or its contributed capital;
- 10.2.2 sums payable to each Noteholder in respect of the Issuer's obligations to such Noteholder shall be limited to the lesser of (a) the aggregate amount of all sums due and payable to such Noteholder and (b) the Issuer Available Funds, net of any sums which are payable by the Issuer in accordance with the applicable Priority of Payments in priority to or *pari passu* with the sums payable to such Noteholder; and
- 10.2.3 on the Cancellation Date, the Noteholders shall have no further claim against the Issuer in respect of any such unpaid amounts and such unpaid amounts shall be cancelled and discharged in full.

#### 11. PAYMENTS

### 11.1 Payments through Monte Titoli

Payment of principal and interest on the Notes will be credited, according to the instructions of Monte Titoli, by or on behalf of the Issuer to the accounts with Monte Titoli of the banks and authorised brokers whose accounts are credited with those Notes, and thereafter credited by such banks and authorised brokers from such aforementioned accounts to the accounts of the beneficial owners of those Notes. Payments made by or on behalf of the Issuer according to the instructions of Monte Titoli to the accounts with Monte Titoli of the banks and authorised brokers (including Euroclear and Clearstream) whose accounts are credited with those Notes will relieve the Issuer *pro tanto* from the corresponding payment obligations under the Notes.

# 11.2 Payments subject to fiscal laws

Payments of principal and interest in respect of the Notes are subject in all cases to (i) any fiscal or other applicable laws and regulations applicable in the place of payment, but without prejudice to the provisions of Condition 12 (*Taxation in the Republic of Italy*) and (ii) any FATCA Withholding, any regulations or agreements under FATCA, any official interpretations thereof, or any law implementing an intergovernmental approach thereto.

### 11.3 Payments on Business Days

If the due date for any payment of principal and/or interest in respect of the Notes is not a Business Day, the holder of the relevant Note will not be entitled to payment of the relevant amount until the immediately succeeding Business Day and will not be entitled to any further interest or other payment in consequence of any such delay.

# 11.4 Change of Paying Agent and appointment of additional paying agent

The Issuer reserves the right, in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, at any time to vary or terminate the appointment of the Paying Agent (with the prior notice to the Rating Agencies) and to appoint additional or other paying agents. The Issuer will cause at least 45 days' prior notice of any change in or addition

to the Paying Agent or its Specified Offices to be given in accordance with Condition 18 (*Notices*).

#### 12. TAXATION IN THE REPUBLIC OF ITALY

All payments in respect of the Notes by or on behalf of the Issuer will be made without withholding or deduction for or on account of any present or future taxes, duties or charges of whatsoever nature other than a Decree 239 Deduction or any other withholding or deduction required to be made by applicable law, included FATCA Withholding. Neither the Issuer nor any other person shall be obliged to pay any additional amount to any Noteholder on account of such withholding or deduction.

#### 13. ISSUER TRIGGER EVENTS

#### 13.1 Issuer Trigger Events

Each of the following events is an **Issuer Trigger Event**:

#### 13.1.1 *Non-payment*:

the Issuer defaults in the payment of:

- (a) any amount of interest due on the Class A Notes, provided that such default remains unremedied for 5 (five) Business Days; or
- (b) any amount of principal due on the Most Senior Class of Notes on the Final Maturity Date (or any date of early redemption pursuant to Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons)), provided that such default remains unremedied for 5 (five) Business Days; or
- (c) any amount of principal due and payable on the Most Senior Class of Notes on any Payment Date prior to the Final Maturity Date (or any date of early redemption pursuant to Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons)), to the extent the Issuer has sufficient Principal Available Funds to make such repayment of principal in accordance with the Pre-Acceleration Principal Priority of Payments, provided that such default remains unremedied for 5 (five) Business Days (it being understood that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (Final Redemption), Condition 9.3 (Optional redemption) or Condition 9.4 (Optional redemption for taxation reasons), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, no amount of principal will be due and payable in respect of the Notes); or

#### 13.1.2 *Breach of other obligations*:

the Issuer defaults in the performance or observance of any of its obligations under or in respect of the Notes or any of the Transaction Documents to which it is a party (other than any obligation under paragraph 13.1.1 above), and (except where, in the opinion of the Representative of the Noteholders, such default is not capable of remedy in which

case no notice requiring remedy will be required) such default remains unremedied for 30 (thirty) days after the Representative of the Noteholders has given written notice thereof to the Issuer requiring the same to be remedied; or

### 13.1.3 *Breach of representations and warranties*:

any of the representations and warranties given by the Issuer under any of the Transaction Documents is, or proves to have been, incorrect or erroneous in any material respect when made and (except where, in the opinion of the Representative of the Noteholders, such breach is not capable of remedy in which case no notice requiring remedy will be required) such breach remains remedied for 30 (thirty) days after the Representative of the Noteholders has given written notice thereof to the Issuer requiring the same to be remedied; or

## 13.1.4 Insolvency of the Issuer:

an Insolvency Event occurs with respect to the Issuer; or

#### 13.1.5 Unlawfulness:

it is or will become unlawful for the Issuer to perform or comply with any of its obligations under or in respect of the Notes or any of the Transaction Documents to which it is a party.

## 13.2 Delivery of an Issuer Trigger Notice

If an Issuer Trigger Event occurs, subject to Condition 15 (*Enforcement*) the Representative of the Noteholders:

- 13.2.1 in the case of an Issuer Trigger Event under Condition 13.1.1 (*Non-payment*) or 13.1.4 (*Insolvency of the Issuer*) above, shall; and
- 13.2.2 in the case of an Issuer Trigger Event under Condition 13.1.2 (*Breach of other obligations*), 13.1.3 (*Breach of representations and warranties*) or 13.1.5 (*Unlawfulness*) above, if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes, shall,

deliver a written notice (an **Issuer Trigger Notice**) to the Issuer (with copy to the Servicer, the Calculation Agent, the Rating Agencies and the Noteholders in accordance with Condition 18 (*Notices*)).

## 13.3 Conditions to delivery of an Issuer Trigger Notice

Notwithstanding Condition 13.2 (*Delivery of an Issuer Trigger Notice*) the Representative of the Noteholders shall not be obliged to deliver an Issuer Trigger Notice unless it shall have been indemnified and/or secured to its satisfaction against all liabilities to which it may thereby become liable or which it may incur by so doing.

### 13.4 Consequences of delivery of an Issuer Trigger Notice

Upon the delivery of an Issuer Trigger Notice, the Notes shall (subject to Condition 10 (*Limited Recourse and Non Petition*)) become immediately due and repayable at their Principal Amount Outstanding, together with any accrued but unpaid interest thereon, without any further action, notice or formality and the Issuer Available Funds shall be applied in accordance with the Post-

Acceleration Priority of Payments on such dates as the Representative of the Noteholders may determine as being Payment Dates.

#### 14. REVOLVING PERIOD TERMINATION EVENTS

### 14.1 Revolving Period Termination Event

Each of the following events is a **Revolving Period Termination Event**:

### 14.1.1 *Breach of obligations by Findomestic*:

Findomestic defaults in the performance or observance of any of its obligations under or in respect of any of the Transaction Documents to which it is a party, provided that, in the reasonable opinion of the Representative of the Noteholders, (a) such default is materially prejudicial to the interest of the Noteholders and (b) (except where such default is not capable of remedy, in which case no notice requiring remedy will be required) such default remains unremedied for 30 (thirty) days after the Representative of the Noteholders having given written notice thereof to Findomestic, with a copy to the Issuer, requiring the same to be remedied; or

### 14.1.2 *Breach of representations and warranties by Findomestic*:

any of the representations and warranties given by Findomestic under any of the Transaction Documents to which it is party is or proves to have been incorrect or misleading in any material respect when made or repeated and such breach, to the extent is, in the reasonable opinion of the Representative of the Noteholders, prejudicial to the interest of the Noteholders, if capable of remedy is not remedied in accordance with the provisions of the Warranty and Indemnity Agreement; or

### 14.1.3 *Insolvency of Findomestic*:

- (i) 90 (ninety) days have elapsed since an application is made for the commencement of an *amministrazione straordinaria* or *liquidazione coatta amministrativa* or any other applicable bankruptcy proceedings against Findomestic in any jurisdiction and such application has not been rejected by the relevant court nor has it been withdrawn by the relevant applicant unless a legal opinion or other adequate comfort is given to the Representative of the Noteholders confirming that such application is manifestly without grounds (it being understood that, pending the 90 (ninety)-day or the shorter period necessary for obtaining the aforementioned legal opinion or other adequate comfort, Findomestic will not be able to submit any Subsequent Portfolio Offer Letter); or
- (ii) Findomestic becomes subject to any *amministrazione straordinaria*, *liquidazione coatta amministrativa* or any other applicable bankruptcy proceedings in any jurisdiction or the whole or any substantial part of the assets Findomestic are subject to a *pignoramento* or similar procedure having a similar effect; or
- (iii) Findomestic takes any action for a restructuring or deferment of fulfilment of any of its obligations relating to financial indebtedness or makes any out of court settlements with its creditors (to the extent such out of court settlements may be materially prejudicial to the interests of the Noteholders) for the

extension of fulfilment of its obligations relating to financial indebtedness or the enforcement of any guarantee given to guarantee such fulfilment; or

## 14.1.4 Winding up of Findomestic:

an order is made or an effective resolution is passed for the winding up, liquidation or dissolution in any form of Findomestic; or

### 14.1.5 Breach of Cumulative Gross Default Ratio:

the Cumulative Gross Default Ratio, as resulting from the Servicer's Report immediately preceding the relevant Subsequent Portfolio Offer Date, has exceeded the Cumulative Gross Default Trigger Level; or

### 14.1.6 *Termination of Servicer's appointment*:

the Issuer has terminated the appointment of the Servicer following the occurrence of a Servicer Termination Event in accordance with the provisions of the Servicing Agreement (other than the Servicer Termination Event set out in clause 10.1(f) of the Servicing Agreement);

### 14.1.7 Amount of Principal Available Funds credited to the Reinvestment Ledger:

for 2 (two) consecutive Offer Dates, the amount of Principal Available Funds credited to the Reinvestment Ledger in accordance with item (iii) (*Third*) of the Pre-Acceleration Principal Priority of Payments is higher than 15 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Initial Portfolios; or

#### 14.1.8 Failure to offer for sale Subsequent Portfolios

the Originator fails to offer for sale Subsequent Portfolios to the Issuer for 3 (three) consecutive Offer Dates (unless such event is attributable to Covid-19 pandemic); or

# 14.1.9 *Liquidity Reserve*:

on any Payment Date, there are insufficient Interest Available Funds in order to fund the Liquidity Reserve up to the Liquidity Reserve Required Amount in accordance with the Pre-Acceleration Interest Priority of Payments; or

# 14.1.10 Receipt of an Issuer Trigger Notice:

the Issuer has received an Issuer Trigger Notice; or

### 14.1.11 *Service of an early redemption notice:*

the Issuer has served a notice of early redemption of the Notes pursuant to Condition 9.3 (*Optional Redemption*) or a notice of early redemption of the Notes following the occurrence of a Tax Event in accordance with Condition 9.4 (*Optional redemption for taxation reasons*); or

### 14.2 Consequences of delivery of Revolving Period Termination Notice

If a Revolving Period Termination Event occurs, then the Representative of the Noteholders:

- 14.2.1 in the case of a Revolving Period Termination Event under Condition 14.1.1 or 14.1.2 above, may in its absolute discretion, or, shall if so directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes; and
- 14.2.2 in the case of the other Revolving Period Termination Events, shall,

deliver a written notice (a **Revolving Period Termination Notice**) to the Issuer, the Originator and the Calculation Agent. After the service of a Revolving Period Termination Notice from the Representative of the Noteholders, the Issuer shall refrain from purchasing any Subsequent Portfolios under the Master Receivables Purchase Agreement.

#### 15. ENFORCEMENT

# 15.1 Proceedings

At any time after an Issuer Trigger Notice has been delivered, the Representative of the Noteholders may, at its discretion and without further notice, take such steps and/or institute such proceedings as it thinks fit to enforce repayment of the Notes and payment of accrued interest thereon or at any time to enforce any other obligation of the Issuer under the Notes or any Transaction Document, but, in either case, it shall not be bound to do so unless directed by an Extraordinary Resolution of the holders of the Most Senior Class of Notes then outstanding and, in any such case, only if it shall have been indemnified and/or secured to its satisfaction against all liabilities to which it may thereby become liable or which it may incur by so doing.

Following the service of an Issuer Trigger Notice, no amount of cash shall be trapped in the Issuer beyond what is necessary to ensure the operational functioning of the Issuer or the orderly payments of the amounts due under the Notes in accordance with the Post-Acceleration Priority of Payments and pursuant to the terms of the Transaction Documents, as required by article 21(4)(a) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

#### 15.2 Directions to the Representative of the Noteholders

The Representative of the Noteholders shall not be bound to take any action described in Condition 15.1 (*Proceedings*) and may take such action without having regard to the effect of such action on any individual Noteholder or on any Other Issuer Creditor, provided that the Representative of the Noteholders shall not, and shall not be bound to, act at the request or direction of the Noteholders of any Class other than the Most Senior Class of Notes then outstanding unless:

- 15.2.1 to do so would not, in its sole opinion, be materially prejudicial to the interests of the Noteholders of the Classes of Notes ranking senior to such Class; or
- 15.2.2 (if the Representative of the Noteholders is not of that opinion) such action is sanctioned by an Extraordinary Resolution of the Noteholders of each Class ranking senior to such Class.

#### 15.3 Sale of Portfolio

Following the delivery of an Issuer Trigger Notice, the Issuer (or the Representative of the Noteholders on its behalf) may (with the consent of an Extraordinary Resolution of the holders of the Most Senior Class of Notes) or shall (if so directed Extraordinary Resolution of the holders of the Most Senior Class of Notes) dispose of the Portfolio then outstanding in accordance with the provisions of the Intercreditor Agreement, it being understood that no

provisions shall require the automatic liquidation of the Portfolio pursuant to article 21(4)(d) of the EU Securitisation Regulation and the EBA Guidelines on STS Criteria.

#### 16. THE REPRESENTATIVE OF THE NOTEHOLDERS

#### 16.1 The Organisation of the Noteholders

The Organisation of the Noteholders shall be established upon and by virtue of the issue of the Notes and shall remain in force and in effect until repayment in full or cancellation of the Notes. The provisions relating to the Organisation of the Noteholders and the Representative of the Noteholders are contained in the Rules of the Organisation of the Noteholders.

#### 16.2 Appointment of the Representative of the Noteholders

Pursuant to the Rules of the Organisation of the Noteholders there shall at all times be a Representative of the Noteholders.

#### 17. STATUTE OF LIMITATION

Claims against the Issuer for payments in respect of the Notes will be barred and shall become void unless made within 10 (ten) years (in the case of principal) or 5 (five) years (in the case of interest) from Relevant Date in respect thereof. In this Condition 17, **Relevant Date** in respect of a Note is the date on which a payment in respect thereof first becomes due or (if the full amount of the monies payable in respect of all Notes due on or before that date has not been duly received by the Paying Agent on or prior to such date) the date on which, the full amount of such monies having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 18 (*Notices*).

## 18. NOTICES

## 18.1 Notices given through Monte Titoli

Any notice regarding the Notes, as long as the Notes are held through Monte Titoli and/or by a common depository for Euroclear and/or Clearstream, shall be deemed to have been validly given if delivered to Monte Titoli and/or Euroclear and/or Clearstream for communication by them to the entitled accountholders and shall be deemed to be given on the date on which it was delivered to Monte Titoli, Clearstream and Euroclear, as applicable. In addition, as long as the Senior Notes are admitted to trading on the ExtraMOT PRO of the ExtraMOT Market, all notices will be given also in accordance with the rules of such multilateral trading facility.

## 18.2 Date of publication

Any such notice shall be deemed to have been given on the date of such delivery or, if delivered more than once or on different dates, on the first date on which delivery is made in the manner required above.

# 18.3 Other method of giving Notice

The Representative of the Noteholders shall be at liberty to sanction some other method of giving notice to Noteholders if, in its opinion, such other method is reasonable having regard to market practice then prevailing and to the rules of the stock exchange on which the Notes are then listed and provided that notice of such other method is given to the Noteholders in such manner as the Representative of the Noteholders shall require.

#### 19. NOTIFICATIONS TO BE FINAL

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of these Conditions, whether by the Paying Agent or any paying agent appointed under Condition 11.4 (*Change of Paying Agent and appointment of additional paying agent*), the Calculation Agent, the Issuer or the Representative of the Noteholders shall (in the absence of wilful default, gross negligence, bad faith or manifest error) be binding on the Paying Agent or any paying agent appointed under Condition 11.4 (*Change of Paying Agent and appointment of additional paying agent*), the Calculation Agent, the Issuer, the Representative of the Noteholders and all Noteholders and (in such absence as aforesaid) no liability to the Noteholders shall attach to the Paying Agent or any paying agent appointed under Condition 11.4 (*Change of Paying Agent and appointment of additional paying agent*), the Calculation Agent, the Issuer or the Representative of the Noteholders in connection with the exercise or non-exercise by them or any of them of their powers, duties and discretion hereunder.

#### 20. GOVERNING LAW AND JURISDICTION

# 20.1 Governing Law of Notes

The Notes and any non-contractual obligations arising out of or in connection with them are governed by Italian law.

# 20.2 Governing Law of Transaction Documents

All the Transaction Documents and any non-contractual obligations arising out of or in connection with them are governed by Italian law.

# 20.3 Jurisdiction of courts

The Courts of Milan are to have exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Notes and any non-contractual obligations arising out thereof or in connection therewith.

# 20.4 Jurisdiction of courts in relation to the Transaction Documents

The Courts of Milan are to have exclusive jurisdiction to settle any disputes which may arise out of or in connection with all the Transaction Documents and any non-contractual obligations arising out thereof or in connection therewith.

#### EXHIBIT TO THE TERMS AND CONDITIONS OF THE NOTES

#### RULES OF THE ORGANISATION OF THE NOTEHOLDERS

# TITLE I GENERAL PROVISIONS

#### 1. GENERAL

- 1.1 The Organisation of the Noteholders is created concurrently with the issue of and subscription for the €4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the Class A Notes or the Senior Notes) and the €1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042 (the Class B Notes or the Junior Notes, and together with the Senior Notes, the Notes), issued by Florence SPV S.r.l. and is governed by the Rules of the Organisation of the Noteholders set out therein (Rules).
- 1.2 The Rules shall remain in force and effect until full repayment or cancellation of all the Notes.
- 1.3 The contents of the Rules are deemed to be an integral part of each Note issued by the Issuer.

#### 2. DEFINITIONS AND INTERPRETATION

#### 2.1 **Definitions**

2.1.1 In these Rules, the terms set out below have the following meanings:

#### **Basic Terms Modification** means any proposal:

- (a) to change any date fixed for the payment of principal or interest in respect of the Notes of any Class;
- (b) to reduce or cancel the amount of principal, interest due on any date in respect of the Notes of any Class or to alter the method of calculating the amount of any payment of interest or principal in respect of the Notes of any Class;
- (c) to change the quorum required at any Meeting or the majority required to pass any Ordinary Resolution or Extraordinary Resolution;
- (d) to change the currency in which payments due in respect of any Class of Notes are payable;
- (e) to alter the priority of payments of interest or principal in respect of any of the Notes;
- (f) to effect the exchange, conversion or substitution of the Notes of any Class for, or the conversion of such Notes into, shares, bonds or other obligations or securities of the Issuer or any other person or body corporate, formed or to be formed;
- (g) to resolve on the matter set out in Condition 10.1.2 (*Noteholders not entitled to proceed directly against Issuer*); or
- (h) a change to this definition.

**Blocked Notes** means Notes which have been blocked in an account with a clearing system or otherwise are held to the order of the Paying Agent for the purpose of obtaining from the Paying Agent a Block Voting Instruction or a Voting Certificate on terms that they will not be released until after the conclusion of the Meeting in respect of which the Block Voting Instruction or Voting Certificate is required.

**Block Voting Instruction** means, in relation to a Meeting, a document issued by the Paying Agent:

- (a) certifying that certain specified Notes have been blocked in an account with a clearing system and will not be released until the earlier of:
  - (i) a specified date which falls after the conclusion of the Meeting; and
  - (ii) the surrender to the Paying Agent not less than 48 hours before the time fixed for the Meeting (or, if the Meeting has been adjourned, the time fixed for its resumption) of the confirmation that the Notes are Blocked Notes and notification of the release thereof by the Paying Agent to the Issuer and Representative of the Noteholders;
- (b) certifying that the Holder of the relevant Blocked Notes or a duly authorised person on its behalf has notified the Paying Agent that the votes attributable to such Notes are to be cast in a particular way on each resolution to be put to the Meeting and that during the period of 48 hours before the time fixed for the Meeting such instructions may not be amended or revoked;
- (c) listing the total number of such specified Blocked Notes, distinguishing between those in respect of which instructions have been given to vote for, and against, each resolution; and
- (d) authorising a named individual to vote in accordance with such instructions.

**Chairman** means, in relation to a Meeting, the individual who takes the chair in accordance with Article 8 (*Chairman of the Meeting*) of the Rules.

**Class A Noteholders** means the holders, from time to time, of the Class A Notes.

Class B Noteholders means the holders, from time to time, of the Class B Notes.

**Conditions** means the terms and conditions of the Notes, as from time to time modified in accordance with the provisions herein contained and including any agreement or other document expressed to be supplemental thereto, and **Condition** means a condition of either of them.

**Extraordinary Resolution** means a resolution passed at a Meeting, duly convened and held in accordance with the provisions contained in the Rules by a majority of not less than three quarters of the votes cast.

**Holder** in respect of a Note means the ultimate owner of such Note.

**Issuer Trigger Event** means any of the events described in Condition 13 (*Issuer Trigger Events*).

**Issuer Trigger Notice** means a notice described as such in Condition 13.2 (*Delivery of an Issuer Trigger Notice*).

**Meeting** means a meeting of Noteholders of any Class or Classes whether originally convened or resumed following an adjournment.

Monte Titoli means Monte Titoli S.p.A.

**Monte Titoli Account Holder** means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli (*as intermediari aderenti*) in accordance with article 83-*quater* of the Financial Laws Consolidation Act and includes any depositary banks approved by Clearstream and Euroclear.

**Monte Titoli Mandate Agreement** means the agreement entered between the Issuer and Monte Titoli.

**Most Senior Class of Notes** means (i) the Class A Notes while they remain outstanding and (ii) thereafter, the Class B Notes.

**Noteholders** means the holders, from time to time, of the Notes.

**Ordinary Resolution** means any resolution passed at a Meeting duly convened and held in accordance with the provisions contained in the Rules by a majority of the vote cast.

**Proxy** means a person appointed to vote under a Voting Certificate as a proxy or the person appointed to vote under a Block Voting Instruction, in each case, other than:

- (a) any person whose appointment has been revoked and in relation to whom the Paying Agent has been notified in writing of such revocation by the time which is 48 hours before the time fixed for the relevant Meeting; and
- (b) any person appointed to vote at a Meeting which has been adjourned for want of a quorum and who has not been reappointed to vote at the Meeting when it is resumed.

**Resolutions** means Ordinary Resolutions and Extraordinary Resolutions collectively.

**Specified Office** means (i) with respect to the Paying Agent (a) the office specified against its name in clause 21.3 (*Addresses*) of the Cash Allocation, Management and Payments Agreement; or (b) such other office as the Paying Agent may specify in accordance with clause 16.10 (*Change in Specified Offices*) of the Cash Allocation, Management and Payments Agreement and (ii) with respect to any additional or other paying agent appointed pursuant to Condition 11.4 (*Change of Paying Agent and appointment of additional paying agent*) and the provisions of the Cash Allocation, Management and Payments Agreement, the specified office notified to the Noteholders upon notification of the appointment of each such paying agent in accordance with Condition 11.4 (*Change of Paying Agent and appointment of additional paying agent*) and in each such case, such other address as it may specify in accordance with the provisions of the Cash Allocation, Management and Payments Agreement.

**Transaction Party** means any person who is a party to a Transaction Document.

**Voter** means, in relation to any Meeting, the Holder or a Proxy named in a Voting Certificate, the bearer of a Voting Certificate or a Proxy named in a Block Voting Instruction.

**Voting Certificate** means, in relation to any Meeting a certificate issued by a Monte Titoli Account Holder under the Monte Titoli system pursuant to the CONSOB and Bank of Italy Joint Resolution and dated:

- (a) stating that, on the date thereof, on request of the relevant Noteholder the Blocked Notes have been blocked in an account with a clearing system or the depository Monte Titoli Account Holders (under the Monte Titoli system in accordance with CONSOB and Bank of Italy Joint Resolution) and will not be released until the conclusion of the Meeting specified in such Voting Certificate or any adjournment of such Meeting (if any);
- (b) listing the ISIN code or other suffix or identification number of the Blocked Notes;
- (c) specifying the principal outstanding amount of the Blocked Notes; and
- (d) stating that the bearer of such certificate (named therein) is entitled to attend and vote at the Meeting or to request the issue of a Block Voting Instruction in respect of the Blocked Notes.

Written Resolution means a resolution in writing signed by or on behalf of all Noteholders of the relevant Class or Classes who at any relevant time are entitled to participate in a Meeting in accordance with the provisions of these Rules, whether contained in one document or several documents in the same form, each signed by or on behalf of one or more of such Noteholders.

**24 hours** means a period of 24 hours including all or part of a day on which banks are open for business both in the place where any relevant Meeting is to be held and in the place where the Paying Agent has its Specified Office.

**48 hours** means 2 consecutive periods of 24 hours.

2.1.2 Unless otherwise provided in these Rules, or the context requires otherwise, words and expressions used in the Rules shall have the meanings and the constructions ascribed to them in the Conditions.

#### 2.2 **Interpretation**

- 2.2.1 Any reference herein to an **Article** shall, except where expressly provided to the contrary, be a reference to an article of these Rules.
- 2.2.2 A successor of any party shall be construed so as to include an assignee or successor in title of such party and any person who under the laws of the jurisdiction of incorporation or domicile of such party has assumed the rights and obligations of such party under any Transaction Document or to which, under such laws, such rights and obligations have been transferred.
- 2.2.3 Any reference to any person defined as a **Transaction Party** in these Rules or in any Transaction Document or the Conditions shall be construed so as to include its and any subsequent successors and transferees in accordance with their respective interests.

#### 3. PURPOSE OF THE ORGANISATION

3.1 Each Noteholder is a member of the Organisation of the Noteholders.

interest	of the Noteholders	3.		

The purpose of the Organisation of the Noteholders is to co-ordinate the exercise of the rights of the Noteholders and, more generally, to take any action necessary or desirable to protect the

3.2

#### TITLE II

#### MEETINGS OF THE NOTEHOLDERS

#### 4. VOTING CERTIFICATES AND BLOCK VOTING INSTRUCTIONS

#### **4.1 Issue**

In order to provide evidence of its entitlement to attend a Meeting and/or vote in that Meeting (also through a Proxy), any Noteholder shall request to the Monte Titoli Account Holder the issue of Voting Certificates. Should the Noteholder want that the vote is casted in a particular way and that a Proxy votes on its behalf on the relevant Meeting, shall require the Paying Agent (providing it with the relevant Voting Certificate) to issue a Block Voting Instruction instructing how the vote shall be casted and the appointed Proxy, in each case by arranging for their Notes to be blocked in an account with a clearing system not later than 48 hours before the time fixed for the Meeting of the relevant Class of Noteholders.

A Voting Certificate or a Block Voting Instruction shall be valid until the conclusion of the Meeting or any adjournment of such Meeting (if any), when the Blocked Notes to which it relates shall be released.

As long as a Voting Certificate or a Block Voting Instruction is valid, the bearer of it (in the case of a Voting Certificate) or any Proxy named in it (in the case of a Block Voting Instruction) shall be deemed to be the holder of the Blocked Notes to which it relates for all purposes in connection with the Meeting.

## 4.2 Mutually exclusive

A Voting Certificate and a Block Voting Instruction cannot be outstanding simultaneously in respect of the same Note.

# 4.3 References to the blocking or release

Reference to the blocking or release of Notes shall be construed in accordance with the usual practices (including blocking the relevant account) of any relevant clearing system.

#### 5. VALIDITY OF BLOCK VOTING INSTRUCTIONS AND VOTING CERTIFICATES

A Block Voting Instruction or a Voting Certificate issued by a Monte Titoli Account Holder shall be valid only if it is deposited at the Specified Office of the Paying Agent, or at any other place approved by the Representative of the Noteholders, at least 24 hours before the time of the relevant Meeting. If such a Block Voting Instruction or Voting Certificate is not deposited before such deadline, it shall not be valid unless the Chairman decides otherwise before the Meeting proceeds to business. If the Representative of the Noteholders so requires, satisfactory evidence of the identity of each Proxy named in a Block Voting Instruction or of each Holder or Proxy named in a Voting Certificate issued by a Monte Titoli Account Holder shall be produced at the Meeting but the Representative of the Noteholders shall not be obliged to investigate the validity of a Block Voting Instruction or Voting Certificate or the identity of any Proxy named in a Voting Certificate or Block Voting Instruction or the identity of any Holder named in a Voting Certificate issued by a Monte Titoli Account Holder.

#### 6. CONVENING A MEETING

# 6.1 **Convening a Meeting**

The Representative of the Noteholders or the Issuer may convene separate or combined Meetings of the Noteholders of any Class or Classes at any time and the Representative of the Noteholders shall be obliged to do so upon the request in writing by Noteholders representing at least one-tenth of the aggregate Principal Amount Outstanding of the outstanding Notes of the relevant Class or Classes.

# 6.2 Meetings convened by Issuer

Whenever the Issuer is about to convene a Meeting, it shall immediately give notice in writing to the Representative of the Noteholders specifying the proposed day, time and place of the Meeting, and the items to be included in the agenda.

# 6.3 Time and place of Meetings

Every Meeting will be held on a date and at a time and place (located in the European Union) selected or approved by the Representative of the Noteholders.

#### 6.4 Meetings via audio conference or teleconference

A Meeting may be held where there are Voters located at different places connected via audio-conference or video-conference, provided that:

- (a) the Chairman may ascertain and verify the identity and legitimacy of those Voters, monitor the Meeting, acknowledge and announce to those Voters the outcome of the voting process;
- (b) the person drawing up the minutes may hear well the meeting events being the subjectmatter of the minutes;
- (c) each Voter attending via audio-conference or video-conference may follow and intervene in the discussions and vote the items on the agenda in real time;
- (d) the notice of the Meeting expressly states, where applicable, how Voters may obtain the necessary to attend the relevant Meeting via audio-conference and/or video-conference equipment; and
- (e) for the avoidance of doubt, the Meeting is deemed to take place (located in the European Union) where the Chairman and the person drawing up the minutes will be.

#### 7. NOTICE

# 7.1 **Notice of meeting**

At least 21 days' notice (exclusive of the day notice is delivered and of the day on which the relevant Meeting is to be held), specifying the day (falling no later than 30 days after the date of delivery of such notice), time and place (located in the European Union) of the Meeting, must be given to the relevant Noteholders and the Paying Agent and any other agent appointed under Condition 11.4 (*Change of Paying Agent and appointment of additional paying agent*), with a copy to the Issuer, where the Meeting is convened by the Representative of the Noteholders, or with a copy to the Representative of the Noteholders, where the Meeting is convened by the Issuer.

#### 7.2 Content of notice

The notice shall set out the full text of any resolution to be proposed at the Meeting unless the Representative of the Noteholders agrees that the notice shall instead specify the nature of the resolution without including the full text and shall state that Voting Certificate for the purpose of such Meeting may be obtained from a Monte Titoli Account Holder in accordance with the provisions of the CONSOB and Bank of Italy Joint Resolution, as amended from time to time and that for the purpose of obtaining Voting Certificates from the Paying Agent or appointing Proxies under a Block Voting Instruction, Notes must (to the satisfaction of the Paying Agent) be blocked in an account with a clearing system not later than 48 hours before the relevant Meeting.

# 7.3 Validity notwithstanding lack of notice

A Meeting is valid notwithstanding that the formalities required by this Article 7 are not complied with if the Holders of the Notes constituting the Principal Amount Outstanding of all outstanding Notes, the Holders of which are entitled to attend and vote, are represented at such Meeting and the Issuer and the Representative of the Noteholders are present at the Meeting.

#### 8. CHAIRMAN OF THE MEETING

## 8.1 **Appointment of Chairman**

An individual (who may, but need not be, a Noteholder), nominated by the Representative of the Noteholders may take the chair at any Meeting, but if:

- 8.1.1 the Representative of the Noteholders fails to make a nomination; or
- 8.1.2 the individual nominated declines to act or is not present within 15 minutes after the time fixed for the Meeting,

the Meeting shall be chaired by the person elected by the majority of the Voters present, failing which, the Issuer shall appoint a Chairman. The Chairman of an adjourned Meeting need not be the same person as was Chairman at the original Meeting.

## 8.2 **Duties of Chairman**

The Chairman ascertains that the Meeting has been duly convened and validly constituted, manages the business of the Meeting, monitors the fairness of proceedings, leads and moderates the debate, and defines the terms for voting.

## 8.3 **Assistance to Chairman**

The Chairman may be assisted by outside experts or technical consultants, specifically invited to assist in any given matter, and may appoint one or more vote-counters, who are not required to be Noteholders.

# 9. QUORUM

The quorum at any Meeting convened to vote on:

9.1.1 an Ordinary Resolution relating to a Meeting of a particular Class or Classes will be two or more persons holding or representing at least 50 per cent of the Principal Amount Outstanding of the Notes then outstanding in that Class or these Classes or, at any adjourned Meeting two or more persons being or representing Noteholders of that Class

or these Classes whatever the Principal Amount Outstanding of the Notes then outstanding so held or represented in such Class or Classes;

- 9.1.2 an Extraordinary Resolution, other than in respect of a Basic Terms Modification, relating to a Meeting of a particular Class or Classes of Notes, will be two or more persons holding or representing at least 50 per cent of the Principal Amount Outstanding of the Notes then outstanding in that Class or those Classes, or at an adjourned Meeting, two or more persons being or representing Noteholders of that Class or those Classes whatever the Principal Amount Outstanding of the Notes then outstanding so held or represented in such Class or Classes;
- 9.1.3 an Extraordinary Resolution, in respect of a Basic Terms Modification (which must be proposed separately to each Class of Noteholders), will be two or more persons holding or representing at least 75 per cent of the Principal Amount Outstanding of the Notes then outstanding in the relevant Class, or at an adjourned Meeting, two or more persons being or representing Noteholders of that Class whatever the Principal Amount Outstanding of the Notes so held or represented in such Class;

provided that if in respect of any Class of Notes the Paying Agent has received evidence that all the Notes of that Class are held by a single Holder and the Voting Certificates and/or Block Voting Instructions so confirm then a single Voter appointed in relation thereto or being the Holder of the Notes thereby represented shall be deemed to be two Voters for the purpose of forming a quorum.

# 10. ADJOURNMENT FOR WANT OF QUORUM

If a quorum is not present within 15 minutes after the time fixed for any Meeting:

- 10.1 if such Meeting was requested by Noteholders, the Meeting shall be dissolved; and
- in any other case, the Meeting (unless the Issuer and the Representative of the Noteholders otherwise agree) shall, subject to paragraphs 10.2.1 and 10.2.2 below, be adjourned to a new date no earlier than 14 days and no later than 42 days after the original date of such Meeting, and to such place (located in the European Union) as the Chairman determines with the approval of the Representative of the Noteholders provided that:
  - 10.2.1 no Meeting may be adjourned more than once for want of a quorum; and
  - 10.2.2 the Meeting shall be dissolved if the Issuer and the Representative of the Noteholders together so decide.

#### 11. ADJOURNED MEETING

Except as provided in Article 10 (*Adjournment for want of a quorum*), the Chairman may, with the prior consent of any Meeting, and shall if so directed by any Meeting, adjourn such Meeting to another time and place (located in the European Union). No business shall be transacted at any adjourned Meeting except business which might have been transacted at the Meeting from which the adjournment took place.

#### 12. NOTICE FOLLOWING ADJOURNMENT

#### 12.1 **Notice required**

Article 7 (Notice) shall apply to any Meeting which is to be resumed after adjournment for lack

of a quorum except that:

- 12.1.1 10-days' notice (exclusive of the day on which the notice is delivered and of the day on which the Meeting is to be resumed) shall be sufficient; and
- 12.1.2 the notice shall specifically set out the quorum requirements which will apply when the Meeting resumes.

# 12.2 Notice not required

It shall not be necessary to give notice of resumption of any Meeting adjourned for reasons other than those described in Article 10 (*Adjournment for want of a quorum*).

#### 13. PARTICIPATION

The following categories of persons may attend and speak at a Meeting:

- 13.1 Voters:
- 13.2 the directors and the auditors of the Issuer;
- 13.3 representatives of the Issuer and the Representative of the Noteholders;
- 13.4 financial advisers to the Issuer and the Representative of the Noteholders;
- 13.5 legal advisers to the Issuer and the Representative of the Noteholders;
- any other person authorised by virtue of a resolution of such Meeting or by the Representative of the Noteholders.

# 14. VOTING BY SHOW OF HANDS

- 14.1 Every question submitted to a Meeting shall be decided in the first instance by a vote by a show of hands.
- 14.2 Unless a poll is validly demanded before or at the time that the result is declared, the Chairman's declaration that on a show of hands a resolution has been passed or passed by a particular majority or rejected, or rejected by a particular majority, shall be conclusive without proof of the number of votes cast for, or against, the resolution.

# 15. VOTING BY POLL

# 15.1 **Demand for a poll**

A demand for a poll shall be valid if it is made by the Chairman, the Issuer, the Representative of the Noteholders or one or more Voters representing or holding not less than one-fiftieth of the Principal Amount Outstanding of the outstanding Notes conferring the right to vote at the Meeting. A poll may be taken immediately or after such adjournment as is decided by the Chairman but any poll demanded on the election of a Chairman or on any question of adjournment shall be taken immediately. A valid demand for a poll shall not prevent the continuation of the relevant Meeting for any other business.

# 15.2 The Chairman and a poll

The Chairman sets the conditions for the voting, including for counting and calculating the votes, and may set a time limit by which all votes must be cast. Any vote which is not cast in compliance with the terms specified by the Chairman shall be null. After voting ends, the votes shall be counted and after the counting the Chairman shall announce to the Meeting the outcome of the vote.

#### 16. VOTES

# 16.1 **Voting**

Each Voter shall have:

- 16.1.1 on a show of hands, one vote; and
- 16.1.2 on a poll, one vote for each €100,000 in aggregate face amount of outstanding Notes represented or held by the Voter.

## 16.2 **Block Voting Instruction**

Unless the terms of any Block Voting Instruction or Voting Certificate appointing a Proxy state otherwise, a Voter shall not be obliged to exercise all the votes to which such Voter is entitled or to cast all the votes he exercises the same way.

## 16.3 **Voting tie**

In the case of a voting tie, the relevant resolution shall be deemed to have been rejected.

# 17. VOTING BY PROXY

#### 17.1 Validity

Any vote by a Proxy in accordance with the relevant Block Voting Instruction or Voting Certificate appointing a Proxy shall be valid even if such Block Voting Instruction or any instruction pursuant to which it has been given had been amended or revoked provided that none of the Issuer, the Representative of the Noteholders or the Chairman, has been notified in writing of such amendment or revocation at least 24 hours prior to the time set for the relevant Meeting.

#### 17.2 **Adjournment**

Unless revoked, the appointment of a Proxy under a Block Voting Instruction or Voting Certificate in relation to a Meeting shall remain in force in relation to any resumption of such Meeting following an adjournment save that no such appointment of a Proxy in relation to a Meeting originally convened which has been adjourned for want of a quorum shall remain in force in relation to such Meeting when it is resumed. Any person appointed to vote at such Meeting must be re-appointed under a Block Voting Instruction or Voting Certificate to vote at the Meeting when it is resumed.

#### 18. ORDINARY RESOLUTIONS

#### 18.1 Powers exercisable by Ordinary Resolution

Subject to Article 19 (*Extraordinary Resolutions*), a Meeting shall have power exercisable by Ordinary Resolution, to:

- 18.1.1 grant any authority, order or sanction which, under the provisions of these Rules, the Conditions, is required to be the subject of an Ordinary Resolution or required to be the subject of a resolution or determined by a Meeting and not required to be the subject of an Extraordinary Resolution; and
- 18.1.2 to authorise the Representative of the Noteholders or any other person to execute all documents and do all things necessary to give effect to any Ordinary Resolution.

#### 18.2 Ordinary Resolution of a single Class

No Ordinary Resolution of the holders of the Class B Notes shall be effective unless it is sanctioned by an Ordinary Resolution of the holders of the Class A Notes.

# 19. EXTRAORDINARY RESOLUTIONS

- 19.1 A Meeting, in addition to any powers assigned to it in the Conditions, shall have power exercisable by Extraordinary Resolution to:
  - 19.1.1 approve any Basic Terms Modification;
  - 19.1.2 approve any modification, abrogation, variation or compromise of the provisions of these Rules, the Conditions or of any Transaction Document or any arrangement in respect of the obligations of the Issuer under or in respect of the Notes which, in any such case, is not a Basic Terms Modification and which shall be proposed by the Issuer, the Representative of the Noteholders and/or any other party thereto;
  - 19.1.3 in accordance with Article 28 (*Appointment, Removal and Remuneration*), appoint and remove the Representative of the Noteholders;
  - 19.1.4 authorise the Representative of the Noteholders to issue an Issuer Trigger Notice as a result of an Issuer Trigger Event pursuant to Condition 13 (*Issuer Trigger Events*);
  - 19.1.5 discharge or exonerate, including retrospectively, the Representative of the Noteholders from any liability in relation to any act or omission for which the Representative of the Noteholders has or may become liable pursuant or in relation to these Rules, the Conditions or any other Transaction Document;
  - 19.1.6 grant any authorisation or approval, which, under the provisions of these Rules or of the Conditions, must be granted by an Extraordinary Resolution;
  - 19.1.7 authorise and ratify the actions of the Representative of the Noteholders in compliance with these Rules, the Intercreditor Agreement and any other Transaction Document;
  - 19.1.8 waive any breach or authorise any proposed breach by the Issuer or (if relevant) any other Transaction Party of its obligations under or in respect of these Rules, the Notes or any other Transaction Document or any act or omission which might otherwise constitute an Issuer Trigger Event under the Notes or which shall be proposed by the Issuer and/or the Representative of the Noteholders;
  - 19.1.9 appoint any persons as a committee to represent the interests of the Noteholders and confer on any such committee any powers which the Noteholders could themselves exercise by Extraordinary Resolution;

19.1.10 authorise the Representative of the Noteholders (subject to its being indemnified and/or secured to its satisfaction) and/or any other person to execute all documents and do all things necessary to give effect to any Extraordinary Resolution.

#### 19.2 **Basic Terms Modification**

No Extraordinary Resolution involving a Basic Terms Modification that is passed by the Holders of one Class of Notes shall be effective unless it is sanctioned by an Extraordinary Resolution of the holders of the other Class of Notes then outstanding.

## 19.3 Extraordinary Resolution of a single Class

No Extraordinary Resolution to approve any matter other than a Basic Terms Modification of the holders of the Class B Notes shall be effective unless it is sanctioned by an Extraordinary Resolution of the holders of the Class A Notes.

#### 20. EFFECT OF RESOLUTIONS

## 20.1 **Binding Nature**

Subject to Article 18.2 (Ordinary Resolution of a single Class), Article 19.2 (Basic Terms Modification) and Article 19.3 (Extraordinary Resolution of a single Class) which take priority over the following, any resolution passed at a Meeting of the holders of one or more Classes of Notes duly convened and held in accordance with these Rules shall be binding upon all holders of such Class or Classes of Notes, whether or not present at such Meeting and whether or not voting on any resolution passed at a Meeting of the holders of the Class A Notes duly convened and held as aforesaid shall also be binding upon the holders of the Class B Notes irrespective of the effect therof on their interest and, in each case, all of the relevant Classes of Noteholders shall be bound to give effect to any such resolutions accordingly and the passing of any such resolution shall be conclusive evidence that the circumstances justify the passing thereof.

# 20.2 **Notice of Voting Results**

Notice of the results of every vote on a Resolution duly considered by Noteholders shall be published (at the cost of the Issuer) in accordance with the Conditions and given to the Paying Agent (with a copy to the Issuer and the Representative of the Noteholders within 14 days of the conclusion of each Meeting).

## 21. CHALLENGE TO RESOLUTIONS

Any absent or dissenting Noteholder has the right to challenge Resolutions which are not passed in compliance with the provisions of these Rules.

## 22. MINUTES

Minutes shall be made of all resolutions and proceedings of each Meeting. The minutes shall be signed by the Chairman and shall be *prima facie* evidence of the proceedings therein recorded. Unless and until the contrary is proved, every Meeting in respect of which minutes have been signed by the Chairman shall be regarded as having been duly convened and held and all resolutions passed or proceedings transacted at such Meeting shall be regarded as having been duly passed and transacted. The minutes shall be recorded in the minute book of Meetings of Noteholders maintained by the Issuer (or the Corporate Servicer on behalf of the Issuer).

#### 23. WRITTEN RESOLUTION

A Written Resolution shall take effect as if it were an Extraordinary Resolution or, in respect of matters required to be determined by Ordinary Resolution, as if it were an Ordinary Resolution.

#### 24. JOINT MEETINGS

Subject to the provisions of these Rules, the Conditions, joint Meetings of the Class A Noteholders and the Class B Noteholders may be held to consider the same Ordinary Resolution or Extraordinary Resolution and the provisions of these Rules shall apply *mutatis mutandis* thereto.

#### 25. SEPARATE AND COMBINED MEETINGS OF NOTEHOLDERS

- 25.1 The following provisions shall apply in respect of Meetings where outstanding Notes belong to more than one Class:
  - 25.1.1 business which, in the sole opinion of the Representative of the Noteholders, affects only one Class of Notes shall be transacted at a separate Meeting of the holders of such Class of Notes;
  - 25.1.2 business which, in the sole opinion of the Representative of the Noteholders, affects all Class of Notes but does not give rise to an actual or potential conflict of interest between the holders of one Class of Notes and the holders of the other Class of Notes shall be transacted either at separate Meetings of the holders of each Class of Notes or at a single Meeting of the holders of all Classes of Notes as the Representative of the Noteholders shall determine in its absolute discretion; and
  - 25.1.3 business which, in the sole opinion of the Representative of the Noteholders, affects the holders of all Class of Notes and gives rise to an actual or potential conflict of interest between the holders of one Class of Notes and the holders of the other Class of Notes shall be transacted at separate Meetings of the holders of each Class of Notes.

#### 26. INDIVIDUAL ACTIONS AND REMEDIES

- 26.1 Each Noteholder has accepted and is bound by the provisions of Condition 10 (*Limited Recourse and Non Petition*) and, accordingly, if any Noteholder is considering bringing individual actions or using other individual remedies to enforce his/her rights under the Notes, any such action or remedy shall be subject to a Meeting not passing an Extraordinary Resolution objecting to such individual action or other remedy on the grounds that it is not consistent with such Condition. In this respect, the following provisions shall apply:
  - 26.1.1 the Noteholder intending to enforce his/her rights under the Notes will notify the Representative of the Noteholders of his/her intention;
  - 26.1.2 the Representative of the Noteholders will, without delay, call a Meeting in accordance with these Rules;
  - 26.1.3 if the Meeting passes an Extraordinary Resolution objecting to the enforcement of the individual action or remedy, the Noteholder will be prevented from taking such action or remedy (without prejudice to the fact that after a reasonable period of time, the same matter may be resubmitted for review of another Meeting); and

- 26.1.4 if the Meeting of Noteholders does not object to an individual action or remedy, the Noteholder will not be prohibited from taking such individual action or remedy.
- No Noteholder will be allowed to take any individual action or remedy to enforce his/her rights under the Notes unless a Meeting of the holders of the Most Senior Class of Notes has been held to resolve on such action or remedy in accordance with the provisions of this Article.

#### 27. FURTHER REGULATIONS

Subject to all other provisions contained in these Rules, the Representative of the Noteholders may, without the consent of the Issuer, prescribe such further regulations regarding the holding of Meetings and attendance and voting at them and/or the provisions of a Written Resolution as the Representative of the Noteholders in its sole discretion may decide.

#### TITLE III

#### THE REPRESENTATIVE OF THE NOTEHOLDERS

#### 28. APPOINTMENT, REMOVAL AND REMUNERATION

## 28.1 **Appointment**

The appointment of the Representative of the Noteholders takes place by Extraordinary Resolution of the Most Senior Class of Noteholders in accordance with the provisions of this Article 28, except for the appointment of the first Representative of the Noteholders which will be Banca Finint S.p.A.

# 28.2 Identity of Representative of the Noteholders

The Representative of the Noteholders shall be:

- 28.2.1 a bank incorporated in any jurisdiction of the European Union, or a bank incorporated in any other jurisdiction acting through an Italian branch; or
- 28.2.2 a company or financial institution enrolled with the register held by the Bank of Italy pursuant to article 106 of the Consolidated Banking Act; or
- 28.2.3 any other entity which is not prohibited from acting in the capacity of Representative of the Noteholders pursuant to the law.

The directors and auditors of the Issuer and those who fall within the conditions set out in article 2399 of the Italian civil code cannot be appointed as Representative of the Noteholders, and if appointed as such they shall be automatically removed.

# 28.3 **Duration of appointment**

Unless the Representative of the Noteholders is removed by Extraordinary Resolution of the Noteholders of the Most Senior Class of Notes pursuant to Article 19 (*Extraordinary Resolutions*) or resigns pursuant to Article 29 (*Resignation of the Representative of the Noteholders*), it shall remain in office until full repayment or cancellation of all the Notes.

# 28.4 After termination

In the event of a termination of the appointment of the Representative of the Noteholders for any reason whatsoever, such representative shall remain in office until the substitute Representative of the Noteholders, which shall be an entity specified in Article 28.2 (*Identity of Representative of the Noteholders*), accepts its appointment, and the powers and authority of the Representative of the Noteholders the appointment of which has been terminated shall, pending the acceptance of its appointment by the substitute, be limited to those necessary to perform the essential functions required in connection with the Notes.

## 28.5 **Remuneration**

The Issuer shall pay to the Representative of the Noteholders an annual fee for its services as Representative of the Noteholders from the Issue Date, as agreed in a separate fee letter. Such fees, other than an initial fee which will be paid on the Issue Date, shall accrue from day to day and shall be payable in accordance with the Priority of Payments up to (and including) the date when the Notes shall have been repaid in full or cancelled in accordance with the Conditions. The Issuer shall also reimburse any reasonable out-of-pocket costs or expenses duly documented

and properly incurred by the Representative of the Noteholders in connection with the performance of its services under the Transaction Documents, including but not limited to cost and expenses related to any advice, certificate, opinion or information obtained from any lawyer, accountant, banker, broker, credit or rating agencies or other expert in accordance with the Transaction Documents.

If the Representative of the Noteholders considers it expedient or necessary or is requested by the Issuer to undertake duties which the Representative of the Noteholders and the Issuer agree to be with a frequency higher than the one requested as at the date of execution of the Subscription Agreement or of an exceptional nature or otherwise objectively outside the scope of the normal duties of the Representative of the Noteholders under the Subscription Agreement, the Mandate Agreement and the Intercreditor Agreement, the Issuer shall pay to the Representative of the Noteholders such additional remuneration as shall be agreed between them an notified in advance to the Rating Agencies having regard to the average market remuneration for the relevant activities. If the Representative of the Noteholders and the Issuer fail to agree upon whether any duties are with a frequency higher than the one requested as at the date hereof or of an exceptional nature or otherwise objectively outside the scope of the normal duties of the Representative of the Noteholders, or upon such additional remuneration, then such matter shall be determined by an investment bank (acting as an expert and not as an arbitrator) selected by the Representative of the Noteholders and approved by the Issuer or, failing such approval, nominated (on the application of either the Issuer or the Representative of the Noteholders) by a third investment bank (the expenses involved in such nomination and the fees of such investment banks being payable by the Issuer) and the determination of any such investment bank shall be final and binding upon the Representative of the Noteholders and the Issuer.

The above fees and remuneration shall accrue from day to day starting from the Issue Date (inclusive) and shall be payable in accordance with the applicable Priority of Payments up to (and including) the earlier of (i) the date upon which the appointment of the Representative of the Noteholders terminates in accordance with these Rules, (ii) the date on which the Notes have been repaid in full or cancelled, and (iii) the Final Maturity Date.

#### 29. RESIGNATION OF THE REPRESENTATIVE OF THE NOTEHOLDERS

The Representative of the Noteholders may resign at any time by giving at least three calendar months' written notice to the Issuer, without needing to provide any specific reason for the resignation and without being responsible for any costs incurred as a result of such resignation. The resignation of the Representative of the Noteholders shall not become effective until a new Representative of the Noteholders has been appointed in accordance with Article 28.1 (Appointment) and such new Representative of the Noteholders has accepted its appointment and adhered to the Intercreditor Agreement and the other relevant Transaction Documents, provided that if Noteholders fail to select a new Representative of the Noteholders within three months of written notice of resignation delivered by the Representative of the Noteholders, the Representative of the Noteholders may appoint a successor which is a qualifying entity pursuant to Article 28.2 (Identity of the Representative of the Noteholders).

## 30. DUTIES AND POWERS OF THE REPRESENTATIVE OF THE NOTEHOLDERS

# 30.1 Representative of the Noteholders is legal representative

The Representative of the Noteholders is the legal representative of the Organisation of the Noteholders and has the power to exercise the rights conferred on it by the Transaction Documents in order to protect the interests of the Noteholders.

# 30.2 Meetings and Resolutions

Unless any Resolution provides to the contrary, the Representative of the Noteholders is responsible for implementing all Resolutions of the Noteholders. The Representative of the Noteholders has the right to convene and attend Meetings to propose any course of action which it considers from time to time necessary or desirable.

## 30.3 **Delegation**

The Representative of the Noteholders may in the exercise of the powers, discretions and authorities vested in it by these Rules and the Transaction Documents:

- 30.3.1 act by responsible officers or a responsible officer for the time being of the Representative of the Noteholders;
- 30.3.2 whenever it considers it expedient and in the interest of the Noteholders, whether by power of attorney or otherwise, delegate to any person or persons or fluctuating body of persons some, but not all, of the powers, discretions or authorities vested in it as aforesaid.

Any delegation pursuant to Article 30.3.2 may be made upon such conditions and subject to such regulations (including power to sub-delegate) as the Representative of the Noteholders may think fit in the interest of the Noteholders. The Representative of the Noteholders shall not be bound to supervise the acts or proceedings of such delegate or sub-delegate and shall not in any way or to any extent be responsible for any loss incurred by reason of any misconduct, omission or default on the part of such delegate or sub-delegate, provided that the Representative of the Noteholders shall use all reasonable care in the appointment of any such delegate and shall be responsible for the instructions given by it to such delegate. The Representative of the Noteholders shall, as soon as reasonably practicable, give notice to the Issuer and the Rating Agencies of the appointment of any delegate and any renewal, extension and termination of such appointment, and shall procure that any delegate shall give notice to the Issuer of the appointment of any sub-delegate as soon as reasonably practicable.

# 30.4 **Judicial Proceedings**

The Representative of the Noteholders is authorised to initiate and to represent the Organisation of the Noteholders in any judicial proceedings including insolvency proceedings.

# 30.5 Consents given by Representative of the Noteholders

Any consent or approval given by the Representative of the Noteholders under these Rules and any other Transaction Document may be given on such terms and subject to (i) for so long as the Senior Notes have a rating by the Rating Agencies, a prior written notice being given to the Rating Agencies and (ii) such conditions (if any) as the Representative of the Noteholders deems appropriate and notwithstanding anything to the contrary contained in these Rules or in the Transaction Documents such consent or approval may be given retrospectively.

# 30.6 **Discretions**

The Representative of the Noteholders save as expressly otherwise provided herein, shall have absolute and unfettered discretion as to the exercise, or non-exercise, of any right, power and discretion vested in the Representative of the Noteholders by these Rules, the Notes, any Transaction Document or by operation of law and the Representative of the Noteholders shall not be responsible for any loss, costs, damages, expenses or other liabilities that may result from

the exercise or non-exercise thereof except insofar as the same are incurred as a result of its gross negligence (*colpa grave*) or wilful misconduct (*dolo*).

# 30.7 **Obtaining instructions**

In connection with matters in respect of which the Representative of the Noteholders is entitled to exercise its discretion hereunder, the Representative of the Noteholders has the right (but not the obligation) to convene a Meeting or Meetings in order to obtain the Noteholders' instructions as to how it should act. Prior to undertaking any action, the Representative of the Noteholders shall be entitled to request that the Noteholders indemnify it and/or provide it with security as specified in Article 31.2 (*Specific limitations*).

#### 30.8 Issuer Trigger Events and Revolving Period Termination Events

The Representative of the Noteholders may certify whether or not an Issuer Trigger Event or a Revolving Period Termination Event is in its opinion materially prejudicial to the interests of the Noteholders or any unlawfulness is material and any such certificate shall be conclusive and binding upon the Issuer, the Noteholders, the Other Issuer Creditors and any other party to the Transaction Documents.

#### 30.9 **Remedy**

The Representative of the Noteholders may determine whether or not a default in the performance by the Issuer of any obligation under the provisions of these Rules, the Notes or any other Transaction Documents may be remedied, and if the Representative of the Noteholders certifies that any such default is, in its sole opinion, not capable of being remedied, such certificate shall be conclusive and binding upon the Issuer, the Noteholders, the Other Issuer Creditors and any other party to the Securitisation.

# 31. EXONERATION OF THE REPRESENTATIVE OF THE NOTEHOLDERS

# 31.1 Limited obligations

The Representative of the Noteholders shall not assume any obligations or responsibilities in addition to those expressly provided herein and in the Transaction Documents.

#### 31.2 Specific limitations

Without limiting the generality of Article 31.1, the Representative of the Noteholders:

- 31.2.1 shall not be under any obligation to take any steps to ascertain whether an Issuer Trigger Event, a Revolving Period Termination Event or any other event, condition or act, the occurrence of which would cause a right or remedy to become exercisable by the Representative of the Noteholders hereunder or under any other Transaction Document, has occurred and until the Representative of the Noteholders has actual knowledge or express notice to the contrary, it shall be entitled to assume that no Issuer Trigger Event or Revolving Period Termination Event, or such other event, condition or act has occurred;
- 31.2.2 shall not be under any obligation to monitor or supervise the observance and performance by the Issuer or any other parties of their obligations contained in these Rules, the Transaction Documents or the Conditions and, until it shall have actual knowledge or express notice to the contrary, the Representative of the Noteholders shall

- be entitled to assume that the Issuer and each other party to the Transaction Documents are duly observing and performing all their respective obligations;
- 31.2.3 except as expressly required in these Rules or any Transaction Document, shall not be under any obligation to give notice to any person of its activities in performance of the provisions of these Rules or any other Transaction Document;
- 31.2.4 unless and to the extent ordered so to do by a court of competent jurisdiction, shall not be under any obligation to disclose to any Noteholder, any Other Issuer Creditor or any other person any confidential, financial, price sensitive or other information made available to the Representative of the Noteholders by the Issuer or any other person in connection with these Rules, the Notes or any other Transaction Document, and none of the Noteholders, Other Issuer Creditors nor any other person shall be entitled to take any action to obtain from the Representative of the Noteholders any such information, it being understood that in the event that the Representative of the Noteholders discloses any of such information, such information shall have to be disclosed to all the Noteholders and Other Issuer Creditors at the same time:
- 31.2.5 shall not be responsible for investigating the legality, validity, effectiveness, adequacy, suitability or genuineness of these Rules or of any Transaction Document, or of any other document or any obligation or rights created or purported to be created hereby or thereby or pursuant hereto or thereto, and (without prejudice to the generality of the foregoing) it shall not have any responsibility for or have any duty to make any investigation in respect of or in any way be liable whatsoever for:
  - (a) the nature, status, creditworthiness or solvency of the Issuer;
  - (b) the existence, accuracy or sufficiency of any legal or other opinion, search, report, certificate, valuation or investigation delivered or obtained or required to be delivered or obtained at any time in connection with the Notes or the Portfolio;
  - (c) the suitability, adequacy or sufficiency of any collection procedure operated by the Servicer or compliance therewith;
  - (d) the failure by the Issuer to obtain or comply with any licence, consent or other authority in connection with the purchase or administration of the Portfolio; and
  - (e) any accounts, books, records or files maintained by the Issuer, the Servicer and the Paying Agent or any other person in respect of the Portfolio;
- 31.2.6 shall not be responsible for the receipt or application by the Issuer of the proceeds of the issue of the Notes or the distribution of any of such proceeds to the persons entitled thereto;
- 31.2.7 shall have no responsibility for procuring or maintaining any rating or listing of the Notes (where applicable) by any credit or rating agency or any other person;
- 31.2.8 shall not be responsible for or for investigating any matter which is the subject of any recital, statement, warranty, representation or covenant by any party other than the Representative of the Noteholders contained herein or in any Transaction Document or any certificate, document or agreement relating thereto or produced by any party to the Transaction Documents or for the execution, legality, validity, effectiveness, enforceability or admissibility in evidence thereof;

- 31.2.9 shall not be liable for any failure, omission or defect in registering or filing or procuring registration or filing of or otherwise protecting or perfecting these Rules or any Transaction Document;
- 31.2.10 shall not be bound or concerned to examine or enquire into or be liable for any defect or failure in the right or title of the Issuer in relation to the Portfolio or any part thereof, whether such defect or failure was known to the Representative of the Noteholders or might have been discovered upon examination or enquiry or whether capable of being remedied or not;
- 31.2.11 shall not be under any obligation to guarantee or procure the repayment of the Portfolio or any part thereof;
- 31.2.12 shall not be responsible for reviewing or investigating any report relating to the Portfolio provided by any person;
- 31.2.13 shall not be responsible for or have any liability with respect to any loss or damage arising from the realisation of the Portfolio or any part thereof;
- 31.2.14 shall not be responsible (except as expressly provided in the Conditions) for making or verifying any determination or calculation in respect of the Notes, the Portfolio or any Transaction Document;
- 31.2.15 shall not be under any obligation to insure the Portfolio or any part thereof.

# 31.3 **Specific Permissions**

- 31.3.1 When in these Rules or any Transaction Document the Representative of the Noteholders is required in connection with the exercise of its powers, trusts, authorities or discretions to have regard to the interests of the Noteholders, the Representative of the Noteholders shall have regard to the interests of the Noteholders as a class and shall not be obliged to have regarded to the consequences of such exercise for any individual Noteholder resulting from his or its being for any purpose domiciled, resident in or otherwise connected with or subject to the jurisdiction of any particular territory or taxing authority.
- 31.3.2 The Representative of the Noteholders shall, as regards the exercise and performance of the powers, authorities, duties and discretions vested in it by the Transaction Documents, except where expressly provided otherwise herein or therein, have regard to the interests of both the Noteholders and the Other Issuer Creditors but if, in the sole opinion of the Representative of the Noteholders, there is a conflict between their interests the Representative of the Noteholders will have regard solely to the interest of the Noteholders.
- 31.3.3 Without prejudice to Article 18.2 (*Basic Terms Modification*), where the Representative of the Noteholders is required to consider the interests of the Noteholders and, in its sole opinion, there is a conflict between the interests of the holders of the Class A Notes and the holders of the Class B Notes, the Representative of the Noteholders will consider only the interests of the holders of the Class A Notes.
- 31.3.4 The Representative of the Noteholders may refrain from taking any action or exercising any right, power, authority or discretion vested in it under these Rules or any Transaction Document or any other agreement relating to the transactions herein or therein contemplated until it has been indemnified and/or secured to its satisfaction

against any and all actions, proceedings, claims and demands which might be brought or made against it and against all costs, charges, damages, expenses and liabilities which may be suffered, incurred or sustained by it as a result. Nothing contained in these Rules or any of the other Transaction Documents shall require the Representative of the Noteholders to expend or risk its own funds or otherwise incur any financial liability in the performance of its duties or the exercise of any right, power, authority or discretion hereunder if it has grounds for believing the repayment of such funds or adequate indemnity against, or security for, such risk or liability is not reasonably assured to it.

# 31.4 Notes held by Issuer

The Representative of the Noteholders may assume without enquiry that no Notes are, at any given time, held by or for the benefit of the Issuer.

# 31.5 **Illegality**

No provision of these Rules shall require the Representative of the Noteholders to do anything which may be illegal or contrary to applicable law or regulations or to expend moneys or otherwise take risks in the performance of any of its duties, or in the exercise of any of its powers or discretion. The Representative of the Noteholders may refrain from taking any action which would or might, in its sole opinion, be contrary to any law of any jurisdiction or any regulation or directive of any agency of any state, or if it has reasonable grounds to believe that it will not be reimbursed for any funds it expends, or that it will not be indemnified against any loss or liability which it may incur as a consequence of such action. The Representative of the Noteholders may do anything which, in its sole opinion, is necessary to comply with any such law, regulation or directive as aforesaid.

# 32. RELIANCE ON INFORMATION

#### 32.1 Advice

The Representative of the Noteholders may act on the advice of, a certificate or opinion of or any written information obtained from any lawyer, accountant, banker, broker, credit or rating agency or other expert whether obtained by the Issuer, the Representative of the Noteholders or otherwise and shall not, in the absence of gross negligence (*colpa grave*) or wilful misconduct (*dolo*) on the part of the Representative of the Noteholders, be responsible for any loss incurred by so acting.

#### 32.2 Transmission of Advice

Any opinion, advice, certificate or information referred to in Article 32.1 (*Advice*) may be sent or obtained by letter, telegram, e-mail or fax transmission and the Representative of the Noteholders shall not be liable for acting on any opinion, advice, certificate or information purporting to be so conveyed although the same contains some error or is not authentic.

#### 32.3 Certificates of Issuer

The Representative of the Noteholders may call for, and shall be at liberty to accept as sufficient evidence:

32.3.1 as to any fact or matter *prima facie* within the Issuer's knowledge, a certificate duly signed by an authorised representative of the Issuer on its behalf;

- 32.3.2 that such is the case, a certificate of an authorised representative of the Issuer on its behalf to the effect that any particular dealing, transaction, step or thing is expedient; and
- 32.3.3 as sufficient evidence that such is the case, a certificate signed by an authorised representative of the Issuer on its behalf to the effect that the Issuer has sufficient funds to make an optional redemption under the Conditions.

and the Representative of the Noteholders shall not be bound in any such case to call for further evidence or be responsible for any loss that may be incurred as a result of acting on such certificate unless any of its officers responsible for the administration of the Securitisation shall have actual knowledge or express notice of the untruthfulness of the matters contained in the certificate.

#### 32.4 Resolution or direction of Noteholders

The Representative of the Noteholders shall not be responsible for acting upon any resolution purporting to be a Written Resolution or to have been passed at any Meeting in respect whereof minutes have been made and signed or a direction of the requisite percentage of Noteholders, even though it may subsequently be found that there was some defect in the constitution of the Meeting or the passing of the Written Resolution or the giving of such directions or that for any reason the resolution purporting to be a Written Resolution or to have been passed at any Meeting or the giving of the direction was not valid or binding upon the Noteholders.

#### 32.5 Certificates of Monte Titoli Account Holders

The Representative of the Noteholders, in order to ascertain ownership of the Notes, may fully rely on the certificates issued by any Monte Titoli Account Holder in accordance with the CONSOB and Bank of Italy Joint Resolution, as amended from time to time, which certificates are to be conclusive proof of the matters certified therein.

#### 32.6 Clearing Systems

The Representative of the Noteholders shall be at liberty to call for and to rely on as sufficient evidence of the facts stated therein, a certificate, letter or confirmation certified as true and accurate and signed on behalf of such clearing system as the Representative of the Noteholders considers appropriate, or any form of record made by any clearing system, to the effect that at any particular time or throughout any particular period any particular person is, or was, or will be, shown its records as entitled to a particular number of Notes.

## 32.7 Rating Agencies

The Representative of the Noteholder shall be entitled to assume, for the purposes of exercising any power, authority, duty or discretion under or in relation to these Rules that such exercise will not be materially prejudicial to the interests of the holders of the Senior Notes if the Rating Agencies have confirmed that the then current rating of the Senior Notes would not be adversely affected by such exercise. If the Representative of the Noteholders, in order properly to exercise its rights or fulfil its obligations, deems it necessary to obtain the views of the Rating Agencies as to how a specific act would affect any outstanding rating of the Senior Notes or any Class thereof, the Representative of the Noteholders may inform the Issuer, which will then obtain such views at its expense on behalf of the Representative of the Noteholders or the Representative of the Noteholders may seek and obtain such views itself at the cost of the Issuer.

#### 32.8 Certificates of Parties to Transaction Document

The Representative of the Noteholders shall have the right to call for or require the Issuer to call for and to rely on written certificates issued by any party (other than the Issuer) to the Intercreditor Agreement or any other Transaction Document,

- 32.8.1 in respect of every matter and circumstance for which a certificate is expressly provided for under the Conditions or any Transaction Document;
- 32.8.2 as any matter or fact *prima facie* within the knowledge of such party; or
- 32.8.3 as to such party's opinion with respect to any issue

and the Representative of the Noteholders shall not be required to seek additional evidence in respect of the relevant fact, matter or circumstances and shall not be held responsible for any loss, liability, cost, damage, expense, or charge incurred as a result of having failed to do so unless any of its officers responsible for the administration of the Securitisation shall have actual knowledge or express notice of the untruthfulness of the matter contained in the certificate.

#### 32.9 Auditors

The Representative of the Noteholders shall not be responsible for reviewing or investigating any auditors' report or certificate and may rely on the contents of any such report or certificate.

#### 33. MODIFICATIONS

#### 33.1 **Modifications**

The Representative of the Noteholders may from time to time and without the consent or sanction of the Noteholders and the Other Issuer Creditors and subject to a prior notice to the Rating Agencies concur with the Issuer and any other relevant parties in making:

- 33.1.1 any modification to these Rules, the Notes or to any of the Transaction Documents in relation to which its consent is required if, in the sole opinion of the Representative of the Noteholders, such modification is of a formal, minor, administrative or technical nature, is made to comply with mandatory provisions of law or is made to correct a manifest error;
- 33.1.2 any modification to these Rules or any of the Transaction Documents (other than in respect of a Basic Terms Modification) in relation to which its consent is required which, in the sole opinion the Representative of the Noteholders, is not materially prejudicial to the interests of the Holders of the Most Senior Class of Notes then outstanding;
- 33.1.3 any modification to these Rules or the Transaction Documents (other than in respect of a Basic Terms Modification) which the Issuer has requested the Representative of the Noteholders to approve in the context of any Further Securitisation referred to in Condition 6.12 and which, in the sole opinion of the Representative of the Noteholders, will not be materially prejudicial to the interests of the holders of the Most Senior Class of Notes and the fact that the execution of the relevant amendment or modification would not adversely affect the then current ratings of the Senior Notes shall be conclusive evidence that the requested amendment or modification is not materially prejudicial to the interests of the Holders of the Most Senior Class of Notes.

#### 33.2 Additional modifications

Notwithstanding the provisions of Article 33.1 (*Modifications*), the Representative of the Noteholders shall be obliged, without any consent or sanction of the Noteholders or any of the Other Issuer Creditors, to concur with the Issuer or any other relevant parties in making:

- 33.2.1 any modification (other than in respect of a Basic Terms Modification) to these Rules, the Conditions or any other Transaction Document that the Issuer considers necessary for the purposes of maintaining the Eurosystem eligibility (the criteria in respect of which are currently set out in the ECB Guideline (EU) 2015/510, as amended) in respect of the Class A Notes; and
- 33.2.2 any modification (other than in respect of a Basic Terms Modification) to these Rules, the Conditions or any other Transaction Document that the Issuer, after consultation with the Originator, considers necessary and/or expedient in order to comply with the EU Securitisation Rules.

# 33.3 **Binding Notice**

Any such modification referred to in Article 33.1 (*Modifications*) or Article 33.2 (*Additional modifications*) shall be binding on the Noteholders and, unless the Representative of the Noteholders otherwise agrees, the Issuer shall procure that such modification be notified to the Noteholders and the Other Issuer Creditors as soon as practicable thereafter in accordance with provisions of the Conditions relating to notices of Noteholders and the relevant Transaction Documents.

# 33.4 Modifications requested by the Noteholders

The Representative of the Noteholders shall be bound to concur with the Issuer and any other party in making any modifications if it directed to do so by an Extraordinary Resolution of the Most Senior Class of Noteholders or, in the case of any modification which constitutes Basic Terms Modification, of the holders of each Class of the Notes but only if it is indemnified and/or secured to its satisfaction against all liabilities to which it may thereby render itself liable or which it may incur by so doing.

#### 34. WAIVER

#### 34.1 Waiver of Breach

The Representative of the Noteholders may at any time and from time to time in its sole direction and subject to a prior notice to the Rating Agencies, without prejudice to its rights in respect of any subsequent breach, condition, event or act, from time to time and at any time, but only if and in so far as in its opinion the interests of the Holders of the Most Senior Class of Notes then outstanding shall not be materially prejudiced thereby:

- 34.1.1 authorise or waive, on such terms and subject to such conditions (if any) as it may decide, any proposed breach or breach of any of the covenants or provisions contained in the Notes or any of the Transaction Documents; or
- 34.1.2 determine that any Issuer Trigger Event shall not be treated as such for the purposes of the Transaction Documents,

without any consent or sanction of the Noteholders.

# 34.2 **Binding Nature**

Any authorisation, waiver or determination referred in Article 34.1 (*Waiver of Breach*) shall be binding on the Noteholders.

# 34.3 **Restriction on powers**

The Representative of the Noteholders shall not exercise any powers conferred upon it by this Article 34 (*Waiver*) in contravention of any express direction by an Extraordinary Resolution of the holders of the Most Senior Class of Notes then outstanding or of a request or direction in writing made by the holders of not less than 25 per cent in aggregate Principal Amount Outstanding of the Most Senior Class of Notes then outstanding but so that no such direction or request:

- 34.3.1 shall affect any authorisation, waiver or determination previously given or made; or
- 34.3.2 shall authorise or waive any such proposed breach or breach relating to a Basic Terms Modification unless each Class of Notes has, by Extraordinary Resolution, so authorised its exercise.

#### 34.4 **Notice of waiver**

Unless the Representative of the Noteholders agrees otherwise, the Issuer shall cause any such authorisation, waiver or determination to be notified to the Noteholders and the Other Issuer Creditors, as soon as practicable after it has been given or made in accordance with the provisions of the conditions relating to notices and the relevant Transaction Documents.

#### 35. INDEMNITY

Pursuant to the Subscription Agreement, the Issuer has covenanted and undertaken to reimburse, pay or discharge (on a full indemnity basis) upon demand, to the extent not already reimbursed, paid or discharged by the Noteholders or any Other Issuer Creditor, all adequately documented costs, liabilities, losses, charges, expenses, damages, actions, proceedings, claims and demands properly incurred, or to be incurred, by or made, or to be made, against the Representative of the Noteholders or any entity to which the Representative of the Noteholders has delegated any power, authority or discretion in relation to the exercise or purported exercise of its powers, authorities and discretions and the performance of its duties under and otherwise in relation to these Rules and the Transaction Documents, including but not limited to all reasonable legal and travelling expenses and any stamp, issue, registration, documentary and other similar indirect taxes or duties paid by the Representative of the Noteholders in connection with any action and/or legal proceedings brought or contemplated by the Representative of the Noteholders pursuant to the Transaction Documents against the Issuer, or any other person to enforce any obligation under these Rules, the Notes or the Transaction Documents, except insofar as the same are incurred as a result of fraud (frode), gross negligence (colpa grave) or wilful misconduct (dolo) of the Representative of the Noteholders.

#### 36. LIABILITY

Notwithstanding any other provision of these Rules, the Representative of the Noteholders shall not be liable for any act, matter or thing done or omitted in any way in connection with the Transaction Documents, the Notes or these Rules except in relation to its own fraud (*frode*), gross negligence (*colpa grave*) or wilful default (*dolo*).

#### **TITLE IV**

# THE ORGANISATION OF THE NOTEHOLDERS AFTER SERVICE OF AN ENFORCEMENT NOTICE

#### 37. POWERS

It is hereby acknowledged that, upon service of an Issuer Trigger Notice or prior to the service of an Issuer Trigger Notice, following the failure of the Issuer to exercise any right to which it is entitled, pursuant to the Mandate Agreement, the Representative of the Noteholders, in its capacity as legal representative of the Organisation of the Noteholders, shall be entitled (also in the interests of the Other Issuer Creditors) pursuant to articles 1411 and 1723 of the Italian civil code, to exercise certain rights in relation to the Portfolio. Therefore, the Representative of the Noteholders, in its capacity as legal representative of the Organisation of the Noteholders, will be authorised, pursuant to the terms of the Mandate Agreement, to exercise, in the name and on behalf of the Issuer and as *mandatario in rem propriam* of the Issuer, any and all of the Issuer's Rights under certain Transaction Documents, including the right to give directions and instructions to the relevant parties to the relevant Transaction Documents.

# TITLE V

# **GOVERNING LAW AND JURISDICTION**

## 38. GOVERNING LAW

These Rules and any non-contractual obligations arising out of or in connection with it are governed by, and will be construed in accordance with, the laws of the Republic of Italy.

# 39. JURISDICTION

The Courts of Milan will have jurisdiction to hear and determine any suit, action or proceedings and to settle any disputes which may arise out of or in connection with these Rules and any non-contractual obligations arising out thereof or in connection therewith.

#### SELECTED ASPECTS OF ITALIAN LAW

#### The Securitisation Law

The Securitisation Law was enacted on 30 April 1999 and was conceived to simplify the securitisation process and to facilitate the increased use of securitisation as a financing technique in Italy.

It applies, *inter alia*, to securitisation transactions involving a "true" sale (by way of non-gratuitous assignment) of receivables, where the sale is to a company created in accordance with article 3 of the Securitisation Law and all amounts paid by the debtors in respect of the receivables are to be used by the relevant company exclusively to meet its obligations under notes issued to fund the purchase of such claims and all costs and expenses associated with the securitisation transaction.

## Ring-fencing of the assets

Under the terms of article 3 of the Securitisation Law, the assets relating to each securitisation transaction will, by operation of law, be segregated for all purposes from all other assets of the company which performs the securitisation (including any other asset purchased by such company pursuant to the Securitisation Law). Prior to and on a winding up of such a company such receivables will only be available to holders of the notes issued to finance the acquisition of the relevant receivables and to certain creditors claiming payment of debts incurred by the company in connection with the securitisation of the relevant receivables. In addition, the receivables relating to a particular transaction will not be available to the holders of notes issued to finance any other securitisation transaction or to general creditors of the issuer company.

The segregation principle set out in the second paragraph of article 3 of the Securitisation Law has been extended by Law Decree no. 91 of 24 June 2014 (as converted into law by Law no.116 of 11 August 2014) and now provides that receivables relating to each securitisation transaction (meaning both the claims against the debtor or debtors and any other claim in favour of the securitisation company in the context of the relevant transaction), the cash flows deriving therefrom and any financial assets purchased with them constitute assets segregated in all respects from those of the securitisation company and those relating to other securitisation transactions. No actions against such segregated assets may be taken by creditors other than the holders of the securities issued to finance the purchase of the relevant receivables.

In addition, Law Decree no. 91 of 24 June 2014 (as converted into law by Law no. 116 of 11 August 2014) has introduced the new paragraphs 2-bis and 2-ter to article 3 of the Securitisation Law, pursuant to which the segregation principle of amounts standing to the credit of the accounts opened in the context of securitisation transactions has been strengthened and the commingling risk in respect of collections collected, on behalf of the relevant company incorporated under the Securitisation Law, by the servicers of the relevant securitisation transaction has been limited.

Under Italian law, however, any creditor of the Issuer would be able to commence insolvency or winding-up proceedings against the Issuer in respect of any unpaid debt.

## The assignment

The assignment of the receivables under the Securitisation Law will be governed by article 58 paragraphs 2, 3 and 4 of the Consolidated Banking Act. The prevailing interpretation of this provision, which view has been strengthened by article 4 of the Securitisation Law, is that the assignment can be perfected against the Originator, the debtors in respect of the assigned debts, and third party creditors by way of publication of the relevant notice in the Official Gazette by way of registration of such notice in the companies' register (*registro delle imprese*) at which the purchaser is registered, so avoiding the need for notification to be served on each debtor.

As from the latest to occur between the date of publication of the notice of the assignment in the Official Gazette and the date of registration of such notice with the companies' register at which the purchaser is registered, the assignment becomes enforceable against:

- (a) the debtors and any creditors of the Originator who have not, prior to the date of publication of the notice, commenced enforcement proceedings in respect of the relevant receivables;
- (b) the liquidator or any other bankruptcy officials of the debtors (so that any payments made by a debtor to the special purpose company may not be subject to any claw-back action according to article 67 of the Italian Bankruptcy Law or declaration of ineffectiveness pursuant to article 65 of the Italian Bankruptcy Law); and
- (c) other permitted assignees of the Originator who have not perfected their assignment prior to the date of publication.

Upon the completion of the formalities referred to above, the benefit of any privilege, guarantee or security interest guaranteeing or securing repayment of the assigned receivables will automatically be transferred to and perfected with the same priority in favour of the purchaser, without the need for any formality or annotation.

As from the latest to occur between the date of publication of the notice of the assignment in the Official Gazette and the date of registration of such notice with the companies' register at which the purchaser is registered, no legal action may be brought in respect of the debt assigned or the sums derived therefrom other than for the purposes of enforcing the rights of the noteholders in relation to the notes issued for the purpose of financing the acquisition of the relevant debts and to meet the costs of the transaction.

Notice of the transfer of the First Initial Portfolio was published in the Official Gazette (*Gazzetta Ufficiale della Repubblica Italiana*), *Parte Seconda*, number 118 of 8 October 2020 and registered in the companies' register of Treviso-Belluno on 6 October 2020.

Notice of the transfer of the Second Initial Portfolio and each Subsequent Portfolio will be published in the Official Gazette (*Gazzetta Ufficiale della Repubblica Italiana*), *Parte Seconda*, and registered in the competent companies' register prior to the payment of the relevant Advanced Purchase Price.

# Insolvency laws applicable to the Originator

Findomestic is a credit institution (as defined in article 1.1 of Directive 2000/12/CE) and its "home Member State" (as that term is defined in article 2 of Directive 2001/24/EC on the re-organisation and winding up of credit institutions by reference to article 1.6 of Directive 2000/12/EC) is located within the territory of the Republic of Italy, therefore the Originator would be subject to Italian insolvency laws that do not contain severe clawback provisions within the meaning of articles 20(2) and 20(3) of the EU Securitisation Regulation.

In addition, although as at the date of this Prospectus 100 per cent. of the share capital of Findomestic is owned by BNP Paribas Personal Finance S.A., in case of insolvency of BNP Paribas Personal Finance S.A. the French laws would not *per se* apply to a possible claw back action aimed at the recovery of Findomestic's assets on the basis that Findomestic would be subject to insolvency proceedings only to the extent that it is found to be insolvent.

#### Claw Back of the Sale of the Receivables

Assignments executed under the Securitisation Law are subject to revocation on bankruptcy under article 67 of the Italian Bankruptcy Law but only in the event that the transaction is entered into within 3 (three) months of the adjudication of bankruptcy of the relevant party or in cases

where paragraph 1 of article 67 applies, within 6 (six) months of the adjudication of bankruptcy. Prepayments received by a securitisation vehicle may not be declared ineffective pursuant to article 65 of the Italian Bankruptcy Law in the event of the payor's adjudication of bankruptcy. Claw-Back Action against the payments made to companies incorporated under the Securitisation Law

According to article 4 of the Securitisation Law, payments made by an assigned debtor to the Issuer may not be subject to any claw-back action according to article 67 and 65 of the Italian Bankruptcy Law.

All other payments made to the Issuer by any party under a Transaction Document in the one year/sixth months suspect period prior to the date on which such party has been declared bankrupt or has been admitted to the compulsory liquidation may be subject to claw-back action according to article 67 paragraphs 1 or 2, as applicable, of the Italian Bankruptcy Law. The relevant payment may be set aside and clawed back if the receiver gives evidence that the recipient of the payments had knowledge of the state of insolvency when the payments were made. The question as to whether or not the Issuer had actual or constructive knowledge of the state of insolvency at the time of the payment is a question of fact with respect to which a court may in its discretion consider all relevant circumstances.

#### Restructuring arrangements in accordance with Law no. 3 of 27 January 2012

Articles from 6 to 19 of Italian Law no. 3 of 27 January 2012, as amended by Italian Law Decree no. 179 of 18 October 2012 converted into Law no. 221 of 17 December 2012 (the **Law no. 3**), have introduced a special composition procedure for the situations of crisis due to over-indebtedness (procedimento per la composizione delle crisi da sovraindebitamento) (the **Over-Indebtedness Composition Procedure**).

The Over-Indebtedness Composition Procedure applies to debtors who/which (i) are in a situation of persisting financial stress between their assets and liabilities which can be promptly liquidated and are seriously not capable of fulfilling their obligations or definitively not capable of fulfilling on a regular basis their obligations, (ii) may not be subject to any other insolvency proceedings, and (iii) have not entered into the Over-Indebtedness Composition Procedure for the last 5 (five) years. Law no. 3 applies both to small enterprises which are not subject to any other insolvency proceedings and to consumers.

The Over-Indebtedness Composition Procedure consists of a restructuring agreement between the debtor and its creditors (the **Restructuring Agreement**). The Restructuring Agreement is proposed by the debtor on the basis of a plan which must ensure the payment in full of the creditors who/which do not adhere to the agreement (the **Plan**).

The Plan shall contain, *inter alia*: (i) the terms of the debt restructuring, including the re-scheduled payment dates and the modalities of payments, (ii) the modalities of liquidation (if any) of the assets; (iii) the security interests (if any) created in favour of the creditors. In addition, the Plan may provide for a payment standstill (*moratoria*) in respect of amounts due to the creditors who/which do not adhere to the Plan for a period not exceeding 1 (one) year, subject to the conditions that (i) the Plan is capable of ensuring the payment of such amounts at the expiry of the standstill period, and (ii) the Plan is executed by an administrative receiver (*liquidatore*) appointed by the court upon proposal of the Crisis Composition Body (as defined below), and (iii) the standstill (*moratoria*) does not apply to claims which may not be subject to attachment or seizure (*crediti impignorabili*).

The Restructuring Agreement shall be approved by such creditors representing at least 60 (sixty) per cent. of the indebtedness of the debtor. If the approval is achieved, the Restructuring Agreement shall be validated by the court, upon verification that all the requirements provided for by Law no. 3 are satisfied. The court may order that until the Restructuring Agreement is approved (*omologazione*), any individual action is forbidden or suspended (if already pending). Law no. 3 provides for the establishment of composition bodies (*organismi di conciliazione*) (the **Crisis Composition Bodies**). The Crisis Composition Bodies should cooperate with the debtor and its creditors in any activity relating

to the Over-Indebtedness Composition Procedure in order to achieve a successful composition. It is only in December 2013 that the first Restructuring Agreement obtained the approval of the court (reference is made to court order (*decreto di omologa*) issued by Court of Pistoia on 27 December 2013) and, as at the date of this Prospectus, the number of Restructuring Agreements being reviewed by courts is still limited.

The Restructuring Agreement ceases to be effective if the relevant debtor does not pay the obligations set out therein within 90 (ninety) days from the relevant due date or if the relevant debtor attempts to fraud its creditors. The Restructuring Agreement does not prejudice claims owed to the relevant debtor's guarantors and co-obligors.

# **Consumer credit provisions**

- (i) Consumer credit provisions and enactment of Law Decree 141 The Portfolio includes Loans which qualify as "consumer loans", i.e. loans extended to individuals acting outside the scope of their entrepreneurial, commercial, craft or professional activities. In Italy consumer loans are regulated by, amongst others: (i) articles 121 to 126 of the Consolidated Banking Act and (ii) some provisions of the Consumer Code. Consumer protection legislation has been subject to a full revision by the enactment of law decree 13 August 2010 number 141 (as subsequently amended **Law Decree 141**) which transposed in the Italian legal system EC Directive 2008/48 on credit agreements for consumers. Law Decree 141 has become enforceable on 19 September 2010.
- (ii) Law Decree 141 and existing credit consumer agreements Even if Law Decree 141 does not provide anything on the matter, on the basis of both article 30 of the Directive and the implementing measures of Law Decree 141, it can be stated that the provisions set by Law Decree 141 do not apply to agreements existing on the date on which latter entered into force, except for some provisions, applicable to open-end credit agreements only.
- (iii) Scope of application Prior to the entry into force of Law Decree 141, consumer loans were only those granted for amounts respectively lower and higher than the maximum and minimum levels set by the Comitato Interministeriale per il Credito e il Risparmio (the inter-ministerial committee for credit and savings), such levels being fixed at €30,987.41 and €154.94 respectively. Current article 122 of the Consolidated Banking Act rules that provisions concerning consumer loans apply to loans granted for amounts from €200 (included) to €75,000 (included); moreover, the same article 122 sets a list of other deeds and agreement which shall not be considered as consumer loans.
- (iv) Right of withdrawal - Pursuant to article 125-ter of the Consolidated Banking Act, consumers have a period of 14 calendar days in which to withdraw from the credit agreement without giving any reason. That period of withdrawal shall begin (a) either from the day of the conclusion of the credit agreement, or (b) from the day on which the consumer receives the contractual terms and conditions and information to be provided to it pursuant to paragraph 1 of article 125-bis of the Consolidated Banking Act, if that day is later than the date referred to under point (a). In case the consumer enforces its right of withdrawal, within thirty days following the date of enforcement the consumer shall pay to the lender any amount outstanding under the relevant consumer loan, plus matured interest and non recoverable expenses paid by the lender to the public administration in connection with the granting of the relevant consumer loan. If the credit agreement has been negotiated by distance marketing, withdrawal periods as calculated under article 67-duodecies of the Consumer Code will apply. Pursuant to article 125 quater of the Consolidated Banking Act, a consumer may always withdraw from an open-end credit agreement without paying any penalty or expense to the lender. Before the enactment of Law Decree 141, rights of withdrawal in favour of consumers under consumer loan agreements were

limited to specific cases, such as in case of consumer credit agreement concluded to finance acquisition of goods or services pursuant to a distance contract.

With regard to the analysis of other provisions of the Consolidated Banking Act on consumer credit agreements, please refer to the section above entitled "Risk factors", under the paragraph "Italian consumer legislation contains certain protections in favour of debtors".

#### The Issuer

The Issuer must be registered on the register of special purpose vehicles (*elenco delle società veicolo*) held by the Bank of Italy pursuant to article 4 of the Bank of Italy's regulation dated 7 June 2017.

# The enforcement proceedings in general

The enforcement proceedings can be carried out on the basis of final judgments or other legal instruments known collectively as *titoli esecutivi*.

Save where the law provides otherwise, the enforcement must be preceded by service of the order for the execution (*formula esecutiva*) and the notice to comply (*atto di precetto*).

The notice to comply (atto di precetto) is a formal notice by a creditor to his debtor advising that the enforcement proceedings will be initiated if the obligation specified in the title is not fulfilled within a given period (not less than ten days but not more than 90 days from the date on which the notice to comply (atto di precetto) is served). If delay would be prejudicial, the court may reduce or eliminate this period upon a justified request of the creditor.

Enforcement of an obligation to pay an amount of money is performed in different ways, according to the kind of the debtor's assets the creditor wants to seize. Therefore and mentioning the most important only, the Italian code of civil procedure provides for different rules concerning respectively:

- distraint and forced liquidation of mobile goods in possession of the debtor;
- distraint and forced liquidation of debtor's receivables or mobile goods in possession of third parties; and
- distraint and forced liquidation of real estate properties.

The Italian code of civil procedure provides for some common provisions applicable to any form of enforcement of an obligation to pay an amount of money and specific rules applicable to each form of enforcement.

Distraint and forced liquidation of assets are carried out in the following steps:

- first, the debtor's goods are seized;
- second, other creditors may intervene;
- third, the debtor's assets are liquidated; and
- fourth, the creditor is paid, or the proceeds from the liquidation of the debtor's assets are distributed amongst the creditors.

Seizure of assets is the necessary first step in forcing the liquidation of a property, when it is not already held in pledge.

# Enforcement proceedings of mobile goods in possession of the debtor

With reference to the seizure and forced liquidation of mobile goods in possession of the debtor, seizure begins with the application of the lawyer to the bailiff to proceed at the debtor's house/office or other place and to seize all the debtor's movable assets he will find there. The bailiff may look for the movables assets to seize in the debtor's house or in other places related to him and he is free to evaluate assets found and keep them seized. However, certain items of personal property cannot be seized.

After the seizure, the bailiff writes a record that contains the injunction to the debtor to refrain from any act that would interfere with the liquidation of the seized property and the description of the movables beings seized. Normally the debtor is named as custodian of the assets since any interference by causing the destruction, deterioration, or removal of seized property is a criminal offence.

After the seizure, the bailiff must deposit the record and the title executed and the notice to comply in the chancery of the execution judge. In this moment the chancellor will open the file of the execution.

After the deposit of the written petition above, the judge fixes the hearing to define the formalities of the sale. At that hearing the parties can pass their proposals about the formalities of the sale. This hearing is also the last possibility for the parties to raise remedies against the enforcement procedure. If there are no oppositions to the procedure or if the parties reach an agreement about the oppositions, the judge fixes the sale. The judge may choose to delegate the sale to a commission agent. In the delegation, the judge fixes the lowest price of the sale and the total amount that must be obtained from the sale. Otherwise the judge may choose to realise the sale by auction.

After the sale, if there is only one secured creditor without others creditors intervened in the execution, the judge will pay the secured creditor's principal debt and the interests and also the costs of the enforcement proceedings with the sale's proceeds. If there are more than one secured creditor or if there are intervened creditors, they may prepare a project of distribution and propose it to the judge. If the judge is agrees, he provides consequently to the distribution. If there is no agreement between the creditors the judge provides to the distribution on the basis of the ranking of the creditors.

In addition to securing the creditor's rights, seizure serves the purpose of identifying the property to be liquidated. When movables in the possession of the debtor are seized, the bailiff must draw up a protocol describing the seized assets and indicating their value. When real estates are seized, distraint is recorded in the land registry, and the value should be set by a special technician appointed by the judge.

The seized assets are entrusted to a custodian. Although the debtor himself may be appointed custodian, he normally may neither use seized property nor keep rents, profits, interest, and similar revenues. Seizure also covers rents, profits, interest, and other revenues of the seized property.

The debtor may avoid the seizure by paying the amount due to the bailiff for delivery to the creditor. Such payment does not constitute recognition of the debt and the debtor is not precluded from bringing an action for restitution of the amount, should he prove that the enforcement procedure was wrongfully instituted.

If the value of seized property exceeds the amount of the debt and costs, the judge, after hearing the creditor and any creditors who have intervened, may order that part of the properties are released.

The creditor may select the property that is to be liquidated. He may select various types of property and may bring proceedings in more than one district. However, if he selects more properties than necessary to satisfy his right, the debtor may apply to have this selection restricted. The creditor who requested the seizure must apply for the sale by auction of the seized assets within a deadline of ninety days, otherwise the seizure lapses.

Normally, the debtor's distrained property is sold (*vendita forzata*). Sometimes, however, property may be assigned to the creditors in lieu of sale (*assegnazione forzata*). Seized property may be sold or assigned solely on the motion of the creditor who started the enforcement proceeding or of one of the intervening creditors who possesses an authority to execute. Unless the property is perishable, a motion to sell or assign it may not be made until at least ten days after distraint, but within 90 days.

The creditor who applies for the sale has the duty to anticipate court expenses and the sale fees.

Seized movable property may be sold through acquiring sealed bids (*vendita senza incanto*) or auction (*vendita con incanto*). Seized property may as well be offered for sale in several lots. Once the required amount has been obtained, the sale is discontinued.

Seized property may also be assigned to the creditors instead of being sold. Property may be assigned to discharge the debtor's obligation to the assignees up to the value of the assigned property. If the property is worth more than the amount of the debt, the assignees must pay the balance.

Unless the debtor's assets are assigned to the creditors in satisfaction of their claims, the proceeds of the liquidation must be distributed. The proceeds include:

- (a) money received upon the sale or assignment of the debtor's assets;
- (b) rents, profits, interest, and other revenues accruing from the debtor's assets during the period of distraint; and
- (c) penalties or damages paid to the Court by the defaulting purchasers or assignees.

Distribution of the proceeds is made according to the following steps:

- costs and expenses of the proceeding are paid first;
- preferred creditors are paid in the order of their degree of priority;
- unsecured creditors who commenced or intervened into the proceeding in due time are paid: they share equally, in proportion to the amount of their claims, if there are insufficient funds to satisfy them;
- creditors who intervened after the hearing set for the authorisation of the liquidation of assets: they share the balance in proportion to their claims; and
- any surplus is returned to the debtor.

If there is any dispute concerning the distribution of proceeds, the judge hears the parties and he will decide. In this case distribution of the proceeds is suspended except to the extent to which it can be effected without prejudicing the rights of the claimants.

# **Subrogation**

Legislative Decree 141 has introduced in the Consolidated Banking Act article 120 *quater*, which provides for certain measures for the protection of consumers' rights and the promotion of the competition in, *inter alia*, the Italian mortgage loan market. Legislative Decree 141 repealed article 8 (except for paragraphs 4-bis, 4-ter and 4-quater) of the Bersani Decree, replicating though, with some additions, such repealed provisions. The purpose of article 120 *quater* of the Consolidated Banking Act is to facilitate the exercise by the borrowers of their right of subrogation of a new bank into the rights of their creditors in accordance with article 1202 (*surrogazione per volontà del debitore*) of the Italian civil

code (the **Subrogation**), providing in particular that, in case of a loan, overdraft facility or any other financing granted by a bank, the relevant borrower can exercise the Subrogation, even if the borrower's debt towards the lending bank is not due and payable or a term for repayment has been agreed for the benefit of the creditor. If the Subrogation is exercised by the borrower, a new lender will succeed to the former lender also as beneficiary of all existing ancillary security interests and guarantees. Any provision of the relevant agreement which may prevent the borrower from exercising such Subrogation or render the exercise of such right more cumbersome for the borrower is void. The borrower shall not bear any notarial or administrative cost connected to the Subrogation.

Furthermore, paragraph 7 of article 120-quater of the Consolidated Banking Act provides that, in case the Subrogation is not perfected within 30 days from the date on which the original lender has been requested to cooperate for the conclusion of the Subrogation, the original lender shall indemnify the borrower for an amount equal to 1% of the loan or facility granted, for each month or fraction of month of delay. The original lender has the right to ask for indemnification from the subrogating lender, in case the latter is to be held liable for the delay in the conclusion of the Subrogation.

#### **Accounting treatment of the Receivables**

Pursuant to Bank of Italy's regulations of 29 March 2000 (**Schemi di bilancio delle società di cartolarizzazione dei crediti**), and on 14 February 2006 (*istruzioni per la redazione dei bilanci degli intermediari finanziari iscritti nell'"elenco speciale"*, degli IMEL delle SGR e delle SIM), implementing Legislative Decree dated December 27, 1992, No. 87, the accounting information relating to the securitisation of the Receivables are normally included in the Issuer's *nota integrativa*, which, together with the balance sheet and the profit and loss statements form part of the financial statements of Italian companies.

Legislative Decree dated 27 December 1992 no. 87 has been repealed, hence all the relevant regulations issued thereunder, including the Accounting Regulations, should be deemed not to be still effective. However, absent any different provision of law, regulations or interpretation, concerning the accounting treatment of the companies incorporated under the Securitisation Law, the mentioned Accounting Regulations might still be considered applicable.

#### **TAXATION**

The statements herein regarding taxation are based on the relevant practice and the laws in force in Italy as at the date of this Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The following summary does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to subscribe for, purchase, own or dispose of the Notes and does not purport to deal with the tax consequences applicable to all categories of investors, some of which may be subject to special rules.

The following summary will not be updated by the Issuer after the Issue Date to reflect changes in laws after the Issue Date and, if such a change occurs, the information in this summary could become invalid. Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the overall tax consequences of their ownership of the Notes.

# Tax treatment of the Notes

Legislative Decree No. 239 of 1 April 1996, as subsequently amended (**Decree 239**), provides for the applicable regime with respect to the tax treatment of interest, premium and other income (including the difference between the redemption amount and the issue price) (hereinafter collectively referred to as **Interest**) from Notes falling within the category of bonds (*obbligazioni*) or debentures similar to bonds (*titoli similari alle obbligazioni*), issued by, *inter alios*, Italian companies incorporated pursuant to the Securitisation Law.

#### Italian resident Noteholders

Where an Italian resident Noteholder is the beneficial owner of Interest payments under the Notes and is:

- (i) an individual not engaged in entrepreneurial activity to which the Notes are connected;
- (ii) a partnership (other than a *società in nome collettivo* or *società in accomandita semplice* or similar partnership) or a *de facto* partnership not carrying out commercial activities;
- (iii) a private or public institutions (other than companies), a trust not carrying out mainly or exclusively commercial activities; or
- (iv) an investor exempt from Italian corporate income taxation,

Interest payments relating to the Notes are subject to a substitutive tax, referred to as *imposta sostitutiva*, levied at the rate of 26 per cent. (either when Interest is paid or when payment thereof is obtained by the holder on a sale of the Notes), unless the relevant investor has entrusted the management of his financial assets, including the Notes, to an authorised intermediary and has opted for the so called "regime del risparmio gestito" (the **Asset Management Regime**) according to Article 7 of Italian Legislative Decree No. 461 of 21 November 1997, as amended (**Decree No. 461**).

Where the resident holders of the Notes described above under (i) and (iii) above are engaged in an entrepreneurial activity to which the Notes are connected, *imposta sostitutiva* applies as a provisional income tax. Interest will be included in the relevant beneficial owner's Italian income tax return and will be subject to Italian ordinary income taxation and the *imposta sostitutiva* may be recovered as a deduction from Italian income tax due.

Pursuant to Decree No. 239, *imposta sostitutiva* is applied by banks, *società di intermediazione mobiliare* (so called **SIMs**), fiduciary companies, management companies (*società di gestione del risparmio*), stock brokers and other qualified entities identified by a decree of the Ministry of Finance

(together the **Intermediaries** and each an **Intermediary**). An Intermediary must (a) be (i) resident in Italy, (ii) a permanent establishment in Italy of a non-Italian resident Intermediary or (iii) an entity or a company not resident in Italy, acting through a system of centralised administration of securities and directly connected with the Department of Revenue of Italian Ministry of Finance having appointed an Italian representative for the purposes of Decree No. 239, and (b) intervene, in any way, in the collection of Interest or, also as transferees, in transfers or disposals of the Notes. For the purpose of the application of the *imposta sostitutiva*, a transfer of Notes includes any assignment or other act, either with or without consideration, which results in a change of the ownership of the relevant Notes or in a change of the Intermediary with which the Notes are deposited.

Where the Notes and the relevant coupons are not deposited with an Intermediary meeting the requirements under (a) and (b) above, the *imposta sostitutiva* is applied and withheld by any Italian intermediary paying Interest to the holders of the Notes or, absent that, by the Issuer.

Subject to certain conditions (including a minimum holding period requirement) and limitations, interest, premium and other income relating to the Notes may be exempt from any income taxation (including from the 26 per cent. *imposta sostitutiva*) if the Noteholders are Italian resident individuals not engaged in entrepreneurial activity or social security entities pursuant to Legislative Decree No. 509 of 30 June 1994 and Legislative Decree No. 103 of 10 February 1996 and the Notes are included in a long-term individual savings account (*piano individuale di risparmio a lungo termine*) that meets all the requirements from time to time applicable as set forth under Italian law.

Where (a) an Italian resident Noteholder is (i) a company or similar commercial entity, or a permanent establishment in Italy of a foreign company to which the Notes are effectively connected, and (ii) the beneficial owners of payments of Interest on the Notes and (b) the Notes are deposited with an authorised intermediary, Interest from the Notes will not be subject to *imposta sostitutiva* but must be included in the relevant Noteholder's income tax return and are therefore subject to general Italian corporate taxation (and, in certain circumstances, depending on the status of Noteholder, also to regional tax on productive activities – **IRAP**).

Italian resident real estate investment funds and Italian resident real estate investment companies with fixed capital (*società di investimento a capitale fisso*, **Real Estate SICAFs**, and, together with the Italian real estate investment funds, the **Real Estate Funds**) qualifying as such from a legal and regulatory perspective and subject to the regime provided for by, *inter alia*, Law Decree No. 351 of 25 September 2001 are subject neither to *imposta sostitutiva* nor to any other income tax in the hands of such Real Estate Funds, provided that the Real Estate Fund is the beneficial owner of the payments under the Notes and the Notes, together with the relevant coupons, are timely deposited with an authorised Intermediary. A withholding tax may apply in certain circumstances at the rate of up to 26 per cent. on distributions made by a Real Estate Fund or upon redemption or sale of the units or shares in the Real Estate Fund and, in certain cases, a tax transparency regime may apply in respect of certain categories of investors in a Real Estate Fund owning more than 5 per cent. of the Real Estate Fund's units or shares.

Where an Italian resident Noteholder is an open-ended or a closed-ended investment fund, an investment company with variable capital (*società di investimento a capitale variabile* (SICAV)), an investment company with fixed capital (SICAF) other than a Real Estate SICAF (together, the **Funds**) and either (i) the Fund or (ii) its manager is subject to the supervision of a regulatory authority and the Notes are deposited with an authorised intermediary, payments of Interest on such Notes beneficially owned by the Fund will not be subject to *imposta sostitutiva*, but must be included in the management results of the Fund. The Fund will not be subject to taxation on such result, but a withholding tax of 26 per cent. may in certain circumstances apply to distributions made in favour of unitholders or shareholders or in case of redemption or sale of the units or shares in the Fund (the **Collective Investment Fund Withholding Tax**).

Where an Italian resident Noteholder is a pension fund (subject to the regime provided for by Article 17 of Legislative Decree No. 252 of 5 December 2005) and the Notes are deposited with an authorised

intermediary, payments of Interest relating to the Notes beneficially owned by the pension fund and accrued during the holding period will not be subject to *imposta sostitutiva*, but must be included in the result of the relevant portfolio accrued at the end of each tax period, subject to a 20 per cent. annual *imposta sostitutiva* (the **Pension Fund Tax**) on the increase in value of the managed assets accrued at the end of each tax year (which increase would include Interest accrued on the Notes). Subject to certain conditions (including a minimum holding period requirement) and limitations, Interest relating to the Notes may be excluded from the taxable base of the Pension Fund Tax if the Notes are included in a long-term individual savings account (*piano individuale di risparmio a lungo termine*) that meets the requirements from time to time applicable as set forth under Italian law.

#### Non-Italian resident Noteholders

According to Decree No. 239, payments of Interest in respect of the Notes will not be subject to *imposta* sostitutiva at the rate of 26 per cent. if made to either (a) beneficial owners or (b) certain institutional investors, even if not possessing the status of taxpayers in their own country of incorporation, who, in either case, are non Italian resident holders of the Notes with no permanent establishment in Italy to which the Notes are effectively connected provided that:

- (a) such beneficial owners or institutional investors are resident for tax purposes in a State or territory which allows for an adequate exchange of information with Italy as listed in the Italian Ministerial Decree of 4 September 1996, as amended and supplemented (lastly by Ministerial Decree of 23 March 2017) and possibly further amended by future decrees to be issued pursuant to Article 11(4)(c), of Decree No. 239 (the **White List**); and
- (b) all the requirements and procedures set forth in Decree No. 239 and in the relevant implementation rules, as subsequently amended, in order to benefit from the exemption from *imposta sostitutiva* are met or complied with in due time.

Decree No. 239 also provides for additional exemptions from *imposta sostitutiva* for payments of Interest in respect of the Notes made to (i) international entities and organisations established in accordance with international agreements ratified in Italy; and (ii) central banks or entities which manage, *inter alia*, the official reserves of a foreign State.

To ensure payment of Interest in respect of the Notes without the application of 26 per cent. *imposta* sostitutiva, non Italian resident investors indicated above must:

- (a) be either (a) the beneficial owners of payments of Interest on the Notes or (b) qualify as one of the above institutional investors, even if not possessing the status of taxpayers in their own country of incorporation;
- (b) deposit the Notes in due time together with the coupons relating to such Notes, directly or indirectly, with an resident bank or SIM, or a permanent establishment in Italy of a non Italian resident bank or SIM, or with a non Italian resident entity participating in a centralised securities management system which is in contact via computer with the Ministry of Economy and Finance; and
- (c) file with the relevant depository a statement (*autocertificazione*) in due time stating, *inter alia*, that he or she is resident, for tax purposes, in one of the countries included in the White List. Such statement (*autocertificazione*), which must comply with the requirements set forth by Ministerial Decree of 12 December 2001 (as amended and supplemented), shall be valid until withdrawn or revoked and does not need to be submitted where a certificate, declaration or other similar document meant for equivalent uses was previously submitted to the same depository. The statement (*autocertificazione*) is not required for non Italian resident investors that are international entities or organisations established in accordance with international agreements

ratified in Italy or central banks or entities which manage, *inter alia*, the official reserves of a foreign State.

Failure of a non-Italian resident holder of the Notes to comply in due time with the procedures set forth in Decree No. 239 and in the relevant implementing rules will result in the application of *imposta* sostitutiva on Interests payments to such non resident holder of the Notes.

Non-Italian resident holders of the Notes who are subject to *imposta sostitutiva* may, nevertheless, be eligible for a total or partial relief under an applicable tax treaty between the Republic of Italy and the country of tax residence of the relevant holder of the Notes, provided all conditions for its application are met.

# Capital gains tax

#### Italian resident Noteholders

Any gain obtained from the sale or redemption of the Notes would be treated as part of the taxable income (and, in certain circumstances, depending on the status of the Noteholder, also as part of the net value of the production for IRAP purposes) if realised by an Italian company or a similar commercial entity, including the permanent establishment in Italy of foreign entities to which the Notes are effectively connected, or Italian resident individuals engaged in an entrepreneurial activity to which the Notes are connected.

Where an Italian resident Noteholder is (i) an individual holding the Notes not in connection with an entrepreneurial activity, (ii) a partnership (other than a *società in nome collettivo* or *società in accomandita semplice* or similar partnership) or a *de facto* partnership not carrying out commercial activities, or (iii) a private or public institution (other than a company), a trust not carrying out mainly or exclusively commercial activities, any capital gain realised by such Noteholder from the sale or redemption of the Notes would be subject to *imposta sostitutiva*, levied at the rate of 26 per cent..

Subject to certain conditions (including a minimum holding period requirement) and limitations, capital gains realised upon sale or redemption of the Notes may be exempt from any income taxation (including from the 26 per cent. *imposta sostitutiva*) if the Noteholders are Italian resident individuals not engaged in entrepreneurial activity or social security entities pursuant to Legislative Decree No. 509 of 30 June 1994 and Legislative Decree No. 103 of 10 February 1996 and the Notes are included in a long-term individual savings account (*piano individuale di risparmio a lungo termine*) that meets all the requirements from time to time applicable as set forth under Italian law.

In respect of the application of *imposta sostitutiva*, taxpayers under (i) to (iii) above may opt for one of the three regimes described below.

- 1. Under the tax declaration regime (*regime della dichiarazione*), which is the default regime for Noteholders under (i) to (iii) above, *imposta sostitutiva* on capital gains will be chargeable, on a cumulative basis, on all capital gains, net of any incurred capital loss, realised by the investor holding the Notes not in connection with an entrepreneurial activity pursuant to all sales or redemptions of the Notes carried out during any given tax year. The relevant Noteholder must indicate the overall capital gains realised in any tax year, net of any relevant incurred capital loss, in the annual tax return and pay *imposta sostitutiva* on such gains together with any balance income tax due for such year. Capital losses in excess of capital gains may be carried forward against capital gains realised in any of the four succeeding tax years.
- 2. As an alternative to the tax declaration regime, Noteholders under (i) to (iii) above may elect to pay the *imposta sostitutiva* separately on capital gains realised on each sale or redemption of the Notes (the *risparmio amministrato* regime). Such separate taxation of capital gains is allowed

subject to (i) the Notes being deposited with Italian banks, SIMs or certain authorised financial intermediaries (including permanent establishments in Italy of foreign intermediaries) and (ii) an express election for the *risparmio amministrato* regime being timely made in writing by the relevant Noteholder. The depository is responsible for accounting for *imposta sostitutiva* in respect of capital gains realised on each sale or redemption of the Notes (as well as in respect of capital gains realised upon the revocation of its mandate), net of any incurred capital loss, and is required to pay the relevant amount to the Italian tax authorities on behalf of the taxpayer, deducting a corresponding amount from the proceeds to be credited to the Noteholder or using funds provided by the Noteholder for this purpose. Under the *risparmio amministrato* regime, where a sale or redemption of the Notes results in a capital loss, such loss may be deducted from capital gains subsequently realised, within the same securities management, in the same tax year or in the following tax years up to the fourth. Under the *risparmio amministrato* regime, the Noteholder is not required to declare the capital gains in the annual tax return.

3. Any capital gains realised by Italian Noteholders under (i) to (iii) above entrusted the management of their financial assets, including the Notes, to an authorised intermediary and have opted for the Asset Management Regime will be included in the computation of the annual increase in value of the managed assets accrued, even if not realised, at year end, subject to a 26 per cent. substitute tax, to be paid by the managing authorised intermediary. Under the Asset Management Regime, any decrease in value of the managed assets accrued at year end may be carried forward against increase in value of the managed assets accrued in any of the four succeeding tax years. Under the Asset Management Regime, the Noteholder is not required to declare the capital gains realised in the annual tax return.

Any capital gains realised by a Noteholder that is a Real Estate Fund will be subject neither to *imposta* sostitutiva nor to any other income tax at the level of the Real Estate Fund. However, a withholding tax may apply in certain circumstances at the rate of up to 26 per cent. on distributions made by a Real Estate Fund or upon redemption or sale of the units or shares in the Real Estate Fund and, in certain cases, a tax transparency regime may apply in respect of certain categories of investors in a Real Estate Fund owning more than 5 per cent. of the Real Estate Fund's units or shares.

Any capital gains realised by an Italian Noteholder that is a Fund will not be subject to *imposta sostitutiva*, but will be included in the result of the relevant portfolio accrued at the end of the relevant tax period. Such result will not be taxed at the level of the Fund, but income realised by unitholders or shareholders in case of distributions, redemption or sale of the units or shares, may be subject to the Collective Investment Fund Withholding Tax.

Any capital gains realised by a Noteholder that is an Italian pension fund (subject to the regime provided for by Article 17 of Legislative Decree No. 252 of 5 December 2005) will be included in the result of the relevant portfolio accrued at the end of the tax period, to be subject to Pension Fund Tax. Subject to certain conditions (including a minimum holding period requirement) and limitations, capital gains on the Notes may be excluded from the taxable base of the Pension Fund Tax if the Notes are included in a long-term individual savings account (*piano individuale di risparmio a lungo termine*) that meets the requirements from time to time applicable as set forth under Italian law.

# Non-Italian resident Noteholders

Capital gains realised by non-Italian resident Noteholders, not having a permanent establishment in Italy to which the Notes are effectively connected, from the sale or redemption of Notes traded on regulated markets are not subject to *imposta sostitutiva* (subject, in certain cases, to the filing of a self-declaration stating that the relevant Noteholder is not resident in the Republic of Italy for tax purposes).

Capital gains realised by non-Italian resident Noteholders, not having a permanent establishment in Italy to which the Notes are effectively connected, from the sale or redemption of the Notes not traded on

regulated markets are not subject to *imposta sostitutiva* provided that the Noteholder (i) qualifies as the beneficial owner of the capital gain and is resident for income tax purposes in a country included in the White List; or (ii) is an international entity or body set up in accordance with international agreements ratified in Italy; or (iii) is a central bank or an entity which manages, *inter alia*, the official reserves of a foreign State; or (iv) is an institutional investor which is incorporated in a country included in the White List, even if it does not possess the status of a taxpayer in its own country of incorporation, in any case, to the extent all the requirements and procedures set forth in Decree No. 239 and in the relevant implementation rules, as subsequently amended, in order to benefit from the exemption from *imposta sostitutiva* are met or complied with in due time, if applicable. If none of the conditions described above is met, capital gains realised by non-Italian resident Noteholders from the sale or redemption of the Notes not traded on regulated markets are subject to *imposta sostitutiva* at the current rate of 26 per cent..

In any event, non-Italian resident individuals or entities without a permanent establishment in Italy to which the Notes are effectively connected that may benefit from a double tax treaty with Italy providing that capital gains realised upon the sale or redemption of the Notes are to be taxed only in the country of tax residence of the recipient, will not be subject to *imposta sostitutiva* in Italy on any capital gains realised upon the sale or redemption of the Notes provided all the conditions for its application are met.

#### Transfer tax

Contracts relating to the transfer of securities are subject to registration tax as follows: (i) public deeds and notarised deeds are subject to fixed registration tax at rate of  $\in 200$ ; (ii) private deeds are subject to registration tax only in case of use (*caso d'uso*) or upon occurrence of an "explicit reference" (*enunciazione*) or voluntary registration.

# Inheritance and gift taxes

The transfers of any valuable asset (including the Notes) as a result of death or donation are taxed as follows:

- (i) transfers in favour of the spouse and of direct descendants or ascendants are subject to an inheritance and gift tax applied at a rate of 4 per cent. on the value of the inheritance or the gift exceeding €1,000,000 (per beneficiary);
- (ii) transfers in favour of the brothers or sisters are subject to an inheritance and gift tax applied at a rate of 6 per cent. on the value of the inheritance or the gift exceeding €100,000 (per beneficiary);
- (iii) transfers in favour of all other relatives up to the fourth degree or relatives-in-law up to the third degree, are subject to an inheritance and gift tax applied at a rate of 6 per cent. on the entire value of the inheritance or the gift; and
- (iv) any other transfer is, in principle, subject to an inheritance and gift tax applied at a rate of 8 per cent. on the entire value of the inheritance or the gift.

If the beneficiary of any such transfer is a disabled individual, whose handicap is recognised pursuant to Law No. 104 of 5 February 1992, the tax is applied only on the value of the assets (including the Notes) received in excess of  $\in$  1,500,000 at the rates illustrated above, depending on the type of relationship existing between the deceased or donor and the beneficiary.

The transfer of financial instruments (including the Notes) as a result of death is exempt from inheritance tax when such financial instruments are included in a long-term individual savings account (*piano* 

*individuale di risparmio a lungo termine*) that meets the requirements from time to time applicable as set forth under Italian law.

# Stamp taxes and duties

Pursuant to Article 13(2-ter) of the tariff Part I attached to Presidential Decree No. 642 of 26 October 1972, a proportional stamp duty applies on an annual basis to any periodic reporting communications which may be sent by an Italian based financial intermediary to its clients in respect of any financial product and instrument (including the Notes) which may be deposited with such financial intermediary in Italy. The stamp duty is collected by resident banks and other financial intermediaries applies at a rate of 0.2 per cent. and cannot exceed Euro 14,000 for taxpayers other than individuals. This stamp duty is determined on the basis of the market value or, if no market value figure is available, on the basis of face value or redemption value, or in the case the face or redemption values cannot be determined, on the basis of purchase value of the financial assets held.

The statement is deemed to be sent at least once a year, including with respect to the instruments for which it is not mandatory the deposit, the release or the drafting of the statement. In case of reporting periods of less than 12 months, the stamp duty is payable on a pro-rata basis.

Pursuant to the law and the implementing decree issued by the Italian Ministry of Economy on 24 May 2012, the stamp duty applies to any investor who is a client (as defined in the regulations issued by the Bank of Italy on 29 July 2009, as subsequently amended, supplemented and restated) of an entity that exercises a banking, financial or insurance activity in any form within the Italian territory.

## Tax monitoring

Pursuant to Law Decree No. 167 of 28 June 1990, converted with amendments by Law No. 227 of 4 August 1990, as amended, individuals, non-commercial entities and certain partnerships (*società semplici* or similar partnerships in accordance with Article 5 of Presidential Decree No. 917 of 22 December 1986) resident in Italy for tax purposes under certain conditions, are required to report for tax monitoring purposes in their yearly income tax return the amount of investments directly or indirectly held abroad.

The requirement applies also where the persons above, being not the direct holder of the financial instruments, are the beneficial owner of the instrument.

No disclosure requirements exist, *inter alia*, for investments and financial activities (including the Notes) under management or administration entrusted to Italian resident intermediaries and for contracts concluded through their intervention, provided that the cash flows and the income derived from such activities and contracts have been subject to Italian withholding or substitute tax by intermediaries themselves.

#### Wealth tax on financial products held abroad

In accordance with Article 19 of Decree No. 201 of 6 December 2011, converted with amendments by Law No. 214 of 22 December 2011, as amended, individuals, non-commercial entities and certain partnerships (*società semplici* or similar partnerships in accordance with Article 5 of Presidential Decree No. 917 of 22 December 1986) resident in Italy for tax purposes holding financial products – including the Notes – outside of the Italian territory are required to declare in its own annual tax return and pay a wealth tax at the rate of 0.2 per cent. (*IVAFE*). For taxpayers other than individuals, IVAFE cannot exceed Euro 14,000 per year.

The tax applies on the market value at the end of the relevant year or – in the lack of the market value – on the nominal value or redemption value of such financial products held outside of the Italian territory.

Taxpayers can generally deduct from the tax a tax credit equal to any wealth taxes paid in the State where the financial products are held (up to the amount of the Italian wealth tax due).

# SUBSCRIPTION, SALE AND SELLING RESTRICTIONS

# **The Subscription Agreement**

On or about the Issue Date, the Issuer, Findomestic, the Arranger and the Representative of the Noteholders have entered into the Subscription Agreement, pursuant to which Findomestic, as Class A Notes Subscriber and Class B Notes Subscriber, has agreed to subscribe for the Class A Notes and the Class B Notes, respectively, subject to the terms and conditions set out thereunder.

The Subscription Agreement is subject to a number of conditions precedent and may be terminated in certain circumstances at any time prior to the Notes being issued, subscribed and paid for. The Issuer has agreed to indemnify the Arranger against certain liabilities in connection with the issue of the Notes.

The Subscription Agreement, and any non-contractual obligation arising out of or in connection therewith, are governed by, and shall be construed in accordance with, Italian law.

Any dispute which may arise in relation to the interpretation or the execution of the Subscription Agreement, or any non-contractual obligation arising out of or in connection therewith, shall be subject to the exclusive jurisdiction of the Courts of Milan.

#### SELLING RESTRICTIONS

Under the Subscription Agreement, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has undertaken that it will comply with all applicable laws and regulations in each country or jurisdiction in which it purchases, offers, sells or delivers the relevant Notes or has in its possession, distributes or publishes such offering material, or in each case purports to do so, in all cases at its own expense. Furthermore, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has undertaken that it will not, directly or indirectly, carry out, or purport to carry out, any offer, sale or delivery of any of the relevant Notes or distribution or publication of any prospectus, form of application, offering circular (including this Prospectus), advertisement or other offering material in or from any country or jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Unless otherwise herein provided, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has undertaken that it will not take any action to obtain permission for public offering of the relevant Notes in any country where action would be required for such purpose.

### General

Persons into whose hands this Prospectus comes are required by the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber to comply with all applicable laws and regulations in each country or jurisdiction in which they purchase, offer, sell or deliver the Notes or have in their possession, distribute or publish this Prospectus or any other offering material relating to the Notes, in all cases at their own expense.

On the Issue Date, the Notes may only be purchased by persons that are not "U.S. person" as defined in the U.S. Risk Retention Rules (the **Risk Retention U.S. Persons**). Prospective investors should note that, although the definition of "U.S. persons" in the U.S. Risk Retention Rules is very similar to the definition of "U.S. person" in Regulation S, the definitions are not identical and that persons who are not "U.S. Persons" under Regulation S may be "U.S. Persons" under the U.S. Risk Retention Rules.

Each holder of a Note or a beneficial interest therein acquired in the initial syndication of the Notes, by its acquisition of a Note or a beneficial interest in a Note, will be deemed to represent to the Issuer, the Originator and the Arranger that it (1) is not a Risk Retention U.S. Person, (2) is acquiring such Note or a beneficial interest therein for its own account and (3) is not acquiring such Note or a beneficial interest therein as part of a scheme to evade the requirements of the U.S. Risk Retention Rules (including acquiring such Note through a non-Risk Retention U.S. Person, rather than a Risk Retention U.S. Person, as part of a scheme to evade the 10 per cent. Risk Retention U.S. Person limitation in the exemption provided for in Section \_\_\_.20 of the U.S. Risk Retention Rules).

Under the Subscription Agreement, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has undertaken that it will not, directly or indirectly, carry out, or purport to carry out, any offer, sale or delivery of any of the relevant Notes or distribution or publication of any prospectus, form of application, offering circular (including the Prospectus), advertisement or other offering material in or from any country or jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Unless otherwise provided in the Subscription Agreement, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has undertaken that it will not take any action to obtain permission for public offering of the relevant Notes in any country where action would be required for such purpose.

# **Prohibition of Sales to EEA and UK Retail Investors**

Each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Prospectus to any retail investor in the European Economic Area (**EEA**) or the United Kingdom (**UK**).

For the purposes of this provision:

- (a) the expression **retail investor** means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, **MiFID II**); or
  - (ii) a customer within the meaning of Directive (UE) 2016/97 (as amended, **Insurance Distribution Directive**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II;
- (b) the expression an offer includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

In relation to each Member State of the EEA or the UK (each, a **Relevant State**), each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented, warranted and agreed that it has not made and will not make an offer of Notes which are the subject of the offering contemplated by this Prospectus to the public in that Relevant State except that it may make an offer of such Notes to the public in that Relevant State:

- (a) at any time to any legal entity which is a qualified investor as defined in the Prospectus Regulation;
- (b) at any time to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Regulation); or
- (c) at any time in any other circumstances falling within Article 1(4) of the Prospectus Regulation,

provided that no such offer of Notes referred to in (a) to (c) above shall require the Issuer to publish a prospectus pursuant to article 3 of the Prospectus Regulation or supplement a prospectus pursuant to article 23 of the Prospectus Regulation.

For the purposes of this provision, (i) the expression **an offer of Notes to the public** in any Relevant State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes and (ii) the expression **Prospectus Regulation** means Regulation (EU) 2017/1129.

# **United States of America**

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the Securities Act) and may not be offered or sold within the United States or to or for the account or benefit of a U.S. person except in accordance with Regulation S or in transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S. Accordingly, the Notes are being offered and sold in offshore transactions pursuant to Regulation S.

The Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986 and the regulations thereunder. Under the Subscription Agreement, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented, warranted and agreed that it has not offered or sold the relevant Notes and will not offer or sell any of the relevant Notes constituting part of its allotment within the United States or to, or for the benefit of, a U.S. person except in accordance with Rule 903 of Regulation S under the Securities Act.

Each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented and agreed that neither it, nor its affiliates, nor any persons acting on its or their behalf have engaged or will engage in any directed selling efforts with respect to the relevant Notes, and that it has and they have complied and will comply with the offering restrictions requirements of Regulation S under the Securities Act.

In addition, until the expiration of 40 (forty) days after the commencement of the offering, an offer or sale of the relevant Notes within the United States by any dealer, distributor or other person (whether or not participating in this offering) may violate the requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

#### France

Under the Subscription Agreement, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented and agreed that:

- (a) it has not offered, sold or otherwise transferred and will not offer, sell or otherwise transfer, directly, or indirectly, the relevant Notes to the public in the Republic of France;
- (b) offers, sales and transfers of the relevant Notes in the Republic of France will be made only to qualified investors (*investisseurs qualifiés*), other than individuals, provided that such investors are acting for their own account and/or to persons providing portfolio management financial services (*personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers*), all as defined and in accordance with article L. 411-2 and article D. 411-1 of the French Monetary and Financial Code; and

(c) it has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, this Prospectus or any other offering material relating to the Notes other than to investors to whom offers and sales of Notes in France may be made as described above.

In accordance with the provisions of article L. 214-170 of the French Monetary and Financial Code, the Notes may not be sold by way of unsolicited calls (*démarchage*) save with qualified investors within the meaning of article L. 411-2 of the French Monetary and Financial Code.

# **United Kingdom**

Under the Subscription Agreement, each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented and agreed that:

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000, (the **FSMA**)) received by it in connection with the issue or sale of the relevant Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the relevant Notes, as applicable in, from or otherwise involving the United Kingdom.

# Republic of Italy

The offering of the Notes has not been registered with the *Commissione Nazionale per le Società e la Borsa* (CONSOB) (the Italian securities and exchange commission) pursuant to Italian securities legislation and, accordingly, under the Subscription Agreement each of the Issuer, the Originator, the Class A Notes Subscriber and the Class B Notes Subscriber has represented and agreed that it has not offered, sold or distributed, and will not offer, sell or distribute, any of the relevant Notes or any copy of this Prospectus or any other offer document in the Republic of Italy by means of an offer to the public of financial products under the meaning of article 1, paragraph 1, letter t) of the Financial Laws Consolidation Act, unless an exemption applies. Accordingly, the Notes shall only be offered, sold or delivered and copies of this Prospectus or any other offering material relating to the Notes may only be distributed in Italy:

- (c) to "qualified investors" (*investitori qualificati*), pursuant to article 100 of the Financial Laws Consolidation Act and article 34-*ter*, paragraph 1, letter (b) of CONSOB Regulation no. 11971 of 14 May 1999, as amended (the **CONSOB Regulation**); or
- (b) in any other circumstances where an express exemption from compliance with the restrictions on offers to the public applies, as provided under article 100 of the Financial Laws Consolidation Act and article 34-ter of the CONSOB Regulation.

Moreover, and subject to the foregoing, any offer, sale or delivery of the Notes or distribution of copies of this Prospectus or any other document relating to the Notes in the Republic of Italy under paragraphs (a) or (b) above must:

- (a) be made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Republic of Italy in accordance with the Financial Laws Consolidation Act, the Consolidated Banking Act and CONSOB Regulation no. 20307 of 15 February 2018; and
- (b) comply with any other applicable laws and regulations or requirement imposed by CONSOB, the Bank of Italy (including the reporting requirements, where applicable, pursuant to article

129 of the Consolidated Banking Act and the implementing guidelines of the Bank of Italy, as amended from time to time) and/or any other Italian authority.			

# **GENERAL INFORMATION**

# Admission to trading

Application has been made for the Senior Notes to be admitted to trading on the ExtraMOT PRO of the ExtraMOT Market, which is a multilateral trading system for the purposes of the Market in Financial Instruments Directive 2014/65/EC managed by Borsa Italiana.

No application has been made to list or admit to trading the Junior Notes on any stock exchange

#### **Authorisations**

The Issuer has obtained all necessary consents, approvals and authorisations in Italy in connection with the issue and performance of the Notes. The issue of the Notes was authorised by the resolution of the Quotaholder of the Issuer passed on 25 September 2020.

# No material litigation

The Issuer is not (and was not since the date of its incorporation (being 2 April 2013)) involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware), since the date of its incorporation, which may have, or have had in the recent past, significant effects on the Issuer's financial position or profitability.

# No material adverse change

Since the date of incorporation of the Issuer (being 2 April 2013), there has been no material adverse change, or any development reasonably likely to involve a material adverse change in the financial position or prospects of the Issuer.

# **Clearing of the Notes**

The Notes have been accepted for clearance through Monte Titoli, Euroclear and Clearstream as follows:

Notes	Common code	ISIN code	
Class A Notes	225034818	IT0005424723	
Class B Notes	225034796	IT0005424731	

#### **Documents available for inspection**

As long as the Notes are outstanding, copies of the following documents will be available for inspection on the Securitisation Repository:

- (a) the by-laws (*statuto*) and articles of association (*atto costitutivo*) of the Issuer;
- (b) the financial statements of the Issuer and the relevant auditors' reports;
- (c) the following documents:
  - (i) the Master Receivables Purchase Agreement;

- (ii) the Servicing Agreement;
- (iii) the Warranty and Indemnity Agreement;
- (iv) the Intercreditor Agreement;
- (v) the Cash Allocation, Management and Payments Agreement;
- (vi) the Mandate Agreement;
- (vii) the Quotaholder's Agreement;
- (viii) the Corporate Services Agreement;
- (ix) the Subordinated Loan Agreement;
- (x) the Conditions;
- (xi) this Prospectus; and
- (xii) the Master Definitions Agreement; and
- (d) any other information made available or to be made available on the Securitisation Repository pursuant to the section headed "Risk Retention and Transparency Requirements".

The documents listed under paragraphs (c)(i) to (xiii) (included) above constitute all the underlying documents that are essential for understanding the Securitisation and include, but not limited to, each of the documents referred to in point (b) of article 7(1) of the EU Securitisation Regulation.

#### **Post-issuance reporting**

On or prior to each Investors Report Date, the Calculation Agent shall prepare and deliver to the Issuer, the Representative of the Noteholders, the Rating Agencies, the Subordinated Loan Provider, the Servicer, the Back-up Servicer (if any), the Corporate Servicer and each of the Agents the Investors Report, setting out certain information with respect to the Portfolio and the Notes. Such report will be available for inspection on the website of the Calculation Agent (being, as at the date of this Prospectus, https://www.securitisation-services.com/it/).

In addition, under the Intercreditor Agreement, each of the Issuer and Originator has agreed that Findomestic is designated as Reporting Entity, pursuant to and for the purposes of article 7(2) of the EU Securitisation Regulation and, in such capacity as Reporting Entity, it shall fulfil after the Issue Date the information requirements pursuant to article 7(1) of the EU Securitisation Regulation and article 22 of the EU Securitisation Regulation. For further details, see the section headed "Risk Retention and Transparency Requirements".

#### **Yield on the Notes**

The yield on the Notes is equal to the following fixed rates applicable in respect of the Notes in accordance with the Conditions:

- (i) Class A Notes: 0.30 per cent per annum; and
- (ii) Class B Notes: 1.00 per cent per annum.

# Fees and expenses

The estimated annual fees and expenses payable by the Issuer in connection with the Securitisation amount to approximately €100,000 (excluding servicing fees and any VAT, if applicable).

The total expenses payable in connection with the admission of the Senior Notes to trading on the ExtraMOT PRO of the ExtraMOT Market, amount approximately to Euro 2,500.

# LEI

The legal entity identifier (LEI) of the Issuer is 81560055A02D4CD11922.

#### **GLOSSARY**

**Account Bank** means BNP Paribas Securities Services, Milan branch, or any other entity for the time being acting as Account Bank pursuant to the Cash Allocation, Management and Payments Agreement.

**Accounting Servicer's Report** means the monthly report to be prepared and delivered by the Servicer on each Accounting Servicer's Report Date in accordance with the provisions of the Servicing Agreement.

**Accounting Servicer's Report Date** means the 2<sup>nd</sup> (second) Business Day of each month or such other date as may be agreed between the Servicer and the Issuer pursuant to the Servicing Agreement.

**Accounts** means, collectively, the Payments Account, the Collection Account, the Expenses Account, the Cash Reserve Account, the Liquidity Reserve Account, the Set-Off Reserve Account and the Securities Account and **Account** means any of them.

Advanced Purchase Price means, in respect of the Initial Portfolios and each Subsequent Portfolio, the portion of the purchase price payable by the Issuer to the Originator on the Issue Date in respect of the First Initial Portfolio, on the Settlement Date in respect of the Second Initial Portfolio and on each Payment Date following the relevant Transfer Date in respect of each Subsequent Portfolio, being equal to the aggregate of the Individual Purchase Prices of the Receivables comprised in the First Initial Portfolio, in the Second Initial Portfolio or in the relevant Subsequent Portfolio, as the case may be.

**Agents** means, collectively, the Account Bank, the Paying Agent, the Cash Manager and the Calculation Agent, as the case may be.

**Amortisation Period** means the period commencing on (and including) the Payment Date falling immediately after the end of the Revolving Period and ending on (and including) the earlier of (i) the Cancellation Date, and (ii) the Payment Date on which the Notes will be redeemed in full.

**BPSS** means BNP Paribas Securities Services, Milan branch.

Arranger means BNP Paribas, Italian branch.

**Back-up Servicer** means any entity which will be appointed as back-up servicer pursuant to the Servicing Agreement.

**Back-up Servicer Facilitator** means Banca Finint, or any other entity for the time being acting as Back-up Servicer Facilitator pursuant to the Intercreditor Agreement.

**Banca Finint** means Banca Finint S.p.A., a bank incorporated under the laws of Italy as a "società per azioni", with a sole shareholder, having its registered office in Via V. Alfieri,1, 31015 Conegliano (TV), Italy, share capital of Euro 71,817,500.00 fully paid up, tax code and enrolment in the Companies' Register of Treviso-Belluno number 04040580963, VAT Group "Gruppo IVA FININT S.P.A." - VAT number 04977190265, registered in the Register of the Banks under number 5580 pursuant to article 13 of the Consolidated Banking Act and in the Register of the Banking groups as Parent Company of the Banca Finanziaria Internazionale Banking Group, member of the "Fondo Interbancario di Tutela dei Depositi" and of the "Fondo Nazionale di Garanzia".

**BNP Paribas, Italian branch** means a company incorporated under the laws of the Republic of France as a *société anonyme*, whose registered office is at 16 boulevard des Italiens, 75009 Paris, France, registered with the Chamber of Commerce of Paris under number 662 042 449 RCS, which acts for the purposes hereof through its Italian branch, whose offices are located in Piazza Lina Bo Bardi 3, 20124

Milan, enrolled in the register of the banks held by the Bank of Italy under number 548250, Fiscal code and VAT code number 04449690157, REA no. 731270.

**BNP Paribas Securities Services, Milan branch** means BNP Paribas Securities Services, Milan branch, a bank organised and incorporated under the laws of the Republic of France as a *société en commandite par actions*, having its registered office at 3, Rue d'Antin, 75002 Paris, France, acting through its Milan branch with offices at Piazza Lina Bo Bardi, 3, 20124 Milan, Italy, fiscal code and enrolment in the companies' register of Milan number 13449250151, enrolled under number 5483 in the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act.

**BNPP Downgrade Event** means the circumstance that the long-term issuer default ratings of BNP Paribas fall below "BBB" by DBRS or "BBB" by Fitch.

**BNPPPF** means BNP Paribas Personal Finance S.A., a bank incorporated under the laws of the Republic of France as a *société anonyme*, having its registered office at 1, boulevard Haussmann, 75009 Paris, France, registered with the Trade and Companies Registry of Paris with number 542 097 902.

**Borsa Italiana** means Borsa Italiana S.p.A., with registered office at Piazza degli Affari, 6, 20123 Milan, Italy.

**Business Day** means any day on which TARGET2, the Trans-European Automated Real Time Gross Transfer System, which uses a single shared platform and was launched on 19 November 2007 (or any successor thereto) is open.

**Calculation Agent** means Banca Finint, or any other entity for the time being acting as Calculation Agent pursuant to the Cash Allocation, Management and Payments Agreement.

Calculation Date means the date falling 6 (six) Business Days before each Payment Date.

Cancellation Date means the date on which the Notes will be finally and definitively cancelled being:

- (a) the earlier of (i) the Final Maturity Date, and (ii) the date on which the Notes are redeemed pursuant to Condition 9.3 (*Optional redemption*), Condition 9.4 (*Optional redemption for tax reasons*) or following the delivery of an Issuer Trigger Notice pursuant to Condition 13 (*Issuer Trigger Events*); or
- (b) if the Notes cannot be redeemed in full on the Final Maturity Date as a result of the Issuer having insufficient Issuer Available Funds for application in or towards such redemption, the later of (i) the Payment Date immediately following the date on which all the Receivables will have been paid in full; and (ii) the Payment Date immediately following the date on which all the Receivables then outstanding will have been entirely written off by the Issuer as a consequence of the Servicer having certified to the Representative of the Noteholders, and the Representative of the Noteholders having given notice to the Noteholders on the basis of such certificate pursuant to the Conditions, that there is no reasonable likelihood, following the application of all the Issuer Available Funds, of there being any further realisations in respect of the Portfolio or the other Issuer's Rights (whether arising from judicial enforcement proceedings or otherwise) which would be available to pay any amount outstanding under the Notes.

Cash Allocation, Management and Payments Agreement means the cash allocation, management and payments agreement entered into on or about the Issue Date between the Issuer, the Servicer, the Originator, the Representative of the Noteholders, the Account Bank, the Corporate Servicer, the Calculation Agent, the Paying Agent and the Cash Manager, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Cash Manager** means Findomestic Banca S.p.A., or any other entity for the time being acting as Cash Manager pursuant to the Cash Allocation, Management and Payments Agreement.

**Cash Manager Report** means the monthly report to be prepared and delivered by the Cash Manager on or prior to each Cash Manager Report Date in accordance with the provisions of the Cash Allocation, Management and Payments Agreement.

**Cash Manager Report Date** means the 3<sup>rd</sup> (third) calendar day of each month or, if such day is not a Business Day, the immediately following Business Day.

**Cash Reserve** means, in respect of any Payment Date up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amount standing to the credit of the Cash Reserve Account (before making the calculations required to be made in respect of such Payment Date).

**Cash Reserve Account** means the euro denominated account established in the name of the Issuer with the Account Bank, with IBAN code: IT31W034790160000802384905, or such other substitute account opened in accordance with the Cash Allocation, Management and Payments Agreement.

Cash Reserve Initial Amount means, in respect of the Issue Date, an amount equal to Euro 48,000,125.

**Cash Reserve Increase Amount** means, in respect of the Settlement Date, an amount equal to 1.60 per cent. of the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Second Initial Portfolio.

**Cash Reserve Proceeds** means the proceeds advanced by the Subordinated Loan Provider to the Issuer in order to establish the Cash Reserve in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

Cash Reserve Required Amount means, in respect of any Payment Date up to (but excluding) the earlier of (A) the Payment Date following the delivery of an Issuer Trigger Notice, and (B) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, an amount equal to the higher of:

- (a) 1.6 per cent. of the sum of (i) the aggregate Outstanding Principal, as at the end of the Collection Period immediately preceding such Payment Date, of all the Receivables (other than the Defaulted Receivables) comprised in the Portfolio, and (ii) the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Subsequent Portfolio (if any) transferred to the Issuer on the Transfer Date immediately preceding such Payment Date; and
- (b) 0.8 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the First Initial Portfolio and the Second Initial Portfolio,

it being understood that on the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, (ii) the Payment Date on which the Class A Notes are redeemed in full or cancelled, and (iii) the Final Maturity Date such amount will be equal to 0 (zero).

**Class** shall be a reference to a Class of Notes being the Class A Notes or the Class B Notes and **Classes** shall be construed accordingly.

**Class A Noteholders** means the holders, from time to time, of the Class A Notes.

**Class A Notes** means the Euro 4,625,000,000 Class A Asset Backed Partly Paid Fixed Rate Notes due October 2042 issued by the Issuer on the Issue Date.

**Class A Notes Additional Subscription Payment** means the additional subscription payment in respect of the Class A Notes pursuant to Condition 4 (*Notes Subscription Payments*).

**Class A Notes Initial Subscription Payment** means the initial subscription payment in respect of the Class A Notes pursuant to Condition 4 (*Notes Subscription Payments*).

Class A Notes Ratio means 74 per cent.

# **Class A Notes Redemption Amount means:**

- (a) with respect to each Payment Date during the Revolving Period, 0 (zero); or
- (b) with respect to each Payment Date during the Amortisation Period, the Principal Amount Outstanding of the Class A Notes.

Class A Notes Subscriber means Findomestic.

**Class B Noteholders** means the holders, from time to time, of the Class B Notes.

**Class B Notes** means the Euro 1,625,000,000 Class B Asset Backed Partly Paid Fixed Rate Notes due October 2042 issued by the Issuer on the Issue Date.

**Class B Notes Additional Subscription Payment** means the additional subscription payment in respect of the Class B Notes pursuant to Condition 4 (*Notes Subscription Payments*).

**Class B Notes Initial Subscription Payment** means the initial subscription payment in respect of the Class B Notes pursuant to Condition 4 (*Notes Subscription Payments*).

Class B Notes Ratio means 26 per cent.

# **Class B Notes Redemption Amount means:**

- (a) with respect to each Payment Date during the Revolving Period, 0 (zero);
- (b) with respect to each Payment Date during the Amortisation Period, the Principal Amount Outstanding of the Class B Notes;

Class B Notes Subscriber means Findomestic.

**Clearstream** means Clearstream Banking, Luxembourg with offices at 42 avenue JF Kennedy, L-1855 Luxembourg.

**Collection Account** means the euro denominated account established in the name of the Issuer with the Account Bank with IBAN code: IT 49 R 03479 01600 000802384900, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Collection Date** means the 1<sup>st</sup> (first) calendar day of a month.

Collection Period means each period commencing on (and including) a Collection Date and ending on (but excluding) the immediately following Collection Date, provided that the first Collection Period will commence on the Valuation Date of the First Initial Portfolio (excluded) and will end on the Collection Date falling on 1 November 2020 (excluded).

**Collections** means, collectively, the Interest Collections and the Principal Collections.

**Common Criteria** means the objective criteria for the identification of the Receivables specified in schedule 1 to the Master Receivables Purchase Agreement and which shall apply to select the Receivables comprised in the Initial Portfolios and any Subsequent Portfolio.

**Conditions** means the terms and conditions of the Notes, as from time to time modified in accordance with the provisions herein contained and including any agreement or other document expressed to be supplemental thereto, and **Condition** means a condition of either of them.

**CONSOB** means *Commissione Nazionale per le Società e la Borsa*.

**CONSOB** and **Bank of Italy Joint Resolution** means the resolution of 13 August 2018 jointly issued by CONSOB and Bank of Italy (named "Disciplina dei servizi di gestione accentrata, di liquidazione, dei sistemi di garanzia e delle relative società di gestione") containing rules on custody, clearing and settlement, as amended and supplemented from time to time.

**Consolidated Banking Act** means Italian Legislative Decree number 385 of 1 September 1993, as amended and supplemented from time to time.

**COR** means the long-term rating assigned by DBRS to address the risk of default of particular obligations and/or exposures of certain banks that have a higher probability of being excluded from bailin and remaining in a continuing bank in the event of the resolution of a troubled bank than other senior unsecured obligations.

**Corporate Servicer** means Banca Finint, or any other entity for the time being acting as Corporate Servicer pursuant to the Corporate Services Agreement.

**Corporate Services Agreement** means the corporate services agreement entered into on or about the Issue Date between the Issuer, the Corporate Servicer and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**CRA Regulation** means the Regulation (EC) No. 1060/2009, as subsequently amended.

**Credit and Collection Policies** means the procedures for the collection and recovery of Receivables attached as schedule 1 to the Servicing Agreement.

**Criteria** means, collectively, the Common Criteria and the Specific Criteria.

**CRR** means the Regulation (EU) No. 575/2013, as amended from time to time.

**CRR Amendment Regulation** means Regulation (EU) No. 2401 of 12 December 2017 amending the CRR.

**CTX** means the Originator's disputed claims service.

Cumulative Gross Default Ratio means the ratio, calculated on each Servicer's Report Date, between:

(a) the aggregate of (i) the Outstanding Principal, as at the relevant Default Date, of all Receivables which were part of the First Initial Portfolio or the Second Initial Portfolio, as the case may be, and have become Defaulted Receivables from (and excluding) the relevant Valuation Date of the First Initial Portfolio or the Second Initial Portfolio, as the case may be, up to (and including) the Collection Date immediately preceding such Servicer's Report Date, and (ii) the Outstanding Principal, as at the relevant Default Date, of all Receivables which were part of each Subsequent Portfolio and have become Defaulted Receivables from the relevant Valuation Date of such

- Subsequent Portfolio up to (and including) the Collection Date immediately preceding such Servicer's Report Date; and
- (b) the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the First Initial Portfolio and in the Second Initial Portfolio.

# Cumulative Gross Default Trigger Level means any of the following levels:

Months 1-6	1.00 per cent.
Months 7-9	1.50 per cent.
Months 10-12	2.25 per cent.
Months 13-15	3.00 per cent.
Months 16-18	3.75 per cent.
Months 19-21	4.25 per cent.
Months 22-24	5.00 per cent.

**DBRS** means (i) for the purpose of identifying which DBRS entity which has assigned the credit rating to the Senior Notes, DBRS Ratings GmbH, and in each case, any successor to this rating activity, and (ii) in any other case, any entity that is part of the DBRS group or Morningstar Credit Ratings, LLC, which is either registered or not under the CRA Regulation, as it appears from the last available list published by ESMA on its website, or any other applicable regulation..

# **DBRS** Equivalent Rating means, in case a rating is assigned to the Senior Notes by DBRS:

- (a) if a Fitch public rating, a Moody's public rating and a S&P public rating are all available, (i) the remaining rating (upon conversion on the basis of the DBRS Equivalence Chart) once the highest and the lowest rating have been excluded or (ii) in the case of two or more same ratings, the lower rating available; or
- (b) if the DBRS Equivalent Rating cannot be determined under paragraph (a) above, but public ratings by any two of Fitch, Moody's and S&P are available, the lower rating available (upon conversion on the basis of the DBRS Equivalence Chart), provided that, if only one or none of a Fitch public rating, a Moody's public rating and a S&P public rating is available in respect of the relevant security, no DBRS Equivalent Rating will exist.

**DBRS Equivalence Chart** means, in case a rating is assigned to the Senior Notes by DBRS, the chart below:

DBRS	Moody's	S&P	Fitch
AAA	Aaa	AAA	AAA
AA (high)	Aa1	AA+	AA+
AA	Aa2	AA	AA

AA (low)	Aa3	AA-	AA-
A (high)	A1	A+	A+
A	A2	A	A
A (low)	A3	A-	A-
BBB (high)	Baa1	BBB+	BBB+
BBB	Baa2	BBB	BBB
BBB (low)	Baa3	BBB-	BBB
BB (high)	Ba1	BB+	BB+
ВВ	Ba2	BB	ВВ
BB (low)	Ba3	BB-	BB-
B (high)	B1	B+	B+
В	B2	В	В
B (low)	B3	B-	B-
CCC (high)	Caa1	CCC+	CCC
CCC	Caa2	CCC	CCC
CCC (low)	Caa3	CCC-	CCC
CC	Ca	CC / C	CC / C
D	С	D	D

**DBRS Minimum Rating** means: (a) if a Fitch Ratings Limited public long term rating, a Moody's public long term rating and a Standard & Poor's Financial Services LLC public long term rating in respect of the Eligible Investment or the Eligible Institution, as the case may be (each, a **Public Long Term Rating**) are all available at such date, the DBRS Minimum Rating will be the DBRS Equivalent Rating of such public long term rating remaining after disregarding the highest and lowest of such Public Long Term Ratings from such rating agencies (provided that if such Public Long Term Rating is under credit watch negative, or the equivalent, then the DBRS Equivalent Rating will be considered one notch below) (for this purpose, if more than one Public Long Term Rating has the same highest DBRS Equivalent Rating or the same lowest DBRS Equivalent Rating, then in each case one of such Public Long Term Ratings shall be so disregarded); and (b) if the DBRS Minimum Rating cannot be determined under (a) above, but Public Long Term Ratings by any two of Fitch, Moody's and S&P are available at such date, the DBRS Equivalent Rating of the lower such Public Long Term Rating (provided that if such Public Long Term Rating is under credit watch negative, or the equivalent, then the DBRS Equivalent Rating will be considered one notch below); and (c) if the DBRS Minimum Rating cannot be determined under (a) and (b) above, but Public Long Term Ratings by any one of Fitch, Moody's and

S&P are available at such date, then the DBRS Equivalent Rating will be such Public Long Term Rating (provided that if such Public Long Term Rating is under credit watch negative, or the equivalent, then the DBRS Equivalent Rating will be considered one notch below). If at any time the DBRS Minimum Rating cannot be determined under subparagraphs (a) to (c) above, then a DBRS Minimum Rating of "C" shall apply at such time.

**Debtor** means any individual person who entered into a Loan Agreement as principal debtor or guarantor or who is liable for the payment or repayment of amounts due in respect of a Loan or who has assumed the Debtor's obligation under an *accollo*, or otherwise.

**Debtor's Account** means any deposit account or bank account established in the name of a Debtor with the Originator.

**Decree 239** means Legislative Decree number 239 of 1 April 1996, as amended and supplemented from time to time.

**Decree 239 Deduction** means any withholding or deduction for or on account of "*imposta sostitutiva*" under Decree 239.

**Deed of Extension and Amendment of the Quotaholder's Agreement** means the deed of extension and amendment of the Quotaholder's Agreement entered into on 28 October 2020.

**Default Amount** means an amount equal to the Outstanding Principal, as at the relevant Default Date, of the Receivables which have become Defaulted Receivables.

**Default Date** means the date on which each relevant Receivable becomes a Defaulted Receivable.

**Defaulted Receivables** means any Receivable which has been transferred to the CTX by the Servicer in accordance with the Credit and Collection Policies.

**Deferred Purchase Price** means, in respect of the Initial Portfolios and each Subsequent Portfolio, the portion of the purchase price payable by the Issuer to the Originator on each Payment Date following the Issue Date in respect of the First Initial Portfolio, the Settlement Date in respect of the Second Initial Portfolio and the relevant Transfer Date in respect of each Subsequent Portfolio, being equal to the Issuer Available Funds remaining after making all payments ranking in priority to the payment of such amount in accordance with the applicable Priority of Payments.

**Delinquent Instalment** means, (a) for Loans for which the Scheduled Instalment Dates fall on the 5<sup>th</sup> (fifth) day of each month, an Instalment which remains unpaid by the relevant Debtor for 25 (twenty-five) days or more after the Scheduled Instalment Date, and (b) for the Loans for which the Scheduled Instalment Dates fall on the 20<sup>th</sup> (twentieth) day of each month, an Instalment which remains unpaid by the relevant Debtor for 10 (ten) days or more after the Scheduled Instalment Date.

**Delinquent Receivable** means any Receivable, other than a Defaulted Receivable with respect to which there is one or more Delinquent Instalments.

**EBA** means the European Banking Authority.

**EBA Guidelines on STS Criteria** means the guidelines on the criteria of simplicity, transparency and standardisation adopted by EBA on 12 December 2018 pursuant to the EU Securitisation Regulation and named "Guidelines on the STS criteria for non-ABCP securitisation".

Eligible Institution means:

- (a) any depository institution organised under the laws of any state which is a member of the European Union or the UK or the United States having the following ratings:
  - (i) with respect to DBRS, at least equal to "A", considering:
    - (A) in case a public or private rating has been assigned by DBRS, the higher of (I) the rating one notch below the institution's COR (if assigned), and (II) the long-term senior unsecured debt rating or deposit rating; or
    - (B) in case a long-term CRO has not been assigned by DBRS, the higher of the relevant institution's issue rating, long-term senior unsecured debt rating or deposit rating; or
    - (C) in case a public or private rating has not been assigned by DBRS, the DBRS Minimum Rating;

or such other rating as may comply with DBRS' criteria from time to time; and

- (ii) with respect to Fitch, a long-term public rating at least equal to "A" or a short-term public rating at least equal to "F1"; or
- (b) any depository institution organised under the laws of any state which is a member of the European Union or the UK or of the United States whose obligations under the Transaction Documents to which it is a party are guaranteed (on the basis of an unconditional, irrevocable, independent first demand guarantee), in compliance with DBRS' and Fitch's criteria, by a depository institution organised under the laws of any state which is a member of the European Union or the UK or the United States of America, having the following ratings:
  - (i) a public or private long-term senior debt rating of "A" by DBRS or, if no such public or private rating is available, a DBRS Minimum Rating of "A", or such other rating as may comply with DBRS' criteria from time to time; and
  - (ii) with respect to Fitch, a long-term public rating at least equal to "A" or a short-term public rating at least equal to "F1".

Eligible Investments means certificates of deposit provided that in all cases such investments will only be made such that there is no withholding or deduction for or on account of taxes applicable thereto and such investments (a) have a maturity date within 30 (thirty) days of the relevant investment, or may be broken or demanded by the Issuer (with no reduction in the value of such investment and at no cost to the Issuer) on or before the Eligible Investments Maturity Date, (b) do not include any contractual provisions that would permit a redemption of such authorised investments in an amount less than the amount paid for such investments by the Issuer and (c) are issued by an Eligible Institution, provided further that, in any event, none of the Eligible Investments set out above may consist, in whole or in part, actually or potentially, of (i) credit-linked notes or similar claims resulting from the transfer of credit risk by means of credit derivatives nor may any amount available to the Issuer in the context of the Securitisation otherwise be invested in any such instruments at any time, or (ii) asset-backed securities, irrespective of their subordination, status or ranking, or (iii) swaps, other derivatives instruments, or synthetic securities, or (iv) any other instrument from time to time specified in the European Central Bank monetary policy regulations as being instruments in which funds underlying asset backed securities eligible as collateral for monetary policy operations sponsored by the European Central Bank may not be invested, or (v) money market funds.

**Eligible Investments Maturity Date** means the day falling on the Business Day immediately preceding each Calculation Date.

**ESMA** means the European Securities and Markets Authority.

**EU Securitisation Regulation** means Regulation (EU) No. 2402 of 12 December 2017, as amended and/or supplemented from time to time.

**EU Securitisation Rules** means, collectively, (i) the EU Securitisation Regulation, (ii) the Regulatory Technical Standards, (iii) the EBA Guidelines on STS Criteria, (iv) the CRR Amendment Regulation, (v) the Solvency II Amendment Regulation, and (vi) any other rule or official interpretation implementing and/or supplementing the same.

**Euro-Zone** means the region comprised of Member States of the European Union that adopted the single currency in accordance with the Treaty establishing the European Community (signed in Rome on 25 March 1957) as amended by the Treaty on European Union (signed in Maastricht on 7 February 1992).

**Euroclear** means Euroclear Bank S.A./N.V., as operator of the Euroclear System.

## **Expenses** means:

- (a) any and all documented fees, costs, expenses and taxes required to be paid to any third party creditors (other than the Noteholders and the Other Issuer Creditors) arising in connection with the Securitisation and/or required to be paid (as determined in accordance with the Corporate Services Agreement, by reference to the number of then outstanding securitisation transactions carried out by the Issuer) in order to preserve the existence of the Issuer, to maintain it in good standing or to comply with applicable laws; and
- (b) any other documented costs, fees and expenses due to persons who are not parties to the Intercreditor Agreement which have been incurred in or in connection with the preservation or enforcement of the Issuer's Rights.

**Expenses Account** means the euro denominated account established in the name of the Issuer with the Account Bank, with IBAN code: IT 77 U 03479 01600 000802384903, or such other substitute account opened in accordance with the Cash Allocation, Management and Payments Agreement.

**ExtraMOT Market** means the multilateral trading facility "ExtraMOT" managed by Borsa Italiana.

**ExtraMOT Market Regulation** means the regulation related to the management and functioning of the ExtraMOT Market issued by Borsa Italiana and in force since 8 June 2009 (as amended and supplement from time to time).

**ExtraMOT PRO** means the professional segment of ExtraMOT Market, managed by Borsa Italiana on which financial instruments are traded and accessable only to professional investors (as defined the ExtraMOT Market Regulation).

**Extraordinary Resolution** shall have the meaning ascribed to it in the Rules of the Organisation of the Noteholders.

FATCA means Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986.

**FATCA Withholding** means a deduction or withholding from a payment under a Transaction Document required by FATCA.

**Final Maturity Date** means the Payment Date falling on 23 October 2042.

Final Repurchase Price means an amount equal to the sum of:

- (a) the Outstanding Principal of the Receivables (other than the Defaulted Receivables and the Delinquent Receivables) at the end of the immediately preceding Collection Period; and
- (b) for the Defaulted Receivables and the Delinquent Purchased Receivables, the current value of the Defaulted Receivables and the Delinquent Receivables at the end of the immediately preceding Collection Period, as determined by an independent appraiser appointed by either the Originator or the Issuer.

**Financial Laws Consolidation Act** means Italian Legislative Decree number 58 of 24 February 1998, as amended and supplemented from time to time.

**Findomestic** means Findomestic Banca S.p.A., a bank incorporated under the laws of the Republic of Italy as a joint stock company (*società per azioni*), having its registered office at Via Jacopo da Diacceto, 48, 50123 Florence, Italy, share capital of Euro 659,403,400 fully paid up, fiscal code and enrolment with the companies' register of Florence number 03562770481 and enrolled under number 5396 in the register of banks held by the Bank of Italy pursuant to article 13 of the Consolidated Banking Act, registered under number 3115.3 with the register of banking groups held by the Bank of Italy pursuant to article 64 of the Consolidated Banking Act, subject to the activity of direction and coordination (*soggetta all'attività di direzione e coordinamento*) of BNP Paribas Personal Finance S.A. pursuant to articles 2497 and following of the Italian civil code.

**First Initial Portfolio** means the portfolio of Receivables purchased on 1 October 2020 by the Issuer pursuant to the terms and conditions of the Master Receivables Purchase Agreement.

**First Payment Date** means the Payment Date falling in November 2020.

**Fitch** means Fitch Ratings Limited.

**Further Securitisations** means any further securitisation carried out by the Issuer in accordance with Condition 6.12 (*Further securitisations*).

**holder** or **Holder** of a Note means the ultimate owner of a Note.

**IGA** means each intergovernmental agreement entered into between the United States and other relevant jurisdictions to facilitate the implementation of FATCA.

**Individual Purchase Price** means, in respect of each Receivable, an amount equal to the aggregate of any Principal Instalments not yet due on the relevant Valuation Date.

**Individual Set-Off Exposure** means, on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date, and with respect to each relevant Debtor, the lower between (i) the Outstanding Principal of all the Loans granted to such Debtor and (ii) the amounts deposited, on such date, on the Debtor's Account of such Debtor in excess of Euro 100,000 or the amount determined, from time to time, by the Bank of Italy in accordance with article 96-bis, paragraph 5, of the Consolidated Banking Act.

Initial Portfolios means, collectively, the First Initial Portfolio and the Second Initial Portfolio.

**Inside Information and Significant Event Report** means the report containing the information set out in points (f) and (g) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation (including, *inter alia*, any material change of the Priority of Payments and of the credit policies relating to the Receivables to be included in the Second Initial Portfolio or in any Subsequent Portfolio and the occurrence of any Issuer Trigger Event), to be prepared and delivered by the Servicer in accordance with the Servicing Agreement.

**Insolvency Event** means in respect of any company or corporation that:

- (a) such company or corporation has become subject to any applicable bankruptcy, liquidation, administration, insolvency, composition or reorganisation (including, without limitation, "fallimento", "liquidazione coatta amministrativa", "concordato preventivo" and "amministrazione straordinaria", each such expression bearing the meaning ascribed to it by the laws of the Republic of Italy, including the seeking of liquidation, winding-up, reorganisation, dissolution, administration) or similar proceedings or the whole or any substantial part of the undertaking or assets of such company or corporation are subject to a pignoramento or similar procedure having a similar effect (other than, in the case of the Issuer, any portfolio of assets purchased by the Issuer for the purposes of further securitisation transactions), unless, in the opinion of the Representative of the Noteholders (who may in this respect rely on the advice of a lawyer selected by it), such proceedings are not being disputed in good faith with a reasonable prospect of success; or
- (b) an application for the commencement of any of the proceedings under (a) above is made in respect of or by such company or corporation or such proceedings are otherwise initiated against such company or corporation and, in the opinion of the Representative of the Noteholders (who may in this respect rely on the advice of a lawyer selected by it), the commencement of such proceedings are not being disputed in good faith with a reasonable prospect of success; or
- (c) such company or corporation takes any action for a re-adjustment or deferment of any of its obligations or makes a general assignment or an arrangement or composition with or for the benefit of its creditors (other than, in the case of the Issuer, the Other Issuer Creditors) or is granted by a competent court a moratorium in respect of any of its indebtedness or any guarantee of any indebtedness given by it or applies for suspension of payments; or
- (d) an order is made or an effective resolution is passed for the winding-up, liquidation or dissolution in any form of such company or corporation or any of the events under article 2484 of the Italian civil code occurs with respect to such company or corporation (except a winding-up for the purposes of, or pursuant to, a solvent amalgamation or reconstruction, the terms of which have been previously approved in writing by the Representative of the Noteholders); or
- (e) such company or corporation becomes subject to any proceedings equivalent or analogous to those above under the law of any jurisdiction in which such company or corporation is deemed to carry on business.

**Instalment** means, with respect to each Loan Agreement, each instalment due from the relevant Debtor thereunder and which consists of an Interest Instalment and a Principal Instalment.

**Insurance Companies** means each third party insurance company which is a party to the relevant Insurance Policy.

**Insurance Distribution Directive** means Directive (EU) 2016/97.

**Insurance Policies** means the insurance policies of any kind stipulated by the Originator with the Insurance Companies covering certain risks associated with the relevant Debtor.

**Intercreditor Agreement** means the intercreditor agreement entered into on or about the Issue Date between the Issuer, the Quotaholder, the Other Issuer Creditors and the Reporting Entity, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Interest Available Funds** means, in respect of any Payment Date, the aggregate of the following amounts (without double counting):

- (a) all Interest Collections received by the Issuer during the immediately preceding Collection Period (other than any undue amount of interest to be returned by the Issuer to the Originator under the Warranty and Indemnity Agreement);
- (b) all Recoveries received by the Issuer in respect of the immediately preceding Collection Period;
- (c) all amounts of interest accrued and paid on the Accounts (other than the Expenses Account and the Securities Account) during the immediately preceding Collection Period (net of any applicable withholding or expenses);
- (d) all amounts on account of interest, premium or other profit received, up to the immediately preceding Eligible Investments Maturity Date, from any Eligible Investments made in accordance with the Cash Allocation, Management and Payments Agreement using funds standing to the credit of the Accounts (other than the Expenses Account and the Securities Account):
- (e) any amount allocated on such Payment Date under item (viii) (*Eighth*) of the Pre-Acceleration Principal Priority of Payments;
- (f) any Interest Collections (other than those Interest Collections referred to in item (a) above) that have not been applied on the immediately preceding Payment Date;
- (g) any amount (other than any amount on account of principal) received by the Issuer from any Transaction Party during the immediately preceding Collection Period and not already included in any of the other items of this definition of Interest Available Funds,

provided that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final Redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but it has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments of interest on the Class A Notes and all the other amounts ranking in priority thereto pursuant to the Pre-Acceleration Interest Priority of Payments, the Interest Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to make such payments.

**Interest Collections** means all amounts on account of interest, fees and prepayment penalties received by the Issuer in respect of the Receivables (other than the Defaulted Receivables).

**Interest Deficiency** means, in respect of any Payment Date prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes pursuant to Condition 9.1 (*Final redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), the difference (if positive) between (i) the amounts to be paid on such Payment Date under items from (i) (*First*) to (v) (*Fifth*) of the Pre-Acceleration Interest Priority of Payments, and (ii) the Interest Available Funds applicable on such Payment Date.

**Interest Deficiency Ledger** means the ledger of the same name maintained by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

**Interest Determination Date** means the  $2^{nd}$  (second) Business Day immediately preceding the beginning of the relevant Interest Period.

**Interest Instalment** means the interest component of each Instalment.

**Interest Period** means each period from (and including) a Payment Date to (but excluding) the immediately following Payment Date, provided that (i) with respect to the Notes Initial Subscription Payments, the first Interest Period will commence on the Issue Date (included) and end on the Payment Date falling on 23 November 2020 (excluded), and (ii) with respect to the Notes Additional Subscription Payments, the first Interest Period will commence on the Settlement Date (included) and end on the immediately following Payment Date.

**Investors Report** means the report to be prepared and delivered by the Calculation Agent on or prior to each Investors Report Date in accordance with the provisions of the Cash Allocation, Management and Payments Agreement.

**Investors Report Date** means the 3<sup>rd</sup> (third) Business Day following each Payment Date.

**Issue Date** means the date falling on 29 October 2020, on which the Notes will be issued.

**Issuer** means Florence SPV S.r.l., a company incorporated under the laws of the Republic of Italy as a limited liability company (*società a responsabilità limitata*) with a sole quotaholder, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, quota capital of Euro 10,000 fully paid up, fiscal code and enrolment with the companies' register of Treviso-Belluno number 04591990264, enrolled with the register of securitisation vehicles (*elenco delle società veicolo*) held by Bank of Italy pursuant to its regulation (*provvedimento della Banca d'Italia*) of 7 June 2017 under number 35069.4.

**Issuer Available Funds** means, in respect of any Payment Date, the aggregate of the Interest Available Funds and the Principal Available Funds.

**Issuer's Rights** means the Issuer's rights, title and interest in and to the Portfolio, any monetary claim accrued by the Issuer in the context of the Securitisation, the relevant collections and the financial assets purchased through such collections.

**Issuer Trigger Event** means any of the events described in Condition 13 (*Issuer Trigger Event*).

**Issuer Trigger Notice** means the notice served by the Representative of the Noteholders on the Issuer declaring the Notes to be due and payable in full following the occurrence of an Issuer Trigger Event as described in Condition 13 (*Issuer Trigger Event*).

**Italian Bankruptcy Law** means Italian Royal Decree no. 267 of 16 March 1942, as amended and/or supplemented from time to time.

Junior Notes means the Class B Notes.

**Liquidity Reserve** means, in respect of any Payment Date up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amount standing to the credit of the Liquidity Reserve Account (before making the calculations required to be made in respect of such Payment Date).

**Liquidity Reserve Account** means the euro denominated account established in the name of the Issuer with the Account Bank, with IBAN code: IT 03 T 03479 01600 000802384902, or such other substitute account opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Liquidity Reserve Initial Amount** means, in respect of the Issue Date, an amount equal to Euro 7,500,020.00.

**Liquidity Reserve Increase Amount** means, in respect of the Settlement Date, an amount equal to 0.25 per cent. of the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Second Initial Portfolio.

**Liquidity Reserve Proceeds** means the proceeds advanced by the Subordinated Loan Provider to the Issuer in order to establish the Liquidity Reserve in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

**Liquidity Reserve Required Amount** means, in respect of any Payment Date up to (but excluding) the earlier of (A) the Payment Date following the delivery of an Issuer Trigger Notice, and (B) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, an amount equal to the higher of:

- (a) 0.25 per cent. of the sum of (i) the aggregate Outstanding Principal, as at the end of the Collection Period immediately preceding such Payment Date, of all the Receivables (other than the Defaulted Receivables) comprised in the Portfolio, and (ii) the Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the Subsequent Portfolio (if any) transferred to the Issuer on the Transfer Date immediately preceding such Payment Date; and
- (b) 0.115 per cent. of the aggregate Outstanding Principal, as at the relevant Valuation Date, of the Receivables comprised in the First Initial Portfolio and the Second Initial Portfolio,

it being understood that on the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes are redeemed in full or cancelled, such amount will be equal to 0 (zero).

**Loan** means each loan granted by the Originator to a Debtor, on the basis of a Loan Agreement pursuant to which the Issuer has title to enforce a Receivable (or portion thereof) against the relevant Debtor.

Loan Agreement means each loan agreement entered into between the Originator and a Debtor.

**Loan by Loan Report** means the report setting out information relating to each Loan as at the end of the immediately preceding Collection Period (including, *inter alia*, the information related to the environmental performance of the assets financed by the relevant Loan, if available), in compliance with point (a) of the first sub-paragraph of article 7(1) of the EU Securitisation Regulation and the applicable Regulatory Technical Standards, to be prepared and delivered by the Servicer in accordance with the Servicing Agreement.

**Mandate Agreement** means the mandate agreement entered into on or about the Issue Date between the Issuer and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Master Definitions Agreement** means the master definitions agreement entered into on or about the Issue Date between all the parties to each of the Transaction Documents (other than Monte Titoli), as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

Master Receivables Purchase Agreement means the master receivables purchase agreement entered into on 1 October 2020 between the Issuer and the Originator, as from time to time modified in

accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

MiFID II means Directive 2014/65/EU, as amended.

**Monte Titoli** means Monte Titoli S.p.A., a joint stock company (*società per azioni*) having its registered office at Piazza degli Affari 6, 20123 Milan, Italy.

**Monte Titoli Account Holders** means any authorised financial intermediary institution entitled to hold accounts on behalf of its customers with Monte Titoli (as *intermediari aderenti*) and includes any depository banks approved by Euroclear and Clearstream.

**Monte Titoli Mandate Agreement** means the agreement entered into on or about the Issue Date between the Issuer and Monte Titoli, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

Moody's means Moody's Investors Service Inc.

**Most Senior Class of Noteholders** means the holders, from time to time, of the Most Senior Class of Notes.

#### **Most Senior Class of Notes** means:

- (a) the Class A Notes (for so long as there are Class A Notes outstanding); or
- (b) if no Class A Notes are then outstanding, the Class B Notes (for so long as there are Class B Notes outstanding).

Nominal Amount means, in respect of each Class of Notes, the principal amount thereof upon issue.

Non-Eligible Receivables means any Receivables which do not comply with the Criteria.

Noteholders means, collectively, the Class A Noteholders and the Class B Noteholders.

**Notes** means, collectively, the Class A Notes and the Class B Notes.

**Notes Additional Subscription Payments** means, collectively, the Class A Notes Additional Subscription Payment and the Class B Notes Additional Subscription Payment.

**Notes Additional Subscription Payments Request** means the irrevocable request for Notes Additional Subscription Payments delivered in accordance with Condition 4 (*Notes Subscription Payments*).

**Notes Initial Subscription Payments** means, collectively, the Class A Notes Initial Subscription Payment and the Class B Notes Initial Subscription Payment.

**Notes Subscription Payment** means, as the case may be, a Notes Initial Subscription Payment or a Notes Additional Subscription Payment.

**Obligations** means all the obligations of the Issuer created by or arising under the Notes and the Transaction Documents.

**Offer Date** means the Second Initial Portfolio Offer Date or the Subsequent Portfolio Offer Date, as the case may be.

**Offer Letter** means the Second Initial Portfolio Offer Letter or a Subsequent Portfolio Offer Letter, as the case may be.

Official Gazette means the Gazzetta Ufficiale della Repubblica Italiana.

**Organisation of the Noteholders** means the association of the Noteholders, organised pursuant to the Rules of the Organisation of the Noteholders.

**Originator** means Findomestic.

**Other Issuer Creditors** means the Originator, the Servicer, the Back-up Servicer (if any), the Back-up Servicer Facilitator, the Representative of the Noteholders, the Calculation Agent, the Cash Manager, the Corporate Servicer, the Subordinated Loan Provider, the Paying Agent, the Account Bank, the Arranger, the Class A Notes Subscriber, the Class B Notes Subscriber and any other entity which may, from time to time, become party to the Intercreditor Agreement.

**Outstanding Balance** means, on any given date and in relation to any outstanding Receivable, (i) the sum of the Outstanding Principal and the Interest Instalments due but unpaid as at that day plus (ii) any penalties for accrued and unpaid Instalments with respect thereto net of (iii) any Interest Instalment not yet due but prepaid by the relevant Debtor.

Outstanding Principal means, on any relevant date, in relation to any Receivable (i) the aggregate of all the Principal Instalments due on any subsequent Scheduled Instalment Date (excluding, for the avoidance of doubts, all the Principal Instalments not yet due but prepaid by the relevant Debtor); plus (ii) any Principal Instalments due but unpaid as at such date.

**Paying Agent** means BNP Paribas Securities Services, Milan branch or any other entity for the time being acting as Paying Agent pursuant to the Cash Allocation, Management and Payments Agreement.

**Payment Date** means (a) prior to the delivery of an Issuer Trigger Notice, the 23<sup>rd</sup> day of each month in each year or, if such day is not a Business Day, the immediately following Business Day or if such immediately following Business Day falls in another month, the immediately preceding Business Day, provided that the First Payment Date will fall in November 2020 and (b) following the delivery of an Issuer Trigger Notice, each date on which payments are required to be made by the Representative of the Noteholders in accordance with the Conditions and the Intercreditor Agreement.

**Payments Account** means the euro denominated account established in the name of the Issuer with the Account Bank with IBAN code: IT 26 S 03479 01600 000802384901, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Payments Report** means the report setting out all the payments to be made on the following Payment Date under the applicable Priority of Payments, which shall be prepared and delivered by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

**PCS** means Prime Collateralised Securities (PCS) EU SAS.

**Portfolio** means, collectively, the Initial Portfolios and the Subsequent Portfolios.

**Portfolio Principal Balance** means, at the end of the relevant Collection Period, the aggregate of the Outstanding Principal of the Receivables comprised in the Portfolio which are not Defaulted Receivables and excluding the Receivables the transfer of which will be terminated on or prior to the relevant Payment Date because such Receivables are Non-Eligible Receivables.

**Post-Acceleration Priority of Payments** means the order in which the Issuer Available Funds shall be applied in accordance with Condition 7.3 (*Post-Acceleration Priority of Payments*).

**Pre-Acceleration Interest Priority of Payments** means the order of priority in which the Interest Available Funds shall be applied in accordance with Condition 7.1 (*Pre-Acceleration Interest Priority of Payments*).

**Pre-Acceleration Principal Priority of Payments** means the order of priority in which the Principal Available Funds shall be applied in accordance with Condition 7.2 (*Pre-Acceleration Principal Priority of Payments*).

**Previous Securitisation** means the securitisation transaction carried out by the Issuer on 30 May 2013 through the issuance of three classes of asset-backed notes due October 2040 (as increased on 2 December 2015).

**Principal Amount Outstanding** means, on any date, (i) the principal amount of a Note or a Class of Notes upon issue, minus (ii) the aggregate amount of all principal payments which have been paid prior to such date, in respect of such Note or Class of Notes.

**Principal Available Funds** means, in respect of any Payment Date, the following amounts (without double counting):

- (a) all Principal Collections received by the Issuer during the immediately preceding Collection Period (other than any undue amount of principal to be returned by the Issuer to the Originator under the Warranty and Indemnity Agreement);
- (b) the Set-Off Reserve standing to the credit of the Set-Off Reserve Account on the Calculation Date immediately preceding such Payment Date, in an amount equal to the relevant Set-Off Loss (to the extent that the Originator has not indemnified the Issuer in respect of such Set-Off Loss in accordance with the provisions of the Warranty and Indemnity Agreement);
- (c) any amount allocated under item (vii) (*Seventh*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date;
- (d) any amount allocated under item (ix) (*Ninth*) of the Pre-Acceleration Interest Priority of Payments on such Payment Date;
- (e) any amount standing to the credit of the Reinvestment Ledger pursuant to item (iii) (*Third*) of the Pre-Acceleration Principal Priority of Payments on any preceding Payment Date during the Revolving Period;
- (f) the Cash Reserve as at the immediately preceding Payment Date (after making payments due under the Pre-Acceleration Principal Priority of Payments on that Payment Date and inclusive of the Cash Reserve Increase Amount (if applicable) funded on that date) or, in respect of the first Payment Date, the Cash Reserve Initial Amount;
- (g) the proceeds deriving from the sale, if any, of the Portfolio following the delivery of an Issuer Trigger Notice or in case of redemption of the Notes pursuant to Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*);
- (h) any Principal Collections (other than those Principal Collections referred to in item (a) above) that have not been applied on the immediately preceding Payment Date;

(i) any amount on account of principal received by the Issuer from any Transaction Party during the immediately preceding Collection Period and not already included in any of the other items of this definition of Principal Available Funds,

provided that, prior to the delivery of an Issuer Trigger Notice or the redemption of the Notes in accordance with Condition 9.1 (*Final Redemption*), Condition 9.3 (*Optional redemption*) or Condition 9.4 (*Optional redemption for taxation reasons*), if the Calculation Agent does not receive the relevant Servicer's Report, Set-Off Report or Cash Manager Report in accordance with the provisions of the Cash Allocation, Management and Payments Agreement, or any such report is delivered to the Calculation Agent with a delay not enabling the Calculation Agent to timely prepare the Payments Report, but it has actual evidence that the amounts standing to the credit of the Accounts are sufficient to make payments under item (i) (*First*) of the Pre-Acceleration Principal Priority of Payments, the Principal Available Funds in respect of the relevant Payment Date shall be limited to the amounts necessary to pay such item.

**Principal Collections** means all amounts on account of principal received in respect of the Receivables (other than the Defaulted Receivables).

**Principal Deficiency Ledger** means the principal deficiency ledger maintained by the Calculation Agent on behalf of the Issuer pursuant to the Cash Allocation, Management and Payments Agreement.

**Principal Instalment** means the principal component of each Instalment.

**Priority of Payments** means the Pre-Acceleration Interest Priority of Payments, the Pre-Acceleration Principal Priority of Payments or the Post-Acceleration Priority of Payments, as the case may be.

**Prospectus** means this prospectus relating to the issuance of the Notes.

**Prospectus Regulation** means Regulation (EU) 2017/1129.

Purchase Price means, jointly, the Advanced Purchase Price and the Deferred Purchase Price.

**Quarterly Report Date** means (a) prior to the delivery of an Issuer Trigger Notice, the date falling no later than one month after each Payment Date falling in November, February, May and August in each year, or (b) following the delivery of an Issuer Trigger Notice, the date falling one month after each quarterly date on which payments are required to be made by the Representative of the Noteholders in accordance with the Conditions and the Intercreditor Agreement.

**Quota Capital Account** means the euro denominated account established in the name of the Issuer with Banca Monte dei Paschi di Siena S.p.A. with IBAN code: IT 52 U 01030 61621 000001312768, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Quotaholder** means SVM Securitisation Vehicles Management S.r.l., a company with a sole quotaholder incorporated under the laws of the Republic of Italy as a *società a responsabilità limitata con socio unico*, quota capital of Euro 30,000 fully paid up, having its registered office at Via V. Alfieri, 1, 31015 Conegliano (TV), Italy, fiscal code and enrolment in the companies' register of Treviso-Belluno number 03546650262.

**Quotaholder's Agreement** means the agreement entered into on 28 May 2013 between the Issuer, the Originator, the Quotaholder and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto, such as the Deed of Extension and Amendment of the Quotaholder's Agreement.

**Rate of Interest** has the meaning given to it in Condition 8.4 (*Rates of Interest*).

**Rating Agencies** means, collectively, DBRS and Fitch.

**Receivables** means all rights and claims of the Issuer arising out from any Loan Agreement existing on or accruing on the Loans from the relevant Valuation Date (excluded), including without limitation:

- (a) all rights and claims in respect of the repayment of the Outstanding Principal;
- (b) all rights and claims in respect of the payment of interest (including default interest) accruing on the Loans;
- (c) all rights and claims in respect of payments of any amount deriving from damages suffered, costs, expenses, taxes and ancillary amounts incurred;
- (d) any guarantee and security relating to the relevant Loan Agreement;
- (e) all rights and claims under and in respect of the Insurance Policies; and
- (f) the privileges and priority rights (*diritti di prelazione*) transferable pursuant to the Securitisation Law supporting the aforesaid rights and claims, as well as any other right, claim and action (including any legal proceeding for the recovery of damages), substantial and procedural actions and defences inherent or otherwise ancillary to the aforesaid rights and claims, including, without limitation, the remedy of termination (*risoluzione contrattuale per inadempimento*) and the declaration of acceleration of the Debtors (*decadenza dal beneficio del termine*),

but excluding (i) the *premia* related to the Insurance Policies not financed by the Originator, and (ii) the amounts due by the Debtors as payment of the "*imposte di bollo*", as indicated in the "*estratti conti trasparenza*" sent from time to time by Findomestic to the Debtors.

**Recoveries** means any amounts received or recovered by the Servicer in relation to any Defaulted Receivables.

**Reinvestment Ledger** means the ledger of the same name maintained by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

#### **Regulatory Technical Standards** means:

- (i) the regulatory technical standards adopted by EBA or ESMA, as the case may be, pursuant to the EU Securitisation Regulation; or
- (ii) in relation to risk retention requirements, the transitional regulatory technical standards applicable pursuant to article 43 of the EU Securitisation Regulation prior to the entry into force of the regulatory technical standards referred to in paragraph (i) above.

**Reporting Entity** means Findomestic as reporting entity pursuant to article 7(2) of the EU Securitisation Regulation or any other entity acting as such under the Securitisation from time to time.

**Representative of the Noteholders** means Banca Finint, or any other entity for the time being acting as representative of the Noteholders.

**Required Class A Notes Additional Subscription Payment Amount** means, with reference to the Settlement Date in respect of the Class A Notes Additional Subscription Payment to be made on such date, the product between:

- (a) the Class A Notes Ratio; and
- (b) the Advanced Purchase Price of the Second Initial Portfolio,

provided that such amount shall not exceed the difference (if positive) between the Nominal Amount of the Class A Notes and the Class A Notes Initial Subscription Payment previously made to the Issuer.

**Required Class B Notes Additional Subscription Payment Amount** means, with reference to the Settlement Date in respect of the Class B Notes Additional Subscription Payment to be made on such date, the product between:

- (a) the Class B Notes Ratio; and
- (b) the Advanced Purchase Price of the Second Initial Portfolio,

provided that such amount shall not exceed the difference (if positive) between the Nominal Amount of the Class B Notes and the Class B Notes Initial Subscription Payment previously made to the Issuer.

**Retention Amount** means an amount equal to Euro 20,000.

**Revolving Period** means the period commencing on the Issue Date and ending on the earlier of:

- (a) the Payment Date (included) falling 24 (twenty-four) months following the Issue Date (for the avoidance of doubt being the Payment Date falling in October 2022) (or such other date as may be agreed in writing between the Issuer and the Originator with the prior consent of the Representative of the Noteholders and prior notification to the Rating Agencies); and
- (b) the date on which the Representative of the Noteholders serves a Revolving Period Termination Notice on the Issuer.

**Revolving Period Termination Event** means any of the events referred to in Condition 14 (*Revolving Period Termination Events*).

**Revolving Period Termination Notice** shall have the meaning ascribed to it in Condition 14 (*Revolving Period Termination Events*).

**Rules of the Organisation of the Noteholders** means the rules of the organisation of the Noteholders attached as Exhibit to the Conditions, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereof.

**Sanctions** means any economic of financial sanctions, trade embargoes or similar measures enacted, administered or enforced by any of the following (or by any agency of any of the following):

- (a) the United Nations;
- (b) the United States of America; or
- (c) the European Union or any present or future member state thereof.

**Scheduled Instalment Date** means any date on which an Instalment is due pursuant to each Loan Agreement.

**Second Initial Portfolio** means the portfolio of Receivables to be purchased by the Issuer pursuant to clause 2.2 of the Master Receivables Purchase Agreement.

**Second Initial Portfolio Offer Date** means the date falling within the  $2^{nd}$  (second) Business Day of November 2020 (or such other term as may be agreed between the Originator and the Issuer).

**Second Initial Portfolio Offer Letter** means a letter in the form and substance of schedule 5 of the Master Receivables Purchase Agreement to be delivered in accordance with the Master Receivables Purchase Agreement.

**Second Initial Portfolio Transfer Agreement** means the transfer agreement executed by the Issuer and the Originator in connection with the purchase of the Second Initial Portfolio in accordance with the provisions of the Master Receivables Purchase Agreement.

**Securities Account** means the account established in the name of the Issuer with the Account Bank with number 2384900, or such other substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Securitisation** means the securitisation of the Receivables made by the Issuer through the issuance of the Notes, pursuant to articles 1 and 5 of the Securitisation Law.

**Securitisation Law** means Italian Law number 130 of 30 April 1999, as amended and supplemented from time to time.

**Securitisation Repository** means the website of European DataWarehouse (being, as at the date of this Prospectus, www.eurodw.eu) or any other securitisation repository registered pursuant to article 10 of the EU Securitisation Regulation as notified to the investors in the Notes.

# **Security Interest** means:

- (a) any mortgage, charge, pledge, lien, privilege (*privilegio speciale*) or other security interest securing any obligation of any person;
- (b) any arrangement under which money or claims to money, or the benefit of, a bank or other account may be applied, set-off or made subject to a combination of accounts so as to effect discharge of any sum owed or payable to any person; or
- (c) any other type of preferential arrangement having a similar effect.

**Senior Notes** means the Class A Notes.

**S&P** means any entity of S&P Global Ratings Europe Limited which is either registered or not under the CRA Regulation, as it appears from the last available list published by ESMA on the ESMA website.

**Servicer** means Findomestic, or any other person for the time being acting as Servicer pursuant to the Servicing Agreement.

**Servicer Termination Event** means any of the events of termination of the appointment of the Servicer pursuant to clause 10.1 of the Servicing Agreement.

**Servicer's Report** means the report delivered by the Servicer on each Servicer's Report Date, in accordance with the provisions of the Servicing Agreement.

**Servicer's Report Date** means the day falling 7 (seven) Business Days after the end of each Collection Period, provided that the first Servicer's Report Date will be 10 November 2020.

**Servicing Agreement** means the agreement entered into on 1 October 2020 between the Issuer and the Servicer, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Set-Off Exposure** means, on any Set-Off Report Date, the aggregate of the Individual Set-Off Exposure of all the relevant Debtors included in the Portfolio.

**Set-Off Loss** means, with respect to any Loan in relation to which the relevant Debtor has exercised a right of set-off between the amounts due by the Debtor under the relevant Loan Agreement and the amounts due by the Originator to the relevant Debtor in relation to any Debtor's Account held by the latter, the amount not paid by the relevant Debtor as a consequence of the exercise of such right calculated on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date.

**Set-Off Report** means the monthly report delivered by the Servicer on each Set-Off Report Date in accordance with the provisions of the Servicing Agreement.

**Set-Off Report Date** means the date falling on the 7<sup>th</sup> (seventh) Business Day of each calendar month, provided that the first Set-Off Report Date will be 10 November 2020.

**Set-Off Reserve** means, in respect of any Payment Date up to (and including) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the amount standing to the credit of the Set-Off Reserve Account (before making the calculations required to be made in respect of such Payment Date).

**Set-Off Reserve Account** means the Euro denominated account established in the name of the Issuer with the Account Bank with IBAN code: IT 54 V 03479 01600 000802384904, or such substitute account as may be opened in accordance with the Cash Allocation, Management and Payments Agreement.

**Set-Off Reserve Proceeds** means the proceeds advanced by the Subordinated Loan Provider to the Issuer in order to establish or replenish, as the case may be, the Set-Off Reserve in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

**Set-Off Reserve Required Amount** means, in respect of any Payment Date up to (but excluding) the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, the relevant Set-Off Exposure calculated on the last Business Day of the calendar month immediately preceding the relevant Set-Off Report Date, it being understood that on the earlier of (i) the Payment Date following the delivery of an Issuer Trigger Notice, and (ii) the Payment Date on which the Class A Notes will be redeemed in full or cancelled, such amount will be equal to 0 (zero).

**Settlement Date** means the Payment Date on which the Notes Additional Subscription Payments are made in respect of the Notes pursuant to the Subscription Agreement and the Conditions.

**Specific Criteria** means the objective criteria for the identification of the Receivables specified in schedule 2 to the Master Receivables Purchase Agreement, which may supplement the Common Criteria.

**SR Investors Report** means the report setting out certain information with respect to the Portfolio and the Notes (including the information referred to in point (e), items (i), (ii) and (iii), of the first sub-

paragraph of article 7(1) of the EU Securitisation Regulation), to be prepared and delivered by the Calculation Agent in accordance with the Cash Allocation, Management and Payments Agreement.

**Start-up Costs Proceeds** means the proceeds advanced by the Subordinated Loan Provider to the Issuer in order to fund the Retention Amount and certain up-front costs and expenses incurred by the Issuer in connection with the Securitisation in accordance with the provisions of the Subordinated Loan Agreement and the other relevant Transaction Documents.

**STS Notification** means the notification that may be sent by the Originator after the Issue Date in respect of the Securitisation for the inclusion in the list published by ESMA referred to in article 27(5) of the EU Securitisation Regulation.

**STS-securitisation** means a simple, transparent and standardised securitisation established and structured in accordance with the requirements of the EU Securitisation Regulation.

**STS Verification** means the assessment of the compliance of the Notes with the requirements of articles 19 to 22 of the EU Securitisation Regulation carried out by PCS.

**Subordinated Loan** means the subordinated loan advanced by the Subordinated Loan Provider to the Issuer pursuant to the Subordinated Loan Agreement.

**Subordinated Loan Agreement** means the subordinated loan agreement entered into on or about the Issue Date between the Issuer and the Subordinated Loan Provider, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Subordinated Loan Provider** means Findomestic, or any other entity from time to time acting as Subordinated Loan Provider pursuant to the Subordinated Loan Agreement.

**Subscription Agreement** means the subscription agreement relating to the Notes entered into on or about the Issue Date between the Issuer, the Originator, the Arranger, Findomestic as Class A Notes Subscriber and Class B Notes Subscriber and the Representative of the Noteholders, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

**Subsequent Portfolio** means any portfolio of Receivables (other than the Initial Portfolios) purchased by the Issuer from the Originator from time to time pursuant to the terms and conditions of the Master Receivables Purchase Agreement.

**Subsequent Portfolio Offer Date** means the date falling within the 2<sup>nd</sup> (second) Business Day of November 2020 (or such other date as may be agreed by the Originator and the Issuer).

**Subsequent Portfolio Offer Letter** means a letter in the form and substance of schedule 4 of the Master Receivables Purchase Agreement to be delivered in accordance with the Master Receivables Purchase Agreement.

**Subsequent Portfolio Transfer Agreement** means the transfer agreement executed by the Issuer and the Originator in connection with the purchase of each Subsequent Portfolio in accordance with the provisions of the Master Receivables Purchase Agreement.

**Substitute Servicer** means any substitute servicer appointed by the Issuer in accordance with the provisions of the Servicing Agreement.

**Target Amount** means, on any Target Report Date, the difference (if positive) between (a) the Principal Amount Outstanding of the Notes, and (b) the Portfolio Principal Balance as at the end of the immediately preceding Collection Period.

**Target Report** means the monthly report to be prepared by the Servicer on each Target Report Date in accordance with the provisions of the Servicing Agreement.

**Target Report Date** means, during the Revolving Period, the second-last Business Day of each month of each year.

**Tax** means any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by the Republic of Italy or any political sub-division thereof or any authority thereof or therein.

**Tax Deduction** means any present or future Tax (including any penalty or interest payable in connection with any failure to pay or any delay in paying of any of the same, but excluding taxes or net income) imposed or levied by or on behalf of any tax authority in Italy.

**Tax Event** means the imposition, at any time after the Issue Date, of:

- (a) any Tax Deduction in respect of any payment to be made by the Issuer (other than in respect of a Decree 239 Deduction); or
- (b) any changes in the Tax law of Italy (or in the application or official interpretation of such law) which would cause the total amount payable in respect of the Portfolio to cease to be receivable by the Issuer (including as a result of any of the Debtors being obliged to make a Tax Deduction in respect of any payment in relation to any Receivables).

Transaction Documents means, together, the Master Receivables Purchase Agreement, the Servicing Agreement, the Warranty and Indemnity Agreement, the Subscription Agreement, the Monte Titoli Mandate Agreement, the Intercreditor Agreement, the Cash Allocation, Management and Payments Agreement, the Mandate Agreement, the Corporate Services Agreement, the Deed of Extension and Amendment of the Quotaholder's Agreement, the Master Definitions Agreement, the Subordinated Loan Agreement, this Prospectus, the relevant Transfer Agreements (if any) and any other document which may be deemed to be necessary in relation to the Securitisation.

**Transaction Party** means any party to any Transaction Document (other than the Issuer).

**Transfer Agreement** means the Second Initial Portfolio Transfer Agreement or any Subsequent Portfolio Transfer Agreement, as the case may be.

**Transfer Date** means (i) in relation to the Initial Portfolio, 1 October 2020, and (ii) in relation to the Second Initial Portfolio and any Subsequent Portfolio, the date on which the Originator receives from the Issuer the acceptance to the relevant Offer Letter in accordance with the Master Receivables Purchase Agreement.

UK means the United Kingdom.

**U.S. Risk Retention Rules** has the meaning given to it on page 3 of this Prospectus.

**Valuation Date** means (i) with respect to the First Initial Portfolio, 30 September 2020 (excluded) and (ii) with respect to the Second Initial Portfolio and any Subsequent Portfolio, the date falling no later than 1 Business Day before the relevant Transfer Date in relation to which the Originator has selected

the Second Initial Portfolio or any such Subsequent Portfolio, as the case may be, as indicated in the relevant Offer Letter.

**VAT** means *Imposta sul Valore Aggiunto* (IVA) as defined in Italian D.P.R. number 633 of 26 October 1972, as amended and implemented from time to time.

Warranty and Indemnity Agreement means the agreement entered into on 1 October 2020 between the Issuer and the Originator, as from time to time modified in accordance with the provisions therein contained and including any agreement or other document expressed to be supplemental thereto.

#### **ISSUER**

### Florence SPV S.r.l.

Via V. Alfieri, 1 31015 Conegliano (TV) Italy

# ORIGINATOR, REPORTING ENTITY, SERVICER, CASH MANAGER, SUBORDINATED LOAN PROVIDER, CLASS A NOTES SUBSCRIBER AND CLASS B NOTES SUBSCRIBER

# Findomestic Banca S.p.A.

Via Jacopo da Diacceto, 48 50123 Firenze Italy

# REPRESENTATIVE OF THE NOTEHOLDERS, CALCULATION AGENT, BACK-UP SERVICER FACILITATOR AND CORPORATE SERVICER

# Banca Finanziaria Internazionale S.p.A

Via V. Alfieri, 1 31015 Conegliano (TV) Italy

# PAYING AGENT AND ACCOUNT BANK

# BNP Paribas Securities Services, Milan branch

Piazza Lina Bo Bardi, 3 20124 Milan Italy

# **ARRANGER**

# **BNP** Paribas, Italian branch

Piazza Lina Bo Bardi, 3 20124 Milan Italy

# **QUOTAHOLDER**

# SVM Securitisation Vehicles Management S.r.l.

Via V. Alfieri, 1 31015 Conegliano (TV) Italy

# LEGAL ADVISER TO THE ARRANGER

Allen & Overy - Studio Legale Associato

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